

TO: MEMBERS OF THE FACILITY ASSOCIATION

ATTENTION: CHIEF EXECUTIVE OFFICER

BULLETIN NO: F2024 – 015

DATE: April 29, 2024

SUBJECT: Risk Sharing Pool – March 2024 Operational Report

A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the March 2024 Risk Sharing Pool IFRS 17 Operational Report is available on the Facility Association (FA) Portal at https://portal.facilityassociation.com.

The results in this report are shown on the IFRS 17 accounting basis. However, please note that for interested members, the RSP operational report on the IFRS 4 basis are available on the FA Portal. The results presented in this bulletin reflect the combined results of the six pools for RSPs unless otherwise specified.

Highlights (IFRS 17)

- (a) The *March 2024 received premium* was \$84.2 million, higher than prior year by \$10.5 million. The *projected 2024 year-end received premium* is \$1,351.7 million;
- (b) The *March 2024 insurance revenue* was \$66.9 million, higher than prior year by \$5.9 million. The *projected 2024 year-end insurance revenue* is \$842.0 million;
- (c) The *March 2024 operating result* was a deficit of \$102.8 million, lower than prior year by \$41.8 million. The *projected 2024 year-end operating result* is a deficit of \$907.1 million;
- (d) The *March 2024 combined operating ratio* was 253.6%, higher than prior year by 53.6 percentage points. The *projected year-end combined operating ratio* is 207.7%.



RSP Summary of **IFRS17 Financial Results**

| RSP 2024 Summary | Actual | Projection | Prior Year | 2024 year-to-date | 2023 year-to-date | 2024 year-end | Outlook* | 2023 year-end |
|---|--------------|--------------|--------------|-------------------|-------------------|---------------|----------------|---------------|
| Amounts in \$000s | (March 2024) | (March 2024) | (March 2023) | as at 3 months | as at 3 months | Projection | Full year 2024 | Actual |
| Written Premium | 114,345 | 116,843 | 87,258 | 285,273 | 225,203 | 1,337,047 | 1,144,373 | 1,155,412 |
| Received Premium | 84,209 | 85,022 | 73,705 | 275,597 | 210,791 | 1,351,657 | 1,142,793 | 1,122,400 |
| Earned Premium | 101,142 | 102,550 | 88,472 | 291,138 | 254,187 | 1,267,781 | 1,099,356 | 1,060,392 |
| Earned Expense Allowance | (34,207) | (34,489) | (27,439) | (97,710) | (76,946) | (425,754) | (371,330) | (332,276) |
| Insurance Revenue | 66,935 | 68,061 | 61,033 | 193,428 | 177,241 | 842,027 | 728,026 | 728,116 |
| Total Claims Incurred | 121,862 | 109,679 | 106,139 | 326,358 | 283,757 | 1,409,661 | 1,164,826 | 1,159,445 |
| Claims incurred (CAY) | 114,291 | 114,550 | 97,763 | 333,046 | 264,061 | 1,444,175 | 1,206,259 | 1,137,895 |
| Adjustments to Liabilities for Incurred Claims (PAYs) | 7,571 | (4,871) | 8,375 | (6,687) | 19,696 | (34,513) | (41,433) | 21,550 |
| Administrative Expense | 600 | 885 | 626 | 2,428 | 1,885 | 10,428 | 10,015 | 8,240 |
| Losses on Onerous Contracts | (26,086) | 0 | 41,052 | 695,851 | 402,802 | 695,851 | 535,063 | 544,155 |
| Reversal of Losses on Onerous Contracts | (46,839) | (46,839) | (22,298) | (131,593) | (72,426) | (613,477) | (487,491) | (366,883) |
| Insurance Service Expenses | 49,538 | 63,726 | 125,519 | 893,043 | 616,018 | 1,502,463 | 1,222,414 | 1,344,957 |
| Insurance Service Result | 17,397 | 4,335 | (64,486) | (699,615) | (438,777) | (660,435) | (494,388) | (616,840) |
| Insurance Finance Expense from PV FCF | (47,337) | (9,338) | (2,774) | (68,478) | (2,774) | (126,304) | (94,121) | (65,922) |
| Insurance Finance Expense from Risk Adjustment | (3,838) | (720) | (228) | (5,455) | (228) | (10,049) | (7,126) | (5,456) |
| Insurance Finance Expense from Loss Component | (69,021) | (6,166) | 6,447 | (78,686) | 6,447 | (110,329) | (42,102) | 2,108 |
| Insurance Finance Income (Expense) | (120,196) | (16,223) | 3,445 | (152,619) | 3,445 | (246,683) | (143,350) | (69,270) |
| Operating Result | (102,799) | (11,888) | (61,041) | (852,234) | (435,332) | (907,118) | (637,737) | (686,110) |
| Ratios: | | | | | | | | |
| Loss ratio - Claims Incurred (CAY) | 170.7% | 168.3% | 160.2% | 172.2% | 149.0% | 171.5% | 165.7% | 156.3% |
| Adjustments to Liabilities for Incurred Claims (PAYs) | 11.3% | (7.2%) | 13.7% | (3.5%) | 11.1% | (4.1%) | (5.7%) | 3.0% |
| Total | 182.1% | 161.1% | 173.9% | 168.7% | 160.1% | 167.4% | 160.0% | 159.2% |
| Earned Expense allowance | 33.8% | 33.6% | 31.0% | 33.6% | 30.3% | 33.6% | 33.8% | 31.3% |
| Change in Loss Component (excluding IFE) | (108.9%) | (68.8%) | 30.7% | 291.7% | 186.4% | 9.8% | 6.5% | 24.3% |
| Administrative Expenses | 0.9% | 1.3% | 1.0% | 1.3% | 1.1% | 1.2% | 1.4% | 1.1% |
| Insurance Service Ratio | 74.0% | 93.6% | 205.7% | 461.7% | 347.6% | 178.4% | 167.9% | 184.7% |
| Combined Operating Ratio | 253.6% | 117.5% | 200.0% | 540.6% | 345.6% | 207.7% | 187.6% | 194.2% |

rounding differences may occur *as posted to FA's website Dec 22, 2023

| RSP 2024 Summary of Liabilities | Actual | Projection | Prior Year | 2024 year-end | Outlook* | 2023 year-end |
|---------------------------------|--------------|--------------|--------------|---------------|----------------|---------------|
| Amounts in \$000s | (March 2024) | (March 2024) | (March 2023) | Projection | Full year 2024 | Actual |
| LIC | 1,802,908 | 1,752,547 | 1,577,372 | 1,998,376 | 1,955,063 | 1,691,580 |
| Undiscounted Case Reserves | 1,110,267 | 1,113,613 | 1,043,940 | 1,239,406 | 1,341,347 | 1,072,734 |
| Undiscounted IBNR | 771,553 | 759,352 | 614,972 | 853,702 | 744,488 | 736,542 |
| Discount | (211,626) | (247,377) | (204,844) | (236,725) | (264,170) | (242,287) |
| PV FCF | 1,670,194 | 1,625,587 | 1,454,067 | 1,856,383 | 1,821,666 | 1,566,989 |
| Risk Adjustment | 132,714 | 126,960 | 123,305 | 141,993 | 133,398 | 124,591 |
| Risk Adjustment % | 7.95% | 7.81% | 8.48% | 7.65% | 7.32% | 7.95% |
| LRC | 1,469,837 | 1,432,597 | 931,776 | 1,086,687 | 905,887 | 837,723 |
| LRC excl. Loss Component | 336,342 | 335,871 | 292,458 | 403,432 | 352,397 | 347,171 |
| Loss Component | 1,133,495 | 1,096,726 | 639,318 | 683,255 | 553,490 | 490,552 |

Insurance Service Expenses Key Drivers

- Claims Incurred Incurred losses were \$121.9 million, higher than projection by \$12.2 million and \$15.7 million higher compared with the same month from last year. Loss ratio was at 170.7%, 2.4 percentage points higher than projected, and 10.6 percentage points higher compared with prior year. There is a favorable change on 'claims incurred (CAY)" primarily driven by better than expected experience for Ontario and Alberta Grid Third Party Liability Claims and Accident Benefit. There is an unfavorable change on the "adjustment to liabilities for incurred claims (PAYs)" primarily driven by unfavorable development of latent Ontario Accident Benefit claims.
- Losses on Onerous Contracts This represents change in the loss component during the reporting period arising from initial recognition and subsequent re-estimation of the loss component (due to changes in premium or loss ratio projections, for example). The change for the month is \$26.1 million favorable change primarily driven by lower loss ratios for the Current Accident year.
- Reversal of Losses on Onerous Contracts This represents changes in the loss component during the reporting period arising from the portion of the opening LRC earned during the period. Excludes the impact of change in discount rates, and completely aligns with projection.

Insurance Finance Income

Insurance Finance income/ (expense) is comprised of:

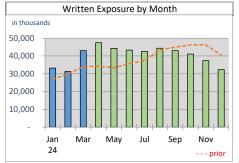
The release of the effect of discounting due to the passage of time (also known as discount unwinding)

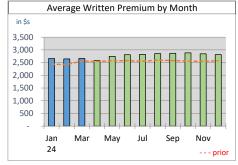


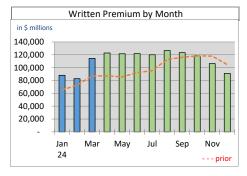
• The effect due to changes in discounting assumptions. This change is only reflected in implementation months (March, May, August, and October), when the yield curve is updated. Insurance Finance income for implementation month of March was \$120.2 million, \$104.0 million lower than projected; driven by more discounting due to approximately 109 basis points increase in the yield curve.

Premium

The **premium drivers** compared to prior year are:







The vehicle count transfer for the month was 42,973 vehicles, which was higher than prior year by 8,913 vehicles, and 1,924 vehicles higher than The Outlook for the month, primarily driven by growth in Ontario and Alberta Grid RSP.

Alberta has announced adjustments to the Grid Base Premiums by 12% effective May 01, 2024. Please see the AIRB <u>2024 Annual Grid Review</u>. Members have been reviewing their ceding strategies following the grid rate change announcement, and we have adjusted our projections for 2024 to estimate the impact of the changes.

The average premium for the month was higher than The Outlook by 13.0%, and higher compared with prior year. The green bars represent our current projection for the remainder of the year.

RSP Summary of full year Vehicle Count

| | January | February | March | April | May | June | July | August | September | October | November | December | CY 2024 |
|-------------------------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|---------|----------|----------|----------|
| Jurisdiction | Actual | Actual | Actual | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Year-End |
| Ontario | 16,530 | 14,858 | 20,753 | 23,875 | 24,268 | 24,293 | 23,203 | 23,676 | 23,328 | 22,760 | 21,245 | 18,036 | 256,825 |
| Alberta Grid | 8,181 | 7,782 | 10,325 | 11,257 | 7,156 | 7,173 | 7,473 | 7,985 | 7,705 | 7,390 | 6,169 | 5,367 | 93,963 |
| Alberta Non-Grid | 6,644 | 6,651 | 9,566 | 9,589 | 10,255 | 9,347 | 9,372 | 9,511 | 9,060 | 8,126 | 7,307 | 6,561 | 101,990 |
| New Brunswick | 764 | 933 | 1,086 | 1,210 | 1,173 | 1,049 | 1,117 | 1,455 | 1,334 | 1,332 | 1,252 | 1,148 | 13,851 |
| Nova Scotia | 920 | 921 | 1,031 | 1,288 | 1,212 | 1,165 | 1,145 | 1,500 | 1,370 | 1,290 | 1,166 | 1,023 | 14,033 |
| Newfoundland & Labrador | 145 | 158 | 211 | 265 | 254 | 251 | 239 | 221 | 210 | 185 | 213 | 190 | 2,542 |
| Total | 33.184 | 31.302 | 42.973 | 47.483 | 44.318 | 43.277 | 42.549 | 44.349 | 43.008 | 41.083 | 37.352 | 32.326 | 483.204 |

RSP Summary of full year Written Premium

| | January | February | March | April | May | June | July | August | September | October | November | December | CY 2024 |
|-------------------------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|-----------|
| Jurisdiction | Actual | Actual | Actual | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Year-End |
| Ontario | 48,242 | 44,096 | 61,399 | 67,467 | 69,494 | 69,733 | 66,628 | 69,739 | 68,886 | 68,115 | 62,916 | 53,681 | 750,395 |
| Alberta Grid | 22,636 | 20,781 | 28,112 | 30,348 | 26,053 | 27,082 | 28,475 | 29,509 | 28,572 | 27,281 | 22,864 | 19,704 | 311,417 |
| Alberta Non-Grid | 14,128 | 14,354 | 20,855 | 20,505 | 21,859 | 20,886 | 20,889 | 21,406 | 20,538 | 17,988 | 15,872 | 13,494 | 222,775 |
| New Brunswick | 1,276 | 1,576 | 1,770 | 1,879 | 1,829 | 1,645 | 1,760 | 2,635 | 2,454 | 2,361 | 2,169 | 2,022 | 23,378 |
| Nova Scotia | 1,641 | 1,696 | 1,887 | 2,140 | 2,009 | 1,918 | 1,903 | 2,807 | 2,520 | 2,317 | 2,104 | 1,809 | 24,751 |
| Newfoundland & Labrador | 257 | 244 | 322 | 424 | 436 | 435 | 416 | 405 | 362 | 333 | 371 | 328 | 4,331 |
| Total | 88,181 | 82,747 | 114,345 | 122,762 | 121,679 | 121,700 | 120,070 | 126,501 | 123,332 | 118,395 | 106,296 | 91,039 | 1,337,047 |



RSP Summary of full year **Average Written Premiums**

| | January | February | March | April | May | June | July | August | September | October | November | December | CY 2024 |
|-------------------------|---------|----------|--------|-------|-------|-------|-------|--------|-----------|---------|----------|----------|----------|
| Jurisdiction | Actual | Actual | Actual | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Proj. | Year-End |
| Ontario | 2,919 | 2,968 | 2,958 | 2,826 | 2,864 | 2,871 | 2,872 | 2,946 | 2,953 | 2,993 | 2,961 | 2,976 | 2,922 |
| Alberta Grid | 2,767 | 2,670 | 2,723 | 2,696 | 3,641 | 3,776 | 3,810 | 3,695 | 3,708 | 3,692 | 3,706 | 3,672 | 3,314 |
| Alberta Non-Grid | 2,126 | 2,158 | 2,180 | 2,138 | 2,131 | 2,235 | 2,229 | 2,251 | 2,267 | 2,214 | 2,172 | 2,057 | 2,184 |
| New Brunswick | 1,671 | 1,688 | 1,630 | 1,554 | 1,560 | 1,569 | 1,575 | 1,811 | 1,840 | 1,773 | 1,733 | 1,762 | 1,688 |
| Nova Scotia | 1,784 | 1,842 | 1,830 | 1,661 | 1,657 | 1,646 | 1,662 | 1,871 | 1,839 | 1,795 | 1,805 | 1,768 | 1,764 |
| Newfoundland & Labrador | 1,769 | 1,547 | 1,527 | 1,598 | 1,716 | 1,735 | 1,738 | 1,830 | 1,720 | 1,801 | 1,740 | 1,724 | 1,703 |
| Total | 2,657 | 2,644 | 2,661 | 2,585 | 2,746 | 2,812 | 2,822 | 2,852 | 2,868 | 2,882 | 2,846 | 2,816 | 2,767 |

Impact of Quarterly Valuation

- A valuation of the RSP as at December 31, 2023 has been completed since last month's Operational report and the results of that valuation has been incorporated into this month's Operational Report.
- The implementation of the new valuation resulted in an estimated overall \$94.8 million unfavorable impact on the month's net results from operations, increasing an estimated 49.0 points to the year-to-date Combined Operating Ratio. The impact this month is summarized in the following tables below.

RSP Summary of 2023 Q4 Valuation Implementation Impact

| RSP | LIC Impact | LRC Impact | Total Impact | Impact on YTD COR |
|-------------------------|------------|------------|--------------|-------------------|
| Ontario | 29,196 | 48,272 | 77,468 | 73.3% |
| PAY | 28,372 | - | 28,372 | 26.9% |
| CAY | 824 | 24,510 | 25,334 | 24.0% |
| FtAY | - | 23,762 | 23,762 | 22.5% |
| Alberta Grid | 10,960 | (18,265) | (7,305) | (14.9%) |
| PAY | 12,525 | - | 12,525 | 25.5% |
| CAY | (1,565) | (1,035) | (2,600) | (5.3%) |
| FtAY | - | (17,230) | (17,230) | (35.1%) |
| Alberta Non-Grid | 12,312 | 9,762 | 22,074 | 68.8% |
| PAY | 11,965 | - | 11,965 | 37.3% |
| CAY | 347 | 3,851 | 4,198 | 13.1% |
| FtAY | - | 5,911 | 5,911 | 18.4% |
| New Brunswick | (570) | 1,824 | 1,254 | 45.5% |
| PAY | (734) | - | (734) | (26.6%) |
| CAY | 164 | 627 | 791 | 28.7% |
| FtAY | - | 1,197 | 1,197 | 43.4% |
| Nova Scotia | 644 | 1,889 | 2,533 | 78.0% |
| PAY | 531 | - | 531 | 16.3% |
| CAY | 113 | 889 | 1,002 | 30.9% |
| FtAY | - | 1,000 | 1,000 | 30.8% |
| Newfoundland & Labrador | (647) | (547) | (1,194) | (189.1%) |
| PAY | (579) | - | (579) | (91.7%) |
| CAY | (68) | (269) | (337) | (53.4%) |
| FtAY | - | (278) | (278) | (44.0%) |
| TOTAL | 51,895 | 42,935 | 94,830 | 49.0% |
| PAY | 52,080 | - | 52,080 | 26.9% |
| CAY | (185) | 28,573 | 28,388 | 14.7% |
| FtAY | - | 14,363 | 14,363 | 7.4% |

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RSP Summary of 2023 Q4 Change in Loss Component during the Month

| Change in Loss Component | | | |
|---|------------|-------------|-----------|
| | 2024 (CAY) | 2025 (FtAY) | TOTAL |
| Opening Loss Component | 483,899 | 653,499 | 1,137,399 |
| [1] Losses on onerous contracts | 37 | (26,123) | (26,086) |
| [2] Insurance finance expense/(income) | 28,536 | 40,485 | 69,021 |
| [a] Discount unwinding | 3,574 | 2,592 | 6,166 |
| [b] Yield impact | 24,962 | 37,893 | 62,855 |
| [3] Reversal of losses on onerous contracts | (46,839) | - | (46,839) |
| TOTAL [1]+[2]+[3] | (18,266) | 14,363 | (3,903) |
| Ending Loss Component | 465,633 | 667,862 | 1,133,495 |

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For more information on the valuation impact please refer to the **Quarterly Financial Insights**

Projected Year-end 2024

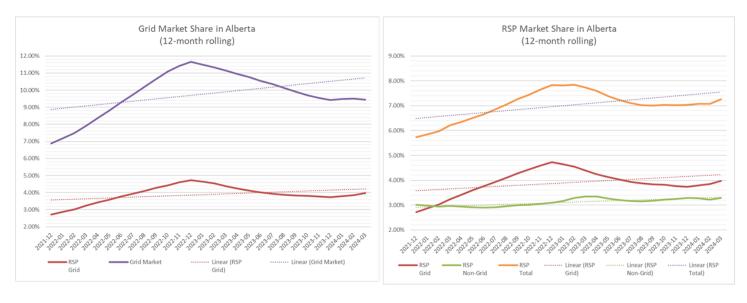
Compared with The Outlook released in December 2023, written premiums has increased by \$192.7 million driven by higher vehicle count in Ontario and Alberta Grid Pool compared to projections. Calendar year Earned Premium is up by \$168.4 million. The year-end 2024 operating deficit is \$907.1 million, \$269.4 million deterioration compared with The Outlook.

Alberta Update

We continue to monitor the business volume of the Alberta RSPs following the significant growth seen in the Grid Pool during 2022. We saw decline in 2023 in the Grid pool following the January 2023 Grid rate increase. However, we are beginning to see elevated volume in the non-Grid pool in late 2023, as members adjusted their ceding strategies for the 2023 market conditions including the rate pause in Alberta.

Following more than 2 years of consistent growth in the rolling 12 month market share of the combined Alberta RSPs, RSP volume and market share declined from a high of 7.84% in March 2023 back down to 7.26% in March 2024. Beginning September 2023, the Non-Grid started to see an increase and is sitting at 3.29% in March. Since the beginning of 2024, the Grid market share has **increased** to 3.85% from 3.97%. We will continue to monitor the market share of these pools closely in response to further "Good Driver Protection" regulations introduced by Alberta for 2024. We expect the May 2024 Grid rate increase, combined with Good Driver Protection, to result in a large decrease in the Grid RSP vehicle counts and potentially an increase in the Non-Grid RSP vehicle counts as we typically see in times of greater pricing restrictions.





Should you require any further information, please call Philippe Gosselin, VP Actuarial and CRO at (416) 863-1750 x4968.

Saskia Matheson President & CEO

Related links:

RSP Summary of Operations - Calendar Year 2024

*03 month ended March 2024 (discounted basis)