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TO: MEMBERS OF THE FACILITY ASSOCIATION

ATTENTION: CHIEF EXECUTIVE OFFICER

BULLETIN NO.: F2021 - 018

DATE: MARCH 30, 2021

SUBJECT: FARM – JANUARY 2021 PARTICIPATION REPORT

A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the January 2021 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

Highlights

- (a) The January 2021 premium written for the month was \$32.2 million, compared to prior year of \$38.8 million, a decrease of \$6.6 million or 17% driven by the impact of unprocessed business being processed in January 2020;
- (b) The *January loss ratio* was 63%, in line with projection, but below prior year of 69%;
- (c) The *January 2021 combined ratio* was 82%, in line with projection, but below prior year ratio of 91% driven by reduced loss ratio; and
- (d) The January 2021 net operating surplus was \$6.5 million, above projection of \$5.7 million and prior year of \$3.4 million.

Summary of Financial Results

FARM Summary of Financial Results

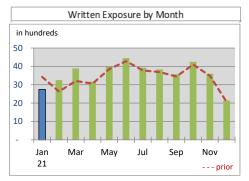
FARM 2021 Summary Amounts in \$000s	Actual (Jan 2021)	Projection (Jan 2021)	Actual (Jan 2020)	Outlook* calendar year 2021
Premium Written	32,218	33,441	38,815	466,359
Premium Earned	37,283	35,136	34,365	450,497
Incurred Losses	23,439	22,080	23,701	288,087
Underwriting & Admin Expense	7,302	7,319	7,278	99,257
Net Result from Operations	6,542	5,737	3,386	63,153
Ratios:				
Loss ratio - Prior Accident Years	(3.2%)	(4.8%)	4.7%	(2.4%)
- Current Accident Year	66.0%	67.6%	64.3%	66.4%
Total	62.8%	62.8%	69.0%	63.9%
Underwriting & Admin Expense	19.6%	20.9%	21.5%	22.1%
Combined Operating Ratio	82.4%	83.7%	90.5%	86.0%

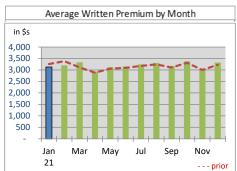
rounding differences may occur

*as posted to FA's website Feb 9, 2021

Premium

PPV premium drivers compared to prior year and outlook to year end

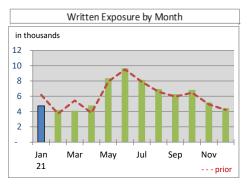




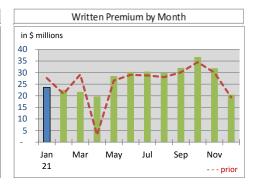


January 2021's Private Passenger vehicle count was 2,749 vehicles, down 19.7% compared with prior year; written premium was \$8.6 million, down 22.9% compared with prior year.

NPPV premium drivers compared to prior year and outlook to year end







January 2021's Non-Private Passenger vehicle count was 4,746 vehicles, down 23.2% compared with prior year; written premium was \$23.6 million, down 14.6% compared with prior year.

Average premium for both PPV and NPPV remained in line with prior year. The lower than prior year level written premium in January 2021 was expected and attributed to the impact of unprocessed business being processed in January 2020.

It is important to note that Non-Private Passenger counts and premiums are influenced by change in mix. As shown in the following table, the increase in Non-Private Passenger vehicle counts is mainly driven by increases in commercial vehicles and interurban vehicles while the increase in written premium is mainly driven by commercial vehicles and taxis. Note that the rapid growth in interurban vehicle counts across jurisdictions, observed over the last few years has slowed with a recent decrease in Ontario; overall, interurban counts are still up for the rest of the jurisdictions.

FARM Vehicle Counts and Written Premium – Rolling 12-months to January 2021

		2021	rolling 12 to mont	h 01	% Change in Amount		Change in Amount			2020 rolling 12 to month 01			
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	40,346	126,723,442	3,141	3.4%	7.0%	3.5%	1,325	8,273,697	105	39,021	118,449,745	3,036
	Farmer	-	81	81	-	100.0%	100.0%	-	81	81	-	-	-
PPV Total		40,346	126,723,523	3,141	3.4%	7.0%	3.5%	1,325	8,273,778	105	39,021	118,449,745	3,036
non-PPV	Private Passenger (x Farmers)	594	1,063,309	1,790	(18.5%)	46.0%	79.2%	(135)	335,022	791	729	728,287	999
	Commercial	20,621	117,927,584	5,719	14.0%	24.3%	9.1%	2,525	23,087,231	478	18,097	94,840,353	5,241
	Interurban	8,942	100,258,274	11,212	22.7%	(1.5%)	(19.7%)	1,656	(1,523,188)	(2,757)	7,286	101,781,462	13,969
	Public Bus	689	2,554,423	3,708	(61.9%)	(68.6%)	(17.7%)	(1,118)	(5,588,869)	(800)	1,806	8,143,292	4,508
	Private Bus & Misc Public	1,443	6,070,493	4,206	(8.0%)	0.6%	9.3%	(126)	33,360	358	1,569	6,037,133	3,848
	School Bus	1,235	2,013,474	1,631	6.6%	6.5%	-	76	123,186	-	1,159	1,890,288	1,631
	Hotel & Country Club Bus	456	1,063,614	2,332	(36.0%)	(36.2%)	(0.3%)	(256)	(602,764)	(7)	712	1,666,378	2,339
	Taxi	5,072	38,541,881	7,599	3.9%	56.1%	50.2%	192	13,848,676	2,539	4,880	24,693,205	5,060
	Funeral	4	13,356	3,339	100.0%	271.1%	85.5%	2	9,757	1,539	2	3,599	1,800
	Ambulance	85	327,343	3,874	120.4%	112.7%	(3.5%)	46	173,477	(140)	38	153,866	4,014
	Motorcycle	18,328	13,637,695	744	1.8%	11.0%	9.1%	315	1,352,755	62	18,013	12,284,940	682
	All Terrain Vehicle	9,674	4,361,687	451	3.0%	10.6%	7.4%	284	416,327	31	9,390	3,945,360	420
	Snow Vehicle	3,625	1,487,384	410	(6.2%)	(10.6%)	(4.9%)	(238)	(176,343)	(21)	3,863	1,663,727	431
	Antique	4	11,639	2,635	(11.7%)	48.7%	68.4%	(1)	3,814	1,070	5	7,825	1,565
	Motor Home	336	762,020	2,270	4.1%	(11.0%)	(14.5%)	13	(94,614)	(386)	323	856,634	2,656
	Trailer Home	-	71,904	71,904	-	144.1%	144.1%	-	42,449	42,449	-	29,455	29,455
	Garage	=	11,875,293	11,875,293	=	27.2%	27.2%	-	2,540,394	2,540,394	-	9,334,899	9,334,899
	Non-Owned	-	857,349	857,349	-	113.8%	113.8%	-	456,428	456,428	-	400,921	400,921
	Drivers Policy	79	122,880	1,562	(11.9%)	4.5%	18.7%	(11)	5,294	246	89	117,586	1,316
non-PPV Tota	I	71,187	303,021,602	4,257	4.7%	12.8%	7.7%	3,225	34,442,392	305	67,962	268,579,210	3,952
TOTAL		111,533	429,745,125	3,853	4.3%	11.0%	6.5%	4,550	42,716,170	235	106,983	387,028,955	3,618

Incurred Losses

Incurred losses in January 2021 was \$23.4 million; and loss ratio was at 62.8%, consistent with our projection

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FARM – January 2021 Participation Report

last month, while down 6.2 percentage point compared with prior year, primarily driven by reduced Prior Accident Year claims experience in relation to the COVID-19 pandemic.

Reported losses in January 2021 was \$2.2 million lower than projected. The Current Accident Year had a \$1.3 million favourable variance in reported losses, and the Prior Accident Years had a \$0.9 million favourable variance. Of all the Prior Accident Years, 2020 had the largest variance in reported losses at \$1.6 million unfavourable, followed by 2019 with a variance of \$1.4 million favourable. No other single Prior Accident Year had a reported loss variance in excess of \$1.0 million.

Losses continue to be below prior year in line with the impact of the pandemic on the economy

Underwriting and Admin Expenses

Expenses for January 2021 was \$7.3 million; the expense ratio was 1.3 percentage point lower than projected, and 1.9 percentage point lower than prior year. As underwriting expenses are largely a function of servicing carrier compensation arrangements, these variances were primary driven by the lower written premium. Premium deficiency reserve and administrative expenses remained fairly constant.

Projection to year-end 2021

Updated projections to year-end 2021 will be presented in the March 2021 results updates together with the impact of the 2020 Q4 valuation implementation.

Should you require any further information, please call Sheetal Savani, VP Finance, Audit and CFO at (416) 863-1750 x5626.

Saskia Matheson President & CEO

Related link:

FARM January 2021 Participation Report Actuarial Highlights

*For additional details on Actual vs Projected variances, IBNR, and valuation (if applicable)

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH Operating Results for the 1 month ended January 31, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 01/2021 (thousands of dollars)

(thousands of donars)			012021	
			12 Months	CY2020
		CY2021	Updated	12 Months
	January	YTD	Projections	Actual
UNDERWRITING REVENUE:				_
PREMIUMS WRITTEN	\$32,218	\$32,218	\$464,898	\$436,343
CHANGE IN UNEARNED PREMIUMS	5,065	5,065	-14,228	-38,855
NET PREMIUMS EARNED	\$37,283	\$37,283	\$450,670	\$397,488
CLAIMS INCURRED				
PRIOR ACCIDENT YEARS				
UNDISCOUNTED	601	601	2,405	35,287
EFFECT OF DISCOUNTING	-1,787	-1,787	-12,204	5,214
DISCOUNTED	-1,186	-1,186	-9,799	40,501
CURRENT ACCIDENT YEAR				
UNDISCOUNTED	22,314	22,314	275,167	230,836
EFFECT OF DISCOUNTING	2,311	2,311	21,507	16,816
DISCOUNTED	24,625	24,625	296,674	247,652
CLAIMS INCURRED	\$23,439	\$23,439	\$286,875	\$288,153
UNDERWRITING EXPENSES				
OPERATING & SERVICE FEES	3,332	3,332	48,093	45,057
AGENTS COMMISSIONS	2,396	2,396	35,364	33,564
DRIVER RECORD ABSTRACTS	237	237	5,780	4,063
BAD DEBTS	507	507	0,700	-165
PREMIUM DEFICIENCY/(DPAC)	40.4	40.4	000	0.000
UNDISCOUNTED	404	404	-983	-2,839
EFFECT OF DISCOUNTING DISCOUNTED	0 404	0 404	-983	-47 -2,886
UNDERWRITING EXPENSES	\$6,876	\$6,876	\$88,254	\$79,633
NET UNDERWRITING GAIN (LOSS)	\$6,968	\$6,968	\$75,541	\$29,702
` ,				
ADMINISTRATIVE EXPENSES	445	445	11,210	6,161
PREMIUM FINANCE FEE	-13	-13	0	-149
INVESTMENT INCOME	32	32	391	626
OPERATING RESULTS	\$6,542	\$6,542	\$64,722	\$24,018
RATIOS:				
Claims & Adj Expenses Incurred (Earned)				
Prior Accident Years	-3.2%	-3.2%	-2.2%	10.2%
Current Accident Year	-3.2 % 66.0%	-3.2 <i>%</i> 66.0%	65.8%	62.3%
All Accident Years Combined	62.8%	62.8%	63.6%	72.5%
Underwriting & Admin Exp.(Earned)	19.6%	19.6%	22.1%	21.6%
COMBINED OPERATING RATIO	82.4%	82.4%	85.7%	94.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS Operating Results for the 1 month ended January 31, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars)

,											12 Months	CY2020
	Alberta	Ontario	NS	PE	NB	NL	Yukon	NWT	Nunavut	Total	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:												
PREMIUMS WRITTEN	\$9,190	\$13,685	\$3,956	\$362	\$2,283	\$2,238	\$81	\$314	\$109	\$32,218	\$464,898	\$436,343
CHANGE IN UNEARNED PREMIUMS NET PREMIUMS EARNED	1,432 \$10,622	1,546 \$15,231	367 \$4,323	184 \$546	461 \$2,744	933 \$3,171	101 \$182	66 \$380	-25 \$84	5,065 \$37,283	-14,228 \$450,670	-38,855 \$397,488
-	\$10,022	\$13,231	\$4,323	4040	\$2,744	Ψ3,171	\$10Z	\$300	404	ψ31,203	\$450,070	ψ391,460
CLAIMS INCURRED												
PRIOR ACCIDENT YEARS UNDISCOUNTED	120	289	152	-1	11	24	1	6	-1	601	2,405	35,287
EFFECT OF DISCOUNTING	-366	-898	-131	-10	-136	-223	-13	-9	-1 -1	-1,787	-12,204	5,214
DISCOUNTED	-246	-609	21	-11	-125	-199	-12	-3	-2	-1,186	-9,799	40,501
CURRENT ACCIDENT VEAR										,		•
CURRENT ACCIDENT YEAR UNDISCOUNTED	7,020	7,659	2,773	358	1,794	2,361	114	202	33	22,314	275,167	230,836
EFFECT OF DISCOUNTING	733	870	273	32	176	194	12	19	2	2.311	21,507	16.816
DISCOUNTED	7,753	8,529	3,046	390	1,970	2,555	126	221	35	24,625	296,674	247,652
CLAIMS INCURRED	\$7,507	\$7,920	\$3,067	\$379	\$1,845	\$2,356	\$114	\$218	\$33	\$23,439	\$286,875	\$288,153
UNDERWRITING EXPENSES												
OPERATING & SERVICE FEES	918	1,479	396	37	228	224	8	31	11	3,332	48,093	45,057
AGENTS COMMISSIONS	672	898	322	36	206	213	8	32	9	2,396	35,364	33,564
DRIVER RECORD ABSTRACTS	32	40	73	14	39	33	0	6	0	237	5,780	4,063
BAD DEBTS	0	513	0	0	0	-6	0	0	0	507	0	-165
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	118	95	33	16	44	87	9	5	-3	404	-983	-2,839
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	-47
DISCOUNTED	118 \$1,740	95 \$3,025	33 \$824	16 \$103	**************************************	87 \$551	9 \$25	5 \$74	-3 \$17	\$6,876	-983 \$88,254	-2,886
_						 ·						\$79,633
NET UNDERWRITING GAIN (LOSS)	\$1,375	\$4,286	\$432	\$64	\$382	\$264	\$43	\$88	\$34	\$6,968	\$75,541	\$29,702
ADMINISTRATIVE EXPENSES	123	156	53	13	35	31	10	13	11	445	11,210	6,161
PREMIUM FINANCE FEE	-3	-7	-1	0	-1	-1	0	0	0	-13	0	-149
INVESTMENT INCOME	9	12	3	1	3	4	0	0	0	32	391	626
OPERATING RESULTS	\$1,258	\$4,135	\$381	\$52	\$349	\$236	\$33	\$75	\$23	\$6,542	\$64,722	\$24,018
RATIOS:												
Claims & Adj Expenses Incurred (Earned)												
Prior Accident Years	-2.3%	-4.0%	0.5%	-2.0%	-4.6%	-6.3%	-6.6%	-0.8%	-2.4%	-3.2%	-2.2%	10.2%
Current Accident Year	73.0%	56.0%	70.5%	71.4%	71.8%	80.6%	69.2%	58.2%	41.7%	66.0%	65.8%	62.3%
All Accident Years Combined	70.7%	52.0%	71.0%	69.4%	67.2%	74.3%	62.6%	57.4%	39.3%	62.8%	63.6%	72.5%
Underwriting & Admin Exp.(Earned)	17.5%	20.9%	20.3%	21.2%	20.1%	18.4%	19.2%	22.9%	33.3%	19.6%	22.1%	21.6%
COMBINED OPERATING RATIO	88.2%	72.9%	91.3%	90.6%	87.3%	92.7%	81.8%	80.3%	72.6%	82.4%	85.7%	94.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars) CY2021 CY2020 12 Months CY2021 Updated 12 Months January YTD Projections Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$9,190 \$9,190 131,526 \$133,693 CHANGE IN UNEARNED PREMIUMS -11.134 1,432 1,432 **NET PREMIUMS EARNED** \$10,622 \$10,622 \$127,980 \$122,559 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS UNDISCOUNTED 120 120 707 15,076 EFFECT OF DISCOUNTING -366 -366 -3,654 1,380 DISCOUNTED -246 -246 -2,947 16,456 CURRENT ACCIDENT YEAR UNDISCOUNTED 7,020 7.020 85.820 75.154 EFFECT OF DISCOUNTING 733 733 5.704 4.946 DISCOUNTED 7,753 7,753 91.524 80,100 **CLAIMS INCURRED** \$7,507 \$7,507 \$88,577 \$96,556 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 918 918 13,158 13,370 AGENTS COMMISSIONS 672 672 10,454 10,716 DRIVER RECORD ABSTRACTS 32 32 1,445 842 **BAD DEBTS** 0 0 0 125 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 118 118 -283 -773 EFFECT OF DISCOUNTING 0 0 0 0 DISCOUNTED 118 118 -773 **UNDERWRITING EXPENSES** \$1,740 \$1,740 \$24,774 \$24,280 **NET UNDERWRITING GAIN (LOSS)** \$1,375 \$14,629 \$1,375 \$1,723 ADMINISTRATIVE EXPENSES 123 123 3.151 1.638 PREMIUM FINANCE FEE -3 -3 -42 INVESTMENT INCOME 9 9 113 181 **OPERATING RESULTS** \$1,258 \$1,258 \$11,591 \$224 **AVERAGE YTD OPERATING RESULT** \$1,258 \$1,258 \$966 \$19 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -2.3% -2.3% -2.3% 13.4% 73.0% 73.0% 71.5% 65.4% Current Accident Year 70.7% 69.2% 78.8% All Accident Years Combined 70.7% Underwriting & Admin Exp.(Earned) 17.5% 17.5% 21.8% 21.1% COMBINED OPERATING RATIO 88.2% 88.2% 91.0% 99.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021 (thousands of dollars)

(thousands of dollars)	ipation respons do de o i	,,2021	CY2021 12 Months	CY2020
	January	CY2021 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:		*	l a.a	4
PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$13,685	\$13,685	\$198,477	\$171,969
NET PREMIUMS EARNED	1,546 \$15,231	1,546 \$15,231	-9,041 \$189,436	-17,853 \$154,116
	Ψ13,231	Ψ13,231	Ψ103,430	Ψ104,110
CLAIMS INCURRED				
PRIOR ACCIDENT YEARS UNDISCOUNTED	289	289	1,126	29,948
EFFECT OF DISCOUNTING	-898	-898	-4,311	3,723
DISCOUNTED	-609	-609	-3,185	33,671
CURRENT ACCIDENT YEAR				
UNDISCOUNTED	7,659	7,659	97,928	75,996
EFFECT OF DISCOUNTING	870	870	9,210	6,205
DISCOUNTED	8,529	8,529	107,138	82,201
CLAIMS INCURRED	\$7,920	\$7,920	\$103,953	\$115,872
UNDERWRITING EXPENSES				
OPERATING & SERVICE FEES	1,479	1,479	21,433	18,572
AGENTS COMMISSIONS	898	898	12,482	10,909
DRIVER RECORD ABSTRACTS	40	40	992	471
BAD DEBTS	513	513	0	-156
PREMIUM DEFICIENCY/(DPAC)				
UNDISCOUNTED	95	95	-562	-1,211
EFFECT OF DISCOUNTING	0 95	0	0	0
DISCOUNTED UNDERWRITING EXPENSES	\$3,025	95 \$3,025	- <u>562</u> \$34,345	-1, <u>211</u> \$28,585
	 _			
NET UNDERWRITING GAIN (LOSS)	\$4,286	\$4,286	\$51,138	\$9,659
ADMINISTRATIVE EXPENSES	156	156	4,786	2,182
PREMIUM FINANCE FEE	- 7	- 7	0	-72
INVESTMENT INCOME	12	12	159	236
OPERATING RESULTS	\$4,135	<u>\$4,135</u>	\$46,511	\$7,641
AVERAGE YTD OPERATING RESULT	\$4,135	\$4,135	\$3,876	\$637
RATIOS:				
Claims & Adj Expenses Incurred (Earned)				
Prior Accident Years	-4.0%	-4.0%	-1.7%	21.8%
Current Accident Year	56.0%	56.0%	56.6%	53.3%
All Accident Years Combined	52.0%	52.0%	54.9%	75.1%
Underwriting & Admin Exp.(Earned)	20.9%	20.9%	20.7%	20.0%
COMBINED OPERATING RATIO	72.9%	72.9%	75.6%	95.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars) CY2021 12 Months CY2020 CY2021 Updated 12 Months **January** YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$3,956 \$3,956 \$48,600 \$47,047 CHANGE IN UNEARNED PREMIUMS -5.704 367 367 **NET PREMIUMS EARNED** \$4,323 \$4,323 \$48,058 \$41,343 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS UNDISCOUNTED 152 152 214 -3,904 EFFECT OF DISCOUNTING -131 -131 -1,018 -172 DISCOUNTED 21 21 -804 -4,076 CURRENT ACCIDENT YEAR UNDISCOUNTED 2.773 2.773 32.419 26.504 EFFECT OF DISCOUNTING 273 273 2.269 1,868 DISCOUNTED 3.046 3.046 34.688 28,372 **CLAIMS INCURRED** \$3,067 \$3,067 \$33,884 \$24,296 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 396 396 4,862 4,704 AGENTS COMMISSIONS 322 322 4,299 4,048 DRIVER RECORD ABSTRACTS 73 73 2,042 1,125 **BAD DEBTS** 0 0 0 -50 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 33 33 -40 -456 EFFECT OF DISCOUNTING 0 0 0 -47 DISCOUNTED 33 33 -40 -503 **UNDERWRITING EXPENSES** \$824 \$11,163 \$9,324 \$824 **NET UNDERWRITING GAIN (LOSS)** \$432 \$432 \$7,723 \$3,011 ADMINISTRATIVE EXPENSES 53 53 1.177 682 PREMIUM FINANCE FEE -1 -1 0 -13 INVESTMENT INCOME 3 3 40 62 **OPERATING RESULTS** \$381 \$381 \$1,874 \$7,090 **AVERAGE YTD OPERATING RESULT** \$381 \$381 \$156 \$591 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years 0.5% 0.5% -1.7% -9.9% 70.5% 70.5% 72.2% 68.6% Current Accident Year 58.7% All Accident Years Combined 71.0% 71.0% 70.5% Underwriting & Admin Exp.(Earned) 20.3% 20.3% 25.7% 24.2% COMBINED OPERATING RATIO 91.3% 91.3% 96.2% 82.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND Operating Results for the 1 month ended January 31, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 01/2021 (thousands of dollars)

(thousands of dollars)	pation report as at o	72021	CY2021	
,	January	CY2021 YTD	12 Months Updated Projections	CY2020 12 Months Actual
UNDERWRITING REVENUE:	<u> </u>		rojections	Actual
PREMIUMS WRITTEN	\$362	\$362	\$6,768	\$6,737
CHANGE IN UNEARNED PREMIUMS	184	184	-179	-481
NET PREMIUMS EARNED	\$546	<u>\$546</u>	\$6,589	\$6,256
CLAIMS INCURRED PRIOR ACCIDENT YEARS			00	040
UNDISCOUNTED EFFECT OF DISCOUNTING	-1 -10	-1 -10	90 -189	-910 106
DISCOUNTED	-10 -11	-10 -11	-169	-804
	-11	-11	-99	-004
CURRENT ACCIDENT YEAR				
UNDISCOUNTED	358	358	4,249	4,287
EFFECT OF DISCOUNTING	32	32	342	359
DISCOUNTED CLAIMS INCURRED	390 \$379	390 \$379	4,591 \$4,492	4,646 \$3,842
CLAINS INCORRED	<u> </u>	<u> </u>	\$4,492	\$3,042
UNDERWRITING EXPENSES				
OPERATING & SERVICE FEES	37	37	678	676
AGENTS COMMISSIONS	36	36	624	613
DRIVER RECORD ABSTRACTS	14	14	237	215
BAD DEBTS	0	0	0	165
PREMIUM DEFICIENCY/(DPAC)				
UNDISCOUNTED	16	16	-16	-38
EFFECT OF DISCOUNTING	0	0	0	0
DISCOUNTED	16	16	-16	-38
UNDERWRITING EXPENSES	\$103	\$103	\$1,523	\$1,631
NET UNDERWRITING GAIN (LOSS)	\$64	\$64	\$574	\$783
ADMINISTRATIVE EXPENSES	13	13	169	207
PREMIUM FINANCE FEE	0	0	0	0
INVESTMENT INCOME	1	1	7	14
OPERATING RESULTS	<u>\$52</u>	<u>\$52</u>	\$412	\$590
AVERAGE YTD OPERATING RESULT	\$52	\$52	\$34	\$49
RATIOS:				
Claims & Adj Expenses Incurred (Earned)				
Prior Accident Years	-2.0%	-2.0%	-1.5%	-12.9%
Current Accident Year	71.4%	71.4%	69.7%	74.3%
All Accident Years Combined	69.4%	69.4%	68.2%	61.4%
Underwriting & Admin Exp.(Earned)	21.2%	21.2%	25.7%	29.4%
COMBINED OPERATING RATIO	90.6%	90.6%	93.9%	90.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK Operating Results for the 1 month ended January 31, 2021 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 01/2021 (thousands of dollars)

(tilousalius of dollars)			C12021	
			12 Months	CY2020
		CY2021	Updated	12 Months
	<u>January</u>	YTD	<u>Projections</u>	Actual
UNDERWRITING REVENUE:			1 .	
PREMIUMS WRITTEN	\$2,283	\$2,283	\$32,115	\$32,343
CHANGE IN UNEARNED PREMIUMS	461	461	112	-1,855
NET PREMIUMS EARNED	\$2,744	\$2,744	\$32,227	\$30,488
CLAIMS INCURRED				
PRIOR ACCIDENT YEARS				
UNDISCOUNTED	11	11	133	-959
EFFECT OF DISCOUNTING	-136	-136	-1,146	224
DISCOUNTED	-125	-125	-1,013	-735
CURRENT ACCIDENT YEAR				
UNDISCOUNTED	1,794	1,794	21,387	20,394
EFFECT OF DISCOUNTING	176	176	1,525	1,447
			,	,
DISCOUNTED	1,970	1,970	22,912	21,841
CLAIMS INCURRED	\$1,845	\$1,845	\$21,899	\$21,106
UNDERWRITING EXPENSES				
OPERATING & SERVICE FEES	228	228	3,212	3,231
AGENTS COMMISSIONS	206	206	2,995	3,008
DRIVER RECORD ABSTRACTS	39	39	514	733
BAD DEBTS	0	0	0	-55
DAD DEBTS	O	U	U	-33
UNDISCOUNTED	44	44	6	-162
EFFECT OF DISCOUNTING	0	0	0	0
DISCOUNTED	44	44	6	-162
UNDERWRITING EXPENSES	\$517	\$517	\$6,727	\$6,755
NET UNDERWRITING GAIN (LOSS)	\$382	\$382	\$3,601	\$2,627
ADMINISTRATIVE EXPENSES	35	35	778	493
PREMIUM FINANCE FEE	-1	-1	0	- 9
INVESTMENT INCOME	3	3	30	55
OPERATING RESULTS	<u>\$349</u>	<u>\$349</u>	\$2,853	\$2,180
AVERAGE YTD OPERATING RESULT	\$349	\$349	\$238	\$182
RATIOS:				
Claims & Adj Expenses Incurred (Earned)	4.00/	4.00/	2.40/	0.40/
Prior Accident Years	-4.6%	-4.6%	-3.1%	-2.4%
Current Accident Year	71.8%	71.8%	71.1%	71.6%
All Accident Years Combined	67.2%	67.2%	68.0%	69.2%
Underwriting & Admin Exp.(Earned)	20.1%	20.1%	23.3%	23.8%
COMBINED OPERATING RATIO	87.3%	87.3%	91.3%	93.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021
FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR
Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 01/2021
(thousands of dollars)

(thousands of dollars)	non rioport do di o i	,,2021	CY2021	
		01/0004	12 Months	CY2020
	January	CY2021 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	<u> </u>		<u>i rojodnono</u>	Hotau
PREMIUMS WRITTEN	\$2,238	\$2,238	\$39,201	\$36,555
CHANGE IN UNEARNED PREMIUMS	933	933	-759	-1,471
NET PREMIUMS EARNED	\$3,171	\$3,171	\$38,442	\$35,084
CLAIMS INCURRED				
PRIOR ACCIDENT YEARS UNDISCOUNTED	24	24	-48	1 751
EFFECT OF DISCOUNTING	-223	-223	-48 -1.752	-1, 754 40
DISCOUNTED	-199	-199	-1,800	-1,714
CURRENT ACCIDENT YEAR			,	
UNDISCOUNTED	2,361	2,361	29,114	24,658
EFFECT OF DISCOUNTING	194	194	2,109	1,727
DISCOUNTED	2,555	2,555	31,223	26,385
CLAIMS INCURRED	\$2,356	\$2,356	\$29,423	\$24,671
UNDERWRITING EXPENSES				
OPERATING & SERVICE FEES	224	224	3,919	3,703
AGENTS COMMISSIONS	213	213	3,744	3,521
DRIVER RECORD ABSTRACTS	33	33	432	606
BAD DEBTS	-6	-6	0	-248
PREMIUM DEFICIENCY/(DPAC)				
UNDISCOUNTED	87	87	-64	-164
EFFECT OF DISCOUNTING DISCOUNTED	0 87	0 87	-64	0 -164
UNDERWRITING EXPENSES	<u>\$551</u>	<u>\$551</u>	\$8,031	\$7,418
NET UNDERWRITING GAIN (LOSS)	\$264	\$264	\$988	\$2,995
·	·	·	•	
ADMINISTRATIVE EXPENSES PREMIUM FINANCE FEE	31 -1	31 -1	952 0	543 -13
INVESTMENT INCOME	4	4	36	68
OPERATING RESULTS	\$236	\$236	\$72	\$2,507
AVERAGE YTD OPERATING RESULT	\$236	\$236	\$6	\$209
RATIOS:				
Claims & Adj Expenses Incurred (Earned)				
Prior Accident Years	-6.3%	-6.3%	-4.7%	-4.9%
Current Accident Year	80.6%	80.6%	81.2%	75.2%
All Accident Years Combined	74.3%	74.3%	76.5%	70.3%
Underwriting & Admin Exp.(Earned)	18.4%	18.4%	23.4%	22.7%
COMBINED OPERATING RATIO	92.7%	92.7%	99.9%	93.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - YUKON

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars) CY2021 12 Months CY2020 CY2021 Updated 12 Months January YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$81 \$81 \$2,282 \$2,163 CHANGE IN UNEARNED PREMIUMS 101 101 -63 **NET PREMIUMS EARNED** \$182 \$2,170 \$182 \$2,100 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS -987 UNDISCOUNTED 1 71 1 EFFECT OF DISCOUNTING -13 -13 -54 -40 DISCOUNTED -12 -12 17 -1,027 CURRENT ACCIDENT YEAR UNDISCOUNTED 114 114 1,377 1,132 EFFECT OF DISCOUNTING 12 12 122 86 DISCOUNTED 126 126 1,499 1,218 **CLAIMS INCURRED** \$114 \$114 \$1,516 \$191 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 231 217 8 8 AGENTS COMMISSIONS 198 189 8 8 DRIVER RECORD ABSTRACTS 0 0 31 8 **BAD DEBTS** 0 0 0 45 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 9 9 -9 -6 EFFECT OF DISCOUNTING 0 0 0 0 DISCOUNTED 9 9 **UNDERWRITING EXPENSES** \$25 \$451 \$453 \$25 **NET UNDERWRITING GAIN (LOSS)** \$43 \$43 \$203 \$1,456 ADMINISTRATIVE EXPENSES 10 10 57 134 PREMIUM FINANCE FEE 0 0 0 0 INVESTMENT INCOME 0 0 2 3 **OPERATING RESULTS** \$33 \$33 \$148 \$1,325 **AVERAGE YTD OPERATING RESULT** \$33 \$33 \$12 \$110 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -6.6% -6.6% 0.8% -48.9% 69.2% 69.1% 58.0% Current Accident Year 69.2% 69.9% 9.1% All Accident Years Combined 62.6% 62.6% Underwriting & Admin Exp.(Earned) 19.2% 19.2% 23.4% 28.0% COMBINED OPERATING RATIO 81.8% 81.8% 93.3% 37.1%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NWT

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars)

(CY2021	12 Months Updated	CY2020 12 Months
	January	YTD	Projections	Actual
UNDERWRITING REVENUE:			1	
PREMIUMS WRITTEN	\$314	\$314	\$4,889	\$4,762
CHANGE IN UNEARNED PREMIUMS NET PREMIUMS EARNED	66 \$380	66 \$380	-171 \$4,718	- <u>241</u> \$4,521
	<u> </u>	Ψ300	Ψ4,710	Ψ4,321
CLAIMS INCURRED				
PRIOR ACCIDENT YEARS UNDISCOUNTED	6	6	63	-790
EFFECT OF DISCOUNTING	- 9	- 9	-70	-790 -22
DISCOUNTED	-3	-3	-7	-812
CURRENT ACCIDENT YEAR				
UNDISCOUNTED	202	202	2,471	2,339
EFFECT OF DISCOUNTING	19	19	2,471	2,339 147
DISCOUNTED	221	221	2,671	2,486
CLAIMS INCURRED	\$218	\$218	\$2,664	\$1,674
UNDERWRITING EXPENSES			-	
OPERATING & SERVICE FEES	31	31	492	476
AGENTS COMMISSIONS	32	32	479	468
DRIVER RECORD ABSTRACTS	6	6	75	62
BAD DEBTS	0	0	0	19
PREMIUM DEFICIENCY/(DPAC)				
UNDISCOUNTED	5	5	-16	-24
EFFECT OF DISCOUNTING	0	0	0	0
DISCOUNTED	5	5	-16	-24
UNDERWRITING EXPENSES	\$74	\$74	\$1,030	\$1,001
NET UNDERWRITING GAIN (LOSS)	\$88	\$88	\$1,024	\$1,846
ADMINISTRATIVE EXPENSES	13	13	119	160
PREMIUM FINANCE FEE	0	0	0	0
INVESTMENT INCOME	0	0	3	6
OPERATING RESULTS	<u>\$75</u>	<u>\$75</u>	\$908	\$1,692
AVERAGE YTD OPERATING RESULT	\$75	\$75	\$76	\$141
RATIOS:				
Claims & Adj Expenses Incurred (Earned)				
Prior Accident Years	-0.8%	-0.8%	-0.1%	-18.0%
Current Accident Year	58.2%	58.2%	56.6%	55.0%
All Accident Years Combined	57.4%	57.4%	56.5%	37.0%
Underwriting & Admin Exp.(Earned)	22.9%	22.9%	24.4%	25.7%
COMBINED OPERATING RATIO	80.3%	80.3%	80.9%	62.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

SUMMARY OF OPERATIONS - CALENDAR YEAR 2021 FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT

Operating Results for the 1 month ended January 31, 2021 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 01/2021

(thousands of dollars) CY2021 CY2020 12 Months CY2021 Updated 12 Months January YTD **Projections** Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$109 \$109 \$1,040 \$1,074 CHANGE IN UNEARNED PREMIUMS 10 **NET PREMIUMS EARNED** \$84 \$84 \$1,050 \$1,021 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS -433 UNDISCOUNTED -1 49 -1 EFFECT OF DISCOUNTING -25 -1 -1 -10 DISCOUNTED -2 -2 39 -458 CURRENT ACCIDENT YEAR UNDISCOUNTED 33 33 402 372 EFFECT OF DISCOUNTING 2 2 26 31 DISCOUNTED 35 35 428 403 **CLAIMS INCURRED** \$33 \$33 \$467 -\$55 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 108 108 11 11 AGENTS COMMISSIONS 9 9 89 92 DRIVER RECORD ABSTRACTS 0 0 12 1 **BAD DEBTS** 0 0 0 -10 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED -3 -3 -5 EFFECT OF DISCOUNTING 0 0 0 0 DISCOUNTED -3 -3 **UNDERWRITING EXPENSES** \$17 \$17 \$210 \$186 **NET UNDERWRITING GAIN (LOSS)** \$34 \$34 \$373 \$890 ADMINISTRATIVE EXPENSES 11 11 21 122 PREMIUM FINANCE FEE 0 0 0 0 INVESTMENT INCOME 0 0 **OPERATING RESULTS** \$23 \$23 \$353 \$769 **AVERAGE YTD OPERATING RESULT** \$23 \$23 \$29 \$64 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years -2.4% -2.4% 3.7% -44.9% 41.7% 41.7% 40.8% 39.5% Current Accident Year 44.5% -5.4% All Accident Years Combined 39.3% 39.3% Underwriting & Admin Exp.(Earned) 33.3% 33.3% 22.0% 30.2% COMBINED OPERATING RATIO 72.6% 72.6% 66.5% 24.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.