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TO: MEMBERS OF THE FACILITY ASSOCIATION

ATTENTION: CHIEF EXECUTIVE OFFICER

**BULLETIN NO.:** F2021 – 011

DATE: FEBRUARY 25, 2021

SUBJECT: FARM – DECEMBER 2020 PARTICIPATION REPORT

#### A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the December 2020 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

#### **Highlights**

- (a) Calendar year 2020 *written premium* is \$436.3 million, \$85.7 million higher than anticipated (Outlook for 2020 was \$350.6 million in written premium);
- (b) The *2020 year-to-date net operating surplus* is \$24.0 million with the addition of \$8.8 million in surplus generated in December, resulting in a year-to-date COR of 94.1% on earned premium of \$397.5 million;
- (c) In comparison with the final Outlook for 2020, FARM finished the year with a net operating surplus \$9.7 million lower (i.e. worse) than expected with a combined ratio 3.6 points higher than expected, primarily due to prior accident year claims impacts; and
- (d) Note that there are changes in the format of this bulletin compared to previous months, as we review our reporting and ensure we continue to meet member needs.

### **Summary of Financial Results**

#### FARM Summary of Financial Results

FARM 2020 Summary	Actual	Projection	Actual	2020 year-to-date	2019 year-to-date	Outlook*
Amounts in \$000s	(Dec 2020)	(Dec 2020)	(Dec 2019)	as at 12 months	as at 12 months	calendar year 2020
Premium Written	25,951	29,272	32,637	436,343	372,967	350,613
Premium Earned	37,155	36,428	32,222	397,488	323,945	341,552
Incurred Losses	21,765	21,325	21,721	288,153	241,497	233,103
Underwriting & Admin Expense	6,633	6,899	6,509	85,317	71,594	74,721
Net Result from Operations	8,757	8,204	3,992	24,018	10,854	33,728
Ratios:						
Loss ratio - Prior Accident Years	(3.7%)	(3.0%)	(1.7%)	10.2%	4.9%	(1.7%)
- Current Accident Year	62.3%	61.6%	69.1%	62.3%	69.6%	69.9%
Total	58.6%	58.5%	67.4%	72.5%	74.5%	68.2%
Underwriting & Admin Expense	17.9%	19.0%	20.5%	21.6%	22.4%	22.3%
Combined Operating Ratio	76.5%	77.5%	87.9%	94.1%	96.9%	90.5%

rounding differences may occur

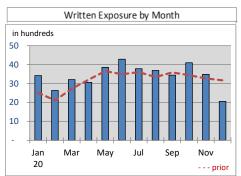
\*as posted to FA's website Nov. 20, 2019

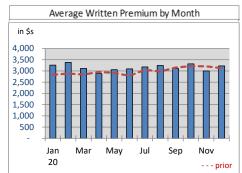
The Net Results from Operations was \$8.8 million for December 2020, and \$24.0 million for calendar year 2020, up \$4.8 million and \$13.2 million from the prior year. The combined operating ratio for calendar year 2020 was 94.1%, a 2.9 percentage point improvement over the prior year. Comparing with the Outlook, the Net Results from Operations was \$9.7 million lower, and the Combined Operating Ratio was 3.6% higher; this deterioration was driven by the <u>unfavourable Prior Accident Years valuation impact booked in the year while claims experience for the Current Accident Year was lower than anticipated in relation to COVID-19 pandemic.</u>

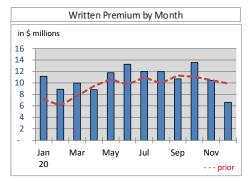
#### Premium

As shown in the preceding table, written premium in December 2020 was \$26.0 million, \$6.7 million lower compared with the same month from last year, and \$3.3 million lower than our projection last month. This lower than prior year level written premium was expected and attributed to the impact of unprocessed business being process in Dec 2019. Written premium for calendar year 2020 was \$436.3 million, \$63.4 million higher than the prior year and \$85.7 million higher than the Outlook. This increase was largely driven by three rating classes: Commercial, Taxi, and Private Passenger vehicles.

The following graphs shows the PPV premium drivers compared to prior year

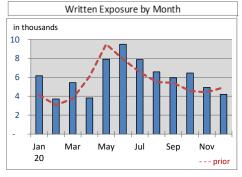


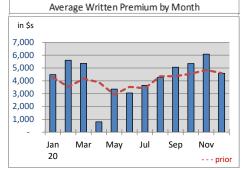


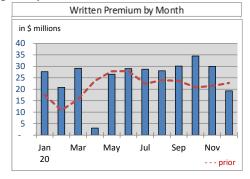


December 2020's Private Passenger vehicle count was 2,058 vehicles, 1,113 lower than the prior year; written premium was \$6.7 million, \$3.3 million lower than the prior year. However, on a full calendar year level, the 2020 vehicle count was 41,019 vehicles, representing a 2,896 vehicles (7.6%) increase compared with 2019; Ontario had the largest increase, accounting for over 66% of the overall increase. Average written premium, on the other hand, remains fairly consistent throughout the year.

The following graphs shows the Non-PPV **premium drivers** compared to prior year







December 2020's Non-Private Passenger vehicle count was 4,216 vehicles, 729 lower than the prior year; written premium was \$19.3 million, \$3.4 million lower than the prior year. However, on a full calendar year level, both the 2020 vehicle count and written premium were higher than prior year.

Changes in Non-Private Passenger counts and premiums are influenced by change in mix. As shown in the

## FARM - December 2020 Participation Report

following table, the increase in Non-Private Passenger vehicle counts is mainly driven by increases in commercial vehicles, interurban vehicles, and personal use recreational vehicles (motorcycles and ATVs), while the increase in written premium is mainly driven by commercial vehicles and taxis. Note that the rapid growth in interurban vehicle counts across jurisdictions, observed over the last few years has slowed with a recent decrease in Ontario; overall, interurban counts are still up for the rest of the jurisdictions.

FARM Vehicle Counts and Written Premium – Rolling 12-months to December 2020

		2020	rolling 12 to mont	h 12	% C	hange in Amoun	t	C	nange in Amount		2019	rolling 12 to montl	h 12
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	41,019	129,263,340	3,151	7.6%	13.0%	5.0%	2,896	14,834,472	149	38,122	114,428,868	3,002
	Farmer	-	81	81	=	100.0%	100.0%	=	81	81	-	=	-
PPV Total		41,019	129,263,421	3,151	7.6%	13.0%	5.0%	2,896	14,834,553	149	38,122	114,428,868	3,002
non-PPV	Private Passenger (x Farmers)	609	1,086,513	1,786	(17.6%)	49.9%	81.9%	(130)	361,472	804	738	725,041	982
	Commercial	21,263	121,053,332	5,693	25.4%	38.0%	10.1%	4,302	33,345,848	522	16,962	87,707,484	5,171
	Interurban	8,880	99,329,312	11,185	26.8%	(0.5%)	(21.6%)	1,879	(547,570)	(3,081)	7,001	99,876,882	14,266
	Public Bus	769	2,929,973	3,812	(56.4%)	(63.1%)	(15.3%)	(995)	(5,009,802)	(690)	1,764	7,939,775	4,502
	Private Bus & Misc Public	1,462	6,310,438	4,317	(6.2%)	7.4%	14.5%	(96)	436,970	547	1,558	5,873,468	3,770
	School Bus	1,256	2,050,134	1,633	9.2%	11.4%	2.1%	106	210,279	33	1,150	1,839,855	1,600
	Hotel & Country Club Bus	449	1,025,246	2,285	(38.1%)	(39.5%)	(2.3%)	(276)	(668,822)	(53)	725	1,694,068	2,338
	Taxi	5,253	39,639,685	7,546	7.8%	62.3%	50.6%	379	15,223,265	2,536	4,873	24,416,420	5,010
	Funeral	(1)	(13,912)	16,695	(109.3%)	(140.3%)	334.9%	(10)	(48,461)	12,856	9	34,549	3,839
	Ambulance	79	274,702	3,470	114.4%	73.5%	(19.1%)	42	116,360	(819)	37	158,342	4,289
	Motorcycle	18,662	13,830,748	741	5.7%	13.8%	7.7%	1,006	1,681,413	53	17,656	12,149,335	688
	All Terrain Vehicle	9,763	4,357,417	446	5.9%	12.5%	6.2%	545	485,877	26	9,217	3,871,540	420
	Snow Vehicle	3,731	1,593,917	427	(2.7%)	(2.5%)	0.2%	(105)	(41,263)	1	3,836	1,635,180	426
	Antique	4	11,639	2,635	(26.4%)	32.9%	80.5%	(2)	2,879	1,175	6	8,760	1,460
	Motor Home	361	827,090	2,289	24.9%	9.0%	(12.8%)	72	68,029	(335)	289	759,061	2,624
	Trailer Home	-	68,704	68,704	-	186.9%	186.9%	-	44,759	44,759	-	23,945	23,945
	Garage	-	11,858,299	11,858,299	=	27.1%	27.1%	=	2,527,434	2,527,434	-	9,330,865	9,330,865
	Non-Owned	-	741,433	741,433	=	91.8%	91.8%	-	354,954	354,954	-	386,479	386,479
	Drivers Policy	79	116,205	1,469	(6.0%)	6.3%	13.1%	(5)	6,882	170	84	109,323	1,299
non-PPV Tota	ıl	72,619	307,090,875	4,229	10.2%	18.8%	7.8%	6,714	48,550,503	306	65,906	258,540,372	3,923
TOTAL		113,638	436,354,296	3,840	9.2%	17.0%	7.1%	9,610	63,385,056	255	104,028	372,969,240	3,585

#### Incurred Losses

Incurred losses in December 2020 was \$21.8 million, fairly consistent with the same month last year. Incurred losses for calendar year 2020 was \$288.2 million, higher than both the prior year and the Outlook. Loss ratio for the Prior Accident Years is higher than both the prior year and the Outlook due to PAY loss experience and the valuation impact booked in the year, while the loss ratio for the Current Accident Year is lower, driven by reduced Current Accident Year claims experience in relation to the COVID-19 pandemic.

For the month of December 2020, reported losses were \$0.1 million lower than projected. The Current Accident Year had a \$2.5 million favourable variance in reported losses, while the Prior Accident Years had an approximately \$2.4 million unfavourable variance. No single Prior Accident Year had a reported loss variance in excess of \$1.0 million.

#### *Underwriting and Admin Expenses*

Expenses for December 2020 were \$6.6 million, moving the calendar year 2020 amount to \$85.3 million, \$13.7 million higher than prior year, and \$10.6 million higher than the Outlook. As underwriting expenses are largely a function of servicing carrier compensation arrangements, these variances were primary driven by the increased written premium. Administrative expenses remained fairly constant.

Should you require any further information, please call Sheetal Savani, VP Finance, Audit and CFO at (416) 863-1750 x5626.

## **Bulletin F2020–011 FARM – December 2020 Participation Report**

Saskia Matheson President & CEO

### **Related link:**

<u>FARM\_December\_2020\_Participation\_Report\_Actuarial\_Highlights</u>
\*For additional details on Actual vs Projected variances, IBNR, and valuation (if applicable)

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH Operating Results for the 12 months ended December 31, 2020 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2020 (thousands of dollars)

	January	February	March	April	May	June	July	August	September	October	November	December	CY2020 YTD	12 Months Updated Projections	CY2019 12 Months Actual
UNDERWRITING REVENUE:				·	·										
PREMIUMS WRITTEN	\$38,815	\$29,715	\$39,160	\$11,893	\$38,359	\$42,287	\$40,788	\$40,020	\$40,830	\$48,084	\$40,441	\$25,951	\$436,343	\$468,914	\$372,967
CHANGE IN UNEARNED PREMIUMS  NET PREMIUMS EARNED	<del>-4,450</del> <b>\$34,365</b>	364 \$30,079	<del>-5,702</del> \$33,458	17,183 <b>\$29,076</b>	<del>-8,623</del> <b>\$29,736</b>	-12,344 \$29,943	<del>-7,951</del> \$32,837	<del>-5,900</del> \$34,120	<del>-6,692</del> \$34,138	<del>-11,044</del> \$37,040	<del>-4,900</del> <b>\$35,541</b>	11,204 \$37,155	-38,855 \$397,488	-15,593 \$453,321	<del>-49,022</del> <b>\$323,945</b>
	\$34,303	\$30,079	<b>\$33,436</b>	\$29,070	\$29,730	<b>\$29,943</b>	<b>Φ32,03</b> 1	\$34,120	<b>\$34,130</b>	\$37,040	\$35,54 i	\$37,133	<b>\$397,460</b>	\$455,521	<b>\$323,943</b>
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS UNDISCOUNTED	2,394	-3,629	7,887	-81	5,957	-33	-58	26,336	9	-4,561	1,081	-15	35,287	0	14,991
EFFECT OF DISCOUNTING	-773	-556	-856	-735	9,863	-1,392	-1,008	3,772	-681	-145	-926	-1,349	5,214	-12,402	924
DISCOUNTED	1,621	-4,185	7,031	-816	15,820	-1,425	-1,066	30,108	-672	-4,706	155	-1,364	40,501	-12,402	15,915
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	20,592	19,677	19,356	18,671	16,845	18,719	20,467	12,463	19,998	21,040	21,399	21,609	230,836	277,836	214,321
EFFECT OF DISCOUNTING	1,488	1,261	830	928	2,673	1,164	1,383	1,638	1,175	1,367	1,389	1,520	16,816	21,691	11,261
DISCOUNTED	22,080	20,938	20,186	19,599	19,518	19,883	21,850	14,101	21,173	22,407	22,788	23,129	247,652	299,527	225,582
CLAIMS INCURRED	\$23,701	\$16,753	\$27,217	\$18,783	\$35,338	\$18,458	\$20,784	\$44,209	\$20,501	\$17,701	\$22,943	\$21,765	\$288,153	\$287,125	\$241,497
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	3,980	3,082	4,101	1,178	3,954	4,354	4,205	4,139	4,230	4,971	4,201	2,662	45,057	48,488	38,519
AGENTS COMMISSIONS	3,082	2,124	2,769	1,284	3,062	3,335	3,232	3,018	2,888	3,615	2,996	2,159	33,564	35,549	28,514
DRIVER RECORD ABSTRACTS BAD DEBTS	286 -3	271 <mark>-2</mark>	206 -2	372 0	530 - <mark>3</mark>	318 -2	472 0	328 6	129 -6	438 -147	152 -2	561 -4	4,063 -165	5,789 0	3,532 -148
	-3	-2	-2	U	-3	-2	U	0	-0	-147	-2	-4	-105		-140
PREMIUM DEFICIENCY/(DPAC)	-361	00	204	4.440	-641	000	-581	-443	-443	04.4	-330	050	0.000	4.075	0.574
UNDISCOUNTED EFFECT OF DISCOUNTING	-361 2	83 3	-381 -52	1,149 0	-641 0	-930 0	-581 0	-443 0	-443 0	-814 0	-330 0	853 0	-2,839 -47	-1,075 0	-3,571 -460
DISCOUNTED	-359	86	-433	1,149	-641	-930	-581	-443	-443	-814	-330	853	-2,886	-1,075	-4,031
UNDERWRITING EXPENSES	\$6,986	\$5,561	\$6,641	\$3,983	\$6,902	\$7,075	\$7,328	\$7,048	\$6,798	\$8,063	\$7,017	\$6,231	\$79,633	\$88,751	\$66,386
NET UNDERWRITING GAIN (LOSS)	\$3,678	\$7,765	-\$400	\$6,310	-\$12,504	\$4,410	\$4,725	-\$17,137	\$6,839	\$11,276	\$5,581	\$9,159	\$29,702	\$77,445	\$16,062
ADMINISTRATIVE EXPENSES	398	623	419	506	482	518	485	458	531	691	636	414	6,161	11,256	6,286
PREMIUM FINANCE FEE	-13	-12	-13	-12	-12	-11	-12	-12	-13	-13	-13	-13	-149	0	-130
INVESTMENT INCOME	119	121	75	30	30	27	23	30	31	28	87	25	626	313	1,208
OPERATING RESULTS	\$3,386	\$7,251	-\$757	\$5,822	-\$12,968	\$3,908	\$4,251	-\$17,577	\$6,326	\$10,600	\$5,019	\$8,757	\$24,018	\$66,502	\$10,854
RATIOS: Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	4.7%	-13.9%	21.0%	-2.8%	53.2%	-4.8%	-3.2%	88.2%	-2.0%	-12.7%	0.4%	-3.7%	10.2%	-2.7%	4.9%
Current Accident Year	64.3%	69.6%	60.3%	67.4%	65.6%	66.4%	66.5%	41.3%	62.0%	60.5%	64.1%	62.3%	62.3%	66.1%	69.6%
All Accident Years Combined	69.0%	55.7%	81.3%	64.6%	118.8%	61.6%	63.3%	129.5%	60.0%	47.8%	64.5%	58.6%	72.5%	63.4%	74.5%
Underwriting & Admin Exp.(Earned)	21.5%	20.6%	21.1%	15.4%	24.8%	25.4%	23.8%	22.0%	21.5%	23.6%	21.5%	17.9%	21.6%	22.1%	22.4%
COMBINED OPERATING RATIO	90.5%	76.3%	102.4%	80.0%	143.6%	87.0%	87.1%	151.5%	81.5%	71.4%	86.0%	76.5%	94.1%	85.5%	96.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

#### **SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS** Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2020

(thousands of dollars)

(											12 Months	CY2019
						NFLD &					Updated	12 Months
<u>-</u>	Alberta	Ontario	NS	PEI	NB	LAB	Yukon	NWT	Nunavut	Total	Projections	Actual
UNDERWRITING REVENUE:	¢400 coo	¢474.000	¢47.047	<b>ФС 707</b>	<b>#</b> 22.242	<b>000 FFF</b>	<b>CO 4CO</b>	¢4.700	¢4.0 <del>7</del> 4	£400 040	L #400.044	¢272.007
PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$133,693 -11,134	\$171,969 -17,853	\$47,047 -5,704	\$6,737 -481	\$32,343 -1,855	\$36,555 -1,471	\$2,163 -63	\$4,762 -241	\$1,074 -53	\$436,343 -38,855	\$468,914 -15,593	\$372,967 -49,022
NET PREMIUMS EARNED	\$122,559	\$154,116	\$41,343	\$6,256	\$30,488	\$35,084	\$2,100	\$4,521	\$1,021	\$397,488	\$453,321	\$323,945
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CLAIMS INCURRED PRIOR ACCIDENT YEARS												
UNDISCOUNTED	15,076	29,948	-3.904	-910	-959	-1.754	-987	-790	-433	35,287	0	14,991
EFFECT OF DISCOUNTING	1,380	3,723	-172	106	224	40	-40	-22	-25	5,214	-12,402	924
DISCOUNTED	16,456	33,671	-4,076	-804	-735	-1,714	-1,027	-812	-458	40,501	-12,402	15,915
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	75,154	75,996	26,504	4,287	20,394	24,658	1,132	2,339	372	230,836	277,836	214,321
EFFECT OF DISCOUNTING	4,946	6,205	1,868	359	1,447	1,727	86	147	31	16,816	21,691	11,261
DISCOUNTED	80,100	82,201	28,372	4,646	21,841	26,385	1,218	2,486	403	247,652	299,527	225,582
CLAIMS INCURRED	\$96,556	\$115,872	\$24,296	\$3,842	\$21,106	\$24,671	\$191	\$1,674	-\$55	\$288,153	\$287,125	\$241,497
UNDERWRITING EXPENSES												
OPERATING & SERVICE FEES	13,370	18,572	4,704	676	3,231	3,703	217	476	108	45,057	48,488	38,519
AGENTS COMMISSIONS	10,716	10,909	4,048	613	3,008	3,521	189	468	92	33,564	35,549	28,514
DRIVER RECORD ABSTRACTS	842	471	1,125	215	733	606	8	62	1	4,063	5,789	3,532
BAD DEBTS	125	-156	-50	165	-55	-248	45	19	-10	-165	0	-148
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	-773	-1,211	-456	-38	-162	-164	-6	-24	-5	-2,839	-1,075	-3,571
EFFECT OF DISCOUNTING	0	0	-47	0	0	0	0	0	0	-47	0	-460
DISCOUNTED	-773	-1,211	-503	-38	-162	-164	<u>-6</u>	-24	-5	-2,886	-1,075	-4,031
UNDERWRITING EXPENSES	\$24,280	\$28,585	\$9,324	\$1,631	\$6,755	\$7,418	\$453	\$1,001	<u>\$186</u>	\$79,633	\$88,751	\$66,386
NET UNDERWRITING GAIN (LOSS)	\$1,723	\$9,659	\$7,723	\$783	\$2,627	\$2,995	\$1,456	\$1,846	\$890	\$29,702	\$77,445	\$16,062
ADMINISTRATIVE EXPENSES	1,638	2,182	682	207	493	543	134	160	122	6,161	11,256	6,286
PREMIUM FINANCE FEE	-42	-72	-13	0	-9	-13	0	0	0	-149	0	-130
INVESTMENT INCOME	181	236	62	14	55	68	3	6	1	626	313	1,208
OPERATING RESULTS	\$224	\$7,641	\$7,090	\$590	\$2,180	\$2,507	\$1,325	\$1,692	\$769	\$24,018	\$66,502	\$10,854
DATION												
RATIOS:												
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	13.4%	21.8%	-9.9%	-12.9%	-2.4%	-4.9%	-48.9%	-18.0%	-44.9%	10.2%	-2.7%	4.9%
Current Accident Year	65.4%	53.3%	-9.9 <i>%</i> 68.6%	74.3%	71.6%	-4.9 % 75.2%	-46.9 <i>%</i> 58.0%	55.0%	39.5%	62.3%	66.1%	69.6%
All Accident Years Combined	78.8%	75.1%	58.7%	61.4%	69.2%	70.2%	9.1%	37.0%	-5.4%	72.5%	63.4%	74.5%
Underwriting & Admin Exp.(Earned)	21.1%	20.0%	24.2%	29.4%	23.8%	22.7%	28.0%	25.7%	30.2%	21.6%	22.1%	22.4%
COMBINED OPERATING RATIO	99.9%	95.1%	82.9%	90.8%	93.0%	93.0%	37.1%	62.7%	24.8%	94.1%	85.5%	96.9%
COMPLICE OF ENVIRONMENT	55.570	33.170	02.070	30.070	33.070	33.070	37.170	02.770	24.070	5-1.170	00.070	30.370

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020** FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA Operating Results for the 12 months ended December 31, 2020 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2020 (thousands of dollars)

(mousanus or donars)														12 Months	CY2019
													01/0000		
	January	February	March	April	May	June	July	August	September	October	November	December	CY2020 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	January	rebluary	Warch	April	Iviay	Julie	July	August	September	October	November	December		Frojections	Actual
PREMIUMS WRITTEN	\$17,167	\$8,069	\$12,538	\$5,102	\$11,971	\$12,086	\$12,086	\$11.386	\$10,563	\$13,663	\$10,151	\$8,911	\$133,693	\$136,710	\$114.601
CHANGE IN UNEARNED PREMIUMS	-4,415	1,657	-1,834	4,256	-2,849	-3,043	-1,962	-964	- <del>537</del>	-2,849	-329	1,735	-11,134	-4,555	-8,283
NET PREMIUMS EARNED	\$12,752	\$9,726	\$10,704	\$9,358	\$9,122	\$9,043	\$10,124	\$10,422	\$10,026	\$10,814	\$9,822	\$10,646	\$122,559	\$132,155	\$106,318
	<u> </u>		<u> </u>	40,000		40,010		<u> </u>	<u> </u>	<u> </u>	<del></del>	4.0,0.0		<del>- +</del>	<del>+</del>
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS UNDISCOUNTED	1 000	-636	7 1 1 0	70	0.560	-11	-4	E 6E0	-2	-1,431	10	-12	15.076	0	10,587
EFFECT OF DISCOUNTING	1,900 -298	-036 -146	7,148 523	-79 -294	2,562 2,775	-769	-4 -462	5,659 724	-125	226	-18 -167	-607	15,076 1,380	-4,236	873
DISCOUNTED	1,602	-782	7,671	-373	5,337	-780	-466	6,383	-127	-1,205	-185	-619	16,456	-4,236	11,460
	1,002	-702	7,071	-373	5,557	-700	-400	0,303	-127	-1,203	-103	-019	10,430	-4,230	11,400
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	6,322	6,016	7,083	6,205	6,106	5,933	6,647	5,784	6,470	5,620	6,234	6,734	75,154	88,745	68,811
EFFECT OF DISCOUNTING	414	325	313	264	861	318	326	699	360	223	373	470	4,946	5,900	2,997
DISCOUNTED CLAIMS INCURRED	6,736 <b>\$8,338</b>	6,341 <b>\$5,559</b>	7,396 <b>\$15,067</b>	6,469 <b>6,096</b>	6,967 <b>12,304</b>	6,251 <b>5,471</b>	6,973 <b>6,507</b>	6,483 <b>12,866</b>	6,830 <b>6,703</b>	5,843 <b>4,638</b>	6,607 <b>6,422</b>	7,204 <b>6,585</b>	80,100 <b>\$96,556</b>	94,645 <b>\$90,409</b>	71,808 <b>\$83,268</b>
CLAIMS INCORRED	\$0,330	\$5,559	\$15,067	0,090	12,304	5,471	6,507	12,000	6,703	4,030	0,422	0,565	\$90,550	\$90,409	\$63,266
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	1,717	807	1,255	510	1,196	1,208	1,208	1,140	1,056	1,365	1,020	888	13,370	13,677	11,461
AGENTS COMMISSIONS	1,410	652	1,009	398	933	988	987	923	819	1,079	808	710	10,716	10,798	8,936
DRIVER RECORD ABSTRACTS	39	43	68	89	93	69	54	107	55	87	57	81	842	1,501	798
BAD DEBTS	1	1	-1	1	0	0	0	-1	1	123	0	0	125	0	-69
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-365	111	-143	346	-219	-240	-155	33	-35	-222	-21	137	-773	-358	-484
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-365	111	-143	346	-219	-240	-155	33	-35	-222	-21	137	-773	-358	-484
UNDERWRITING EXPENSES	\$2,802	\$1,614	\$2,188	\$1,344	\$2,003	\$2,025	\$2,094	\$2,202	\$1,896	\$2,432	\$1,864	\$1,816	\$24,280	\$25,618	\$20,642
NET UNDERWRITING GAIN (LOSS)	\$1,612	\$2,553	-\$6,551	\$1,918	-\$5,185	\$1,547	\$1,523	-\$4,646	\$1,427	\$3,744	\$1,536	\$2,245	\$1,723	\$16,128	\$2,408
ADMINISTRATIVE EXPENSES	185	183	119	162	32	151	127	122	103	192	142	120	1,638	3,283	1,771
PREMIUM FINANCE FEE	-5	-3	-4	-4	-3	-3	-3	-3	-3	-4	-3	-4	-42	0	-36
INVESTMENT INCOME	32	36	21	11	11	8	7	7	9	8	24	7	181	87	353
OPERATING RESULTS	\$1,454	\$2,403	-\$6,653	\$1,763	-\$5,209	\$1,401	\$1,400	-\$4,764	\$1,330	\$3,556	\$1,415	\$2,128	\$224	\$12,932	\$954
			• • • • •												
AVERAGE YTD OPERATING RESULT	\$1,454	\$1,929	-\$932	-\$258	-\$1,248	-\$807	-\$492	-\$1,026	-\$764	-\$332	-\$173	\$19	\$19	\$1,078	\$80
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	12.6%	-8.0%	71.7%	-4.0%	58.5%	-8.6%	-4.6%	61.2%	-1.3%	-11.1%	-1.9%	-5.8%	13.4%	-3.2%	10.8%
Current Accident Year	52.8%	65.2%	69.1%	69.1%	76.4%	69.1%	68.9%	62.2%	68.1%	54.0%	67.3%	67.7%	65.4%	71.6%	67.5%
All Accident Years Combined	65.4%	57.2%	140.8%	65.1%	134.9%	60.5%	64.3%	123.4%	66.8%	42.9%	65.4%	61.9%	78.8%	68.4%	78.3%
Underwriting & Admin Exp.(Earned)	23.4%	18.5%	21.6%	16.1%	22.3%	24.1%	21.9%	22.3%	19.9%	24.3%	20.4%	18.2%	21.1%	21.9%	21.1%
COMBINED OPERATING RATIO	88.8%	75.7%	162.4%	81.2%	157.2%	84.6%	86.2%	145.7%	86.7%	67.2%	85.8%	80.1%	99.9%	90.3%	99.4%
														•	

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facilty Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO Operating Results for the 12 months ended December 31, 2020 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2020 (thousands of dollars)

(Housanus of uonals)													CY2020	12 Months Updated	CY2019 12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$12,025	\$13,847	\$17,321	-\$1,441	\$14,822	\$15,837	\$15,773	\$16,819	\$18,494	\$20,625	\$19,058	\$8,789	\$171,969	\$198,287	\$146,703
CHANGE IN UNEARNED PREMIUMS	-175	-2,417	-4,152	12,143	-3,414	-4,516	-3,322	-3,634	-4,982	-5,717	-4,106	6,439	-17,853	-9,342	-28,619
NET PREMIUMS EARNED	\$11,850	\$11,430	\$13,169	\$10,702	\$11,408	\$11,321	\$12,451	\$13,185	\$13,512	\$14,908	\$14,952	\$15,228	\$154,116	\$188,945	\$118,084
CLAIMS INCURRED PRIOR ACCIDENT YEARS															
UNDISCOUNTED	237	-2,713	2,317	-2	3,979	-11	-55	24,306	11	778	1,104	-3	29,948	0	4,386
EFFECT OF DISCOUNTING	-277	-294	-243	-151	3,757	-343	-256	2,557	-276	44	-307	-488	3,723	-4,227	667
DISCOUNTED	-40	-3,007	2,074	-153	7,736	-354	-311	26,863	-265	822	797	-491	33,671	-4,227	5,053
CURRENT ACCIDENT YEAR	7 400	7 400	F 740	0.040	4.004	0.400	0.707	0.005	0.000	7 000	0.007	7.404	75.000	00.074	C0 050
UNDISCOUNTED EFFECT OF DISCOUNTING	7,422 628	7,182 580	5,749 270	6,048 389	4,961 904	6,126 458	6,707 539	2,635 447	6,623 321	7,092 547	8,027 535	7,424 587	75,996 6,205	98,274 9,237	68,258 4,395
DISCOUNTED	8,050	7,762	6,019	6,437	5,865	6,584	7,246	3,082	6,944	7,639	8,562	8,011	82,201	107,511	72,653
CLAIMS INCURRED	\$8,010	\$4,755	\$8,093	\$6,284	\$13,601	\$6,230	\$6,935	\$29,945	\$6,679	\$8,461	\$9,359	\$7,520	\$115,872	\$103,284	\$77,706
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	1,299	1,495	1,869	-154	1,601	1,710	1,703	1,817	1,997	2,228	2,058	949	18,572	21,411	15,842
AGENTS COMMISSIONS	803	769	896	79	1,044	1,062	1,088	1,023	1,000	1,283	1,162	700	10,909	12,379	9,196
DRIVER RECORD ABSTRACTS BAD DEBTS	26 0	26 0	22 0	40 0	65 1	23 -1	52 0	34 0	29 -1	56 -154	26 0	72 -1	471 -156	991 0	345 -86
	v	Ü	O	Ü			O	O		104	O		100		00
PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED	-9	-149	-257	751	-209	-276	-204	-330	-313	-359	-260	404	-1,211	-581	-1,724
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-9	-149	-257	751	-209	-276	-204	-330	-313	-359	-260	404	-1,211	-581	-1,724
UNDERWRITING EXPENSES	\$2,119	\$2,141	\$2,530	\$716	\$2,502	\$2,518	\$2,639	\$2,544	\$2,712	\$3,054	\$2,986	\$2,124	\$28,585	\$34,200	\$23,573
NET UNDERWRITING GAIN (LOSS)	\$1,721	\$4,534	\$2,546	\$3,702	-\$4,695	\$2,573	\$2,877	-\$19,304	\$4,121	\$3,393	\$2,607	\$5,584	\$9,659	\$51,461	\$16,805
ADMINISTRATIVE EXPENSES	105	285	183	63	255	80	169	163	218	286	253	122	2,182	4,761	2,347
PREMIUM FINANCE FEE	-6	-7	-7	-2	-6	-5	-6	-6	-7	-7	-7	-6	-72	0	-61
INVESTMENT INCOME	44	43	29	10	9	10	9	13	12	11	35	11	236	119	441
OPERATING RESULTS	\$1,654	\$4,285	\$2,385	\$3,647	-\$4,947	\$2,498	\$2,711	-\$19,460	\$3,908	\$3,111	\$2,382	\$5,467	\$7,641	\$46,819	\$14,838
AVERAGE YTD OPERATING RESULT	\$1,654	\$2,970	\$2,775	\$2,993	\$1,405	\$1,587	\$1,748	-\$903	-\$369	-\$21	\$198	\$637	\$637	\$3,902	\$1,237
RATIOS:															
Claims & Adj Expenses Incurred (Earned)	0.05	00.05	4.5	4 40:	07.00/		0.50	000 =-:	0.05:	= =::	= oc:	0.05	0.4.05	2.05	4.05
Prior Accident Years Current Accident Year	-0.3% 67.9%	-26.3% 67.9%	15.7% 45.7%	-1.4% 60.1%	67.8% 51.4%	-3.1% 58.2%	-2.5% 58.2%	203.7% 23.4%	-2.0% 51.4%	5.5% 51.2%	5.3% 57.3%	-3.2% 52.6%	21.8% 53.3%	-2.2% 56.9%	4.3% 61.5%
All Accident Years Combined	67.9% 67.6%	41.6%	45.7% 61.4%	58.7%	119.2%	56.2% 55.1%	56.2% 55.7%	23.4%	49.4%	56.7%	62.6%	52.6% 49.4%	55.5% 75.1%	54.7%	65.8%
Underwriting & Admin Exp.(Earned)	18.8%	21.2%	20.6%	7.3%	24.2%	22.9%	22.6%	20.5%	21.7%	22.4%	21.7%	14.7%	20.0%	20.6%	22.0%
COMBINED OPERATING RATIO	86.4%	62.8%	82.0%	66.0%	143.4%	78.0%	78.3%	247.6%	71.1%	79.1%	84.3%	64.1%	95.1%	75.3%	87.8%
														•	

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA Operating Results for the 12 months ended December 31, 2020 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2020

(thousands of dollars)

	lonuoni	Eshruaru	Marah	Ameil	Mov	luna	lube	August	Santombor	Octobor	Nevember	Docombox	CY2020 YTD	Updated	12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	September	October	November	December		Projections	Actual
PREMIUMS WRITTEN	\$3,617	\$3,146	\$3,291	\$3,253	\$3,436	\$4,317	\$4,618	\$4,053	\$4,273	\$5,462	\$4,200	\$3,381	\$47,047	\$47,296	\$35,559
CHANGE IN UNEARNED PREMIUMS	-432	-194	-139	-151	-336	-1,161	-1,140	-494	-574	-1,430	-450	797	-5,704	-460	-6,000
NET PREMIUMS EARNED	\$3,185	\$2,952	\$3,152	\$3,102	\$3,100	\$3,156	\$3,478	\$3,559	\$3,699	\$4,032	\$3,750	\$4,178	\$41,343	\$46,836	\$29,559
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED	101	77	-2,424	-2	-1,462	-4	0	-376	-1	191	-2	-2	-3,904	0	-907
EFFECT OF DISCOUNTING	-33	-18	-427	-48	597	-66	-55	195	-107	2	-141	-71	-172	-900	-165
DISCOUNTED	68	59	-2,851	-50	-865	-70	-55	-181	-108	193	-143	-73	-4,076	-900	-1,072
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	2,337 160 2,497 <b>\$2,565</b>	2,252 140 2,392 <b>\$2,451</b>	1,984 95 2,079 -\$772	2,223 87 2,310 <b>\$2,260</b>	1,615 267 1,882 <b>\$1,017</b>	2,135 130 2,265 <b>\$2,195</b>	2,352 165 2,517 <b>\$2,462</b>	1,310 157 1,467 <b>\$1,286</b>	2,346 177 2,523 <b>\$2,415</b>	2,842 197 3,039 \$3,232	2,413 147 2,560 <b>\$2,417</b>	2,695 146 2,841 <b>\$2,768</b>	26,504 1,868 28,372 <b>\$24,296</b>	31,741 2,222 33,963 \$33,063	23,331 1,211 24,542 \$23,470
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	362 308 96 0	314 262 70 0	329 290 68 0	325 296 100 0	344 320 135 -1	432 382 108 0	462 388 152 0	405 349 57 0	427 366 10 -1	546 452 126 -48	420 354 32 0	338 281 171 0	4,704 4,048 1,125 -50	4,731 4,206 1,987 0	3,555 3,226 951 -29
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-37	-6	-12	-16	-35	-103	-89	-39	-45	-123	-34	83	-456	-33	-790
EFFECT OF DISCOUNTING	2	3	-52	0	0	0	0	0	0	0	0	0	-47	0	-187
DISCOUNTED	-35	-3	-64	-16	-35	-103	-89	-39	-45	-123	-34	83	-503	-33	-977
UNDERWRITING EXPENSES	\$731	\$643	\$623	\$705	\$763	\$819	\$913	\$772	\$757	\$953	\$772	\$873	\$9,324	\$10,891	\$6,726
NET UNDERWRITING GAIN (LOSS)	-\$111	-\$142	\$3,301	\$137	\$1,320	\$142	\$103	\$1,501	\$527	-\$153	\$561	\$537	\$7,723	\$2,882	-\$637
ADMINISTRATIVE EXPENSES	35	73	30	87	31	74	54	42	59	78	67	52	682	1,135	623
PREMIUM FINANCE FEE	-1	-1	-1	-2	-1	-1	-1	-1	-1	-1	-1	-1	-13	0	-12
INVESTMENT INCOME	13	14	9	2	2	2	2	3	3	2	8	2	62	30	106
OPERATING RESULTS	-\$134	-\$202	\$3,279	\$50	\$1,290	\$69	\$50	\$1,461	\$470	-\$230	\$501	\$486	\$7,090	\$1,777	-\$1,166
AVERAGE YTD OPERATING RESULT	-\$134	-\$168	\$981	\$748	\$857	\$725	\$629	\$733	\$704	\$610	\$600	\$591	\$591	\$148	-\$97
RATIOS: Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	2.1%	2.0%	-90.5%	-1.6%	-27.9%	-2.2%	-1.6%	-5.1%	-2.9%	4.8%	-3.8%	-1.7%	-9.9%	-1.9%	-3.6%
Current Accident Year All Accident Years Combined	78.4% 80.5%	81.0% 83.0%	66.0% -24.5%	74.5%	60.7%	71.8% 69.6%	72.4%	41.2% 36.1%	68.2%	75.4% 80.2%	68.3% 64.5%	68.0%	68.6% 59.7%	72.5% 70.6%	83.0% 79.4%
Underwriting & Admin Exp.(Earned)	80.5% 24.1%	24.3%	-24.5% 20.7%	72.9% 25.5%	32.8% 25.6%	28.3%	70.8% 27.8%	36.1% 22.9%	65.3% 22.1%	80.2% 25.6%	64.5% 22.4%	66.3% 22.1%	58.7% 24.2%	25.7%	79.4% 24.9%
COMBINED OPERATING RATIO	104.6%	107.3%	-3.8%	98.4%	58.4%	97.9%	98.6%	59.0%	87.4%	105.8%	86.9%	88.4%	82.9%	96.3%	104.3%
COMBINED OPERATING RATIO	104.0%	107.3%	-3.0%	90.4%	30.470	91.9%	90.0%	59.0%	01.4%	105.6%	00.9%	00.4%	02.9%	90.3%	104.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

CY2019

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020
FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND
Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2020
(thousands of dollars)

													CY2020	Updated	12 Months
UNDERWRITING REVENUE.	January	February	March	April	May	June	July	August	September	October	November	December	YTD	<u>Projections</u>	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$578	\$243	\$480	\$513	\$499	\$631	\$668	\$572	\$650	\$645	\$760	\$498	\$6,737	\$6,886	\$5,865
CHANGE IN UNEARNED PREMIUMS	-58	232	28	-12	- <del>67</del>	-143	-135	-37	-97	-89	-188	Ψ-30 85	-481	-173	-650
NET PREMIUMS EARNED	\$520	\$475	\$508	\$501	\$432	\$488	\$533	\$535	\$553	\$556	\$572	\$583	\$6,256	\$6,713	\$5,215
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	14	54	-583	17	59	1	0	-188	1	-284	-1	0	-910	0	381
EFFECT OF DISCOUNTING	-5	3	-129	-2	255	17	-6	18	-3	-13	-6	-23	106	-206	-53
DISCOUNTED	9	57	-712	15	314	18	-6	-170	-2	-297	-7	-23	-804	-206	328
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	334	312	322	315	300	320	351	263	354	615	394	407	4,287	4,327	3,685
EFFECT OF DISCOUNTING	24	17	16	20	45	6	32	38	32	52	42	35	359	347	215
DISCOUNTED	358	329	338	335	345	326	383	301	386	667	436	442	4,646	4,674	3,900
CLAIMS INCURRED	\$367	\$386	-\$374	\$350	\$659	\$344	\$377	\$131	\$384	\$370	\$429	\$419	\$3,842	\$4,468	\$4,228
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	58	25	48	51	50	63	67	57	65	67	76	49	676	689	585
AGENTS COMMISSIONS	51	25	43	46	45	58	61	53	58	59	69	45	613	634	545
DRIVER RECORD ABSTRACTS BAD DEBTS	15 0	13 0	8 0	21 0	36 0	14 0	27 0	18 0	5 -1	25 166	2	31 0	215 165	242 0	242 41
	U	U	U	U	U	U	U	U	-1	100	0	U	103	0	41
PREMIUM DEFICIENCY/(DPAC)	_				_										
UNDISCOUNTED	- <del>5</del> 0	21	3	0	-5	-12	-13	-3	-10	-6	-18	10 0	-38	-15	-60
EFFECT OF DISCOUNTING DISCOUNTED	-5	0 21	3	0	0 -5	0 -12	0 -13	0 -3	0 -10	0 -6	0 -18	10	0 -38	0 -15	0 -60
UNDERWRITING EXPENSES	\$119	\$84	\$102	\$118	\$126	\$123	\$142	\$125	\$117	\$311	\$129	\$135	\$1,631	\$1,550	\$1,353
NET UNDERWRITING GAIN (LOSS)	\$34	\$5	\$780	\$33	-\$353	\$21	\$14	\$279	\$52	-\$125	\$14	\$29	\$783	\$695	-\$366
ADMINISTRATIVE EXPENSES	9	10	9	25	19	26	22	16	19	12	24	16	207	167	171
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	107	0
INVESTMENT INCOME	2	3	2	0	1	1	0	1	1	1	2	0	14	7	27
OPERATING RESULTS	\$27	-\$2	\$773	\$8	-\$371	-\$4	-\$8	\$264	\$34	-\$136	-\$8	\$13	\$590	\$535	-\$510
AVERAGE YTD OPERATING RESULT	\$27	\$13	\$266	\$202	\$87	\$72	\$60	\$86	\$80	\$59	\$52	\$49	\$49	\$45	-\$43
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	1.7%	12.0%	-140.2%	3.0%	72.7%	3.7%	-1.1%	-31.8%	-0.4%	-53.4%	-1.2%	-3.9%	-12.9%	-3.1%	6.3%
Current Accident Year	68.8%	69.3%	66.5%	66.9%	79.9%	66.8%	71.9%	56.3%	69.8%	120.0%	76.2%	75.8%	74.3%	69.6%	74.8%
All Accident Years Combined	70.5%	81.3%	-73.7%	69.9%	152.6%	70.5%	70.8%	24.5%	69.4%	66.6%	75.0%	71.9%	61.4%	66.5%	81.1%
Underwriting & Admin Exp.(Earned)	24.6%	19.8%	21.9%	28.5%	33.6%	30.5%	30.8%	26.4%	24.6%	58.1%	26.7%	25.9%	29.4%	25.6%	29.2%
COMBINED OPERATING RATIO	95.1%	101.1%	-51.8%	98.4%	186.2%	101.0%	101.6%	50.9%	94.0%	124.7%	101.7%	97.8%	90.8%	92.1%	110.3%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK Operating Results for the 12 months ended December 31, 2020 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2020 (thousands of dollars)

														12 Wonths	CY2019
													CY2020	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
UNDERWRITING REVENUE:															
PREMIUMS WRITTEN	\$2,667	\$1,670	\$2,057	\$2,347	\$3,322	\$3,977	\$3,227	\$2,989	\$2,616	\$2,821	\$2,474	\$2,176	\$32,343	\$32,764	\$28,610
CHANGE IN UNEARNED PREMIUMS	-227	600	367	-87	-961	-1,503	-590	-267	62	-39	213	577	-1,855	-152	-2,307
NET PREMIUMS EARNED	\$2,440	\$2,270	\$2,424	\$2,260	\$2,361	\$2,474	\$2,637	\$2,722	\$2,678	\$2,782	\$2,687	\$2,753	\$30,488	\$32,612	\$26,303
	<u> </u>	<del></del>		<del></del>	<u> </u>	<del></del>								<del>- +,</del>	<u> </u>
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	38	-47	1,523	-3	-334	-5	2	-922	1	-1,210	0	-2	-959	0	-2,973
EFFECT OF DISCOUNTING	-43	-62	-8	-82	976	-168	-76	54	-53	-196	-66	-52	224	-1,107	-422
DISCOUNTED	-5	-109	1,515	-85	642	-173	-74	-868	-52	-1,406	-66	-54	-735	-1,107	-3,395
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	1,710	1,602	1,685	1,595	1,689	1,747	1,859	1,063	1,771	2,033	1,799	1,841	20,394	21,671	20,134
EFFECT OF DISCOUNTING	1,710	78	41	1,595	291	90	1,009	133	1,771	2,033	1,799	1,041	20,394 1,447	1,546	20,134 932
DISCOUNTED	1,821	1,680	1,726	1,659	1,980	1,837	2,001	1,196	1,900	2,143	1,920	1,978	21,841	23,217	21,066
CLAIMS INCURRED	\$1,816	\$1,571	\$3,241	\$1,574	\$2,622	\$1,664	\$1,927	\$328	\$1,848	\$737	\$1,854	\$1,924	\$21,106	\$22,110	\$17,671
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	267	167	206	235	332	397	323	299	261	279	247	218	3,231	3,278	2,881
AGENTS COMMISSIONS	247	167	207	213	302	349	291	272	245	277	236	202	3,008	3,057	2,671
DRIVER RECORD ABSTRACTS	56	62	21	64	92	58	104	46	11	91	23	105	733	521	575
BAD DEBTS	0	0	0	0	0	0	0	0	0	-55	0	0	-55	0	-23
LINDIOCOLINITED	00	40	07	_	0.4	400	40	0.5		40	4.4	00	400	40	040
UNDISCOUNTED	-22	49	27	-5	-81	-129	-48	-25	6	-10	14	62	-162	-13	-213
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-22	49	27	-5	-81	-129	-48	-25	6	-10	14	62	-162	-13	-213
UNDERWRITING EXPENSES	\$548	\$445	\$461	\$507	\$645	\$675	\$670	\$592	\$523	\$582	\$520	\$587	\$6,755	\$6,843	\$5,891
NET UNDERWRITING GAIN (LOSS)	\$76	\$254	-\$1,278	\$179	-\$906	\$135	\$40	\$1,802	\$307	\$1,463	\$313	\$242	\$2,627	\$3,659	\$2,741
ADMINISTRATIVE EXPENSES	28	33	21	64	44	64	40	35	39	43	45	37	493	785	512
PREMIUM FINANCE FEE	0	0	0	-2	-1	-1	-1	-1	-1	0	-1	-1	-9	0	-9
INVESTMENT INCOME	11	11	6	3	3	2	2	3	3	2	7	2	55	28	103
												<del></del>			
OPERATING RESULTS	\$59	\$232	-\$1,293	\$116	-\$948	\$72	\$1	\$1,769	\$270	\$1,422	\$274	\$206	\$2,180	\$2,902	\$2,323
AVERAGE YTD OPERATING RESULT	\$59	\$146	-\$334	-\$222	-\$367	-\$294	-\$252	\$1	\$31	\$170	\$179	\$182	\$182	\$242	\$194
AVERAGE TIP OF ERATING REGGET	400	ψ14 <b>0</b>	4001	ŲLLI.	4001	4204	4202	Ψ.	Ψ0.	ψσ	<b>V</b> 110	Ų.0 <u>2</u>	ψ10 <u>2</u>	V	Ψ10-4
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	-0.2%	-4.8%	62.5%	-3.8%	27.2%	-7.0%	-2.8%	-31.9%	-1.9%	-50.5%	-2.5%	-2.0%	-2.4%	-3.4%	-12.9%
Current Accident Year	74.6%	74.0%	71.2%	73.4%	83.9%	74.3%	75.9%	43.9%	70.9%	77.0%	71.5%	71.8%	71.6%	71.2%	80.1%
All Accident Years Combined	74.4%	69.2%	133.7%	69.6%	111.1%	67.3%	73.3%	12.0%	69.0%	26.5%	69.0%	69.8%	69.2%	67.8%	67.2%
Underwriting & Admin Exp.(Earned)	23.6%	21.1%	19.9%	25.3%	29.2%	29.9%	26.9%	23.0%	21.0%	22.5%	21.0%	22.7%	23.8%	23.4%	24.3%
COMBINED OPERATING RATIO	98.0%	90.3%	153.6%	94.9%	140.3%	97.2%	100.0%	35.0%	90.0%	49.0%	90.0%	92.5%	93.0%	91.2%	91.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

SUMMARY OF OPERATIONS - CALENDAR YEAR 2020
FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR
Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2020
(thousands of dollars)

													CY2020	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	<u>Projections</u>	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$1,966	\$2,334	\$2,673	\$1,766	\$3,660	\$4,279	\$3,580	\$3,579	\$3,641	\$4,151	\$3,135	\$1,791	\$36,555	\$38,322	\$34,533
CHANGE IN UNEARNED PREMIUMS	899	325	184	824	-919	-1,496	- <del>593</del>	- <del>531</del>	-613	-867	ψ3,133 -25	1,341	-1,471	-539	-3,235
NET PREMIUMS EARNED	\$2,865	\$2,659	\$2,857	\$2,590	\$2,741	\$2,783	\$2,987	\$3,048	\$3,028	\$3,284	\$3,110	\$3,132	\$35,084	\$37,783	\$31,298
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	23	-169	556	-3	1,449	-1	0	-1,840	-1	-1,770	0	2	-1,754	0	4,426
EFFECT OF DISCOUNTING	-114	-26	-488	-153	1,350	-61	-148	272	-114	-137	-235	-106	40	-1,598	3
DISCOUNTED	-91	-195	68	-156	2,799	-62	-148	-1,568	-115	-1,907	-235	-104	-1,714	-1,598	4,429
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	2,142	2,002	2,202	1,972	1,833	2,062	2,212	1,245	2,107	2,474	2,207	2,200	24,658	28,657	25,969
EFFECT OF DISCOUNTING DISCOUNTED	128 2.270	105	88 2,290	93 2,065	263 2,096	134 2,196	151 2,363	140	133	217 2,691	146 2,353	129 2,329	1,727 26,385	2,076	1,297 27,266
CLAIMS INCURRED	\$2,270 \$2,179	2,107 <b>\$1,912</b>	\$2,290 \$2,358	\$1,909	\$4,895	\$2,134	\$2,215	1,385 - <b>\$183</b>	2,240 <b>\$2,125</b>	\$784	\$2,118	\$2,225	\$24,671	30,733 <b>\$29,135</b>	\$31,695
	Ψ2,173	Ψ1,312	φ2,330	φ1,909	<b>\$4,033</b>	φ2,134	ΨΖ,Ζ13	-\$103	ΨΖ,123	\$704	φ2,110	ΨΖ,ΖΖ	φ24,071	φ29,133	Ψ31,033
UNDERWRITING EXPENSES	407	004	044	470	000	400	050	050	004	445	044	470	0.700	0.004	0.404
OPERATING & SERVICE FEES AGENTS COMMISSIONS	197 186	234 208	314 252	176 215	366 357	428 402	358 342	358 340	364 338	415 397	314 302	179 182	3,703 3,521	3,831 3,672	3,484 3,279
DRIVER RECORD ABSTRACTS	48	33	14	54	102	402	83	62	19	44	12	94	606	423	533
BAD DEBTS	-3	-3	-1	-1	-3	-1	0	7	-2	-237	-2	-2	-248	0	54
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	83	43	16	54	-86	-129	-54	-81	-49	-88	-6	133	-164	-43	-310
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-273
DISCOUNTED	83	43	16	54	-86	-129	-54	-81	-49	-88	-6	133	-164	-43	-583
UNDERWRITING EXPENSES	\$511	\$515	\$595	\$498	\$736	\$741	\$729	\$686	\$670	\$531	\$620	\$586	\$7,418	\$7,883	\$6,767
NET UNDERWRITING GAIN (LOSS)	\$175	\$232	-\$96	\$183	-\$2,890	-\$92	\$43	\$2,545	\$233	\$1,969	\$372	\$321	\$2,995	\$765	-\$7,164
ADMINISTRATIVE EXPENSES	17	36	32	55	51	68	44	42	52	60	53	33	543	918	604
PREMIUM FINANCE FEE	-1	-1	-1	-2	-1	-1	-1	-1	-1	-1	-1	-1	-13	0	-12
INVESTMENT INCOME	14	12	7	4	4	4	3	1	3	3	10_	3	68	36	151
OPERATING RESULTS	\$171	\$207	-\$122	\$130	-\$2,938	-\$157	\$1	\$2,503	\$183	\$1,911	\$328	\$290	\$2,507	-\$117	-\$7,629
AVERAGE YTD OPERATING RESULT	\$171	\$189	\$85	\$97	-\$510	-\$452	-\$387	-\$26	-\$2	\$189	\$202	\$209	\$209	-\$10	-\$636
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	-3.2%	-7.3%	2.4%	-6.0%	102.1%	-2.2%	-5.0%	-51.4%	-3.8%	-58.1%	-7.6%	-3.3%	-4.9%	-4.2%	14.2%
Current Accident Year	79.2%	79.2%	80.2%	79.7%	76.5%	78.9%	79.1%	45.4%	74.0%	81.9%	75.7%	74.4%	75.2%	81.3%	87.1%
All Accident Years Combined	76.0%	71.9%	82.6%	73.7%	178.6%	76.7%	74.1%	-6.0%	70.2%	23.8%	68.1%	71.1%	70.3%	77.1%	101.3%
Underwriting & Admin Exp.(Earned)	18.4%	20.7%	21.9%	21.4%	28.7%	29.1%	25.9%	23.9%	23.8%	18.0%	21.6%	19.8%	22.7%	23.3%	23.6%
COMBINED OPERATING RATIO	94.4%	92.6%	104.5%	95.1%	207.3%	105.8%	100.0%	17.9%	94.0%	41.8%	89.7%	90.9%	93.0%	100.4%	124.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

#### SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - YUKON Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2020

(thousands of dollars)

12 Months CY2019 CY2020 Updated 12 Months April March May July October November YTD **Projections** January February June August September December Actual **UNDERWRITING REVENUE:** PREMIUMS WRITTEN \$118 \$50 \$167 \$103 \$250 \$432 \$316 \$209 \$95 \$213 \$133 \$77 \$2,163 \$2,323 \$2,051 CHANGE IN UNEARNED PREMIUMS 58 94 10 53 -258 89 57 87 -63 -97 -79 **NET PREMIUMS EARNED** \$176 \$144 \$177 \$156 \$155 \$174 \$191 \$193 \$184 \$196 \$190 \$164 \$2,100 \$2,226 \$1,972 **CLAIMS INCURRED** PRIOR ACCIDENT YEARS UNDISCOUNTED 3 22 -508 -140 0 -193 2 0 247 -1 -2 -1690 -1 -987 EFFECT OF DISCOUNTING 0 -3 -34 1 46 0 -2 -20 0 -26 -2 0 -40 -47 36 DISCOUNTED 3 19 -542 0 -94 -2 -2 -189 0 -219 -3 2 -1,027 -47 283 CURRENT ACCIDENT YEAR 109 113 118 102 97 82 1,132 1,177 UNDISCOUNTED 100 109 99 75 24 104 1,416 7 13 12 10 9 **EFFECT OF DISCOUNTING** 8 6 5 7 86 125 68 7 1 1 DISCOUNTED 117 107 106 88 130 106 83 1,218 1.541 1,245 110 119 29 112 111 **CLAIMS INCURRED** \$120 \$126 -\$432 \$106 -\$6 \$117 \$128 -\$160 \$112 -\$108 \$103 \$85 \$191 \$1,494 \$1,528 **UNDERWRITING EXPENSES** 12 17 10 25 43 32 21 13 235 205 **OPERATING & SERVICE FEES** 5 21 10 8 217 AGENTS COMMISSIONS 9 6 16 10 22 36 25 19 11 19 11 5 189 201 182 DRIVER RECORD ABSTRACTS 2 0 0 33 17 1 1 1 1 0 0 0 8 BAD DEBTS 0 0 0 0 0 0 0 0 -1 46 0 0 45 0 -22 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 5 0 6 -9 -21 -11 -2 8 -2 4 9 -6 -7 -6 EFFECT OF DISCOUNTING 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 DISCOUNTED 5 7 0 6 -9 -21 -11 8 9 -6 -6 UNDERWRITING EXPENSES \$20 \$34 \$39 \$59 \$46 \$38 \$28 \$85 \$28 \$22 \$453 \$462 \$376 \$27 \$27 **NET UNDERWRITING GAIN (LOSS)** \$29 -\$2 \$575 \$23 \$122 -\$2 \$315 \$219 \$59 \$57 \$1,456 \$68 \$17 \$44 \$270 ADMINISTRATIVE EXPENSES 3 7 16 16 20 11 13 12 6 16 10 134 56 82 4 PREMIUM FINANCE FEE 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 INVESTMENT INCOME 0 0 0 0 0 0 0 0 0 3 8 1 1 **OPERATING RESULTS** \$26 -\$4 \$568 \$7 \$106 -\$22 \$6 \$303 \$32 \$213 \$43 \$47 \$1,325 \$216 -\$6 **AVERAGE YTD OPERATING RESULT** \$26 \$11 \$197 \$149 \$141 \$114 \$98 \$124 \$114 \$124 \$116 \$110 \$18 -\$1 \$110 RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years 1.7% 13.2% -306.2% 0.0% -60.6% -1.1% -1.0% -97.9% 0.0% -111.7% -1.6% 1.2% -48.9% -2.1% 14.4% Current Accident Year 66.5% 74.3% 62.1% 67.9% 56.8% 68.4% 68.1% 15.0% 60.9% 56.6% 55.8% 50.6% 58.0% 69.2% 63.1% All Accident Years Combined 68.2% 87.5% -244.1% 67.9% -3.8% 67.3% 67.1% -82.9% 60.9% -55.1% 54.2% 51.8% 9.1% 67.1% 77.5% Underwriting & Admin Exp.(Earned) 17.6% 16.0% 23.2% 27.6% 35.5% 45.4% 29.8% 26.4% 21.7% 46.4% 23.2% 19.5% 28.0% 23.3% 23.2% COMBINED OPERATING RATIO 85.8% 103.5% -220.9% 95.5% 31.7% 112.7% 96.9% -56.5% 82.6% -8.7% 77.4% 71.3% 37.1% 90.4% 100.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

# SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - NWT

Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2020

(thousands of dollars)

														12 Months	CY2019
													CY2020	Updated	12 Months
	January	February	March	April	May	June	July	August	<u>September</u>	October	November	December	YTD	<b>Projections</b>	Actual
UNDERWRITING REVENUE:															
PREMIUMS WRITTEN	\$567	\$322	\$579	\$213	\$342	\$670	\$291	\$346	\$372	\$389	\$419	\$252	\$4,762	\$5,118	\$4,052
CHANGE IN UNEARNED PREMIUMS	-108	25	-196	133	-5	-245	62	27	-2	-14	-48	130	-241	-201	140
NET PREMIUMS EARNED	\$459	\$347	\$383	\$346	\$337	\$425	\$353	\$373	\$370	\$375	\$371	\$382	\$4,521	\$4,917	\$4,192
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	64	-163	-55	0	-128	-1	-1	-116	1	-392	1	0	-790	0	-1,041
EFFECT OF DISCOUNTING	-2	-10	-35	-4	86	-3	-3	-16	0	-33	0	-2	-22	-69	-21
DISCOUNTED	62	-173	-90	-4	-42	-4	-4	-132	1	-425	1	-2	-812	-69	-1,062
DISCOUNTED	02	-173	-30	-4	-42	-4	-4	-132	'	-425	'	-2	-012	-09	-1,002
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	183	178	194	180	234	252	187	135	194	213	196	193	2,339	2,569	2,550
EFFECT OF DISCOUNTING	13	7	5	3	22	21	13	18	10	11	13	11	147	209	124
DISCOUNTED	196	185	199	183	256	273	200	153	204	224	209	204	2,486	2,778	2,674
CLAIMS INCURRED	\$258	\$12	\$109	\$179	\$214	\$269	\$196	\$21	\$205	-\$201	\$210	\$202	\$1,674	\$2,709	\$1,612
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	57	32	58	21	34	67	29	35	37	39	42	25	476	514	406
AGENTS COMMISSIONS	58	32	51	25	33	54	31	35	39	41	42	27	468	501	395
DRIVER RECORD ABSTRACTS	5	22	4	3	6	4	0	4	0	7	0	7	62	78	65
BAD DEBTS	-1	0	0	0	0	0	0	0	-1	22	0	-1	19	0	-15
DAD DEDTO		O	0	O	O	O	O	O		22	0		13		10
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-12	3	-17	12	0	-21	5	2	-2	-2	-5	13	-24	-19	15
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-12	3	-17	12	0	-21	5	2	-2	-2		13	-24	-19	15
UNDERWRITING EXPENSES	\$107	\$89	\$96	\$61	\$73	\$104	\$65	\$76	\$73	\$107	\$79	\$71	\$1,001	\$1,074	\$866
NET UNDERWRITING GAIN (LOSS)	\$94	\$246	\$178	\$106	\$50	\$52	\$92	\$276	\$92	\$469	\$82	\$109	\$1,846	\$1,134	\$1,714
ADMINISTRATIVE EXPENSES	10	-3	13	19	20	20	9	14	16	9	20	13	160	124	110
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	1	1	0	0	0	0	1	0	1	1	0	6	3	15
OPERATING RESULTS	\$85	\$250	\$166	\$87	\$30	\$32	\$83	\$263	\$76	\$461	\$63	\$96	\$1,692	\$1,013	\$1,619
														, , , , , , , , , , , , , , , , , , ,	
AVERAGE YTD OPERATING RESULT	\$85	\$168	\$167	\$147	\$124	\$108	\$105	\$125	\$119	\$153	\$145	\$141	\$141	\$84	\$135
2.7.20															
RATIOS:															
Claims & Adj Expenses Incurred (Earned)	10 ==:	40.05	00.50	4.00/	40.504	0.00:	4.40:	0= 4=:	0.05	440.05:		0.50	40.05	4 45:	05.00
Prior Accident Years	13.5%	-49.9%	-23.5%	-1.2%	-12.5%	-0.9%	-1.1%	-35.4%	0.3%	-113.3%	0.3%	-0.5%	-18.0%	-1.4%	-25.3%
Current Accident Year	42.7%	53.3%	52.0%	52.9%	76.0%	64.2%	56.7%	41.0%	55.1%	59.7%	56.3%	53.4%	55.0%	56.5%	63.8%
All Accident Years Combined	56.2%	3.4%	28.5%	51.7%	63.5%	63.3%	55.6%	5.6%	55.4%	-53.6%	56.6%	52.9%	37.0%	55.1%	38.5%
Underwriting & Admin Exp.(Earned)	25.5%	24.8%	28.5%	23.1%	27.6%	29.2%	21.0%	24.1%	24.1%	30.9%	26.7%	22.0%	25.7%	24.4%	23.3%
COMBINED OPERATING RATIO	81.7%	28.2%	57.0%	74.8%	91.1%	92.5%	76.6%	29.7%	79.5%	-22.7%	83.3%	74.9%	62.7%	79.5%	61.8%
														•	

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2021 12 Months

# SUMMARY OF OPERATIONS - CALENDAR YEAR 2020 FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT Operating Results for the 12 months ended December 31

Operating Results for the 12 months ended December 31, 2020 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2020

(thousands of dollars)

		F-1		A			Late		0 1 1	0.4.1		D	CY2020	Updated	12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
PREMIUMS WRITTEN	\$110	\$34	\$54	\$37	\$57	\$58	\$229	\$67	\$126	\$115	\$111	\$76	\$1,074	\$1,208	\$993
CHANGE IN UNEARNED PREMIUMS	8	42	30	24	23	21	-146	16	-38	-22	-24	13	-53	-74	11
NET PREMIUMS EARNED	\$118	\$76	\$84	\$61	\$80	\$79	\$83	\$83	\$88	\$93	\$87	\$89	\$1,021	\$1,134	\$1,004
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED EFFECT OF DISCOUNTING	14 -1	-54 0	-87 -15	-8 -2	-28 21	1	0	-18 -12	-1 -3	-250 -12	-2 -2	0	-433 -25	0 -12	-115 6
DISCOUNTED	13	-54	-102	-10	- <del>7</del>	2	0	-30	-3 -4	-262	-2 -4	0	-458	-12	-109
	13	-54	-102	-10	-1	2	Ü	-30	-4	-202	-4	0	-430	-12	-103
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	33 2 35 <b>\$48</b>	33 2 35 - <b>\$19</b>	28 1 29 - <b>\$73</b>	34 1 35 <b>\$25</b>	32 7 39 <b>\$32</b>	31 1 32 <b>\$34</b>	34 3 37 <b>\$37</b>	4 1 5 -\$25	31 3 34 <b>\$30</b>	47 3 50 -\$212	32 3 35 <b>\$31</b>	33 4 37 <b>\$37</b>	372 31 403 -\$55	436 29 465 <b>\$453</b>	406 22 428 <b>\$319</b>
UNDERWRITING EXPENSES					·	<u> </u>									
OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	11 10 0 0	3 3 0 0	5 5 0 0	4 2 0 0	6 6 0	6 4 0 0	23 19 0 0	7 4 0 0	13 12 0 0	11 8 1 -10	11 12 0 0	8 7 0 0	108 92 1 -10	122 101 13 0	100 84 6 1
PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED UNDERWRITING EXPENSES	1 0 1 \$22	4 0 4 <b>\$10</b>	2 0 2 <b>\$12</b>	1 0 1 \$7	3 0 3 <b>\$15</b>	1 0 1 \$11	-12 0 -12 \$30	2 0 2 \$13	-3 0 -3 \$22	-2 0 -2 \$8	-4 0 -4 \$19	2 0 2 \$17	-5 0 -5 \$186	-6 0 -6 \$230	1 0 1 <b>\$192</b>
NET UNDERWRITING GAIN (LOSS)	\$48	\$85	\$145	\$29	\$33	\$34	\$16	\$95	\$36	\$297	\$37	\$35	\$890	\$451	\$493
ADMINISTRATIVE EXPENSES PREMIUM FINANCE FEE INVESTMENT INCOME	5 0 1	3 0 0	5 0 0	15 0 0	14 0 0	15 0 0	9 0 0	11 0 0	13 0 0	5 0 0	16 0 0	11 0 0	122 0 1	27 0 1	66 0 4
OPERATING RESULTS	\$44	\$82	\$140	\$14	\$19	\$19	\$7	\$84	\$23	\$292	\$21	\$24	\$769	\$425	\$431
AVERAGE YTD OPERATING RESULT	\$44	\$63	\$89	\$70	\$60	\$53	\$46	\$51	\$48	\$72	\$68	\$64	\$64	\$35	\$36
RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years Current Accident Year All Accident Years Combined Underwriting & Admin Exp.(Earned) COMBINED OPERATING RATIO	11.0% 29.7% 40.7% 22.9% 63.6%	-71.1% 46.1% -25.0% 17.1% -7.9%	-121.4% 34.5% -86.9% 20.2% -66.7%	-16.4% 57.4% 41.0% 36.1% 77.1%	-8.8% 48.8% 40.0% 36.3% 76.3%	2.5% 40.5% 43.0% 32.9% 75.9%	0.0% 44.6% 44.6% 47.0% 91.6%	-36.1% 6.0% -30.1% 28.9% -1.2%	-4.5% 38.6% 34.1% 39.8% 73.9%	-281.7% 53.8% -227.9% 14.0% -213.9%	-4.6% 40.2% 35.6% 40.2% 75.8%	0.0% 41.6% 41.6% 31.5% 73.1%	-44.9% 39.5% -5.4% 30.2% 24.8%	-1.1% 41.0% 39.9% 22.7% 62.6%	-10.9% 42.6% 31.7% 25.7% 57.4%
SOMEWILD OF ENAMED WATER	05.076	1.570	00.1 /0	11.170	10.070	10.070	31.070	1.2/0	10.070	210.070	7 3.0 /0	7 3.1 /0	27.070	02.070	J1.70

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.