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TO: MEMBERS OF THE FACILITY ASSOCIATION

ATTENTION: CHIEF EXECUTIVE OFFICER

NOVA SCOTIA RISK SHARING POOL PROJECT MANAGER

BULLETIN NO.: F19 – 065

DATE: **AUGUST 29, 2019**

SUBJECT: NOVA SCOTIA RISK SHARING POOL

- JULY 2019 OPERATIONAL REPORT

A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the July 2019 Nova Scotia Risk Sharing Pool Operational Report is now available on the Facility Association (FA) Portal at https://portal.facilityassociation.com.

Summary of Financial Results

The calendar year-to-date Operating Result is -\$7.9 million and the incurred loss ratio to the end of 7 months is 108.5%, as summarized in the table below.

NS RSP Summary of Financial Results (for month and year-to-date)

| | July | July | Year to date | Year to Date | |
|-----------------------------------|---------|-------------|--------------|--------------|--|
| Amounts in \$000s | 2019 | 2018 | Jul 2019 | Jul 2018 | |
| Premium Written | 3,074 | 2,844 | 17,491 | 16,119 | |
| Premium Earned | 2,573 | 2,395 | 17,002 | 15,785 | |
| Incurred Losses | 2,604 | 2,604 2,282 | | 14,423 | |
| Underwriting & Admin Expense | 1,075 | 1,075 931 | | 5,494 | |
| Operating Result | (1,106) | (818) | (7,859) | (4,132) | |
| Ratios: | | | | | |
| Loss ratio - Prior Accident Years | (1.5%) | (2.9%) | 4.1% | (7.3%) | |
| - Current Accident Year | 102.7% | 98.2% | 104.4% | 98.7% | |
| Total | 101.2% | 95.3% | 108.5% | 91.4% | |
| Underwriting & Admin Expense | 41.8% | 38.9% | 37.8% | 34.8% | |
| Combined Operating Ratio | 143.0% | 134.2% | 146.3% | 126.2% | |

rounding differences may occur

These results are discussed in some detail in the "Current Month Results" section. For additional

numeric details, please refer to Exhibit 1 "Summary of Operations for Calendar Year 2019" attached to this bulletin.

<u>Updated Projection to Year-end 2019</u>

The projected calendar year Operating Result to December 2019 is -\$12.5 million and the estimated combined operating ratio to December 2019 is 141.9%, as summarized in the table below. This updated projection to the end of the year has not changed significantly from the projection provided last month (see the second and third columns in the table).

NS RSP Summary of **Projected Year-end** Financial Results (current month's projection, prior month's projection, and Outlook posted last fall)

| NS RSP 2019 Yr-end Projection | Current Prior Mth | | 011 | Final 2019 | |
|-----------------------------------|-------------------|------------|--------|------------|--|
| Amounts in \$000s | (Jul 2019) | (Jun 2019) | Change | Outlook* | |
| Premium Written | 30,388 | 30,315 | 73 | 31,089 | |
| Premium Earned | 29,776 | 29,758 | 18 | 30,272 | |
| Incurred Losses | 31,199 | 31,128 | 71 | 30,014 | |
| Underwriting & Admin Expense | 11,040 | 11,049 | (8) | 11,148 | |
| Net Result from Operations | (12,463) | (12,419) | (45) | (10,890) | |
| Ratios: | | | | | |
| Loss ratio - Prior Accident Years | 1.2% | 1.1% | 0.1% | (1.5%) | |
| - Current Accident Year | 103.6% | 103.5% | 0.1% | 100.7% | |
| Total | 104.8% | 104.6% | 0.2% | 99.2% | |
| Underwriting & Admin Expense | 37.1% | 37.1% | 0.0% | 36.8% | |
| Combined Operating Ratio | 141.9% | 141.7% | 0.2% | 136.0% | |

rounding differences may occur

*as posted to FA's website Oct. 18, 2018

Current Month Results

The Nova Scotia Risk Sharing Pool produced a -\$1.1 million Operating Result in the month of July 2019, a \$0.3 million deterioration from the same month last year. This deterioration is composed of a \$0.1 million unfavourable impact associated with the \$0.2 million increase in earned premium (at a combined ratio of 134.2%), with remaining \$0.2 million deterioration stemming from the overall increase in the combined ratio (from 134.2% to 143.0% applied to \$2.6 million in earned premium).

This month's results moved the year-to-date combined operating ratio from 146.9% at the end of 6 months to 146.3% at the end of 7 months. The 0.6 percentage point decrease is composed of a 1.0 percentage point decrease in the Prior Accident Years loss ratio, coupled with a 0.3 percentage point decrease in the Current Accident Year loss ratio, offset by a 0.7 percentage point increase in the expense ratio.

Variances from Projections

The table at the top of the next page provides a summary of key components of the operating

results as compared to the estimates projected last month.

NS RSP Summary of Actual vs Projected variances

| July 2019 | Actual | Projection | Difference | Difference % |
|---------------------------------------|--------|------------|------------|--------------|
| Written Premium | 3,074 | 3,001 | 73 | 2.4% |
| Earned Premium | 2,573 | 2,610 | (37) | (1.4%) |
| Reported Losses | | | | |
| Paid Losses | 1,210 | 1,596 | (386) | (24.2%) |
| Paid Expenses | 76 | 118 | (42) | (35.6%) |
| Change in Outstanding Losses | 326 | 198 | 128 | 64.6% |
| Total Reported Losses | 1,612 | 1,912 | (300) | (15.7%) |
| Change in IBNR Provision * | 992 | 688 | 304 | |
| Change in Premium Deficiency (DPAC) * | 57 | 48 | 9 | |

(Amounts in \$000's) rounding differences may occur

Each month, management reviews the variance between reported premium activity and claims activity (actual reported claims payments and changes in case reserves) and the associated actuarial projections. The projection process involves many assumptions including claims reporting patterns. Actual reporting patterns vary from month-to-month, sometimes considerably. Although variances from our projections are expected, management investigates variances beyond set thresholds and responds as appropriate.

For the month of July 2019, reported losses were \$0.3 million lower than projected. The Current Accident Year had a \$0.3 million favourable variance in reported losses, and the Prior Accident Years had an insignificant favourable variance. No single Prior Accident Year had a reported loss variance in excess of \$1.0 million.

There were no variances for claims activity beyond the set thresholds for specific individual Prior Accident Years for the month.

Booking IBNR

The IBNR booking process this month allowed the nominal IBNR (i.e. before the impact of discounting and changes in provisions for adverse deviation) to vary from projected in order to offset the Prior Accident Years and Current Accident Year variances from projected, including the impact of earned premium variances (as IBNR is based on loss ratios). This is consistent with management's investigation into reported claims variances concluding they were random and not necessarily indicative of a trend. IBNR is discussed in more detail in the Nova Scotia RSP July 2019 Operational Report – Actuarial Highlights.

Effect of Quarterly Valuation

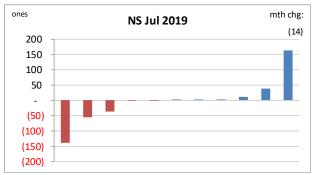
The July 2019 Nova Scotia Risk Sharing Pool Operational Report does not reflect the results of an updated valuation (the most recent valuation is as at March 31, 2019). The actuarial valuation will be updated next as at June 30, 2019 and we anticipate that the results will be reflected in the August

^{*}Detailed information is included at Nova Scotia RSP July 2019 Operational Report - Actuarial Highlights.

2019 Operational Report.

Management Comments

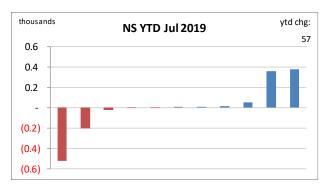




The chart on the left shows the year-on-year change in the vehicles transferred to the RSP by month, with July showing a <u>decrease</u> of 14 vehicles. Our projection last month (in part based on previous projections provided by select member company groups) was for a <u>decrease</u> of 34 vehicles, indicating a variance of 20 from the actual transfers. This variance was mainly due to one member company group transferring a greater number of vehicles to the RSP in July than projected.

The chart on the left shows the overall change in the **month**, broken down by member company group changes (each blue bar represents the change for a single member company group), sorted by magnitude of change. Five member company groups transferred fewer vehicles to the RSP this month compared with a year ago, while six transferred more. Of the 5 member company groups transferring fewer vehicles, 1 member company

group accounted for 60% of the total transfer decrease for these "decliner" members. Of the 6 member company groups transferring more vehicles, 1 member company group accounted for 75% of the total transfer increase for these "grower" members.



The chart on the left presents the same information as the previous chart, but on a **year-to-date** basis. That is, it shows the overall change in transfer counts year-to-date, broken down by member company group changes (each blue bar represents the change for a single member company group), sorted by magnitude of change.

July's vehicle count transfers to the RSP represent a 0.7% <u>decrease</u> from July 2018, but vehicle counts were up 0.5% year-to-date. Average written premium was up 8.9% in July 2019, and was up 7.9% year-to-date (see charts at the top of the next page).



As a result of the movements in transfer vehicle counts and average written premium, the transferred premium was up 8.1% for the month compared with the 5.5% <u>in</u>crease we projected last month, and was up 8.5% year-to-date (see charts immediately below).



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Nova Scotia Risk Sharing Pool – July 2019 Operational Report

Should you require any further information, please call Shawn Doherty, Senior Vice President Actuarial & CFO at (416) 644-4968.

Saskia Matheson President & CEO

Related links:

Nova Scotia RSP July 2019 Operational Report – Actuarial Highlights

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019

Risk Sharing Pool - Nova Scotia

Operating Results for the 7 Months Ended July 31, 2019 (Discounted basis)

Source: Monthly Operational Report

(thousands of dollars)

| | January | February | March | April | May | June | July | CY2019 YTD | CY2019 12 MONTHS Updated Projection | CY2018 12 MONTHS Actual |
|--|---------|----------|---------|---------|-----------|---------|-----------|---------------|--|-------------------------------|
| Underwriting Revenue: | | | | | | | | | | |
| Net Premiums Written | \$2,126 | \$1,769 | \$2,462 | \$2,738 | \$2,593 | \$2,729 | \$3,074 | \$17,491 | \$30,388 | \$28,869 |
| Decrease (Increase) in Unearned Premiums | 368 | 479 | 59 | (271) | (246) | (377) | (501) | (489) | (612) | (1,213) |
| Net Premiums Earned | \$2,494 | \$2,248 | \$2,521 | \$2,467 | \$2,347 | \$2,352 | \$2,573 | \$17,002 | \$29,776 | \$27,656 |
| Claims Incurred: | | | | | | | | | | |
| Prior Accident Years: | | | | | | | | | | |
| Undiscounted | (\$14) | (\$17) | (\$834) | (\$5) | \$1,030 | (\$48) | (\$3) | \$109 | \$109 | \$195 |
| Effect of Discounting | 153 | (70) | 228 | (50) | 452 | (92) | (35) | 586 | 256 | (683) |
| Discounted | \$139 | (\$87) | (\$606) | (\$55) | \$1,482 | (\$140) | (\$38) | \$695 | \$365 | (\$488) |
| Current Accident Year: | | | | | | | | | | |
| Undiscounted | \$2,422 | \$2,185 | \$2,429 | \$2,381 | \$2,586 | \$2,344 | \$2,517 | \$16,864 | \$29,346 | \$25,819 |
| Effect of Discounting | 115 | 81 | 126 | 86 | 225 | 123 | 125 | 881 | 1,488 | 872 |
| Discounted | \$2,537 | \$2,266 | \$2,555 | \$2,467 | \$2,811 | \$2,467 | \$2,642 | \$17,745 | \$30,834 | \$26,691 |
| Claims Incurred | \$2,676 | \$2,179 | \$1,949 | \$2,412 | \$4,293 | \$2,327 | \$2,604 | \$18,440 | \$31,199 | \$26,203 |
| Underwriting Expenses: | | | | | | | | | | |
| Expense Allowance | \$659 | \$549 | \$763 | \$849 | \$805 | \$847 | \$953 | \$5,425 | \$9,423 | \$8,714 |
| Change in UPDR/DPAC: | | | | | | | | | | |
| Undiscounted | 10 | 15 | (13) | 17 | 200 | 18 | 22 | 269 | 422 | 537 |
| Effect of Discounting | (16) | (22) | 105 | 15 | 214 | 28 | 35 | 359 | 376 | (86) |
| Discounted | (6) | (7) | 92 | 32 | 414 | 46 | 57 | 628 | 798 | 451 |
| Underwriting Expenses | \$653 | \$542 | \$855 | \$881 | \$1,219 | \$893 | \$1,010 | \$6,053 | \$10,221 | \$9,165 |
| 3 1 | • | • | • | • | , | • | . ,- | , ,,,,,,,,, | , | , , , , , |
| Net Underwriting Gain (Loss) | (\$835) | (\$473) | (\$283) | (\$826) | (\$3,165) | (\$868) | (\$1,041) | (\$7,491) | (\$11,644) | (\$7,712) |
| Administrative Expenses | \$49 | \$59 | \$41 | \$50 | \$51 | \$53 | \$65 | \$368 | \$819 | \$608 |
| Operating Result | (\$884) | (\$532) | (\$324) | (\$876) | (\$3,216) | (\$921) | (\$1,106) | (\$7,859) | (\$12,463) | (\$8,320) |
| Ratios: | | | | | | | | | | |
| Claims & Expenses Incurred (Earned) Prior Accident Years | 5.6% | -3.9% | -24.0% | -2.2% | 63.1% | -6.0% | -1.5% | 4.1% | 1.2% | -1.8% |
| Current Accident Year | 101.7% | 100.8% | 101.3% | 100.0% | 119.8% | 104.9% | 102.7% | 104.4% | 103.6% | 96.5% |
| All Accident Years Combined | 107.3% | 96.9% | 77.3% | 97.8% | 182.9% | 98.9% | 101.2% | 108.5% | 103.0% | 94.7% |
| | 70 | 22.270 | | 3,0 | .02.070 | 33.370 | | . 55.576 | .5570 | S 70 |
| Underwriting & Administrative Expenses (Earned) | 28.1% | 26.7% | 35.5% | 37.7% | 54.1% | 40.2% | 41.8% | 37.8% | 37.1% | 35.3% |
| Combined Operating Ratio | 135.4% | 123.6% | 112.8% | 135.5% | 237.0% | 139.1% | 143.0% | 146.3% | 141.9% | 130.0% |

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding difference may apply