

TO: MEMBERS OF THE FACILITY ASSOCIATION

ATTENTION: CHIEF EXECUTIVE OFFICER

BULLETIN NO: F2021 - 025

DATE: April 29, 2021

SUBJECT: FARM – February 2021 Participation Report

A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the February 2021 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

Highlights

- (a) The *February 2021 premium written for the month* was \$24.0 million, a decrease of \$5.8 million or 19% compared with prior year, driven by the impact of unprocessed business being processed in February 2020;
- (b) The *February 2021 net operating surplus* was \$5.8 million, with a COR of 82.0% on earned premium of \$32 million; and
- (c) Servicing Carrier claims expense allowance retroactive adjustments were calculated for and taken into account with this month's Participation Report, with accident year 2015, 2018, and 2020 being adjusted for a total of *\$5.9 million in recovery*; and
- (d) The February 2021 FARM Participation Report reflects the effect of a *funds transfer of \$30 million* from Facility Association to Members.

Summary of Financial Results

FARM Summary of Financial Results

FARM 2021 Summary	Actual	Projection	Actual	2021 year-to-date	2020 year-to-date	Outlook*
Amounts in \$000s	(Feb 2021)	(Feb 2021)	(Feb 2020)	as at 2 months	as at 2 months	calendar year 2021
Premium Written	23,963	32,955	29,715	56,181	68,530	466,359
Premium Earned	32,135	31,034	30,079	69,418	64,444	450,497
Incurred Losses	20,657	19,136	16,753	44,096	40,454	288,087
Underwriting & Admin Expense	5,665	6,956	6,074	12,967	13,353	99,257
Net Result from Operations	5,813	4,942	7,251	12,355	10,637	63,153
Ratios:						
Loss ratio - Prior Accident Years	(4.1%)	(4.8%)	(13.9%)	(3.6%)	(4.0%)	(2.4%)
- Current Accident Year	68.4%	66.5%	69.6%	67.1%	66.8%	66.4%
Total	64.3%	61.7%	55.7%	63.5%	62.8%	63.9%
Underwriting & Admin Expense	17.7%	22.5%	20.6%	18.7%	21.1%	22.1%
Combined Operating Ratio	82.0%	84.2%	76.3%	82.2%	83.9%	86.0%

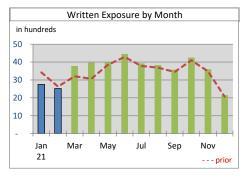
rounding differences may occur

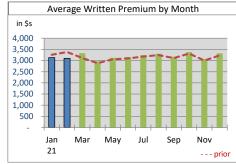
*as posted to FA's website Feb. 9, 2021

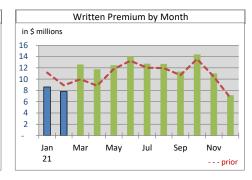


Premium

PPV premium drivers compared to prior year and outlook to year end

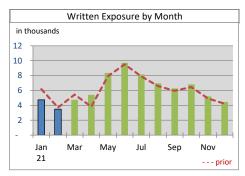






February 2021's Private Passenger vehicle count was 2,521 vehicles, down 4.2% compared with prior year; written premium was \$7.8 million, down 12.2% compared with prior year.

NPPV premium drivers compared to prior year and outlook to year end







February 2021's Non-Private Passenger vehicle count was 3,498 vehicles, down 5.8% compared with prior year; written premium was \$16.1 million, down 22.4% compared with prior year.

Average written premium for PPV and NPPV was both down compared to prior year; the more significant decrease in NPPV, down 18%, was primarily due to the unprocessed business being processed in February 2020, of which the majority of them being higher rated classes. As a result, the lower than prior year level written premium, down 5.8 million or 19%, in February 2021 was expected.

It is important to note that Non-Private Passenger counts and premiums are influenced by change in mix. As shown in the following table, the increase in Non-Private Passenger vehicle counts is mainly driven by increases in commercial vehicles and interurban vehicles while the increase in written premium is mainly driven by commercial vehicles and taxis. Note that the rapid growth in interurban vehicle counts across jurisdictions, observed over the last few years has slowed with a recent decrease in Ontario; overall, interurban counts are still up for the rest of the jurisdictions.



FARM Vehicle Counts and Written Premium – Rolling 12-months to February 2021

		2021	rolling 12 to mon	th 02	% C	hange in Amour	t Change in Amount			2020 rolling 12 to month 02			
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	40,236	125,637,402	3,122	1.7%	3.6%	1.8%	687	4,354,436	55	39,549	121,282,966	3,067
	Farmer	=	81	81	-	100.0%	100.0%	-	81	81	-	=	-
PPV Total		40,236	125,637,483	3,122	1.7%	3.6%	1.8%	687	4,354,517	55	39,549	121,282,966	3,067
non-PPV	Private Passenger (x Farmers)	720	1,062,088	1,475	11.0%	53.4%	38.4%	71	369,919	409	649	692,169	1,066
	Commercial	20,519	116,494,536	5,677	10.8%	18.2%	6.7%	1,994	17,932,867	357	18,526	98,561,669	5,320
	Interurban	8,970	100,234,764	11,174	19.5%	(3.6%)	(19.3%)	1,461	(3,723,690)	(2,670)	7,509	103,958,454	13,844
	Public Bus	674	2,270,532	3,369	(62.0%)	(71.5%)	(25.0%)	(1,098)	(5,693,577)	(1,125)	1,772	7,964,109	4,494
	Private Bus & Misc Public	1,400	5,865,986	4,189	(12.2%)	(5.6%)	7.5%	(195)	(350,922)	292	1,595	6,216,908	3,897
	School Bus	1,220	1,928,280	1,581	4.2%	1.0%	(3.1%)	50	18,452	(51)	1,170	1,909,828	1,632
	Hotel & Country Club Bus	444	1,035,897	2,332	(35.1%)	(37.2%)	(3.2%)	(240)	(613,258)	(78)	684	1,649,155	2,410
	Taxi	4,868	35,593,788	7,311	(4.0%)	24.2%	29.3%	(202)	6,928,490	1,658	5,070	28,665,298	5,653
	Funeral	4	12,674	3,169	100.0%	236.2%	68.1%	2	8,904	1,284	2	3,770	1,885
	Ambulance	89	352,274	3,962	144.7%	143.0%	(0.7%)	53	207,328	(27)	36	144,946	3,989
	Motorcycle	18,329	13,568,502	740	1.8%	9.9%	7.9%	329	1,221,470	54	18,001	12,347,032	686
	All Terrain Vehicle	9,736	4,408,187	453	4.7%	12.3%	7.3%	434	481,488	31	9,302	3,926,699	422
	Snow Vehicle	3,567	1,532,032	429	(7.6%)	(6.0%)	1.7%	(294)	(96,949)	7	3,861	1,628,981	422
	Antique	3	9,226	2,768	(43.7%)	8.2%	92.1%	(3)	703	1,327	6	8,523	1,441
	Motor Home	344	802,986	2,331	3.5%	(5.6%)	(8.8%)	12	(47,647)	(226)	333	850,633	2,557
	Trailer Home	-	71,625	71,625	-	133.0%	133.0%	-	40,890	40,890	-	30,735	30,735
	Garage	=	12,080,427	12,080,427	=	26.8%	26.8%	=	2,552,288	2,552,288	-	9,528,139	9,528,139
	Non-Owned	-	907,956	907,956	-	144.6%	144.6%	-	536,809	536,809	-	371,147	371,147
	Drivers Policy	82	123,367	1,506	(6.6%)	5.4%	12.9%	(6)	6,323	172	88	117,044	1,334
non-PPV Tota	ıl	70,972	298,355,127	4,204	3.4%	7.1%	3.5%	2,366	19,779,888	143	68,606	278,575,239	4,061
TOTAL		111,209	423,992,610	3,813	2.8%	6.0%	3.1%	3,054	24,134,405	116	108,155	399,858,205	3,697

Incurred Losses

Incurred losses in February 2021 was \$20.7 million; and loss ratio was at 64.3%, up 2.6 percentage points compared with our projection last month and up 8.6 percentage points compared with prior year. The higher than prior year losses level was primarily driven by the timing difference in the Prior Accident Year retroactive claims expense adjustment made in the two years. As a result, losses year to date were above prior year, up \$3.6 million and 0.7 percentage point on the loss ratio.

Reported losses in February 2021 was \$1.5 million lower than projected. The Current Accident Year had a \$2.1 million favourable variance in reported losses, while the Prior Accident Years had an approximately \$0.6 million <u>unfavourable</u> variance. Of all the Prior Accident Years, 2019 had the largest variance in reported losses at \$1.0 million <u>unfavourable</u>. No other single Prior Accident Year had a reported loss variance in excess of \$1.0 million.

Underwriting and Admin Expenses

Expenses for February 2021 was \$5.7 million; the expense ratio was 4.8 percentage point lower than projected, and 2.9 percentage point lower than prior year. As underwriting expenses are largely a function of servicing carrier compensation arrangements, these variances were primary driven by the lower written premium while premium deficiency reserve and administrative expenses remained relatively constant.

Projection to year-end 2021

Updated projections to year-end 2021 will be presented in the March 2021 results updates together with the impact of the 2020 Q4 valuation implementation.

Should you require any further information, please call Sheetal Savani, VP Finance, Compliance and CFO at (416) 863-1750 x5626.



Saskia Matheson President & CEO

Related link:

FARM February 2021 Participation Report Actuarial Highlights

^{*}For additional details on Actual vs Projected variances, IBNR, and valuation (if applicable)

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH Operating Results for the 2 months ended February 28, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 02/2021 (thousands of dollars)

·	January	February	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:	****	*			
PREMIUMS WRITTEN	\$32,218	\$23,963	\$56,181	\$460,642	\$436,343
CHANGE IN UNEARNED PREMIUMS NET PREMIUMS EARNED	5,065 \$37,283	8,172 \$32,135	13,237 \$69,418	-14,811 \$445,831	-38,855 \$397,488
CLAIMS INCURRED					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	601	-12	589	6,533	35,287
EFFECT OF DISCOUNTING	-1,787	-1,313	-3,100	-12,254	5,214
DISCOUNTED	-1,186	-1,325	-2,511	-5,721	40,501
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	22,314	20,039	42,353	272,926	230,836
EFFECT OF DISCOUNTING	2,311	1,943	4,254	21,293	16,816
DISCOUNTED	24,625	21,982	46,607	294,219	247,652
CLAIMS INCURRED	\$23,439	\$20,657	\$44,096	\$288,498	\$288,153
UNDERWRITING EXPENSES					
OPERATING & SERVICE FEES	3,332	2,475	5,807	47,625	45,057
AGENTS COMMISSIONS	2,396	1,814	4,210	35,013	33,564
DRIVER RECORD ABSTRACTS	237	249	486	5,572	4,063
BAD DEBTS	507	-2	505	507	-165
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	404	620	1,024	-1,036	-2,839
EFFECT OF DISCOUNTING	0		0	0	-47
DISCOUNTED	404	620	1,024	-1,036	-2,886
UNDERWRITING EXPENSES	\$6,876	\$5,156	\$12,032	\$87,681	\$79,633
NET UNDERWRITING GAIN (LOSS)	\$6,968	\$6,322	\$13,290	\$69,652	\$29,702
ADMINISTRATIVE EXPENSES	445	525	970	10,861	6,161
PREMIUM FINANCE FEE	-13	-13	-26	-13	-149
INVESTMENT INCOME	32	29	61	300	626
OPERATING RESULTS	\$6,542	\$5,813	\$12,355	\$59,078	\$24,018
RATIOS: Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-3.2%	-4.1%	-3.6%	-1.3%	10.2%
Current Accident Year	66.0%	68.4%	67.1%	66.0%	62.3%
All Accident Years Combined	62.8%	64.3%	63.5%	64.7%	72.5%
Underwriting & Admin Exp.(Earned)	19.6%	17.7%	18.7%	22.1%	21.6%
COMBINED OPERATING RATIO	82.4%	82.0%	82.2%	86.8%	94.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS Operating Results for the 2 months ended February 28, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 02/2021

(thousands of dollars)

(12 Months	CY2020
											Updated	12 Months
-	Alberta	Ontario	NS	PE	NB	NL	Yukon	NWT	Nunavut	Total	Projections	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$14,452	\$24,284	\$7,326	\$715	\$3,911	\$4,508	\$156	\$679	\$150	\$56,181	\$460,642	\$436,343
CHANGE IN UNEARNED PREMIUMS	5,261	3,897	Ψ7,320 728	358	1,251	1,481	191	54	16	13,237	-14,811	-38,855
NET PREMIUMS EARNED	\$19,713	\$28,181	\$8,054	\$1,073	\$5,162	\$5,989	\$347	\$733	\$166	\$69,418	\$445,831	\$397,488
CLAIMS INCURRED												
PRIOR ACCIDENT YEARS												
UNDISCOUNTED	8	250	164	17	42	86	-3	24	1	589	6,533	35,287
EFFECT OF DISCOUNTING	-764	-1,349	-266	-40	-202	-414	-21	-42	-2	-3,100	-12,254	5,214
DISCOUNTED	-756	-1,099	-102	-23	-160	-328	-24	-18	-1	-2,511	-5,721	40,501
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	13,289	14,485	5,308	696	3,401	4,505	217	386	66	42,353	272,926	230,836
EFFECT OF DISCOUNTING	1,362	1,606	488	55	314	366	21	37	5	4,254	21,293	16,816
DISCOUNTED	14,651	16,091	5,796	751	3,715	4,871	238	423	71	46,607	294,219	247,652
CLAIMS INCURRED	\$13,895	\$14,992	\$5,694	\$728	\$3,555	\$4,543	\$214	\$405	\$70	\$44,096	\$288,498	\$288,153
UNDERWRITING EXPENSES												
OPERATING & SERVICE FEES	1,438	2,624	733	72	391	452	15	67	15	5,807	47,625	45,057
AGENTS COMMISSIONS	1,098	1,595	613	67	369	373	15	67	13	4,210	35,013	33,564
DRIVER RECORD ABSTRACTS	56	81	162	28	82	71	0	6	0	486	5,572	4,063
BAD DEBTS	1	512	0	0	-1	-7	0	0	0	505	507	-165
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	417	242	61	29	111	144	16	2	2	1,024	-1,036	-2,839
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	-47
DISCOUNTED	417	242	61	29	111	144	16	2	2	1,024	-1,036	-2,886
UNDERWRITING EXPENSES	\$3,010	\$5,054	\$1,569	\$196	\$952	\$1,033	\$46	\$142	\$30	\$12,032	\$87,681	\$79,633
NET UNDERWRITING GAIN (LOSS)	\$2,808	\$8,135	\$791	\$149	\$655	\$413	\$87	\$186	\$66	\$13,290	\$69,652	\$29,702
ADMINISTRATIVE EXPENSES	240	362	121	28	76	78	19	27	19	970	10,861	6,161
PREMIUM FINANCE FEE	-6	-14	-2	0	-2	-2	0	0	0	-26	-13	-149
INVESTMENT INCOME	18	23	6	2	5	7	0	0	0	61	300	626
OPERATING RESULTS	\$2,580	\$7,782	\$674	\$123	\$582	\$340	\$68	\$159	\$47	\$12,355	\$59,078	\$24,018
RATIOS:												
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	-3.8%	-3.9%	-1.3%	-2.1%	-3.1%	-5.5%	-6.9%	-2.5%	-0.6%	-3.6%	-1.3%	10.2%
Current Accident Year	-3.8% 74.3%	-3.9% 57.1%	-1.3% 72.0%	-2.1% 70.0%	-3.1% 72.0%	-5.5% 81.3%	-6.9% 68.6%	-2.5% 57.7%	-0.6% 42.8%	-3.6% 67.1%	66.0%	62.3%
All Accident Years Combined	74.5%	53.2%	72.0%	67.9%	68.9%	75.8%	61.7%	55.2%	42.6%	63.5%	64.7%	72.5%
Underwriting & Admin Exp.(Earned)	16.5%	19.2%	21.0%	20.9%	19.9%	18.6%	18.7%	23.1%	29.5%	18.7%	22.1%	21.6%
COMBINED OPERATING RATIO	87.0%	72.4%	91.7%	88.8%	88.8%	94.4%	80.4%	78.3%	71.7%	82.2%	86.8%	94.1%
COMDINED OPERATING KATIO	87.0%	12.4%	91.7%	88.8%	88.8%	94.4%	80.4%	18.3%	11.1%	82.2%	80.8%	94.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021

(thousands of dollars)

,	January	February	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:	<u> </u>	1 obruary		rojections	<u> </u>
PREMIUMS WRITTEN	\$9,190	\$5,262	\$14,452	131,917	\$133,693
CHANGE IN UNEARNED PREMIUMS	1,432	3,829	5,261	-4,240	-11,134
NET PREMIUMS EARNED	\$10,622	\$9,091	\$19,713	\$127,677	\$122,559
CLAIMS INCURRED PRIOR ACCIDENT YEARS					
UNDISCOUNTED	120	-112	8	173	15,076
EFFECT OF DISCOUNTING	-366	-398	-764	-3,675	1,380
DISCOUNTED	-246	-510	-756	-3,502	16,456
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	7,020	6,269	13,289	85,725	75,154
EFFECT OF DISCOUNTING	733	629	1,362	5,697	4,946
DISCOUNTED	7,753	6,898	14,651	91,422	80,100
CLAIMS INCURRED	\$7,507	\$6,388	\$13,895	\$87,920	\$96,556
UNDERWRITING EXPENSES					
OPERATING & SERVICE FEES	918	520	1,438	13,195	13,370
AGENTS COMMISSIONS	672	426	1,098	10,411	10,716
DRIVER RECORD ABSTRACTS	32	24	56	1,381	842
BAD DEBTS	0	1	1	0	125
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	118	299	417	-338	-773
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED UNDERWRITING EXPENSES	118 \$1,740	299 \$1,270	417 \$3,010	-338 \$24,649	-773 \$24,280
		 _			<u> </u>
NET UNDERWRITING GAIN (LOSS)	\$1,375	\$1,433	\$2,808	\$15,108	\$1,723
ADMINISTRATIVE EXPENSES	123	117	240	3,126	1,638
PREMIUM FINANCE FEE	-3	-3	-6	-3	-42
INVESTMENT INCOME	9	9	18	84	181
OPERATING RESULTS	\$1,258	\$1,322	\$2,580	\$12,063	\$224
AVERAGE YTD OPERATING RESULT	\$1,258	\$1,290	\$1,290	\$1,005	\$19
RATIOS:					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-2.3%	-5.6%	-3.8%	-2.7%	13.4%
Current Accident Year	73.0%	75.9%	74.3%	71.6%	65.4%
All Accident Years Combined	70.7%	70.3%	70.5%	68.9%	78.8%
Underwriting & Admin Exp.(Earned)	17.5%	15.3%	16.5%	21.8%	21.1%
COMBINED OPERATING RATIO	88.2%	85.6%	87.0%	90.7%	99.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021 (thousands of dollars)

CY2020 12 Months CY2021 Updated 12 Months January February YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$13,685 \$10,599 \$24,284 \$194,173 \$171,969 CHANGE IN UNEARNED PREMIUMS 3,897 -17.853 1,546 2,351 -8.727 **NET PREMIUMS EARNED** \$15,231 \$12,950 \$28,181 \$185,446 \$154,116 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS UNDISCOUNTED 289 -39 250 4,657 29,948 EFFECT OF DISCOUNTING -898 -451 -1,349 -4,433 3,723 DISCOUNTED -609 -490 -1,099 224 33,671 CURRENT ACCIDENT YEAR UNDISCOUNTED 7.659 6,826 14.485 96.140 75.996 EFFECT OF DISCOUNTING 870 736 1.606 9,038 6,205 DISCOUNTED 8,529 7,562 16,091 105,178 82.201 \$7,072 **CLAIMS INCURRED** \$7,920 \$14,992 \$105,402 \$115,872 UNDERWRITING EXPENSES OPERATING & SERVICE FEES 1,479 2,624 20.967 1,145 18,572 AGENTS COMMISSIONS 697 1,595 12,229 10,909 898 DRIVER RECORD ABSTRACTS 40 41 81 943 471 **BAD DEBTS** 513 512 513 -156 PREMIUM DEFICIENCY/(DPAC) 95 147 242 -542 -1,211 UNDISCOUNTED 0 EFFECT OF DISCOUNTING 0 0 0 0 DISCOUNTED 95 147 242 -542 -1.211 \$3,025 UNDERWRITING EXPENSES \$2,029 \$5,054 \$34,110 \$28,585 **NET UNDERWRITING GAIN (LOSS)** \$4,286 \$3,849 \$8,135 \$45,934 \$9,659 ADMINISTRATIVE EXPENSES 156 206 362 4,531 2.182 PREMIUM FINANCE FEE -7 -7 -14 -72 INVESTMENT INCOME 12 11 23 117 236 **OPERATING RESULTS** \$4,135 \$3,647 \$7,782 \$41,513 \$7,641 **AVERAGE YTD OPERATING RESULT** \$4,135 \$3,891 \$3,891 \$3,459 \$637 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -4.0% -3.8% -3.9% 0.1% 21.8% 58.4% 57.1% 56.7% 53.3% Current Accident Year 56.0% 54.6% 53.2% All Accident Years Combined 52.0% 56.8% 75.1% Underwriting & Admin Exp.(Earned) 20.9% 17.3% 19.2% 20.8% 20.0% COMBINED OPERATING RATIO 72.9% 71.9% 72.4% 77.6% 95.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021 (thousands of dollars)

CY2020 12 Months CY2021 Updated 12 Months January February YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$3,956 \$3,370 \$7,326 \$48,541 \$47,047 CHANGE IN UNEARNED PREMIUMS 367 361 728 -5.704**NET PREMIUMS EARNED** \$4,323 \$3,731 \$8,054 \$47,965 \$41,343 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS -3,904 UNDISCOUNTED 152 12 164 846 EFFECT OF DISCOUNTING -131 -135 -266 -1,008 -172 DISCOUNTED 21 -123 -102 -162 -4,076 CURRENT ACCIDENT YEAR UNDISCOUNTED 2.773 2.535 5,308 32.358 26.504 215 EFFECT OF DISCOUNTING 273 488 2.265 1,868 DISCOUNTED 3.046 2,750 5,796 34.623 28,372 **CLAIMS INCURRED** \$3,067 \$2.627 \$5,694 \$34,461 \$24,296 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 396 337 733 4,856 4,704 AGENTS COMMISSIONS 322 291 613 4,275 4,048 DRIVER RECORD ABSTRACTS 73 89 162 1,945 1,125 **BAD DEBTS** 0 0 0 0 -50 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 33 28 61 -44 -456 0 -47 EFFECT OF DISCOUNTING 0 0 0 -503 DISCOUNTED 33 28 61 -44 \$745 \$824 \$11,032 \$9,324 **UNDERWRITING EXPENSES** \$1,569 **NET UNDERWRITING GAIN (LOSS)** \$432 \$359 \$791 \$2,472 \$7,723 ADMINISTRATIVE EXPENSES 53 68 121 1,131 682 PREMIUM FINANCE FEE -1 -1 -2 -13 INVESTMENT INCOME 3 3 6 31 62 **OPERATING RESULTS** \$381 \$293 \$674 \$1,371 \$7,090 **AVERAGE YTD OPERATING RESULT** \$381 \$337 \$337 \$114 \$591 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years 0.5% -3.3% -1.3% -0.3% -9.9% 70.5% 73.7% 72.0% 72.2% 68.6% Current Accident Year 70.4% 70.7% 71.9% 58.7% All Accident Years Combined 71.0% Underwriting & Admin Exp.(Earned) 20.3% 21.8% 21.0% 25.4% 24.2% COMBINED OPERATING RATIO 91.3% 92.2% 91.7% 97.3% 82.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021
FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND
Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 02/2021
(thousands of dollars)

(January	<u>February</u>	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:	4000	* 050	0745	1 00 704	*** *** ** ** ** ** ** *
PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$362 184	\$353 174	\$715 358	\$6,724	\$6,737
NET PREMIUMS EARNED	\$546	\$52 7	\$1,073	-156 \$6,568	-481 \$6,256
CLAIMS INCURRED					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	-1	18	17	171	-910
EFFECT OF DISCOUNTING	-10	-30	-40	-198	106
DISCOUNTED	-11	-12	-23	-27	-804
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	358	338	696	4,231	4,287
EFFECT OF DISCOUNTING	32	23	55	333	359
DISCOUNTED	390	361	751	4,564	4,646
CLAIMS INCURRED	\$379	\$349	\$728	\$4,537	\$3,842
UNDERWRITING EXPENSES					
OPERATING & SERVICE FEES	37	35	72	672	676
AGENTS COMMISSIONS	36	31	67	622	613
DRIVER RECORD ABSTRACTS	14	14	28	235	215
BAD DEBTS	0	0	0	0	165
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	16	13	29	-14	-38
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	16	13	29	-14	-38
UNDERWRITING EXPENSES	\$103	\$93	\$196	\$1,515	\$1,631
NET UNDERWRITING GAIN (LOSS)	\$64	\$85	\$149	\$516	\$783
ADMINISTRATIVE EXPENSES	13	15	28	174	207
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	1	1	2	6	14
OPERATING RESULTS	<u>\$52</u>	<u>\$71</u>	<u>\$123</u>	\$348	\$590
AVERAGE YTD OPERATING RESULT	\$52	\$62	\$62	\$29	\$49
RATIOS:					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-2.0%	-2.3%	-2.1%	-0.4%	-12.9%
Current Accident Year	71.4%	68.5%	70.0%	69.5%	74.3%
All Accident Years Combined	69.4%	66.2%	67.9%	69.1%	61.4%
Underwriting & Admin Exp.(Earned)	21.2%	20.5%	20.9%	25.7%	29.4%
COMBINED OPERATING RATIO	90.6%	86.7%	88.8%	94.8%	90.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021
FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK
Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 02/2021
(thousands of dollars)

(mousains of donars)	January	February	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:				<u> </u>	
PREMIUMS WRITTEN	\$2,283	\$1,628	\$3,911	\$31,935	\$32,343
CHANGE IN UNEARNED PREMIUMS	461	790	1,251	63	-1,855
NET PREMIUMS EARNED	\$2,744	\$2,418	\$5,162	\$31,998	\$30,488
CLAIMS INCURRED					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	11	31	42	323	-959
EFFECT OF DISCOUNTING	-136	-66	-202	-1,091	224
DISCOUNTED	-125	-35	-160	-768	-735
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	1,794	1,607	3,401	21,234	20,394
EFFECT OF DISCOUNTING	176	138	314	1,514	1,447
DISCOUNTED	1,970	1,745	3,715	22,748	21,841
CLAIMS INCURRED	\$1,845	\$1,710	\$3,555	\$21,980	\$21,106
UNDERWRITING EXPENSES					
OPERATING & SERVICE FEES	228	163	391	3,194	3,231
AGENTS COMMISSIONS	206	163	369	2,968	3,008
DRIVER RECORD ABSTRACTS	39	43	82	512	733
BAD DEBTS	0	-1	-1	0	-55
UNDISCOUNTED	44	67	111	4	-162
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	44	67	111	4	-162
UNDERWRITING EXPENSES	\$517	\$435	\$952	\$6,678	\$6,755
NET UNDERWRITING GAIN (LOSS)	\$382	\$273	\$655	\$3,340	\$2,627
ADMINISTRATIVE EXPENSES	35	41	76	761	493
PREMIUM FINANCE FEE	-1	-1	-2	-1	-9
INVESTMENT INCOME	3	2	5	26	55
OPERATING RESULTS	\$349	\$233	\$582	\$2,604	\$2,180
AVERAGE YTD OPERATING RESULT	\$349	\$291	\$291	\$217	\$182
RATIOS:					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-4.6%	-1.4%	-3.1%	-2.4%	-2.4%
Current Accident Year	71.8%	72.2%	72.0%	71.1%	71.6%
All Accident Years Combined	67.2%	70.8%	68.9%	68.7%	69.2%
Underwriting & Admin Exp.(Earned)	20.1%	19.7%	19.9%	23.2%	23.8%
COMBINED OPERATING RATIO	87.3%	90.5%	88.8%	91.9%	93.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021
FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR
Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 02/2021
(thousands of dollars)

(mousains of donars)	January	February	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:					
PREMIUMS WRITTEN	\$2,238	\$2,270	\$4,508	\$39,155	\$36,555
CHANGE IN UNEARNED PREMIUMS	933	548	1,481	-874	-1,471
NET PREMIUMS EARNED	\$3,171	\$2,818	\$5,989	\$38,281	\$35,084
CLAIMS INCURRED					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	24	62	86	65	-1,754
EFFECT OF DISCOUNTING	-223	-191	-414	-1,688	40
DISCOUNTED	-199	-129	-328	-1,623	-1,714
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	2,361	2,144	4,505	28,994	24,658
EFFECT OF DISCOUNTING	194	172	366	2,098	1,727
DISCOUNTED	2,555	2,316	4,871	31,092	26,385
CLAIMS INCURRED	\$2,356	\$2,187	\$4,543	\$29,469	\$24,671
UNDERWRITING EXPENSES					
OPERATING & SERVICE FEES	224	228	452	3,914	3,703
AGENTS COMMISSIONS	213	160	373	3,739	3,521
DRIVER RECORD ABSTRACTS	33	38	71	440	606
BAD DEBTS	-6	-1	-7	-6	-248
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	87	57	144	-74	-164
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	87	57	144	-74	-164
UNDERWRITING EXPENSES	\$551	\$482	\$1,033	\$8,013	\$7,418
NET UNDERWRITING GAIN (LOSS)	\$264	\$149	\$413	\$799	\$2,995
ADMINISTRATIVE EXPENSES	31	47	78	920	543
PREMIUM FINANCE FEE	-1	-1	-2	-1	-13
INVESTMENT INCOME	4	3	7	31	68
OPERATING RESULTS	\$236	\$104	\$340	-\$91	\$2,507
AVERAGE YTD OPERATING RESULT	\$236	\$170	\$170	-\$8	\$209
DATIOC.					
RATIOS: Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-6.3%	-4.6%	-5.5%	-4.2%	-4.9%
Current Accident Year	80.6%	82.2%	81.3%	81.2%	75.2%
All Accident Years Combined	74.3%	77.6%	75.8%	77.0%	70.3%
Underwriting & Admin Exp.(Earned)	18.4%	18.8%	18.6%	23.3%	22.7%
COMBINED OPERATING RATIO	92.7%	96.4%	94.4%	100.3%	93.0%
COMPUSED OF FIXALING IVALID	JZ.1 /0	30.470	34.470	100.570	93.076

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - YUKON

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021

(thousands of dollars) CY2021 CY2020 12 Months CY2021 Updated 12 Months January February YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$81 \$75 \$156 \$2,384 \$2,163 CHANGE IN UNEARNED PREMIUMS 90 101 191 **NET PREMIUMS EARNED** \$165 \$2,231 \$182 \$347 \$2,100 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS UNDISCOUNTED 1 -4 -3 86 -987 EFFECT OF DISCOUNTING -13 -8 -21 -58 -40 DISCOUNTED -12 -12 -24 28 -1,027 CURRENT ACCIDENT YEAR UNDISCOUNTED 114 103 217 1,415 1,132 EFFECT OF DISCOUNTING 12 9 21 125 86 DISCOUNTED 126 112 238 1,540 1.218 **CLAIMS INCURRED** \$114 \$100 \$214 \$1,568 \$191 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 7 239 217 8 15 AGENTS COMMISSIONS 15 207 189 8 7 DRIVER RECORD ABSTRACTS 0 0 0 31 8 **BAD DEBTS** 0 0 0 0 45 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 9 16 -6 -13 0 0 EFFECT OF DISCOUNTING 0 0 0 DISCOUNTED 9 16 -13 \$25 \$21 \$453 **UNDERWRITING EXPENSES** \$46 \$464 **NET UNDERWRITING GAIN (LOSS)** \$43 \$44 \$87 \$199 \$1,456 ADMINISTRATIVE EXPENSES 10 19 68 134 PREMIUM FINANCE FEE 0 0 0 0 0 INVESTMENT INCOME 0 0 0 3 **OPERATING RESULTS** \$35 \$33 \$68 \$132 \$1,325 **AVERAGE YTD OPERATING RESULT** \$33 \$34 \$34 \$11 \$110 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -6.6% -7.3% -6.9% 1.3% -48.9% 69.2% 67.9% 68.6% 69.0% 58.0% Current Accident Year 60.6% 61.7% 70.3% 9.1% All Accident Years Combined 62.6% Underwriting & Admin Exp.(Earned) 19.2% 18.2% 18.7% 23.8% 28.0%

81.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

80.4%

94.1%

37.1%

78.8%

Rounding Difference may apply

COMBINED OPERATING RATIO

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NWT

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021 (thousands of dollars)

	January	February	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:	<u> </u>	1 obruary		riojodnono	Notual
PREMIUMS WRITTEN	\$314	\$365	\$679	\$4,824	\$4,762
CHANGE IN UNEARNED PREMIUMS	66	-12	54	-175	-241
NET PREMIUMS EARNED	\$380	\$353	\$733	\$4,649	\$4,521
CLAIMS INCURRED PRIOR ACCIDENT YEARS					
UNDISCOUNTED	6	18	24	176	-790
EFFECT OF DISCOUNTING	-9	-33	-42	-93	-22
DISCOUNTED	-3	-15	-18	83	-812
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	202	184	386	2,440	2,339
EFFECT OF DISCOUNTING	19	18	37	198	147
DISCOUNTED	221	202	423	2,638	2,486
CLAIMS INCURRED	\$218	\$187	\$405	\$2,721	\$1,674
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	31	36	67	486	476
AGENTS COMMISSIONS	32	35	67	475	468
DRIVER RECORD ABSTRACTS	6	0	6	75	62
BAD DEBTS	0	0	0	0	19
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	5	-3	2	-17	-24
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	5	-3	2	-17	-24
UNDERWRITING EXPENSES	\$74	\$68	\$142	\$1,019	\$1,001
NET UNDERWRITING GAIN (LOSS)	\$88	\$98	\$186	\$909	\$1,846
ADMINISTRATIVE EXPENSES	13	14	27	121	160
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	0	0	0	3	6
OPERATING RESULTS	<u>\$75</u>	\$84	\$159	\$791	\$1,692
AVERAGE YTD OPERATING RESULT	\$75	\$80	\$80	\$66	\$141
RATIOS:					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-0.8%	-4.2%	-2.5%	1.8%	-18.0%
Current Accident Year	58.2%	57.2%	57.7%	56.7%	55.0%
All Accident Years Combined	57.4%	53.0%	55.2%	58.5%	37.0%
Underwriting & Admin Exp.(Earned)	22.9%	23.2%	23.1%	24.5%	25.7%
COMBINED OPERATING RATIO	80.3%	76.2%	78.3%	83.0%	62.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT

Operating Results for the 2 months ended February 28, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 02/2021

(thousands of dollars) CY2021 CY2020 12 Months CY2021 Updated 12 Months January February YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$109 \$41 \$150 \$989 \$1,074 CHANGE IN UNEARNED PREMIUMS 41 16 27 **NET PREMIUMS EARNED** \$84 \$82 \$166 \$1,016 \$1,021 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS 2 -433 UNDISCOUNTED -1 36 1 EFFECT OF DISCOUNTING -2 -10 -25 -1 -1 DISCOUNTED -2 26 -458 -1 CURRENT ACCIDENT YEAR UNDISCOUNTED 33 33 66 389 372 EFFECT OF DISCOUNTING 2 3 5 25 31 DISCOUNTED 35 36 71 414 403 **CLAIMS INCURRED** \$33 \$37 \$70 \$440 -\$55 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 102 108 11 4 15 AGENTS COMMISSIONS 13 87 9 4 92 DRIVER RECORD ABSTRACTS 0 0 0 10 1 **BAD DEBTS** 0 0 0 0 -10 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 5 2 2 -5 -3 0 0 0 EFFECT OF DISCOUNTING 0 0 DISCOUNTED -3 5 2 \$17 \$13 **UNDERWRITING EXPENSES** \$30 \$201 \$186 **NET UNDERWRITING GAIN (LOSS)** \$34 \$32 \$66 \$375 \$890 ADMINISTRATIVE EXPENSES 11 8 19 29 122 PREMIUM FINANCE FEE 0 0 0 0 0 INVESTMENT INCOME 0 0 0 **OPERATING RESULTS** \$23 \$24 \$47 \$347 \$769 **AVERAGE YTD OPERATING RESULT** \$23 \$24 \$24 \$29 \$64 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -2.4% 1.2% -0.6% 2.6% -44.9% 41.7% 43.9% 42.8% 40.7% 39.5% Current Accident Year 45.1% 42.2% 43.3% -5.4% All Accident Years Combined 39.3% Underwriting & Admin Exp.(Earned) 33.3% 25.6% 29.5% 22.6% 30.2%

72.6%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

71.7%

65.9%

24.8%

70.7%

Rounding Difference may apply

COMBINED OPERATING RATIO