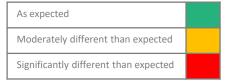


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### **FARM Headlines**

**2025 Fiscal YTD FARM Operating Surplus:** \$18.9 million **2025 Fiscal YTD FARM Operating COR:** 95.1% (see slide 4)

2025 Fiscal Outlook Operating Surplus: \$28.2 million 2025 Fiscal Outlook Operating COR: 94.6% (see slide 13)

### Financial Highlights

- The fiscal year to date written premium was \$385.5 million for FARM which is slightly lower than the prior year to date volume despite counts being 2.3% higher compared to prior year, due to a change in the business mix and declining average premiums in key segments. In particular, high premium segments such as interurban have decreased in exposure in both Alberta and Atlantics, taxi exposure has decreased by 44.1% in Ontario, and average premium for interurban vehicles has fallen considerably in Ontario due to DCPD opt-out. At the same time, Ontario interurban exposures continue to grow and has increased by 115% and PPV nationwide exposures have grown at 6.1% year to date.
- Newfoundland & Labrador remain an area of uncertainty following the introduction of Bill 47 which prohibits FA from including a profit provision in all lines of business. This raises a concern over the profitability of all segments and possibly rising market share in the province.
- The **fiscal year to date COR is 95.1%** which represents a 3.3 percentage deterioration compared to prior year and a 1.1 percentage deterioration compared to Outlook. Overall, there is a negative impact expected in 2025 driven by deteriorating BI trends, tariff uncertainty, continued growth in ON interurban and continued growth in NS PPV.

## FARM Fiscal YTD Operating Results

· · · · · · · · · · · · · · · · · · ·	861 6% 819) 39% <b>.042 1%</b> 586 6%	385,188 2,455 387,643 280,052 (12,212) 32,756	385,537 268 385,804 261,159 (19,397) 30,596	394,344 5,653 399,997 276,364 (13,012)	\$ (349) 2,187 <b>1,839</b> 18,893	% (0%) 817% <b>0</b> %	\$ (9,156) (3,197) <b>(12,354)</b>	% (2%) (57%) (3%)
Premium written Change in unearned premium  Claims incurred Adjustments to Liabilities for incurred claims Insurance acquisition cash flows  164,549 (31,335) (22,517) (8,819 (22,517) (8,819 (8,916) (131,316) (154,688 (1	861 6% 819) 39% <b>042 1%</b> 586 6% 7,799 (166%) 213 2%	385,188 2,455 <b>387,643</b> 280,052 (12,212) 32,756	385,537 268 <b>385,804</b> 261,159 (19,397)	394,344 5,653 <b>399,997</b> 276,364	(349) 2,187 <b>1,839</b> 18,893	(0%) 817% <b>0</b> %	(9,156) (3,197) <b>(12,354)</b>	(2%) (57%)
Change in unearned premium   (31,335)   (22,517)   (8,815)	319) 39% .042 1% .586 6% .799 (166%) 213 2%	2,455 <b>387,643</b> 280,052 (12,212) 32,756	268 <b>385,804</b> 261,159 (19,397)	5,653 <b>399,997</b> 276,364	2,187 1,839 18,893	817% <b>0</b> %	(3,197) (12,354)	(57%)
Change in unearned premium   (31,335)   (22,517)   (8,815)     INSURANCE REVENUE   133,214   132,172   1,044     Claims incurred   96,946   91,360   5,58     Adjustments to Liabilities for incurred claims   1,816   11,102   22     Comparison of the premium   (31,335)   (22,517)   (8,815)     132,172   1,044   132,172   1,044     Claims incurred   96,946   91,360   14,75     Insurance acquisition cash flows   11,316   11,102   22     Comparison of the premium   (31,335)   (22,517)   (8,815)     Comparison of the premium   (31,335)   (32,517)     Comparison of the premium   (31,335)   (32,517)   (32,517)     Comparison of the premium   (31,335)	319) 39% .042 1% .586 6% .799 (166%) 213 2%	2,455 <b>387,643</b> 280,052 (12,212) 32,756	268 <b>385,804</b> 261,159 (19,397)	5,653 <b>399,997</b> 276,364	2,187 1,839 18,893	817% <b>0</b> %	(3,197) (12,354)	(57%)
133,214   132,172   1,04   132,172   1,04   132,172   1,04   1,	.586 6% .799 (166%) 213 2%	387,643 280,052 (12,212) 32,756	<b>385,804</b> 261,159 (19,397)	<b>399,997</b> 276,364	<b>1,839</b> 18,893	0%	(12,354)	, ,
Claims incurred 96,946 91,360 5,58 Adjustments to Liabilities for incurred claims 5,873 (8,926) 14,79 Insurance acquisition cash flows 11,316 11,102 2:	.586 6% .,799 (166%) 213 2%	280,052 (12,212) 32,756	261,159 (19,397)	276,364	18,893		, , ,	(-,-,
Adjustments to Liabilities for incurred claims 5,873 (8,926) 14,79 Insurance acquisition cash flows 11,316 11,102 2:	,799 (166%) 213 2%	(12,212) 32,756	(19,397)	·	•	7%		
Insurance acquisition cash flows 11,316 11,102 2:	213 2%	32,756	, , ,	(13,012)			3,688	1%
Insurance acquisition cash flows 11,316 11,102 2:		•	30 506		7,185	(37%)	801	(6%)
		•	30,330	35,414		7%	(2,658)	(8%)
Administration expense 20,178 19,941 23		50,193	50,218	48,457	(24)	(0%)	1,736	4%
INSURANCE SERVICE EXPENSES 134,314 113,478 20,83	,836 18%	350,790	322,576	347,223	28,214	9%	3,567	1%
			-	-	-			
INSURANCE SERVICE RESULTS (1,099) 18,694 (19,79	<b>794)</b> (106%)	36,853	63,228	52,774	(26,375)	(42%)	(15,921)	(30%)
Investment Income 2,814 4,163 (1,35	350) (32%)	9,215	12,847	10,888	(3,632)	(28%)	(1,673)	(15%)
Finance income/expense - Discount Unwind (7,550) (8,578) 1,02	,027 (12%)	(22,850)	(26,898)	(29,069)	4,048	(15%)	6,219	(21%)
Finance income/expense - Yield Impact (4,203) 1,331 (5,53	534) (416%)	(4,329)	(17,540)	-	13,210	(75%)	(4,329)	_
Net finance income/expense from insurance (11,753) (7,246) (4,50	507) 62%	(27,179)	(44,438)	(29,069)	17,258	(39%)	1,889	(6%)
	,	, , ,	, , ,	, ,				
OPERATING SURPLUS (DEFICIT) (10,039) 15,612 (25,65	650) (164%)	18,889	31,638	34,594	(12,749)	(40%)	(15,705)	(45%)
KEY PERFORMANCE METRICS - FARM								
Growth Indicators								
	1,269 3%	89,870	87,439	88,474	2,431	3%	1,396	2%
Average Premium 4,114 3,994 1	120 3%	4,286	4,409	4,457	(123)	(3%)	(171)	(4%)
Profitability Metrics								
CY Claim Ratio 72.8% 69.1% -	- 3.7%	72.2%	67.7%	69.1%	-	4.6%	-	3.2%
PY Claim Ratio 4.4% (6.8%) -	- 11.2%	(3.2%)	(5.0%)	(3.3%)	-	1.9%	-	0.1%
Total Claim Ratio (CY+PY) 77.2% 62.4% -	- 14.8%	69.1%	62.7%	65.8%	-	6.4%	-	3.3%
Admin Expense Ratio 23.6% 23.5% -	- 0.2%	21.4%	20.9%	21.0%	-	0.5%	-	0.4%
Insurance Service Result Ratio 100.8% 85.9% -	- 15.0%	90.5%	83.6%	86.8%	-	6.9%	-	3.7%
Investment Income Ratio (2.1%) (3.1%) -	- 1.0%	(2.4%)	(3.3%)	(2.7%)	-	1.0%	-	0.3%
Net Finance Income/Expense from Insurance Discount Unwind (Ratio) 1.9% 2.2% -	- (0.3%)	5.9%	7.0%	7.3%	-	(1.1%)	-	(1.4%)
Net Finance Income/Expense from Insurance Yield Impact (Ratio) 1.1% (0.3%)	- 1.4%	1.1%	4.5%	0.0%	-	(3.4%)	-	1.1%
Net Finance Income/Expense from Insurance (Ratio) 3.0% 1.9% -	- 1.2%	7.0%	11.5%	7.3%	-	(4.5%)	-	(0.3%)
Combined Ratio   107.5%   88.2%   -	- 19.3%	95.1%	91.8%	91.4%	-	3.3%	-	3.8%

- Premium written remained consistent with prior year.
- Prior accident years claim ratio is -3.2% YTD, in line with expectations from the Outlook. We have seen a mix of favourable and unfavourable movements in different lines.
- Current accident year claim ratio is 72.2% YTD, 4.6% points higher than prior year driven by deterioration of bodily injury loss trends in Ontario and Atlantics, including additional IBNR booked to cover the rapid growth of Ontario Inter-urban book.
- Net finance income/expense from insurance was (\$27M) in the current year, including a \$4.3 million impact from the yield curve decrease of approximately 47 basis points. This is significantly lower than the (\$44M) in the prior year which had a yield curve decrease of approximately 160 basis points.

## **FARM Premium Drivers**

Written Premium	Fis	scal Year to Dat	e	Projected Fiscal Year End			
Jurisdiction	Current Prior		The Outlook	Current	Prior	The Outlook	
Ontario	152,593	157,663	160,189	208,520	210,415	216,584	
Alberta	118,144	115,908	121,910	166,264	164,205	175,123	
Atlantics	106,310	104,142	104,366	146,435	144,058	140,230	
Territories	8,113	7,824	7,879	10,669	10,207	10,365	
Total	385,160	385,537	394,344	531,888	528,885	542,303	

Fis	cal Year to	Date Change	!	Projected Year End Change			:
Current v	s. Prior	Current vs.	Current vs. Outlook		s. Prior	Current vs.	Outlook
(5,070)	(3.2%)	(7,596)	(4.7%)	(1,895)	(0.9%)	(8,064)	(3.7%)
2,236	1.9%	(3,766)	(3.1%)	2,059	1.3%	(8,859)	(5.1%)
2,168	2.1%	1,944	1.9%	2,377	1.7%	6,205	4.4%
289	3.7%	234	3.0%	462	4.5%	304	2.9%
(377)	(0.1%)	(9,184)	(2.3%)	3,004	0.6%	(10,415)	(1.9%)

Written Vehicle Count	Fi	scal Year to Dat	te	Projected Fiscal Year End			
Jurisdiction	Current Prior		The Outlook	Current	Prior	The Outlook	
Ontario	18,551	17,441	17,184	25,065	23,425	23,147	
Alberta	24,495	24,437	25,299	33,223	33,008	34,371	
Atlantics	42,042	41,294	41,342	57,813	56,759	55,558	
Territories	4,783	4,640	4,649	6,344	6,138	6,099	
Total	89,870	87,812	88,474	122,445	119,329	119,175	

Fisc	cal Year to	Date Change		Pro	jected Yea	ar End Change	9
Current vs. Prior Current vs. Outlook		Current vs	. Prior	Current vs. Outlook			
1,110	6.4%	1,367	8.0%	1,640	7.0%	1,918	8.3%
58	0.2%	(804)	(3.2%)	215	0.7%	(1,148)	(3.3%)
748	1.8%	700	1.7%	1,054	1.9%	2,255	4.1%
142	3.1%	133	2.9%	206	3.4%	245	4.0%
2,058	2.3%	1,396	1.6%	3,116	2.6%	3,270	2.7%

AWP	Fi	scal Year to Dat	e	Projected Fiscal Year End			
Jurisdiction	Current Prior The Outlook			Current	Prior	The Outlook	
Ontario	8,226	9,040	9,322	8,319	8,983	9,357	
Alberta	4,823	4,743	4,819	5,004	4,975	5,095	
Atlantics	2,529	2,522	2,524	2,533	2,538	2,524	
Territories	1,696	1,686	1,695	1,682	1,663	1,699	
Total	4,286	4,390	4,457	4,344	4,432	4,550	

Fis	cal Year to	Date Change	9	Projected Year End Change					
Current vs. Prior Current vs. Outlook		Current v	s. Prior	Current vs. Outlook					
(814)	(9.0%)	(1,096)	(11.8%)	(663)	(7.4%)	(1,038)	(11.1%)		
80	1.7%	4	0.1%	30	0.6%	(91)	(1.8%)		
7	0.3%	4	0.2%	(5)	(0.2%)	9	0.4%		
10	0.6%	2	0.1%	19	1.1%	(18)	(1.0%)		
(105)	(2.4%)	(171)	(3.8%)	(88)	(2.0%)	(207)	(4.5%)		

- The 2025 fiscal YTD written premiums is \$385.1 million, or 0.1% decrease compared to prior year and 2.3% lower than Outlook. Ontario AWP has decreased sharply (9.0%) since the introduction of the DCPD Opt-Out endorsement in January 2024, due to high uptake of the endorsement in our interurban book. In addition, high premium segments such as commercial and taxi exposure have decreased whereas lower premium segments such as PPV has increased also contributing to lower AWP compared to prior year.
- Specifically, the decrease in written premium is driven by a \$5.6 million decrease in interurban (despite an increase in counts evidence of the impact of DCPD opt-out), and \$4.5 million decrease in taxi. This is partially offset by an increase in PPV (primarily in Ontario and Atlantics). See next slide for further detail.
- It is important to note that volumes can change rapidly in FARM and mix of business changes can create significant changes in AWP even where vehicle count changes are minor.

		2025	Fiscal Year-to-d	ate	Ch	nange in Amount	
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	31,597	110,495,209	3,497	1,807	11,481,540	173
PPV Total		31,597	110,495,209	3,497	1,807	11,481,540	173
non-PPV	Private Passenger (x Farmers)	747	591,738	792	94	198,109	189
	Commercial	20,403	126,170,794	6,184	230	(110,291)	(76)
	Interurban	8,277	79,594,219	9,616	595	(5,572,644)	(1,470)
	Taxi	3,694	25,499,280	6,904	(556)	(4,528,464)	(161)
	Recreational	20,434	12,601,069	617	(176)	(186,523)	(3)
	Other	4,718	29,767,872	6,309	391	3,255,075	(7,478)
non-PPV Tota	al	58,273	274,224,972	4,706	577	(6,944,738)	(440)
TOTAL		89,870	384,720,181	4,281	2,058	(821,642)	(110)

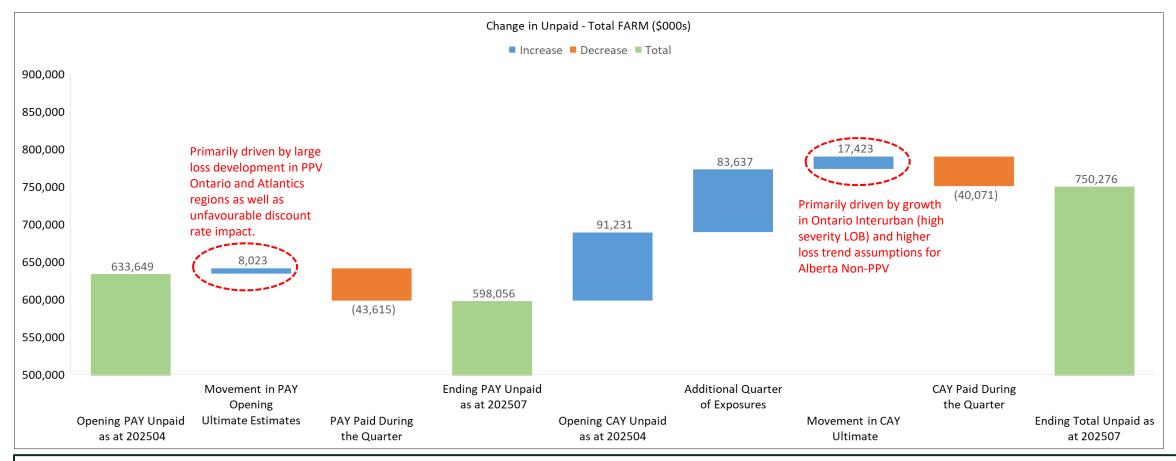
<sup>\*</sup>Note: small differences exist when comparing premium across different slides due to timing of different data sources

## FARM Premium Drivers Fiscal YTD

			2025 Fiscal YTD Change in Amount				2024 Fiscal YTD				
Jurisdiction	Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
Ontario	PPV	Private Passenger (x Farmers)	6,349	40,390,962	6,361	738	5,911,171	216	5,611	34,479,791	6,145
	PPV Total		6,349	40,390,962	6,361	738	5,911,171	216	5,611	34,479,791	6,145
	non-PPV	Private Passenger (x Farmers)	5	51,072	9,728	(3)	(8,825)	1,999	8	59,897	7,729
		Commercial	6,557	63,133,393	9,628	(110)	(3,642,158)	(388)	6,667	66,775,551	10,016
		Interurban	2,604	27,278,154	10,474	1,395	3,374,326	(9,285)	1,210	23,903,828	19,759
		Taxi	712	7,876,996	11,063	(561)	(7,448,831)	(979)	1,273	15,325,827	12,042
		Recreational	1,315	2,689,289	2,046	(187)	(582,198)	(133)	1,501	3,271,487	2,179
		Other	1,008	11,172,042	11,082	163	2,679,222	22,911	(1,171)	13,851,264	(11,829)
	non-PPV Tota	al	12,201	112,200,946	9,196	372	(10,986,908)	(1,218)	11,829	123,187,854	10,414
Ontario	TOTAL		18,551	152,591,908	8,226	1,110	(5,075,737)	(814)	17,441	157,667,645	9,040
Alberta	PPV	Private Passenger (x Farmers)	893	6,899,135	7,726	17	1,161,538	1,180	876	5,737,597	6,546
	PPV Total		893	6,899,135	7,726	17	1,161,538	1,180	876	5,737,597	6,546
	non-PPV	Private Passenger (x Farmers)	641	425,051	663	97	198,249	246	544	226,802	417
		Commercial	7,789	47,107,903	6,048	192	2,995,857	241	7,597	44,112,046	5,807
		Interurban	4,661	43,543,911	9,342	(561)	(5,339,709)	(18)	5,222	48,883,620	9,360
		Taxi	806	4,608,980	5,717	56	2,266,592	2,593	750	2,342,388	3,124
		Recreational	7,849	3,353,266	427	127	206,693	20	7,722	3,146,573	407
		Other	1,856	11,816,229	6,368	130	356,990	(274)	1,725	11,459,239	6,642
	non-PPV Tota	al	23,602	110,855,340	4,697	42	684,672	21	23,560	110,170,668	4,676
Alberta	TOTAL		24,495	117,754,475	4,807	58	1,846,210	64	24,437	115,908,265	4,743
Atlantics	PPV	Private Passenger (x Farmers)	22,908	60,595,683	2,645	1,043	4,483,028	79	21,865	56,112,655	2,566
	PPV Total		22,908	60,595,683	2,645	1,043	4,483,028	79	21,865	56,112,655	2,566
	non-PPV	Private Passenger (x Farmers)	19	21,693	1,147	(4)	(24,282)	(816)	23	45,975	1,963
		Commercial	4,296	13,622,477	3,171	42	602,009	110	4,254	13,020,468	3,061
		Interurban	925	7,900,919	8,544	(251)	(3,862,070)	(1,457)	1,176	11,762,989	10,001
		Taxi	1,830	12,183,544	6,657	(55)	632,271	530	1,885	11,551,273	6,127
		Recreational	10,685	6,336,760	593	(93)	210,282	25	10,777	6,126,478	568
		Other	1,379	5,638,118	4,088	66	115,925	(117)	1,313	5,522,193	4,205
	non-PPV Tot	al	19,134	45,703,511	2,389	(295)	(2,325,865)	(83)	19,429	48,029,376	2,472
Atlantics	TOTAL		42,042	106,299,194	2,528	748	2,157,163	6	41,294	104,142,031	2,522
Territories	PPV	Private Passenger (x Farmers)	1,446	2,609,429	1,804	9	(74,197)	(63)	1,437	2,683,626	1,867
	PPV Total		1,446	2,609,429	1,804	9	(74,197)	(63)	1,437	2,683,626	1,867
	non-PPV	Private Passenger (x Farmers)	82	93,922	1,149	4	32,967	365	78	60,955	784
		Commercial	1,761	2,307,021	1,310	105	(65,999)	(123)	1,656	2,373,020	1,433
		Interurban	87	871,235	9,995	13	254,809	1,637	74	616,426	8,358
		Taxi	345	829,760	2,405	3	21,504	42	342	808,256	2,363
		Recreational	586	221,754	378	(23)	(21,300)	(21)	610	243,054	399
		Other	475	1,141,483	2,401	31	102,938	62	444	1,038,545	2,339
	non-PPV Tot	al	3,336	5,465,175	1,638	133	324,919	33	3,203	5,140,256	1,605
Territories	TOTAL		4,783	8,074,604	1,688	142	250,722	2	4,640	7,823,882	1,686
	<b>Grand Total</b>		89,870	384,720,181	4,281	2,058	(821,642)	(110)	87,812	385,541,823	4,391

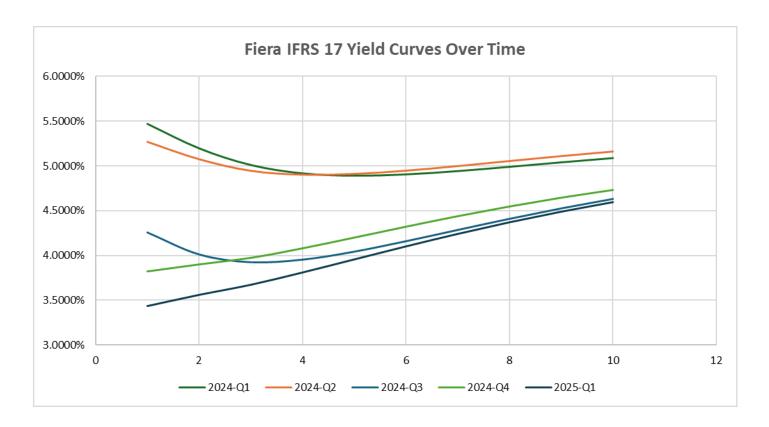
- Ontario interurban WP change has increased \$3.4 million yearto-date, however AWP has drastically decreased. See focus area #2 for further detail.
- Significant count reductions in high-premium segments: Ontario commercial and taxi, Alberta & Atlantics interurban and commercial are the key drivers for the FARM's overall reductions compared to prior year.
- In Alberta, AWPs for both taxi and commercial are up which is driving the year-to-date increase in premium. Alberta premiums are up \$1.8 million, driven by an increase in taxi by \$2.3 million in premium, commercial by \$3.0 million in premium and offset by decrease in Interurban by \$5.3 million in premium (from 561 vehicles).
- Growth has been observed for PPV across all regions.

## FARM Movement in Unpaid Loss During the Quarter



- Payments on prior years during the fiscal quarter was \$44 million (which represents 7% of the PAY opening unpaid balance). Prior year reserve provisions increased by \$8 million (see focus area #3 for more detail) for a net incurred loss on prior years of approximately \$36 million dollars. For the current year, \$61 million has been incurred over the quarter at an average loss ratio of 62%.
- Current year obligations naturally increase as an additional guarter of new exposures are added.
- Note: The chart above includes both indemnity and claims expense. Claims expense refers to both legal and professional fees, and compensation provided to servicing carriers for claims management.

## FARM Discount Rates and Yield Curve Over Time



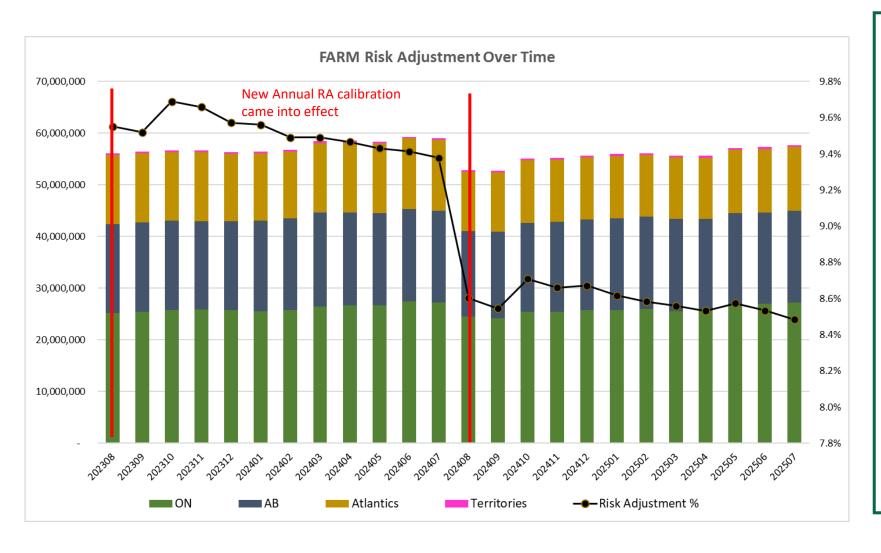
#### Impact on Liabilities due to Historical Yield Changes

	2024-Q1	2024-Q2	2024-Q3	2024-Q4	2025-Q1
Average FARM discount rate	5.07%	5.07%	4.13%	3.91%	3.66%
Change from prior	0.15%	0.00%	-0.94%	-0.22%	-0.25%
Yield Impact LIC	1,331	(1,166)	(14,080)	127	(4,203)
Yield Impact PV FCF	1,264	(1,079)	(13,023)	104	(3,864)
Yield Impact Risk Adjustment	67	(87)	(1,057)	22	(339)
Yield Impact Loss Component	-	-	-	-	-
Total Yield Impact	1,331	(1,166)	(14,080)	127	(4,203)

- Table shows the impact of yield curve movements on the FARM liabilities for the most recent implementations.
- Yields have been more volatile since 2022 due to inflation shock. Yields began to decline in late 2023 and continued into 2024. The fiscal year to date yield impact is small with a 25 basis point decline.
- Note that the yield impact presented in the table below includes the impact of the new payment pattern selected in 2024 Q4. This pattern is selected annually.

## FARM Risk Adjustment Over Time

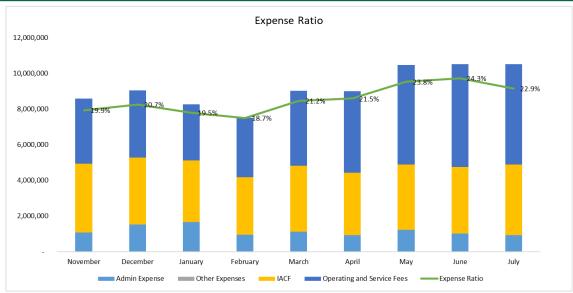
The total weighted risk adjustment is 8.5% as at July 2025, versus 9.4% as at July 2024.



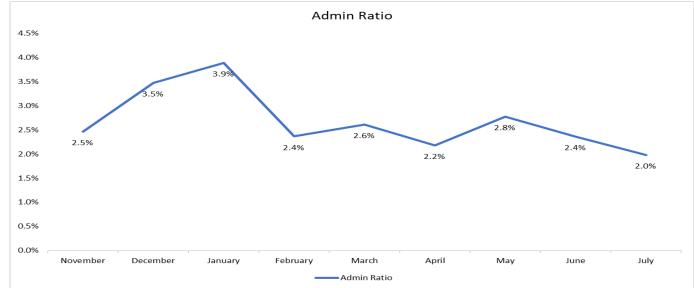
- Risk adjustment is calibrated annually at the coverage level and fluctuates throughout the year based on the mix of claim liabilities by coverage.
- Calibration uses cost of capital approach; factors at the time of calibration are carried forward until the next calibration.
- Risk adjustment has remained stable, hovering between 8-10%. The total weighted average varies depending on the mix of business.
- The latest calibration was implemented in August 2024 Participation Report.
- The next calibration will be implemented in the August 2025 Participation Report.

## FARM Expenses

The YTD expense ratio is 21%, showing an increase in admin expenses. The increase in admin expense ratio is largely due to a 18% rise in employee-related costs, which resulted from a 14% increase in headcount directly related to FA's strategic initiatives.

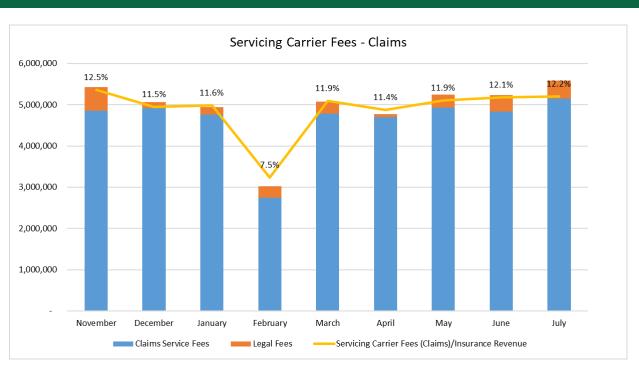


November December January	February March	April 1	May June	July
Admin Expense Other E	expenses IACF	Operating and Service Fe	es Expense Ratio	
Impact on Expense Ratio	Current Year	Prior Year	Change (\$)	Change (%)
Premium Written	385,187,807	385,536,696	- 348,889	-0.1%
Insurance Revenue	387,642,973	385,804,391	1,838,582	0.5%
Total FACO Expenditure	18,021,046	15,819,849	2,201,198	13.9%
Administrative Expense allocated to	0			
Mechanism	10,372,377	10,197,826	174,551	1.7%
% Allocated to FARM	58%	64%		
FACO Admin Expense Ratio	2.7%	2.6%		



- The overall expense ratio, calculated as the sum of Admin Expenses, IACF, Operating & Service Fees, and other miscellaneous costs divided by insurance revenue, is averaging 21.4%. This is driven by the following components:
  - Acquisition Costs: 8.5% of the expense ratio
  - Operating Expenses from Servicing Carrier(s): 10.3% of the expense ratio reflects the operating fees for managing the FARM business by the servicing carrier, in line with the Board-approved allowance (further details are outlined in the Plan of Operation).
  - Admin Expense Ratio: The admin expense ratio, which is admin expenses divided by insurance revenue, has increased by 0.1% from the prior year, now trending at an average of 2.7%, primarily driven by Increase in headcount and is in line with strategic initiatives approved by the Board.

## FARM Expenses



Servicing Carrier Fees	<b>Current Year</b>	Prior Year	Change (\$)	Change (%)
Premium Written	385,187,807	385,536,696	- 348,889	-0.1%
Insurance Revenue	387,642,973	385,804,391	1,838,582	0.5%
Claims Service Fees	41,682,476	39,670,143	2,012,333	5.1%
Legal Fees	2,681,493	2,515,578	165,915	6.6%
Total Claims Service & Legal Fees	44,363,969	42,185,721	2,178,248	5.2%
Claims Service Fee Ratio	11.4%	10.9%		
Operating Service Fees	39,739,357	39,814,835	- <i>75,478</i>	-0.2%
Operating Service Fees Ratio	10.3%	10.3%		

- Servicing Carriers are reimbursed for servicing FA's business based on the guidelines set out in the Plan of Operation. The operating and service fee and claims expense allowance paid to the Servicing Carrier is in-line with the Board approved allowance
- Operating Cost (excluding claims expenses)
  - Over the last nine months, the average operating cost (excluding claims expenses) has been 10.3% of the premiums written.
  - As a ratio of Insurance Revenue, operating cost (excluding claims expenses) has remained consistent at 10.3%
- Claims expenses: The claims expenses, expressed as a percentage of Insurance Revenue, have increased from 10.9% to 11.4% due to higher bodily injury claims driven by Alberta and Ontario Non-PPV.
- In February 2025 there was a recovery from the servicing carrier on the claims fees (indicated by the sharp decrease in the chart above). This is an annual process that occurs in February to retroactively settle the claims fees with the servicing carrier.

## **FARM Financial Position**

LRC has decreased consistent with the change in unearned premium. LIC has increased primarily due to growth of the case reserves. Payables and receivables have decreased because of fund transfer settlements between FA and Member accounts.

FARM - IFRS 17		
(\$000s)	July 31, 2025	October 31, 2024
Assets		
Cash and cash equivalents	372,024	373,295
Other receivables	1,278	10,178
Accounts receivable from other pools	2,781	2,594
Accrued investment income	970	1,365
Total Funds held by members	600,191	606,696
Total Assets	977,244	994,127
Liabilities		
Liability for remaining coverage	214,477	218,514
Liability for incurred claims	738,200	687,915
Accounts payable and other liabilities	7,115	69,346
Servicing carrier operating fees payable	17,453	18,353
Total Liabilities	977,244	994,127

Chang	ie
_	
(\$)	(%)
(4.074)	(00()
(1,271)	(0%)
(8,900)	(87%)
188	7%
(395)	(29%)
	` ′
(6, 505)	(1%)
(16,883)	(2%)
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(4,037)	(2%)
, , ,	• '.
50,286	7%
(62, 231)	(90%)
(900)	(5%)
, , , , , , , , , , , , , , , , , , , ,	
(16,883)	(2%)
	·

- Other receivables Combined available funds payables and receivables for individual companies resulting in \$10M decrease in receivables.
- Total funds held by members This is driven by the YTD operating results of \$19M offset by \$13M owed by Servicing carriers.
- **Liability for remaining coverage** Decrease of \$4M represents the change in unearned premium received over time.
- Liability for incurred claims Total LIC increase primarily driven by changes of \$43M increase in case reserves, and \$6M increase in retroactive fees adjustments.
- Accounts payable and other liabilities \$64M has been paid in January 2025 to settle the net payables to individual members.

## FARM Latest FY 2025 Projection

Latest 2025 FY Projection \$000s (as at 202507)

FY 2025 Outlook

FY 2025 Latest Projection (\$000s)	Ontario	Alberta	Atlantics	Territories	Total	Total
Written Premium	208,520	166,264	146,435	10,669	531,888	542,303
Received Premium	205,053	166,278	146,732	10,672	528,735	540,726
Earned Premium	204,843	165,959	144,130	10,072	525,203	542,445
Insurance Revenue	204,843	165,959	144,130	10,271	525,203	542,445
Total Claims Incurred	136,151	118,884	101,599	4,942	361,576	357,507
Claims incurred (CAY)	145,161	130,181	98,056	4,998	378,396	374,281
Adjustments to Liabilities for Incurred Claims (PAYs)	(9,010)	(11,297)	3,543	(55)	(16,819)	(16,774)
Administrative Expense	27,642	20,671	18,215	1,352	67,880	66,816
Amortization of IACFs	14,156	13,874	15,700	999	44,728	47,192
Change in Loss Component	0	0	0	0	0	0
Insurance Service Expenses	177,949	153,429	135,514	7,293	474,184	471,515
Insurance Service Result	26,894	12,530	8,616	2,978	51,019	70,930
Insurance Finance Expense from PV FCF	(15,014)	(9,309)	(7,791)	(248)	(32,362)	(34,830)
Insurance Finance Expense from Risk Adjustment	(1,426)	(676)	(535)	(16)	(2,653)	(2,908)
Insurance Finance Expense from Loss Component	0	0	0	0	0	0
Insurance Finance Income (Expense)	(16,439)	(9,986)	(8,326)	(264)	(35,014)	(37,738)
Investment Income	4,982	4,022	3,024	143	12,171	14,518
Operating Result	15,436	6,566	3,315	2,858	28,175	47,709
Ratios (as a % of insurance revenue)						
Loss ratios	66.5%	71.6%	70.5%	48.1%	68.8%	65.9%
Claims incurred (CAY)	70.9%	78.4%	68.0%	48.7%	72.0%	69.0%
Adjustments to Liabilities for Incurred Claims (PAYs)	(4.4%)	(6.8%)	2.5%	(0.5%)	(3.2%)	(3.1%)
Underwriting and Admin Expenses	20.4%	20.8%	23.5%	22.9%	21.4%	21.0%
Administrative Expenses	13.5%	12.5%	12.6%	13.2%	12.9%	12.3%
Amortization of IACFs	6.9%	8.4%	10.9%	9.7%	8.5%	8.7%
Change in Loss Component	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Insurance Service Ratio	86.9%	92.4%	94.0%	71.0%	90.3%	86.9%
Insurance Finance Income	8.0%	6.0%	5.8%	2.6%	6.7%	7.0%
Investment Income Ratio	(2.4%)	(2.4%)	(2.1%)	(1.4%)	(2.3%)	(2.7%)
Combined Operating Ratio	92.5%	96.0%	97.7%	72.2%	94.6%	91.2%

Note: This forecast is a projection of future events based on models and assumptions believed to be realistic simplifications of the real world, but as simplifications, inherent uncertainty exists in relation to how actual events will unfold relative to these projections. The user of this Outlook should recognize that future Operating Results may deviate from these projections by material amounts. Materiality is a relative concept. As used here, material deviations are those that could reasonably be expected to influence decisions by users of this Outlook.

## Updated FY 2025 Projection

	Ontario Alberta		Atlantics	Atlantics Territories	
The Outlook	216,584	TEN PREMUM (\$000s 175,123	140,230	10,365	542,303
Latest Projection	208,520	166,264	146,435	10,669	531,888
Change (\$)	(8,064)	(8,859)	6,205	304	(10,415)
Change (%)	(3.7%)	(5.1%)	4.4%	2.9%	(1.9%)
	WRI	TTEN VEHICLE COUNT	Г		
The Outlook	23,147	34,371	55,558	6,099	119,175
Latest Projection	25,065	33,223	57,813	6,344	122,445
Change (%)	8.3%	(3.3%)	4.1%	4.0%	2.7%
		LOSS RATIOS (%)			
The Outlook CAY Loss Ratio	67.4%	72.1%	69.3%	47.0%	69.0%
Latest Projection CAY Loss Ratio	70.9%	78.4%	68.0%	48.7%	72.0%
Change	3.5%	6.4%	(1.3%)	1.7%	3.0%
The Outlook PAY Loss Ratio	(3.2%)	(3.0%)	(3.2%)	(1.2%)	(3.1%)
Latest Projection PAY Loss Ratio	(4.4%)	(6.8%)	2.5%	(0.5%)	(3.2%)
Change	(1.2%	(3.8%)	5.6%	0.7%	(0.1%)
Ų	INDERWRITING AND A	OMIN EXPENSES (% IN	ISURANCE REVENUE)		
The Outlook	19.5%	20.8%	23.6%	23.0%	21.0%
Latest Projection	20.4%	20.8%	23.5%	22.9%	21.4%
Change	0.9%	0.0%	(0.0%)	(0.1%)	0.4%
	COMBIN	ED OPERATING RATIO	O (%)		
The Outlook	89.3%	93.2%	93.3%	69.9%	91.2%
Latest Projection	92.5%	96.0%	97.7%	72.2%	94.6%
Change	3.2%	2.9%	4.4%	2.3%	3.4%
	OPER	ATING RESULT (\$000s	5)		
The Outlook	23,572	11,796	9,323	3,018	47,709
Latest Projection	15,436	6,566	3,315	2,858	28,175
Change (\$)	(8,136)	(5,230)	(6,008)	(161)	(19,534)

#### **Key observations:**

- FARM is projected to have a decrease in written premiums driven (1.9% overall decrease compared to The Outlook). We are projecting written premium of \$532 million, primarily driven by decreased Non-PPV average premium. This is partly offset by PPV average premium, which have increased in almost all jurisdictions.
- CAY loss ratio has increased in Alberta driven by higher loss trends assumptions for Non-PPV coverages, whereas PAY loss ratio decreased driven by favorable development in Ontario accident benefits and Alberta bodily injury claims. See focus area #3 for more detail.
- The 2025 Outlook does not forecast any future change in the yield curve for 2025 as our future assumption is always a constant yield curve.

## FARM Latest FY 2026 Projection

Latest 2026 FY Projection \$000s (as at 202507)							
st Projection (\$000s)	Ontario	Alberta	Atlantics	Territories	Total	Total	
Written Premium	221,777	166,167	148,968	11,528	548,441	531,888	
Received Premium	151,906	107,673	102,588	7,708	369,875	528,735	
Earned Premium	219,011	166,381	148,624	11,069	545,085	525,203	
Insurance Revenue	219,011	166,381	148,624	11,069	545,085	525,203	
Total Claims Incurred	152,051	131,812	99,504	5,307	388,675	361,576	
Claims incurred (CAY)	159,372	137,682	103,993	5,455	406,502	378,396	
Adjustments to Liabilities for Incurred Claims (PAYs)	(7,321)	(5,870)	(4,488)	(148)	(17,827)	(16,819)	
Administrative Expense	28,387	19,943	17,894	1,377	67,601	67,880	
Amortization of IACFs	15,252	14,522	17,327	1,151	48,253	44,728	
Change in Loss Component	0	0	0	0	0	0	
Insurance Service Expenses	195,690	166,277	134,726	7,835	504,528	474,184	
Insurance Service Result	23,321	104	13,898	3,234	40,557	51,019	
Insurance Finance Expense from PV FCF	(12,501)	(8,090)	(7,113)	(287)	(27,991)	(32,362)	
Insurance Finance Expense from Risk Adjustment	(1,121)	(547)	(467)	(17)	(2,152)	(2,653)	
Insurance Finance Expense from Loss Component	0	0	0	0	0	0	
Insurance Finance Income (Expense)	(13,622)	(8,637)	(7,579)	(304)	(30,143)	(35,014)	
Investment Income	5,085	3,461	3,003	143	11,692	12,171	
Operating Result	14,783	(5,072)	9,322	3,073	22,106	28,175	
Ratios (as a % of insurance revenue)							
Loss ratios	69.4%	79.2%	67.0%	47.9%	71.3%	68.8%	
Claims incurred (CAY)	72.8%	82.8%	70.0%	49.3%	74.6%	72.0%	
Adjustments to Liabilities for Incurred Claims (PAYs)	(3.3%)	(3.5%)	(3.0%)	(1.3%)	(3.3%)	(3.2%)	
Underwriting and Admin Expenses	19.9%	20.7%	23.7%	22.8%	21.3%	21.4%	
Administrative Expenses	13.0%	12.0%	12.0%	12.4%	12.4%	12.9%	
ation of IACFs	7.0%	8.7%	11.7%	10.4%	8.9%	8.5%	
in Loss Component	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Insurance Service Ratio	89.4%	99.9%	90.6%	70.8%	92.6%	90.3%	
Insurance Finance Income	6.2%	5.2%	5.1%	2.7%	5.5%	6.7%	
Investment Income Ratio	(2.3%)	(2.1%)	(2.0%)	(1.3%)	(2.1%)	(2.3%)	
Combined Operating Ratio	93.3%	103.0%	93.7%	72.2%	95.9%	94.6%	

Note: This forecast is a projection of future events based on models and assumptions believed to be realistic simplifications of the real world, but as simplifications, inherent uncertainty exists in relation to how actual events will unfold relative to these projections. **The user of this Outlook should recognize that future Operating Results may deviate from these projections by material amounts.** Materiality is a relative concept. As used here, material deviations are those that could reasonably be expected to influence decisions by users of this Outlook.

## Updated FY 2026 Projection

	Ontario	Alberta	Atlantics	Territories	Total
	WRIT	TEN PREMUM (\$000s	5)		
FY 2025	208,520	166,264	146,435	10,669	531,888
FY 2026	221,777	166,167	148,968	11,528	548,441
Change (\$)	13,258	(97)	2,533	859	16.552
Change (%)	6.4%	(0.1%)	1.7%	8.0%	3.1%
	WRI	TTEN VEHICLE COUN	Г		
FY 2025	25,065	33,223	57,813	6,344	122,445
FY 2026	27,678	34,268	60,456	6,581	128,982
Change (%)	10.4%	3.1%	4.6%	3.7%	5.3%
_		LOSS RATIOS (%)			
FY 2025 CAY Loss Ratio	70.9%	78.4%	68.0%	48.7%	72.0%
FY 2026 CAY Loss Ratio	72.8%	82.8%	70.0%	49.3%	74.6%
Change	1.9%	4.3%	1.9%	0.6%	2.5%
FY 2025 PAY Loss Ratio	(4.4%)	(6.8%)	2.5%	(0.5%)	(3.2%)
FY 2026 PAY Loss Ratio	(3.3%)	(3.5%)	(3.0%)	(1.3%)	(3.3%)
Change	1.1%	3.3%	(5.5%)	(0.8%)	(0.1%)
UN	DERWRITING AND AD	OMIN EXPENSES (% IN	ISURANCE REVENUE)		
FY 2025	20.4%	20.8%	23.5%	22.9%	21.4%
FY 2026	19.9%	20.7%	23.7%	22.8%	21.3%
Change	(0.5%)	(0.1%)	0.2%	(0.0%)	(0.2%)
	COMBIN	ED OPERATING RATIO	O (%)		
FY 2025	92.5%	96.0%	97.7%	72.2%	94.6%
FY 2026	93.3%	103.0%	93.7%	72.2%	95.9%
Change	0.8%	7.0%	(4.0%)	0.1%	1.3%
	OPER	ATING RESULT (\$000	s)		
FY 2025	15,436	6,566	3,315	2,858	28,175
FY 2026	14,783	(5,072)	9,322	3,073	22,106
Change (\$)	(653)	(11,639)	6,008	215	(6,069)

#### **Key observations:**

- FARM is projected to have an increase in written premiums (3.1% overall increase compared to projected fiscal year-end 2025). We are projecting written premium of \$548 million, primarily driven by projected growth of Ontario written premium.
- 2026 loss ratios account for rate changes approved up to June 30<sup>th</sup>, 2025 but do not include any estimates of the impact of unapproved/future rate changes. However, the losses are trended upward for the 2026 estimates. Because loss trends are currently projected to outpace rate, we forecast rising 2026 current year loss ratios, with a 2.5% increase in the 2026 accident year loss ratio compared to 2025.
- The 2026 Outlook does not forecast any future change in the yield curve for 2026 as our future assumption is always a constant yield curve. The actual yields are updated throughout the year in line with the implementation schedule. Finally, there is a high level of uncertainty in the projected results as a result of the potential range of outcomes. Use caution when interpreting these estimates.

# Focus Area #1: FARM Rate Changes and Indications



## FARM Rate Activity & Indications

	TOTAL	PPV	Non-PPV
Jurisdiction	Cred-Weighted Indication	Cred-Weighted Indication	Cred-Weighted Indication
ON			
АВ			
NL			
NB			
NS			
PE			
YT			
NT			
NU			
<b>Grand Total</b>			

#### **Key Messages:**

- This table presents the red/green status of current credibility-weighted indications by province and segment.
  - Red indicates that the indication is below our internal target range for adequacy
  - Green indicates that the indication is rate adequate
- Filed and approved rate increase include:
  - ON PPV +6.2% effective March 1. 2025
  - NS ATV +8.0% effective May 1, 2025
  - NL PPV -8.4% effective Oct 1, 2025
  - NL CV -5.0% effective Oct 1, 2025
  - NL IU -4.4% effective Oct 1, 2025
  - YT TX +4.8% effective Jun 1, 2025
  - PE PPV +1.1% effective Nov 1, 2025
  - PE CV +3.8% effective Nov 1, 2025
  - PE IU +1.2% effective Nov 1, 2025
  - PE MC +1.8% effective Dec 1, 2025
  - PE ATV +5.2% effective Dec 1, 2025
  - PE SV +7.4% effective Dec 1, 2025
  - ON PPV +11.8% effective Jan 1, 2026
  - ON CV +4.1% effective Jan 1, 2026

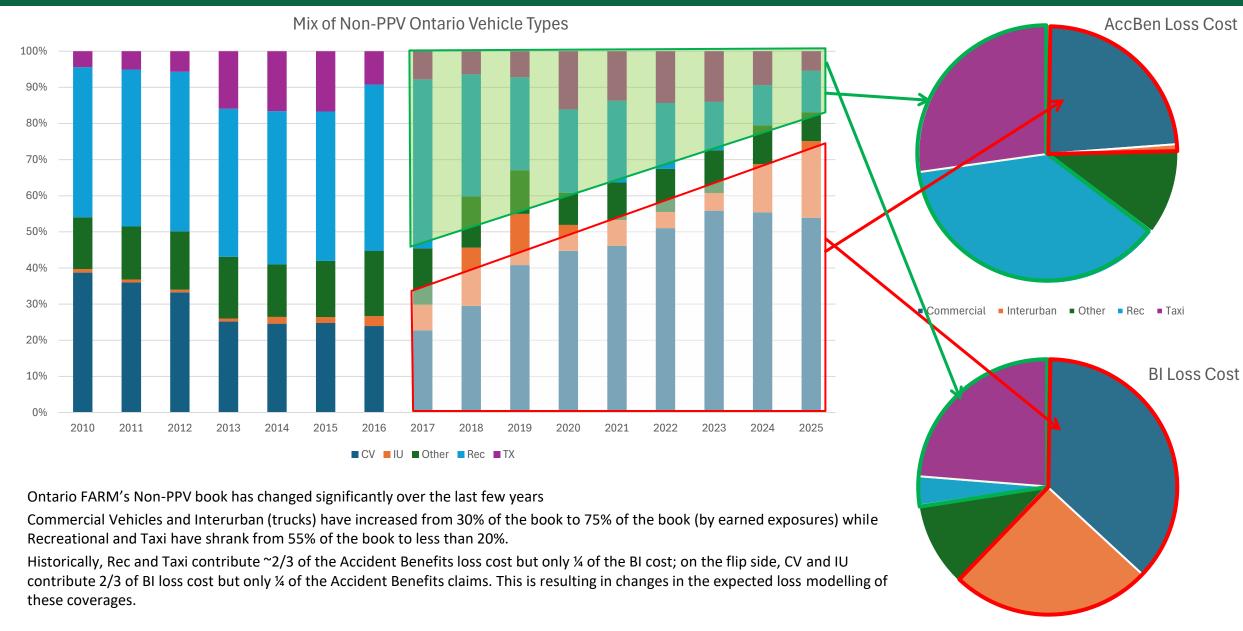
#### Other notes:

- Alberta PPV rate change is driven by Grid rates, as the majority of FARM PPV book is Grid-rated.
- In Newfoundland, there is some concern on rate adequacy as we have filed for decreases mandated by Newfoundland & Labrador Bill 47 which prohibits inclusion of a provision for return on capital in FARM's rates.
- In addition, the Alberta Non-PPV indication has deteriorated due to worsening loss trends particularly for bodily injury claims.

## Focus Area #2: FARM Vehicle Segment Analysis

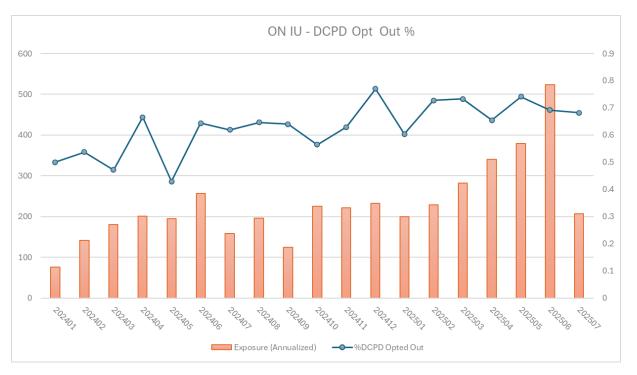


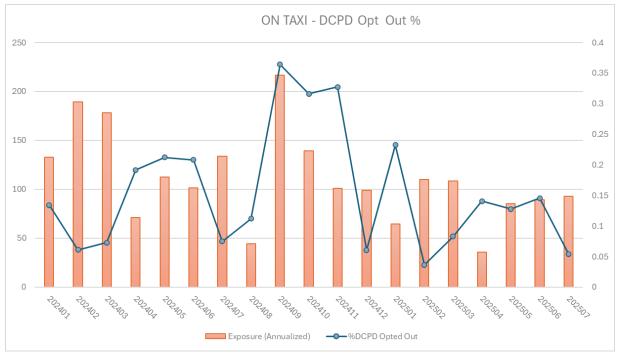
## ON Non-PPV Business Mix



■ Commercial ■ Interurban ■ Other ■ Rec ■ Taxi

## FARM OPCF 49 Uptake





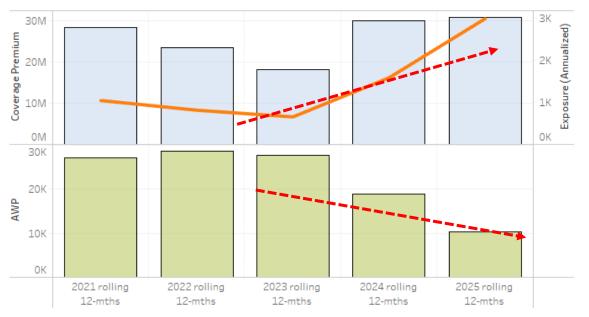
#### Ontario Opted Out % Interurban (IU) and Taxi (TX)

		DCPD Opted Out					
		Exposure (A	nnualized)	% of Total Exposure (Annualized)			
Policy Effective Year	Vehicle Minor Rating Class	Opted Out	Others	Opted Out	Others		
2024	IU	1,333	876	60.3%	39.7%		
	TX	278	1,242	18 3%	81.7%		
2025	IU	1,502	659	69.5%	30.5%		
	TX	62	524	10.6%	89.4%		
Grand Total		3,175	3,302	49.0%	51.0%		

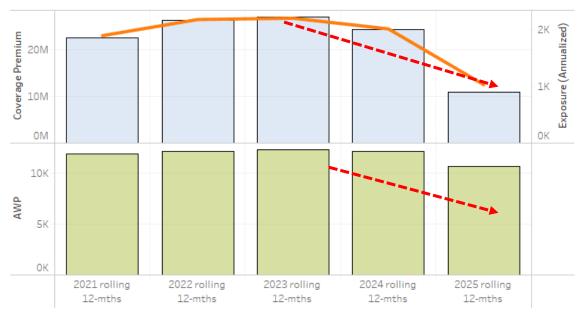
- Ontario DCPD Opt out Endorsement: Ontario has introduced OPCF 49 endorsement effective January 1<sup>st</sup>, 2024 which allows policyholders to decline DCPD coverage on their vehicle.
- The table on the left shows the uptake rate of the endorsement in full year of 2024 and YTD 2025 (as at July 2025), split out between interurban and taxi segments (remaining segments have quite small uptake rate in comparison).
- The YTD 2025 uptake rate is 69.5% in interurban and 10.6% in taxi.

## FARM Vehicle Segment Analysis

## FARM Ontario IU Transactional data - **Premium & Exposure**As at 8/31/2025



## FARM Ontario Taxi Transactional data - **Premium & Exposure** As at 8/31/2025



#### **Ontario Interurban (top left):**

- AWP for interurban trucks has decreased sharply in Ontario since the introduction of mandatory DCPD Opt-Out endorsement (OPCF 49) in 2024 and into 2025. The vehicle counts have increased significantly between 2023 and 2025 from 655 to 2996 (357% increase); more than half of the vehicle volume opted out of DCPD coverage.
- The change in regulation permitting customers to decline DCPD exposed a difference between FA's rating structure and the industry's as regards to the distribution of liability premium between BI, PD and DCPD. This created an unintended competitive advantage for FA since the premium distribution of FARM rates between BI, PD and DCPD is quite different than the industry. FA is currently conducting a rate review to ensure all Ontario interurban coverages remain rate adequate.

#### **Ontario Taxi (top right):**

• Taxi count volume has decreased in rolling year 2025 as a result of higher appetite in the voluntary market to write taxi business. AWP for taxi has decreased as result of higher OPCF 49 uptake.

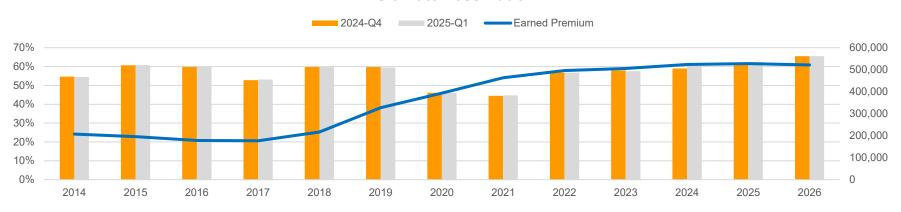
\*Note: these charts are rolling 12 month as at Jul-2025.

# Focus Area #3: Results of the 2025-Q1 Claims Analysis



## FARM Claims Analysis

#### **Ultimate Loss Ratio**



	Runoff Summary by Accident Year and Coverage												
Nominal (\$000s)	2015 & prior	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 excl CAQ	Total excl 2025	Total
TPL	40	(210)	195	166	(215)	(1,003)	32	(1,545)	(2,720)	5,365	-	106	106
AB	(873)	74	378	(76)	(691)	821	932	1,374	45	166	-	2,149	2,149
Other	(2)	0	0	85	67	368	(56)	204	341	3,735	-	4,741	4,741
Total	(834)	(136)	573	175	(839)	186	907	33	(2,335)	9,266	-	6,996	6,996

- Claims development for prior accident years during Q1 is unfavorable \$7.0 million increase to the ultimate loss estimates.
- Deterioration in loss ratios was mainly driven by unfavourable claim development for of Ontario and Atlantic bodily injury.

<sup>\*</sup>Results on this slide are on a nominal (undiscounted) basis and include data up to March 31, 2025.

## FARM Claims Analysis – PPV Key Valuation Changes

The impact of the 2025-Q1 was unfavourable overall primarily driven by large loss development in PPV Ontario and Atlantics regions as well as unfavourable discount rate impact

	Increasing								
Rank Province		Coverage	Chan	ge in Ultimate					
	1 Ontario	AccBen (indivis)	\$	3,940,709					
	2 Nova Scotia	<b>Bodily Injury</b>	\$	1,844,193					
	3 Ontario	<b>Bodily Injury</b>	\$	1,759,589					
	4 Alberta	Bodily Injury	\$	817,223					
	5 Ontario	Collision	\$	528,835					

Decreasing									
Rank	Province	Coverage	Chang	e in Ultimate					
75	Alberta	Collision	\$	-128,938					
76	Nova Scotia	Property Damage (w DCPD)	\$	-152,526					
77	Newfoundland & Labrador	Comprehensive	\$	-175,120					
<b>78</b>	<b>Prince Edward Island</b>	<b>Bodily Injury</b>	\$	-231,676					
79	Ontario	<b>Direct Comp Property</b>	\$	-319,462					

- These tables show the coverages with the largest change in ultimate losses from the Q1 valuation, including change in the latest quarter's actual compared to the projection from previous quarter
- Ontario Accident Benefit experienced the largest increase in ultimate losses, followed by Third Party Liability in Nova Scotia and Ontario. The increase in Nova Scotia mostly driven by large losses in AY 2022-AY2024
- On the favorable side, Ontario DCPD saw the largest decrease in ultimate, followed by improvements in Prince Edward Island Bodily Injury and Newfoundland Comprehensive.

## FARM Claims Analysis – non-PPV Key Valuation Changes

The Non-PPV Q1 valuation results were unfavourable overall driven by negative development of Ontario Collision large loss development, additional IBNR for IU to reflect the IU rapid expansion in Ontario, and unfavorable development in Alberta Accident Benefit

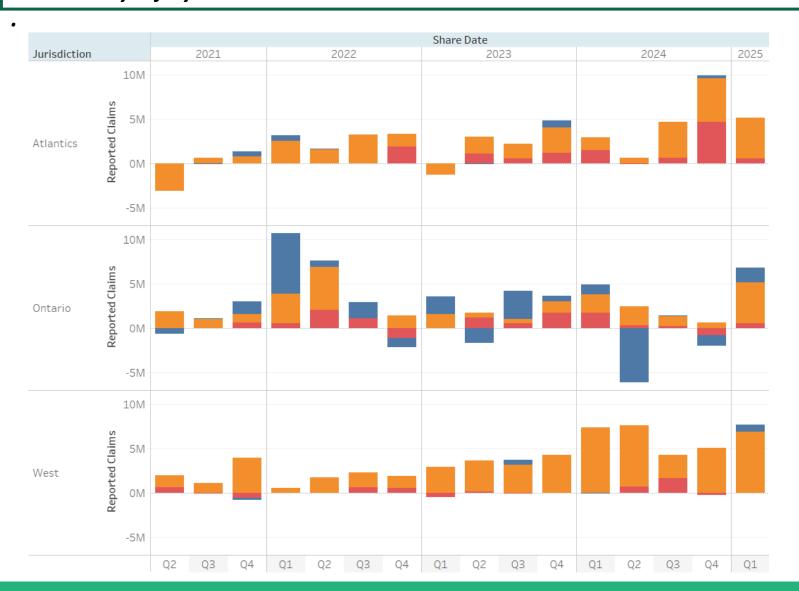
Increasing						
	Rank	Province	Coverage	Char	nge in Ultimate	
	1	Ontario	Collision	\$	2,237,212	
	2	Alberta	AccBen (indivis)	\$	1,313,097	
	3	Nova Scotia	Comprehensive	\$	1,002,990	
	4	Nova Scotia	Collision	\$	681,150	
	5	Alberta	Collision	\$	659,740	

Decreasing					
Rank Province Coverage Change in					
75	Ontario	Specified Perils	\$	-333,747	
76	Alberta	<b>Bodily Injury</b>	\$	-1,097,352	
<b>77</b>	<b>New Brunswick</b>	<b>Bodily Injury</b>	\$	-1,347,340	
<b>78</b>	Ontario	AccBen (indivis)	\$	-1,733,653	
<b>79</b>	Alberta	<b>Property Damage</b>	\$	-2,037,452	

- These tables show the coverages with the largest change in ultimate losses from the Q1 valuation, including change in the latest quarter's actual compared to the projection from previous quarter
- Ontario Collision reported the largest increase in ultimate losses, followed by Accident Benefits (individual) in Alberta and Comprehensive in Nova Scotia.
- On the decreasing side, Alberta Property Damage (w DCPD) and Ontario Accident Benefits (individual) posted the most favorable developments.

## FARM Claims Analysis – Large Losses Over Time

2025 Q1 saw continued elevation of large losses in Atlantics and West Bodily Injury claims, and Ontario had higher than usual Bodily Injury claims



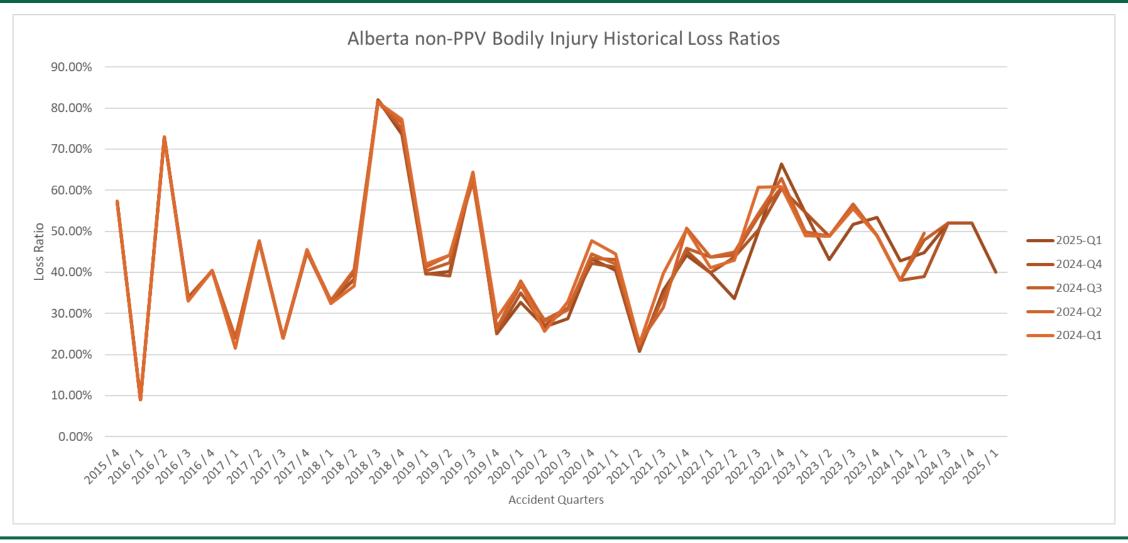
#### **Key Messages:**

- The Atlantic provinces have seen a significant increase in large bodily injury claims for PPV vehicles since 2023
- There has been an increase in Large losses for Bodily Injury in the Ontario and West regions.

\*LL are defined as >\$500k for ON/AB or >\$250k for other jurisdictions

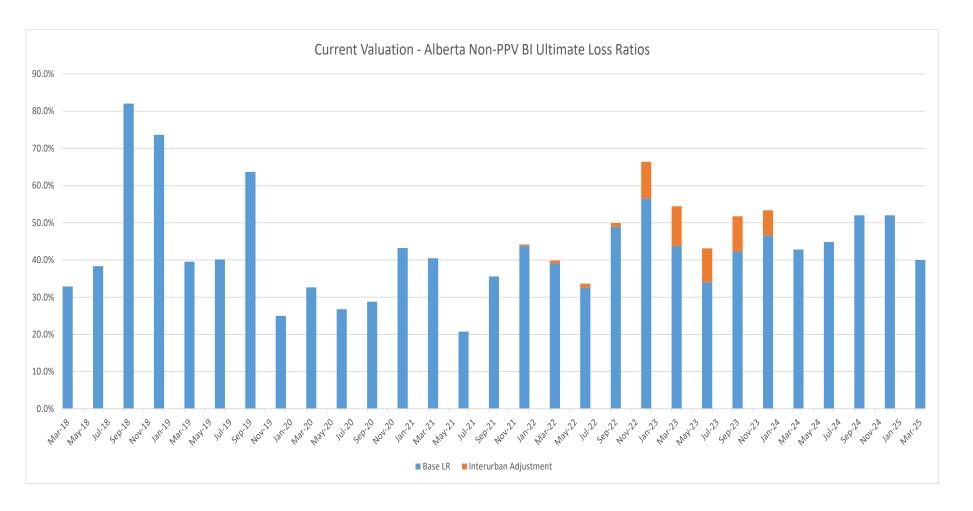


## FARM Alberta Non-PPV Bodily Injury Update



In 2023-Q1, we added additional IBNR for the 2021-2023 period to account for the rapid unprofitable growth of the Interurban trucking portfolio in Alberta. Since then, we have switched to more experience-based methods for selecting reserves while slowly removing the additional IBNR adjustment to help smooth out the emerging experience (see next slide for further details).

## FARM Alberta Non-PPV Bodily Injury IBNR Adjustment



									,
Valuation quarter	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2025 Q1
IBNR bulk adjustment	31,500,000	28,700,000	27,600,000	25,900,000	24,100,000	21,900,000	19,600,000	17,100,000	14,300,000

#### Key observations:

- Starting in 2020, we had significant growth of Inter-urban trucking business in Alberta
- Around 2021-2022, rate indications showed this book was unprofitable compared to the rest of Alberta Non-PPV, but because it was new, this was not yet reflected fully through the reserving model => Additional IBNR needed to cover future development of large BI claims from this book
- The chart shows the Alberta Non-PPV BI loss ratios from the latest valuation with and without the adjustment
- The initial adjustment booked in 2023 Q1 was \$31.5 million, which has then decreased over time as claims emerge (see table below). Currently holding \$14.3M of additional IBNR (orange bars).

## FARM Glossary of Acronyms/Legends

Acronyms	Definition
AY	Accident Year
AvP/AvsP	Actual versus Projection
AccBen	Accident Benefits
AB	Alberta
Atlantics	New Brunswick, Nova Scotia, Prince Edward Island, Newfoundland & Labrador (combined)
ВІ	Bodily Injury
CAY	Current Accident Year
CM	Comprehensive
CAT	Catastrophe
CV	Commercial Vehicles
FtAY	Future Accident Year
IU	Interurban Vehicle
IFIE/IFE	Insurance Finance Income/Expense
IFIE/IFE	Insurance Finance Income/Expense
IBNR	Incurred but not Reported
LIC	Liability for Incurred Claims
LRC	Liability for Remaining Coverage
LL	Large Loss
LR	Loss Ratio

Acronyms	Definition
ON	Ontario
NB	New Brunswick
NS	Nova Scotia
NL	Newfoundland & Labrador
Non-PPV	Non-Private Passenger Vehicles – all vehicles insured by FARM that are not PPV
PPV	Personal Passenger Vehicles (automobiles)
PY	Prior Year
PAY	Prior Accident Year
RA	Risk Adjustment
Rec	Recreational vehicles: Motorcycles, Snowmobiles and ATVs
SP	Specified Perils
TX	Taxis/Limos
Territories	Yukon, Northwest Territories, Nunavut (combined)
YTD	Year to Date

## Supplementary Information

Additional exhibits and data files available in the monthly bulletins:

https://www.facilityassociation.com/Members/MemberBulletins

