

777 Bay Street, Suite 2400 T: 416 863 1750 P.O. Box 121 Toronto, Ontario M5G 2C8

F: 416 868 0894 E: mail@facilityassociation.com

TO: MEMBERS OF THE FACILITY ASSOCIATION

**ATTENTION: CHIEF EXECUTIVE OFFICER** 

**BULLETIN NO.:** F19 - 096

**DATE: DECEMBER 23, 2019** 

FARM - OCTOBER 2019 PARTICIPATION REPORT **SUBJECT:** 

### A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the October 2019 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

## **Key Points**

- (a) the 2019 year-to-date net operating surplus is \$2.9 million with the addition of \$6.7 million in deficit generated in October, resulting in a year-to-date COR of 99.2% on earned premium of \$261 million;
- (b) the projected 2019 year-end net operating surplus is \$10.3 million, with a COR at 97.1% on earned premium of \$317 million (our Outlook for 2019 was \$20.5 million of net operating surplus with a COR of 91.7% on earned premium of \$239 million);
- (c) the September 30, 2019 FARM valuation was completed and implemented into this month's results, generating a \$10.0 million unfavourable impact (1.4% of policy liabilities; 3.0 points of ytd COR, 3.2 points of projected full year 2019 COR;
- (d) claims activity was generally higher than we had projected last month, with activity variances spread across jurisdictions, business segments, and accident years, and with a few larger claims playing a large role in the variances;
- (e) we continue to see increases in both vehicle counts and written premiums across rating classes on a rolling 12-month basis, with overall counts up 10 thousand (11%) and premium up \$107 million (45%), with premium growth driven primarily by interurban vehicles (long haul trucks), commercial vehicles, and private passenger vehicles; and
- (f) at FARM fiscal year-end (October 31), FA requests estimates of **unprocessed business** (i.e. written premium) from Servicing Carriers; typically, amounts are not material for FARM yearend financial statement purposes; however for fiscal year 2019, the estimate is \$26.5 million (vs \$6.3 million for fiscal year-end 2018 and \$2.4 million for fiscal year-end 2017); as a result, FA will make adjustments to account for the unprocessed business for the FARM financial statements; however, no adjustments have been or will be made for FARM Participation Reports for the unprocessed business; note that in general, as the FARM generates an operating surplus, any adjustment would be either balance sheet related or accretive to operating surplus.

#### **New This Month**

#### Valuation

An actuarial valuation as at September 30, 2019 has been completed since last month's Participation Report for the FARM private passenger and non-private passenger business segments for all jurisdictions and the results of that valuation have been incorporated into this month's Participation Report. The valuation was completed by the Facility Association's internal staff in conjunction with, and reviewed and approved by, the Appointed Actuary.

The implementation resulted in an estimated overall \$10.0 million unfavourable impact on the month's net result from operations, adding an estimated 3.8 points to the year-to-date Combined Operating Ratio (ending at 99.2%). The impact on the month's results is summarized in the tables below<sup>1</sup>.

2019 Q3 FARM Valuation Implementation Impact (\$000s) – Impact on Year-to-date Results

<b>Grand Total</b>			unfav	/ (fav)			ytd EP	260,780	(actual)			
		IMPA	CT in \$000s	from chang	ges in:		IMPACT unfav / (fav) as % ytd EP from changes in:					
	ultimates & payout patterns dsct rate margins						ultimates & payout patterns   dsct rate   marg					
	nominal apv adj. sub-tot apv adj. apv adj. TOTAI					TOTAL	nominal	apv adj.	sub-tot	apv adj.	apv adj.	TOTAL
	[1]	[2]	[3]	[4]	[5]	[6]	[1]	[2]	[3]	[4]	[5]	[6]
PAYs	9,160	574	9,734	(167)	-	9,567	3.5%	0.2%	3.7%	(0.1%)	-	3.7%
CAY	447	(18)	429	(17)	-	412	0.2%	-	0.2%	-	-	0.2%
Prem Def	_	(19)	(19)	-	-	(19)		-	-	-	-	-
TOTAL	9,607	537	10,144	(184)	-	9,960	3.7%	0.2%	3.9%	(0.1%)	-	3.8%

Please see "Effect of Quarterly Valuation" on page 6 for additional detail.

## **Summary of Financial Results**

The calendar year-to-date Operating Result is \$2.9 million and the incurred loss ratio to the end of 10 months is 76.4%, as summarized in the table at the top of the next page.

<sup>&</sup>lt;sup>1</sup>In the tables, "ults & payout patterns" refers to the impacts associated with changes in selected ultimates and updated cash flows of claims payments; "dsct rate" refers to the impact of changes in the selected discount rate applied to projected cash flows; and "apv adj." refers to "actuarial present value adjustments".

## Bulletin F19–096 FARM – October 2019 Participation Report

FARM Summary of Financial Results (for month and year-to-date)

	Oct	Oct	Year to date	Year to Date
Amounts in \$000s	2019	2018	Oct 2019	Oct 2018
Premium Written	31,891	28,231	308,409	216,767
Premium Earned	31,110	21,190	260,779	173,813
Incurred Losses	30,805	11,578	199,044	100,467
Underwriting & Admin Expense	7,004	5,019	58,837	42,394
Net Result from Operations	(6,699)	4,593	2,898	30,952
Ratios:				
Loss ratio - Prior Accident Years	28.5%	(10.7%)	6.6%	(13.5%)
- Current Accident Year	70.5%	65.4%	69.8%	71.3%
Total	99.0%	54.7%	76.4%	57.8%
Underwriting & Admin Expense	23.0%	23.9%	22.9%	24.6%
Combined Operating Ratio	122.0%	78.6%	99.3%	82.4%

rounding differences may occur

These results are discussed in some detail in the "Current Month Results" section. For additional numeric details, please refer to Exhibit 1 "Summary of Operations for Calendar Year 2019 - All jurisdictions by month". A comparable summary by jurisdiction is included in Exhibit 2. Detailed exhibits by jurisdiction are included in the <u>Summary of Operations</u> folder on our website.

## Updated Projection to Year-end 2019

The projected calendar year Net Result from Operations to December 2019 is \$10.3 million and the estimated combined operating ratio to December 2019 is 97.1% as indicated in the table at the top of the next page.

FARM Summary of **Projected Year-end** Financial Results (current month's projection, prior month's projection, and Outlook posted last fall)

FARM 2019 Year-end Projection	Current	Prior Mth		Final 2019
Amounts in \$000s	(Oct 2019)	(Sep 2019)	Change	Outlook*
Premium Written	361,483	350,008	11,475	245,869
Premium Earned	317,089	313,368	3,721	239,409
Incurred Losses	236,836	224,465	12,372	164,659
Underwriting & Admin Expense	69,949	68,738	1,211	54,223
Net Result from Operations	10,303	20,165	(9,862)	20,528
Ratios:				
Loss ratio - Prior Accident Years	5.0%	2.1%	2.9%	(1.5%)
- Current Accident Year	69.7%	69.5%	0.2%	70.2%
Total	74.7%	71.6%	3.1%	68.8%
Underwriting & Admin Expense	22.4%	22.3%	0.1%	22.9%
Combined Operating Ratio	97.1%	93.9%	3.2%	91.7%

rounding differences may occur

\*as posted to FA's website Nov. 30, 2018

This updated projection to the end of the year has deteriorated by \$10.0 million from the projection provided last month (see second last column in table above), mainly due to the impact of the valuation as at September 30, 2019, as summarized in the table below (see more information under "Effect of Quarterly Valuation" on page 6). Remaining differences were driven by changes in projected premium volumes by jurisdiction and business segment, and the associated impacts on earned premium, claims, and expense projections.

2019 Q3 FARM Valuation Implementation Impact (\$000s) – Impact on Year-end Projected Results

		unfav /	<mark>/ (fav)</mark> proje	ected for fu	ll year	
		IMPA	CT in \$000s	from chang	es in:	
	ultimate	s & payout	patterns	dsct rate	margins	
	nominal	apv adj.	TOTAL			
	[1]	[2]	[3]	[4]	[5]	[6]
•	9,160	499	9,659	(164)	-	9,495
	596	52	648	(23)	-	625
	-	(6)	(6)	-	-	(6)
	9,756	545	10,301	(187)	-	10,114

year EP	317,089	(current p	rojection)								
IMPA	CT unfav /	(fav) as % f	ull year EP f	rom change	es in:						
ultimates & payout patterns dsct rate margins											
nominal	apv adj.	sub-tot	apv adj.	apv adj.	TOTAL						
[1]	[2]	[3]	[4]	[5]	[6]						
2.9%	0.2%	3.0%	(0.1%)	-	3.0%						
0.2%	-	0.2%	-	-	0.2%						
-	-	-	-	-	-						
3.1%	0.2%	3.2%	(0.1%)	-	3.2%						

## **Current Month Results**

The Net Results from Operations in the month of October 2019 was -\$6.7 million, down \$11.3 million from the same month last year. This deterioration is composed of an approximately \$2.2 million favourable impact associated with the \$9.9 million increase in earned premium (at a prior combined ratio of 78.6%), offset by a \$13.5 million unfavourable impact stemming from the overall increase in the combined ratio (from 78.6% to 122.0% applied to \$31.1 million in earned premium).

## FARM - October 2019 Participation Report

This month's results moved the year-to-date combined operating ratio from 96.2% at the end of 9 months to 99.3% at the end of 10 months. The 3.1 percentage point increase is mainly stemming from the increase in the Prior Accident Years loss ratio.

#### **Variances from Projections**

The table below provides a summary of key components of the operating results as compared to the estimates projected last month.

FARM Summary of Actual vs Projected variances

October 2019	Actual	Projection	Difference	Difference %
Premium Written	31,891	23,715	8,176	34.5%
Premium Earned	31,110	28,361	2,749	9.7%
Reported Losses				
Paid Losses	20,029	14,544	5,485	37.7%
Change in Outstanding Losses	7,539	2,274	5,265	231.5%
Total Reported Losses	27,568	16,818	10,750	63.9%
Change in IBNR*	3,217	2,566	651	
Change in Premium Deficiency (DPAC)*	(144)	331	(475)	
Change in Retro Claims Expense*	21	(128)	149	

(Amounts in \$000's) rounding differences may occur

Each month, management reviews the variance between reported premium activity and claims activity (actual reported claims payments and changes in case reserves) and the associated projections. The projection process involves many assumptions including claims reporting patterns. Actual reporting patterns vary from month-to-month, sometimes considerably. Although variances from our projections are expected, management investigates variances beyond set thresholds and responds as appropriate.

For the month of October 2019, reported indemnity amounts were \$10.2 million higher than projected (allowed claims expenses are included in the table immediately above as part of reported losses, explaining why the variance in Total Reported Losses in the table shows \$10.8 million). The Current Accident Year had a \$6.0 million unfavourable variance in reported indemnity, and the Prior Accident Years had an unfavourable variance of approximately \$4.2 million. Accident Year 2016 had the largest unfavourable variance of approximately \$1.1 million. No other single Prior Accident Year had a reported indemnity variance in excess of \$1.0 million.

The variances for claims activity that were beyond the set thresholds at the jurisdiction, business segment level, and accident year group (i.e. Prior Accident Years vs. Current Accident Year) were investigated by Management. Management is satisfied that the variances are appropriately accounted for in our current booking process (variances were spread across jurisdictions, business segments, and accident years).

<sup>\*</sup>Detailed information is included in FARM October 2019 Participation Report - Actuarial Highlights.

## **Effect of Quarterly Valuation**

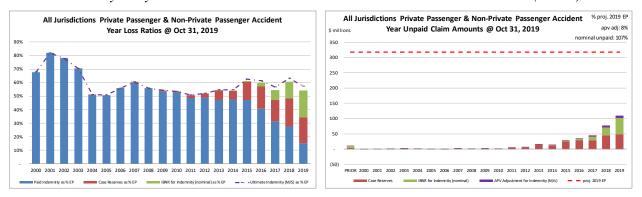
The October 2019 Participation Report reflects the results of an updated valuation as at September 30, 2019, with the associated impacts in relation to the results for October 2019 summarized in the table below.

2019 Q3 FARM Valuation Implementation Impact (\$000s) – Impact on Month's Results

<b>Grand Total</b>			unfav	/ (fav)			mth EP	31,110	(actual)			
		IMPA	CT in \$000s	from chang	es in:		IM	PACT unfav	/ (fav) as %	6 mth EP fro	m changes	in:
	ultimate	s & payout	patterns	dsct rate	margins		ultimate	s & payout	patterns	dsct rate	margins	
	nominal	apv adj.	sub-tot	apv adj.	apv adj.	TOTAL	nominal	apv adj.	sub-tot	apv adj.	apv adj.	TOTAL
	[1]	[2]	[3]	[4]	[5]	[6]	[1]	[2]	[3]	[4]	[5]	[6]
PAYs	9,160	574	9,734	(167)	-	9,567	29.4%	1.8%	31.3%	(0.5%)	-	30.8%
CAY	447	(18)	429	(17)	-	412	1.4%	(0.1%)	1.4%	(0.1%)	-	1.3%
Prem Def		(19)	(19)	-	-	(19)		(0.1%)	(0.1%)	-	-	(0.1%)
TOTAL	9,607	537	10,144	(184)	-	9,960	30.9%	1.7%	32.6%	(0.6%)	-	32.0%

The charts below summarize the current view of the historical loss ratios (indemnity-only on a nominal basis) and the associated claims liabilities.

FARM Indemnity Only Accident Year Ultimate Loss Ratios and Claims Liabilities (% EP)



The valuation included all jurisdictions and business segments and resulted in updated policy liability cash flow estimates for all jurisdictions that, when applied to the updated risk free yield curve, resulted in a <u>increase</u> in the selected discount rate from 1.44% to 1.46%. The investment return margin for adverse deviation was left unchanged at 25 basis points, and the selected claims development margins<sup>2</sup> were also left unchanged (per usual practice, claims development margins are reviewed and updated annually with the June 30 valuation).

The **valuation summary** (in relation to **indemnity only**) is provided in the table at the top of the next page. (Please note that in reference to columns [7] to [9] in that table, the estimated impacts are in relation to a full year estimated earned premium, and are not "year-to-date".)

<sup>&</sup>lt;sup>2</sup>Claims development margins are selected by jurisdiction, business segment, coverage, and accident half-year.

2019 Q3 Valuation Summary (Indemnity Only)

/aluation Summary (Nomina	Basis)							unfavourable	/ (favourable
Jurisdiction	2018 & Prior Beginning Indemnity Unpaid (000s)	2018 & Prior Accident Year Indemnity Change (000s)	% of Beginning Unpaid	2019 Indemnity Loss Ratio	Change from Prior Valuation	Change against 2019 Earned Prem (000s)		Change from Prior Valuation	Change against 2020 Proj Earned Prem (000s)
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
Ontario	75,061	9,326	12.4%	44.0%	0.4%	463	48.4%	0.0%	(31
PPV	27,790	6,513	23.4%	56.1%	3.0%	812	54.4%	(0.1%)	(31
Non-PPV	47,271	2,813	6.0%	40.3%	(0.4%)	(349)	46.5%	0.0%	-
Alberta	71,098	(755)	(1.1%)	55.2%	(0.6%)	(558)	54.9%	0.1%	90
PPV	9,190	(10)	(0.1%)	49.7%	(2.2%)	(192)	48.3%	(0.1%)	(8
Non-PPV	61,908	(745)	(1.2%)	55.7%	(0.4%)	(365)	55.5%	0.1%	99
Newfoundland & Labrador	43,298	725	1.7%	71.2%	4.0%	1,243	64.1%	0.0%	-
PPV	31,948	850	2.7%	74.0%	6.4%	1,416	64.5%	0.0%	-
Non-PPV	11,350	(125)	(1.1%)	64.0%	(2.0%)	(173)	63.0%	0.0%	-
New Brunswick	28,517	(203)	(0.7%)	63.2%	(1.9%)	(495)	57.8%	0.0%	-
PPV	17,473	415	2.4%	65.6%	(0.6%)	(85)	62.0%	0.0%	-
Non-PPV	11,044	(618)	(5.6%)	60.2%	(3.6%)	(410)	52.9%	0.0%	-
Nova Scotia	21,987	(157)	(0.7%)	65.8%	(0.4%)	(99)	63.8%	0.0%	=
PPV	8,772	102	1.2%	70.6%	(0.4%)	(59)	66.0%	0.0%	-
Non-PPV	13,215	(259)	(2.0%)	60.6%	(0.3%)	(41)	61.0%	0.0%	-
Prince Edward Island	8,007	(254)	(3.2%)	58.4%	(0.8%)	(42)	54.1%	0.0%	(3
PPV	3,426	106	3.1%	45.4%	(0.4%)	(10)	46.4%	(0.1%)	(3)
Non-PPV	4,581	(360)	(7.9%)	72.2%	(1.3%)	(32)	61.5%	0.0%	-
Yukon Territory	2,320	(4)	(0.2%)	48.7%	(2.3%)	(42)	53.8%	(0.1%)	(2
PPV	1,311	(4)	(0.3%)	62.0%	(1.2%)	(4)	64.5%	(0.1%)	(0
Non-PPV	1,009	-	0.0%	45.7%	(2.5%)	(38)	51.4%	(0.1%)	(1
Northwest Territories	2,572	(77)	(3.0%)	49.9%	1.5%	64	40.0%	0.1%	3
PPV	1,497	(65)	(4.3%)	49.1%	(1.3%)	(34)	45.6%	0.1%	3
Non-PPV	1,075	(12)	(1.1%)	51.1%	6.4%	98	31.6%	0.0%	-
Nunavut	905	(15)	(1.7%)	31.3%	(3.3%)	(33)	31.6%	0.0%	0
PPV	265	(7)	(2.6%)	24.7%	(2.0%)	(3)	27.0%	0.1%	0
Non-PPV	640	(8)	(1.3%)	32.6%	(3.6%)	(29)	32.5%	0.0%	-
otal	253,765	8,586	3.4%	54.1%	0.2%	500	54.0%	0.0%	57

There are differences between the changes in valuation estimates (summarized above), and the impact of implementing the valuation into the operating results (summarized on the next page). For example, differences will emerge due to the differences between data available at September 30, 2019 (used for the valuation) and available for implementation (October 31, 2019).

In addition, column [9] of the valuation summary table above estimates the impact of the change in selected future accident year indemnity loss ratio against projected full year 2019 earned premium, whereas the current accident year row, second row of column [1] in the implementation impact table at the top of the next page applies the change to 2019 year-to-date earned premium at October 31, 2019.

With this background, the overall **impact of implementing the valuation** on the results of the Month of October 2019 is estimated as **unfavourable by \$10.0 million**, as summarized in the table at the top of the next page. In that table, column [1] shows indemnity only, and is therefore comparable to the valuation summary table above (column [2] in the valuation summary table is comparable to the first row of column [1] in the table at the top of the next page).

2019 Q3 FARM Valuation Implementation Impact (\$000s) – Impact with expenses

Implementation Impac	t - relative to p	rojection for m	onth of Octob	er 2019 (neg	gative values a	re favourable)
\$000s	indemnity	retroactive claims fee	allowed claims expenses	nominal total	actuarial present value	Grand Total
	[1]	[2]	[3]	[4]	[5]	[6]
prior accident years (1994-2018)	8,624	536	-	9,160	407	9,567
current accident year claims incurred	396	51	-	447	(35)	412
premium deficiency / (DPAC)	-			-	(19)	(19)
TOTAL	9,020	587	-	9,607	353	9,960

An alternate summary of the valuation implementation impact is presented in the table below, including the impact in relation to year-to-date earned premium. In this table, rows "PAYs" and "CAY" (for "Prior Accident Years" and "Current Accident Year" respectively), include the changes in indemnity, retroactive claims fee adjustment provision and the provision for allowed claims adjustment expenses.

2019 Q3 FARM Valuation Implementation Impact (\$000s) – Impact on Year-to-date Results

<b>Grand Total</b>			unfav	/ (fav)				ytd EP	260,779	(actual)			
		IMPA	CT in \$000s	from chang	ges in:		IMPACT unfav / (fav) as % ytd EP from changes in:						in:
	ultimate	ultimates & payout patterns dsct rate margins						ultimate	s & payout	patterns	dsct rate	margins	
	nominal apv adj. sub-tot apv adj.				apv adj.	apv adj. TOTAL		nominal apv adj.		sub-tot apv adj.		apv adj.	TOTAL
	[1]	[2]	[3]	[4]	[5]	[6]		[1]	[2]	[3]	[4]	[5]	[6]
PAYs	9,160	574	9,734	(167)	-	9,567		3.5%	0.2%	3.7%	(0.1%)	-	3.7%
CAY	447	(18)	429	(17)	-	412		0.2%	-	0.2%	-	-	0.2%
Prem Def	- (19) (19) -		-	(19)		-	-	-	-	-	-		
TOTAL	9,607	537	10,144	(184)	-	9,960		3.7%	0.2%	3.9%	(0.1%)	-	3.8%

The overall impact *prior to* the 2 basis point <u>in</u>crease in the discount rate (from 1.44% to 1.46%) and changes to margins for adverse deviation (of which there were none) was <u>unfavourable</u> by \$10.1 million (Total row, column [3] of left table above). This was partially offset by the \$0.2 million favourable impact of the discount rate change (Total row, column [4] of left table above). Finally, here was no update to the selected margins for investment income, and no updates to the selected margins for adverse claims development deviation, hence there being no margin change impact (Total row, column [5] of left table above).

As shown in the table<sup>3</sup> at the top of the next page, management has observed favourable *total* valuation impacts (column [5]) over the last 12 valuation implementations, with 4 valuation implementations being <u>unfavourable</u> over that 12-quarter period. It should be noted that the impacts in column [3] are largely outside of the control of FA (as being related to macroeconomic factors).

<sup>&</sup>lt;sup>3</sup>The table summarizes the same information as provided in the columns [1], [2], [4], and [5] for the TOTAL row of the summary table on this page, but does so for the most recent 12 valuation implementations.

FARM Valuation Implementation Impacts (\$000s) – most recent 12 valuations

FARM juris: A as at: 2019 Q3	-	unfavourab	ole / (favourable)	Valuation Impler	nentation Imp	act (\$000s)	\$000s		
Valuation	period	updated LRs &	APVs @ prior	updated dsct	updated	Total Impact	Booked Policy	Total Impact as	Nominal Impact
	implemented	exp	assumptions	rate	margins		Liabilities	% Book Liabs	as % Book Liabs
		[1]	[2]	[3]	[4]	[5] = sum([1] to [5])	[6]	[7] = [5] / [6]	[8] =[1]/[6]
2016 Q4	Mar 2017	(10,311)	(613)	(6,322)	-	(17,246)	439,627	(3.9%)	(2.3%)
2017 Q1	May 2017	10,636	1,177	1,138	-	12,951	456,566	2.8%	2.3%
2017 Q2	Aug 2017	(2,319)	(271)	(2,314)	(1,256)	(6,160)	457,027	(1.3%)	(0.5%)
2017 Q3	Oct 2017	(2,100)	(341)	(5,847)	-	(8,288)	450,704	(1.8%)	(0.5%)
2017 Q4	Mar 2018	(10,085)	(890)	153	-	(10,822)	419,870	(2.6%)	(2.4%)
2018 Q1	May 2018	(949)	(1,001)	(1,647)	-	(3,597)	429,713	(0.8%)	(0.2%)
2018 Q2	Aug 2018	(4,126)	1,450	630	(1,800)	(3,846)	451,385	(0.9%)	(0.9%)
2018 Q3	Oct 2018	59	465	(3,754)	-	(3,230)	463,838	(0.7%)	-
2018 Q4	Mar 2019	(1,628)	129	3,105	-	1,606	469,304	0.3%	(0.3%)
2019 Q1	May 2019	13,044	950	4,632	-	18,626	507,837	3.7%	2.6%
2019 Q2	Aug 2019	(5,947)	(842)	419	(1,160)	(7,530)	535,467	(1.4%)	(1.1%)
2019 Q3	Oct 2019	9,607	537	(184)	-	9,960	558,937	1.8%	1.7%
12-qtrs		(4,119)	750	(9,991)	(4,216)	(17,576)			
% of total		23.4%	(4.3%)	56.8%	24.0%	100.0%			
		4 un	favourable (nom	inal) valuations				1 impact wa	s outside of 2.5%
Averages									
12-qtrs		(343)	63	(833)	(351)	(1,465)	470,023	(0.3%)	(0.1%)
2016 Q4 to 2018 Q1		(2,521)	(323)	(2,473)	(209)	(5,527)	442,251	(1.2%)	(0.6%)
2018 Q2 to 2019 Q3		1,835	448	808	(493)	2,598	497,795	0.5%	0.4%
Standard devi	ations								
12-qtrs		7,675	849	3,317	652	10,474	42,418	2.2%	1.6%
2016 Q4 to 2018 Q1		6,577	931	2,871	722	8,658	15,077	1.9%	1.5%
2018 Q2 to 2019 Q3		9,012	767	2,267	580	11,210	38,538	2.2%	1.7%
Coefficients o	of Variation								
12-qtrs		(2,237.5%)	1,348.0%	(398.2%)	(185.9%)	(714.9%)	9.0%	(736.8%)	(1,607.6%)
2016 Q4 to 2018 Q1		(260.9%)	(288.1%)	(116.1%)	(345.5%)	(156.6%)	3.4%	(160.9%)	(245.3%)
2018 Q2 to		491.1%	171.3%	280.6%	(117.6%)	431.5%	7.7%	434.2%	429.3%

The FA valuation approach is focused on providing (i) best estimates on a nominal basis (i.e. the longer term average of nominal changes in column [1] should be close-to-zero); (ii) the nominal changes of any one valuation in relation to policy liabilities<sup>4</sup>, should be "small" (less than 2.5%); and (iii) the valuation results should not indicate bias – that is, we generally anticipate approximately  $1/3^{rd}$  of nominal valuation impacts will be <u>unfavourable</u>, and  $2/3^{rds}$  will be favourable (due to the skewness of the development). On these 3 measures:

(i) **Best estimate measurement**: **This objective has largely been met**. While 12-quarter nominal change in column [1] is \$4.1 million favourable (clearly not \$0), the average

<sup>&</sup>lt;sup>4</sup>We also consider changes in nominal estimates relative to beginning claims liabilities, with this metric also ideally being small, but in this case, less than 5.0%. Over time, our view of "small" for each of these metrics may change.

## FARM - October 2019 Participation Report

favourable impact over the 12 quarters at \$0.3 million (nominal only) represents 0.1% of ending policy liabilities, which we would view as not significant. We note that the latest 6 valuations have been on average less <u>unfavourable</u> than the earlier 6 valuations were favourable. Taking into consideration the average changes relative to policy liabilities, we would consider the objective as being largely met.

- (ii) Nominal size measurement: This objective has largely been met, as there is only a single individual valuation showing a nominal change in excess of 2.5% of ending policy liabilities per column [8] in the table on the previous page.
- (iii) **Bias evidence measurement**: **This objective has been met**, as 4 of 12 valuations show unfavourable changes (column [1] of the table above), in line with our expectation (4 of 12).

In summary, we view our valuation measurements as either being largely met, or met. That said, we continue to look for ways to improve the overall accuracy of the valuation estimates.

Additional detail related to the valuation results and impact is available in the <u>FARM October 2019</u> <u>Participation Report – Actuarial Highlights</u>. The Actuarial Quarterly Valuation Highlights FARM as at September 30, 2019 are expected to be posted during the month of January 2020.

The actuarial valuation will be updated next as at December 31, 2019 for all jurisdictions and business segments. The results are anticipated to be reflected in the March 2020 Participation Report.

## **Management Comments**

As shown in the table at the top of the next page, the private passenger annualized vehicle counts <u>in</u>creased by 14.8% overall in October 2019 relative to October 2018. On a year-to-date basis, exposure counts are up by 24.1%, <u>in</u>creasing in all jurisdictions except in the northern territories. Note in particular that private passenger counts have increased the most in Ontario, for approximately 114%, followed by Nova Scotia, which has increased 47%.

## Bulletin F19–096 FARM – October 2019 Participation Report

FARM Private Passenger Written Car Years

		# FA	RM Vehic	les Writte	n				
Jurisdiction	Mo	nth of Oct	tober 201	L <b>9</b>		Calen	dar YTD a	s of Octobe	r 2019
jurisuicuon	2019	2018	Chg	% Chg		2019	2018	Chg	% Chg
Ontario	656	276	380	137.6%		5,650	2,636	3,014	114.3%
Alberta	158	180	(22)	(12.0%)		1,461	1,425	36	2.5%
Newfoundland & Labrador	1,099	963	136	14.2%		9,814	8,863	951	10.7%
New Brunswick	630	581	49	8.4%		5,421	5,157	264	5.1%
Nova Scotia	636	655	(19)	(2.9%)		6,504	4,416	2,087	47.3%
Prince Edward Island	141	133	7	5.4%		1,186	1,047	139	13.3%
Yukon	12	9	3	34.0%		123	135	(12)	(9.2%)
Northwest Territories	99	180	(82)	(45.3%)		1,414	1,729	(315)	(18.2%)
Nunavut	9	19	(10)	(50.9%)		102	112	(10)	(8.8%)
All Jurisdictions	3,440	2,996	444	14.8%		31,676	25,521	6,155	24.1%

Rounding differences may occur

On a rolling 12-month basis to October 2019 (see table on the top of the next page), FARM vehicle counts are up 11.2% across all rating classes (up 22.4% for private passenger, 5.8% for non-private passenger). However, the non-private passenger increase in vehicle counts is significantly influenced by the change in mix by rating class, as decreases in recreational vehicles have partially offset increases in commercial vehicles and interurban vehicles (long haul trucks). Rolling 12-month premium changes are much more significant than the changes in counts (private passenger up 40.0%, non-private passenger up 47.3%, for a total increase of 45.0%); this premium increase reflects changes in mix by rating class and jurisdiction.

## Bulletin F19–096 FARM – October 2019 Participation Report

## FARM Vehicle Counts and Written Premium – Rolling 12-months to October 2019

		2019 r	olling 12 to mon	th 10	% C	hange in Amou	nt	Ch	iange in Amount		2018 r	olling 12 to mon	th 10
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	35,554	104,439,233	2,937	22.4%	40.0%	14.4%	6,497	29,855,771	370	29,056	74,583,462	2,567
	Farmer	-	-	-	-	-	-	-	-	-	-	-	-
PPV Total		35,554	104,439,233	2,937	22.4%	40.0%	14.4%	6,497	29,855,771	370	29,056	74,583,462	2,567
non-PPV	Private Passenger (x Farmers)	714	707,127	991	26.7%	65.3%	30.4%	150	279,408	231	563	427,719	760
	Commercial	15,678	79,915,394	5,097	30.4%	62.5%	24.7%	3,654	30,751,597	1,008	12,024	49,163,797	4,089
	Interurban	6,564	95,219,269	14,506	55.3%	78.1%	14.7%	2,337	41,747,084	1,857	4,227	53,472,185	12,649
	Public Bus	1,718	7,675,299	4,468	4.6%	7.0%	2.3%	76	503,976	100	1,642	7,171,323	4,368
	Private Bus & Misc Public	1,553	5,791,551	3,730	9.8%	17.7%	7.2%	139	869,248	249	1,414	4,922,303	3,481
	School Bus	1,056	1,642,943	1,556	(2.2%)	0.5%	2.7%	(23)	7,741	41	1,079	1,635,202	1,515
	Hotel & Country Club Bus	656	1,488,817	2,270	12.2%	11.7%	(0.4%)	71	156,168	(9)	585	1,332,649	2,279
	Taxi	4,564	21,276,445	4,661	(1.3%)	5.7%	7.1%	(62)	1,149,587	311	4,626	20,126,858	4,350
	Funeral	5	11,633	2,327	150.0%	243.3%	37.3%	3	8,244	632	2	3,389	1,695
	Ambulance	40	175,637	4,382	13.7%	26.9%	11.6%	5	37,276	457	35	138,361	3,925
	Motorcycle	17,113	11,938,987	698	(10.9%)	2.0%	14.6%	(2,092)	233,490	89	19,205	11,705,497	609
	All Terrain Vehicle	8,892	3,702,350	416	(5.3%)	1.6%	7.2%	(496)	59,525	28	9,387	3,642,825	388
	Snow Vehicle	3,906	1,633,246	418	(8.2%)	(5.5%)	3.0%	(348)	(94,246)	12	4,254	1,727,492	406
	Antique	5	8,729	1,587	(7.0%)	16.7%	25.5%	(0)	1,246	322	6	7,483	1,265
	Motor Home	263	663,896	2,528	12.3%	18.8%	5.9%	29	105,106	140	234	558,790	2,388
	Trailer Home	-	19,599	19,599	=	2,049.0%	2,049.0%	=	18,687	18,687	-	912	912
	Garage	-	8,943,880	8,943,880	=	20.2%	20.2%	=	1,504,388	1,504,388	-	7,439,492	7,439,492
	Non-Owned	-	360,827	360,827	-	40.3%	40.3%	=	103,724	103,724	-	257,103	257,103
	Drivers Policy	64	74,085	1,162	(7.8%)	(22.3%)	(15.7%)	(5)	(21,249)	(216)	69	95,334	1,378
non-PPV Tot	al	62,791	241,249,714	3,842	5.8%	47.3%	39.2%	3,437	77,421,000	1,082	59,353	163,828,714	2,760
TOTAL		98,344	345,688,947	3,515	11.2%	45.0%	30.3%	9,935	107,276,771	818	88,410	238,412,176	2,697

Should you require any further information, please call Shawn Doherty, Senior Vice President Actuarial & CFO at (416) 644-4968.

Saskia Matheson President & CEO

### **Related link:**

FARM October 2019 Participation Report – Actuarial Highlights

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH
Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 10/2019
(thousands of dollars)

											CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	<u>January</u>	February	<u>March</u>	April	May	<u>June</u>	July	August	September	October	YTD	Projections	Actual
PREMIUMS WRITTEN	\$24,756	\$16,886	\$23,354	\$33,154	\$38,475	\$37,652	\$33,417	\$33,906	\$34,918	\$31,891	\$308,409	\$361,483	\$254,047
CHANGE IN UNEARNED PREMIUMS	-2,287	3,202	-253	-9,075	-12,613	-11,210	-5,134	-4,554	-\$4,925	-\$781	-47,630	-44,394	-37,666
NET PREMIUMS EARNED	\$22,469	\$20,088	\$23,101	\$24,079	\$25,862	\$26,442	\$28,283	\$29,352	\$29,993	\$31,110	\$260,779	\$317,089	\$216,381
CLAIMS INCURRED													
PRIOR ACCIDENT YEARS							_						
UNDISCOUNTED	458	-1,493	625	-1	12,799	10	-9 424	-6,633	-\$2	\$9,160	14,914	14,916	-14,683
EFFECT OF DISCOUNTING DISCOUNTED	-150 308	-286 -1.779	2,624 3,249	-404 -405	3,914 16,713	-350 -340	-424 -433	-1,887 -8,520	-\$550 -552	- <mark>\$299</mark> 8,861	2,188 17,102	816 15,732	-9,883 -24,566
	300	-1,779	3,249	-405	10,713	-340	-455	-0,520	-552	0,001	17,102	15,732	-24,500
CURRENT ACCIDENT YEAR	44.004	40.400	44.054	45.044	47.464	47.007	40.044	40.700	£40.700	<b>#24.04</b> C	470 500	200.046	4.47.050
UNDISCOUNTED EFFECT OF DISCOUNTING	14,604 761	13,486 624	14,854 919	15,814 764	17,161 1,380	17,397 976	18,614 1,024	19,782 1,033	\$19,792 \$1,013	\$21,016 \$928	172,520 9,422	209,916 11,189	147,959 5,799
DISCOUNTED	15,365	14,110	15,773	16,578	18,541	18,373	19,638	20,815	20,805	21,944	181,942	221,105	153,758
CLAIMS INCURRED	\$15,673	\$12,331	\$19,022	\$16,173	\$35,254	\$18,033	\$19,205	\$12,295	\$20,253	\$30,805	\$199,044	\$236,837	\$129,192
UNDERWRITING EXPENSES													
OPERATING & SERVICE FEES	2,547	1,746	2,406	3,425	3,995	3,903	3,450	3,502	\$3,589	\$3,303	31,866	37,293	26,218
AGENTS COMMISSIONS	1,875	1,261	1,822	2,373	2,860	2,848	2,542	2,685	\$2,695	\$2,488	23,449	27,713	19,686
DRIVER RECORD ABSTRACTS	102	246	435	151	421	226	520	448	\$168	\$429	3,146	3,775	3,093
BAD DEBTS	-2	-4	-2	-10	9	-4	-3	-3	-\$11	-\$111	-141	-32	-279
PREMIUM DEFICIENCY/(DPAC)													
UNDISCOUNTED	-143	283	-171	-670	-903	-808	-400	-192	-\$391	-\$73	-3,468	-3,286	-2,888
EFFECT OF DISCOUNTING	3	-5	-220	16	149	-5	-7	-157	-\$43	-\$71	-340	-447	-249
DISCOUNTED	-140	278	-391	-654	-754	-813	-407	-349	-434	-144	-3,808	-3,733	-3,137
UNDERWRITING EXPENSES	\$4,382	\$3,527	\$4,270	\$5,285	\$6,531	\$6,160	\$6,102	\$6,283	\$6,007	\$5,965	\$54,512	\$65,016	\$45,581
NET UNDERWRITING GAIN (LOSS)	\$2,414	\$4,230	-\$191	\$2,621	-\$15,923	\$2,249	\$2,976	\$10,774	\$3,733	-\$5,660	\$7,223	\$15,236	\$41,608
ADMINISTRATIVE EXPENSES	400	419	391	420	488	445	485	483	\$451	\$1,193	5,175	6,046	5,656
PREMIUM FINANCE FEE	-9	-8	-9	-10	-11	-10	-10	-12	-\$13	-\$11	-103	-92	-110
INVESTMENT INCOME	106	78	55	57	70	82	101	127	\$112	<u>\$165</u>	953	1,202	636
OPERATING RESULTS	\$2,111	\$3,881	-\$536	\$2,248	-\$16,352	\$1,876	\$2,582	\$10,406	\$3,381	-\$6,699	\$2,898	\$10,300	\$36,478
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	1.4%	-8.9%	14.1%	-1.7%	64.6%	-1.3%	-1.5%	-29.0%	-1.8%	28.5%	6.6%	5.0%	-11.4%
Current Accident Year	68.4%	70.2%	68.3%	68.8%	71.7%	69.5%	69.4%	70.9%	69.4%	70.5%	69.8%	69.7%	71.1%
All Accident Years Combined	69.8%	61.3%	82.4%	67.1%	136.3%	68.2%	67.9%	41.9%	67.6%	99.0%	76.4%	74.7%	59.7%
Underwriting & Admin Exp.(Earned)	21.3%	19.6%	20.2%	23.7%	27.1%	25.0%	23.3%	23.1%	21.5%	23.0%	22.9%	22.4%	23.7%
COMBINED OPERATING RATIO	91.1%	80.9%	102.6%	90.8%	163.4%	93.2%	91.2%	65.0%	89.1%	122.0%	99.3%	97.1%	83.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

## SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS Operating Results for the 10 months ended October 31, 2019 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

,											12 Months	CY2018
	Alberta	Ontario	NS	PEI	NB	NFLD & LAB	Yukon	NWT	Nunavut	Total	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	Alberta	Ontario	110	<u> </u>	ND	LAD	TUKOII	1444 1	Nullavut	IOtal	Frojections	Actual
PREMIUMS WRITTEN	\$93,989	\$122,087	\$28,253	\$4,937	\$23,709	\$29,398	\$1,751	\$3,458	\$827	\$308,409	\$361,483	\$254,047
CHANGE IN UNEARNED PREMIUMS	-8,284	-27,670	-4,772	-711	-2,328	-3,777	-126	39	1_	-47,630	-44,394	-37,666
NET PREMIUMS EARNED	\$85,705	\$94,417	\$23,481	\$4,226	\$21,381	\$25,621	\$1,625	\$3,497	\$826	\$260,779	\$317,089	\$216,381
CLAIMS INCURRED PRIOR ACCIDENT YEARS												
UNDISCOUNTED	10,557	4,341	-910	381	-2,971	4,425	247	-1.041	-115	14,914	14,916	-14,683
EFFECT OF DISCOUNTING	1,242	1,034	-61	-52	-343	342	39	-19	6	2,188	816	-9,883
DISCOUNTED	11,799	5,375	-971	329	-3,314	4,767	286	-1,060	-109	17,102	15,732	-24,566
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	55,469	54,497	18,537	2,986	16,363	21,251	968	2,114	335	172,520	209,916	147,959
EFFECT OF DISCOUNTING	2,517	3,749	950	179	788	1,063	58	102	16	9,422	11,189	5,799
DISCOUNTED	57,986	58,246	19,487	3,165	17,151	22,314	1,026	2,216	351	181,942	221,105	153,758
CLAIMS INCURRED	\$69,785	\$63,621	\$18,516	\$3,494	\$13,837	\$27,081	\$1,312	\$1,156	\$242	\$199,044	\$236,837	\$129,192
UNDERWRITING EXPENSES												
OPERATING & SERVICE FEES	9,399	13,184	2,825	492	2,392	2,970	175	346	83	31,866	37,293	26,218
AGENTS COMMISSIONS	7,324	7,578	2,575	454	2,192	2,767	155	335	69	23,449	27,713	19,686
DRIVER RECORD ABSTRACTS	661	292	872	224	530	490	15	56	6	3,146	3,775	3,093
BAD DEBTS	-69	-86	-29	41	-23	60	-21	-15	1	-141	-32	-279
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	-492	-1,668	-682	-63	-206	-353	-10	6	0	-3,468	-3,286	-2,888
EFFECT OF DISCOUNTING	0	0	-67	0	0	-273	0	0	0	-340	-447	-249
DISCOUNTED	<del>-492</del> <b>\$16,823</b>	-1,668 \$19,300	-749 \$5,494	<del>-63</del> \$1,148	-206 \$4,885	<del>-626</del> \$5,661	<del>-10</del> \$314	6 <b>\$728</b>	<u>0</u> \$159	-3,808 \$54,512	-3,733 \$65,016	-3,137 \$45,581
<del>-</del>			<del></del>	·								
NET UNDERWRITING GAIN (LOSS)	-\$903	\$11,496	-\$529	-\$416	\$2,659	-\$7,121	-\$1	\$1,613	\$425	\$7,223	\$15,236	\$41,608
ADMINISTRATIVE EXPENSES	1,431	1,943	497	148	425	514	69	93	55	5,175	6,046	5,656
PREMIUM FINANCE FEE	-28	-48	-10	0	-7	-10	0	0	0	-103	-92	-110
INVESTMENT INCOME	281	343	84	22	83	118	6	13	3	953	1,202	636
OPERATING RESULTS	-\$2,081	\$9,848	-\$952	-\$542	\$2,310	-\$7,527	-\$64	\$1,533	\$373	\$2,898	\$10,300	\$36,478
RATIOS:												
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	13.8%	5.7%	-4.1%	7.8%	15 50/	18.6%	17.6%	-30.3%	-13.2%	6.6%	5.0%	-11.4%
Current Accident Years	13.8% 67.7%	5.7% 61.7%	-4.1% 83.0%	7.8% 74.9%	-15.5% 80.2%	18.6% 87.1%	63.1%	-30.3% 63.4%	-13.2% 42.5%	69.8%	69.7%	-11.4% 71.1%
All Accident Years Combined	81.5%	67.4%	78.9%	82.7%	64.7%	105.7%	80.7%	33.1%	29.3%	76.4%	74.7%	59.7%
Underwriting & Admin Exp.(Earned)	21.3%	22.5%	25.5%	30.7%	24.8%	24.1%	23.6%	23.5%	25.9%	22.9%	22.4%	23.7%
COMBINED OPERATING RATIO	102.8%	89.9%	104.4%	113.4%	89.5%	129.8%	104.3%	56.6%	55.2%	99.3%	97.1%	83.4%
COMBINED OF ENATING NATIO	102.070	00.070	107.7/0	110.7/0	03.576	120.070	107.070	30.076	JJ.2 /0	33.376	31.170	00.7/0

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

#### SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

	lanuan.	Fahmiami	Manah	A	Mass	luma	laka	A	Cantamban	Ostahan	CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	<u>January</u>	February	March	April	May	June	July	August	<u>September</u>	October	YTD	Projections	Actual
PREMIUMS WRITTEN	\$8,413	\$4,209	\$7,005	\$10,619	\$12,306	\$9.541	\$10,022	\$9,718	\$12,134	\$10,022	\$93,989	\$118.321	\$82,892
CHANGE IN UNEARNED PREMIUMS	-892	2,384	774	-2,646	-3,796	-1,067	-804	-297	-2,290	350	-8,284	-14,719	-16,069
NET PREMIUMS EARNED	\$7,521	\$6,593	\$7,779	\$7,973	\$8,510	\$8,474	\$9,218	\$9,421	\$9,844	\$10,372	\$85,705	\$103,602	\$66,823
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED	181	-521	1,972	5	6,101	-2	-1	3,566	-1	-743	10,557	10,556	-3,140
EFFECT OF DISCOUNTING	25	-116	674	-86	1,176	-62	-102	60	-119	-208	1,242	875	-2,049
DISCOUNTED	206	-637	2,646	-81	7,277	-64	-103	3,626	-120	-951	11,799	11,431	-5,189
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	4,374 186 4,560 <b>\$4,766</b>	4,037 149 <u>4,186</u> <b>\$3,549</b>	4,808 239 5,047 <b>\$7,693</b>	4,855 193 <u>5,048</u> <b>\$4,967</b>	5,130 311 <u>5,441</u> <b>\$12,718</b>	5,168 218 5,386 <b>\$5,322</b>	5,603 222 5,825 <b>\$5,722</b>	8,762 559 9,321 <b>\$12,947</b>	6,437 274 6,711 <b>\$6,591</b>	6,295 166 6,461 <b>\$5,510</b>	55,469 2,517 57,986 <b>\$69,785</b>	67,086 2,997 70,083 \$81,514	42,387 1,246 43,633 \$38,444
	<u> </u>	40,010	41,000		<u> </u>		40,: ==	<u> </u>				ψοι,σιι	
UNDERWRITING EXPENSES OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	840 654 25 0	422 329 61 -3	701 539 85 -1	1,062 798 17 0	1,230 943 116 -2	954 739 61 1	1,003 783 85 0	972 811 76 0	1,213 933 53 0	1,002 795 82 -64	9,399 7,324 661 -69	11,834 9,358 956 -6	8,290 6,602 690 -40
PREMIUM DEFICIENCY/(DPAC)													
UNDISCOUNTED	-77	202	69	-224	-318	-81	-62	159	-187	27	-492	-1,013	-1,348
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-77	202	69	-224	-318	-81	-62	159	-187	27	-492	-1,013	-1,348
UNDERWRITING EXPENSES	\$1,442	\$1,011	\$1,393	\$1,653	\$1,969	\$1,674	\$1,809	\$2,018	\$2,012	\$1,842	\$16,823	\$21,129	\$14,194
NET UNDERWRITING GAIN (LOSS)	\$1,313	\$2,033	-\$1,307	\$1,353	-\$6,177	\$1,478	\$1,687	-\$5,544	\$1,241	\$3,020	-\$903	\$959	\$14,185
ADMINISTRATIVE EXPENSES	108	105	106	120	135	79	131	122	149	376	1,431	1,895	1,723
PREMIUM FINANCE FEE	-3	-2	-2	-3	-3	-2	-3	-3	-4	-3	-28	-25	-33
INVESTMENT INCOME	33	24	15	17	21	25	29	35	32	50	281	361	175
OPERATING RESULTS	\$1,235	\$1,950	-\$1,400	\$1,247	-\$6,294	\$1,422	\$1,582	-\$5,634	\$1,120	\$2,691	-\$2,081	-\$600	\$12,604
AVERAGE YTD OPERATING RESULT	\$1,235	\$1,593	\$595	\$758	-\$652	-\$307	-\$37	-\$737	-\$530	-\$208	-\$208	-\$50	\$1,050
RATIOS: Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	2.7%	-9.7%	34.0%	-1.0%	85.5%	-0.8%	-1.1%	38.5%	-1.2%	-9.2%	13.8%	11.0%	-7.8%
Current Accident Year	60.6%	63.5%	64.9%	63.3%	63.9%	63.6%	63.2%	98.9%	68.2%	62.3%	67.7%	67.6%	65.3%
All Accident Years Combined	63.3%	53.8%	98.9%	62.3%	149.4%	62.8%	62.1%	137.4%	67.0%	53.1%	81.5%	78.6%	57.5%
Underwriting & Admin Exp.(Earned)	20.6%	16.9%	19.3%	22.2%	24.7%	20.7%	21.0%	22.7%	22.0%	21.4%	21.3%	22.2%	23.8%
COMBINED OPERATING RATIO	83.9%	70.7%	118.2%	84.5%	174.1%	83.5%	83.1%	160.1%	89.0%	74.5%	102.8%	100.8%	81.3%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

#### SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO

Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

	lanuary	Eobruary	March	Anril	May	luno	luly	August	Sontombor	Octobor	CY2019 YTD	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	iviay	June	July	August	<u>September</u>	October		Projections	Actual
PREMIUMS WRITTEN	\$9,357	\$6,745	\$8,710	\$13,663	\$14,911	\$17,315	\$13,394	\$13,974	\$12,115	\$11,903	\$122,087	\$137,349	\$85,210
CHANGE IN UNEARNED PREMIUMS	-1,848	93	-879	-4,974	-5,555	-7,353	-2,854	-2,837	-952	-511	-27,670	-21,685	-18,728
NET PREMIUMS EARNED	\$7,509	\$6,838	\$7,831	\$8,689	\$9,356	\$9,962	\$10,540	\$11,137	\$11,163	\$11,392	\$94,417	\$115,664	\$66,482
CLAIMS INCURRED PRIOR ACCIDENT YEARS													
UNDISCOUNTED	187	-1,320	-2,594	2	3,628	16	-2	-5,373	3	9,794	4,341	4,341	-11,417
EFFECT OF DISCOUNTING DISCOUNTED	3 190	-35 -1,355	824 -1.770	-155 -153	1,532 5,160	-90 -74	-94 -96	-1,293 -6,666	-127 -124	469	1,034 5,375	585 4,926	-4,052 -15,469
	190	-1,355	-1,770	-153	5,160	-74	-96	-0,000	-124	10,263	5,375	4,926	-15,469
CURRENT ACCIDENT YEAR													
UNDISCOUNTED	4,739	4,439	4,486	5,397	5,232	6,050	6,421	4,336	6,432	6,965	54,497	66,883	40,818
EFFECT OF DISCOUNTING	319	289	367	335	539	459	466	124	386	465	3,749	4,419	2,208
DISCOUNTED CLAIMS INCURRED	5,058 <b>\$5,248</b>	4,728 <b>\$3,373</b>	4,853 <b>\$3,083</b>	5,732 <b>\$5,579</b>	5,771 <b>\$10,931</b>	6,509 <b>\$6,435</b>	6,887 <b>\$6,791</b>	4,460 - <b>\$2,206</b>	6,818 <b>\$6,694</b>	7,430 <b>\$17,693</b>	58,246 <b>\$63,621</b>	71,302 <b>\$76,228</b>	43,026 <b>\$27,557</b>
	\$5,246	\$3,373	\$3,063	\$5,579	\$10,931	<b>40,435</b>	\$0,791	-\$2,200	\$6,694	\$17,093	<b>₩</b> 03,021	\$70,220	\$21,551
UNDERWRITING EXPENSES	4.040	700	0.44	4 475	4.040	4.070	4 447	4.500	4.000	4 005	10.101	44044	0.004
OPERATING & SERVICE FEES	1,010 568	729 380	941 574	1,475 754	1,610	1,870 1.117	1,447 824	1,509 920	1,308 776	1,285	13,184 7,578	14,844	9,204 5,089
AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS	12	19	38	75 <del>4</del> 17	896 35	1,117	824 46	39	776 17	769 50	7,578 292	8,552 377	5,089 246
BAD DEBTS	0	0	0	-9	35 14	-1	0	39 0	0	-90	-86	4	-122
	0	O	O	-9	14	-1	O	O	0	-90	-00	7	-122
PREMIUM DEFICIENCY/(DPAC)	445	40	50	000	000	4	400	450		00	4.000	4.000	
UNDISCOUNTED EFFECT OF DISCOUNTING	-115 0	10 0	-52 0	-303 0	-339 0	-457 0	-168 0	-159 0	-55 0	- <mark>30</mark> 0	-1,668 0	-1,303 0	-1,184 0
DISCOUNTED	-115	10	- <b>52</b>	-303	-339	-457	-168	-159	-55	-30	-1.668	-1.303	-1,184
UNDERWRITING EXPENSES	\$1,475	\$1,138	\$1,501	\$1,934	\$2,216	\$2,548	\$2,149	\$2,309	\$2,046	\$1,984	\$19,300	\$22,474	\$13,233
NET UNDERWRITING GAIN (LOSS)	\$786	\$2,327	\$3,247	\$1,176	-\$3,791	\$979	\$1,600	\$11,034	\$2,423	-\$8,285	\$11,496	\$16,962	\$25,692
, ,	• • • •			. ,		•		. ,					
ADMINISTRATIVE EXPENSES	155	154	141	175	173	199 - <del>5</del>	177	176	144	449	1,943	2,156	1,821
PREMIUM FINANCE FEE INVESTMENT INCOME	-4 32	- <del>4</del> 26	- <del>4</del> 19	- <del>4</del> 18	- <del>5</del> 25	- <del>5</del> 27	- <del>5</del> 37	- <mark>6</mark> 62	- <mark>6</mark> 40	- <del>5</del> 57	-48 343	-44 427	- <mark>46</mark> 241
	· · · · · · · · · · · · · · · · · · ·												
OPERATING RESULTS	\$659	\$2,195	\$3,121	\$1,015	-\$3,944	\$802	\$1,455	\$10,914	\$2,313	-\$8,682	\$9,848	\$15,189	\$24,066
AVERAGE YTD OPERATING RESULT	\$659	\$1,427	\$1,992	\$1,748	\$609	\$641	\$758	\$2,027	\$2,059	\$985	\$985	\$1,266	\$2,006
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	2.5%	-19.8%	-22.6%	-1.8%	55.2%	-0.7%	-0.9%	-59.9%	-1.1%	90.1%	5.7%	4.3%	-23.3%
Current Accident Year	67.4%	69.1%	62.0%	66.0%	61.7%	65.3%	65.3%	40.0%	61.1%	65.2%	61.7%	61.6%	64.7%
All Accident Years Combined	69.9%	49.3%	39.4%	64.2%	116.9%	64.6%	64.4%	-19.9%	60.0%	155.3%	67.4%	65.9%	41.4%
Underwriting & Admin Exp.(Earned)	21.7%	18.9%	21.0%	24.3%	25.5%	27.6%	22.1%	22.3%	19.6%	21.4%	22.5%	21.3%	22.6%
COMBINED OPERATING RATIO	91.6%	68.2%	60.4%	88.5%	142.4%	92.2%	86.5%	2.4%	79.6%	176.7%	89.9%	87.2%	64.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

#### SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA

Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

											CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE.	January	February	March	April	May	June	July	August	September	October	YTD	<u>Projections</u>	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$2,135	\$1,766	\$2,468	\$2,307	\$3,547	\$3,444	\$3,153	\$2,914	\$3,438	\$3,081	\$28,253	\$32,227	\$23,070
CHANGE IN UNEARNED PREMIUMS	-125	66	-386	-230	-1,245	-1,066	-630	-297	-681	-178	-4,772	-3,547	-2,393
NET PREMIUMS EARNED	\$2,010	\$1,832	\$2,082	\$2,077	\$2,302	\$2,378	\$2,523	\$2,617	\$2,757	\$2,903	\$23,481	\$28,680	\$20,677
CLAIMS INCURRED PRIOR ACCIDENT YEARS													
UNDISCOUNTED	22	4	1,091	1	646	0	-4	-2,555	-1 -20	-114	-910	-910	228
EFFECT OF DISCOUNTING DISCOUNTED	-84 -62	-58 -54	300 1.391	-21 -20	292 938	-9 -9	-47 -51	-251 -2.806	-79 -80	-104 -218	-61 -971	-222 -1,132	-644 -416
	-02	-54	1,391	-20	930	-9	-51	-2,000	-80	-210	-971	-1,132	-410
CURRENT ACCIDENT YEAR UNDISCOUNTED	1,608	1,491	1,669	1,684	1,903	1,936	2,061	1,775	2,188	2,222	18,537	22,670	16,339
EFFECT OF DISCOUNTING	1,008	57	95	73	166	1,930	103	67	2,100	89	950	1,141	614
DISCOUNTED	1,692	1,548	1,764	1,757	2,069	2,041	2,164	1,842	2,299	2,311	19,487	23,811	16,953
CLAIMS INCURRED	\$1,630	\$1,494	\$3,155	\$1,737	\$3,007	\$2,032	\$2,113	-\$964	\$2,219	\$2,093	\$18,516	\$22,679	\$16,537
UNDERWRITING EXPENSES													
OPERATING & SERVICE FEES	213	177	247	231	355	344	315	291	344	308	2,825	3,223	2,306
AGENTS COMMISSIONS	206	156	214	223	314	314	295	272	304	277	2,575	2,939	2,086
DRIVER RECORD ABSTRACTS BAD DEBTS	29	60 0	118 0	64 0	105 -1	65 -2	161 0	106 -1	41 0	123 - <mark>26</mark>	872 -29	1,047 -3	805 -29
	'	U	U	U	-1	-2	U	-1	U	-20	-29	-3	-29
PREMIUM DEFICIENCY/(DPAC)	_	40	004	07	00	400	00	00	50	40	000	500	40
UNDISCOUNTED EFFECT OF DISCOUNTING	- <del>5</del> 15	10 -2	-204 38	-37 16	- <mark>69</mark> 97	-122 22	- <mark>92</mark> 18	-88 -157	-56 -43	-19 -71	-682 -67	-568 -174	10 129
DISCOUNTED	10	8	-166	-21	28	-100	-74	-245	- <del>4</del> 3	-90	-749	-742	139
UNDERWRITING EXPENSES	\$459	\$401	\$413	\$497	\$801	\$621	\$697	\$423	\$590	\$592	\$5,494	\$6,464	\$5,307
NET UNDERWRITING GAIN (LOSS)	-\$79	-\$63	-\$1,486	-\$157	-\$1,506	-\$275	-\$287	\$3,158	-\$52	\$218	-\$529	-\$463	-\$1,167
ADMINISTRATIVE EXPENSES	40	44	43	26	47	47	51	43	45	111	497	562	529
PREMIUM FINANCE FEE	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-10	-6	-9
INVESTMENT INCOME	9	7	5	6	7	7	10	8	10	15	84	107	51
OPERATING RESULTS	-\$111	-\$101	-\$1,525	-\$178	-\$1,547	-\$316	-\$329	\$3,122	-\$88	\$121	-\$952	-\$924	-\$1,654
AVERAGE YTD OPERATING RESULT	-\$111	-\$106	-\$579	-\$479	-\$692	-\$630	-\$587	-\$123	-\$119	-\$95	-\$95	-\$77	-\$138
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	-3.1%	-2.9%	66.8%	-1.0%	40.7%	-0.4%	-2.0%	-107.2%	-2.9%	-7.5%	-4.1%	-3.9%	-2.0%
Current Accident Year	84.2%	84.5%	84.7%	84.6%	89.9%	85.8%	85.8%	70.4%	83.4%	79.6%	83.0%	83.0%	82.0%
All Accident Years Combined Underwriting & Admin Exp.(Earned)	81.1% 24.8%	81.6% 24.3%	151.5% 21.9%	83.6% 25.2%	130.6% 36.8%	85.4% 28.1%	83.8% 29.6%	-36.8% 17.8%	80.5% 23.0%	72.1% 24.2%	78.9% 25.5%	79.1% 24.5%	80.0% 28.2%
COMBINED OPERATING RATIO	105.9%	105.9%		108.8%		113.5%		-19.0%	103.5%	96.3%	104.4%		108.2%
CONIDINED OPERATING KATIO	105.9%	105.9%	173.4%	108.8%	167.4%	113.5%	113.4%	-19.0%	103.5%	90.3%	104.4%	103.6%	108.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND
Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 10/2019
(thousands of dollars)

	January.	Fahmiami	Manak	Amuil	Mass	l	lulu	A	Cantambar	Ostobor	CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	<u>March</u>	April	May	<u>June</u>	July	August	<u>September</u>	October	YTD	Projections	Actual
PREMIUMS WRITTEN	\$334	\$225	\$272	\$589	\$531	\$491	\$546	\$787	\$526	\$636	\$4,937	\$5,536	\$4,547
CHANGE IN UNEARNED PREMIUMS	55	117	106	-207	-122	-90	-92	-300	-39	-139	-711	-433	-8
NET PREMIUMS EARNED	\$389	\$342	\$378	\$382	\$409	\$401	\$454	\$487	\$487	\$497	\$4,226	\$5,103	\$4,539
CLAIMS INCURRED PRIOR ACCIDENT YEARS													
UNDISCOUNTED	6	80	68	-1	1,436	-1	0	-918	0	-289	381	381	350
EFFECT OF DISCOUNTING	-36	-3	48	0	143	-3	-13	-113	-4	-71	-52	-74	-222
DISCOUNTED	-30	77	116	-1	1,579	-4	-13	-1,031	-4	-360	329	307	128
CURRENT ACCIDENT YEAR													
UNDISCOUNTED	252	223	254	253	359	285	326	373	348	313	2,986	3,620	4,205
EFFECT OF DISCOUNTING	15	15	16	5	37	16	7	30	21	17	179	210	241
DISCOUNTED	267	238	270	258	396	301	333	403	369	330	3,165	3,830	4,446
CLAIMS INCURRED	\$237	\$315	\$386	\$257	\$1,975	\$297	\$320	-\$628	\$365	-\$30	\$3,494	\$4,137	\$4,574
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	33	22	27	59	53	49	54	79	52	64	492	555	457
AGENTS COMMISSIONS	32	22	27	52	49	46	51	65	54	56	454	514	427
DRIVER RECORD ABSTRACTS	3	14	40	9	25	9	49	22	9	44	224	224	206
BAD DEBTS	0	0	0	0	0	0	0	0	0	41	41	0	-7
PREMIUM DEFICIENCY/(DPAC)													
UNDISCOUNTED	6	9	9	-16	-11	-8	-9	-24	-7	-12	-63	-39	3
EFFECT OF DISCOUNTING	0	0	0	0	17	-7	-10	0	0	0	0	0	0
DISCOUNTED	6	9	9	-16	6	-15	-19	-24	-7	-12	-63	-39	3
UNDERWRITING EXPENSES	\$74	\$67	\$103	\$104	\$133	\$89	\$135	\$142	\$108	\$193	\$1,148	\$1,254	\$1,086
NET UNDERWRITING GAIN (LOSS)	\$78	-\$40	-\$111	\$21	-\$1,699	\$15	-\$1	\$973	\$14	\$334	-\$416	-\$288	-\$1,121
ADMINISTRATIVE EXPENSES	13	10	8	12	15	20	18	19	11	22	148	154	157
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	-1	0
INVESTMENT INCOME	3	2	2	1	1	3	4	1	2	3	22	30	15
OPERATING RESULTS	\$68	-\$48	-\$117	<u>\$10</u>	-\$1,713	-\$2	-\$15	\$955	<u>\$5</u>	\$315	-\$542	-\$413	-\$1,263
AVERAGE YTD OPERATING RESULT	\$68	\$10	-\$32	-\$22	-\$360	-\$300	-\$260	-\$108	-\$95	-\$54	-\$54	-\$34	-\$105
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	-7.7%	22.5%	30.7%	-0.3%	386.1%	-1.0%	-2.9%	-211.7%	-0.8%	-72.4%	7.8%	6.0%	2.8%
Current Accident Year	68.6%	69.6%	71.4%	67.5%	96.8%	75.1%	73.3%	82.8%	75.8%	66.4%	74.9%	75.1%	98.0%
All Accident Years Combined	60.9%	92.1%	102.1%	67.2%	482.9%	74.1%	70.4%	-128.9%	75.0%	-6.0%	82.7%	81.1%	100.8%
Underwriting & Admin Exp.(Earned)	22.4%	22.5%	29.4%	30.4%	36.2%	27.2%	33.7%	33.1%	24.4%	43.3%	30.7%	27.6%	27.4%
COMBINED OPERATING RATIO	83.3%	114.6%	131.5%	97.6%	519.1%	101.3%	104.1%	-95.8%	99.4%	37.3%	113.4%	108.7%	128.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

# SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK Operating Results for the 10 months ended October 31, 2019 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 10/2019 (thousands of dollars)

											CY2019	12 Months Updated	CY2018 12 Months
INDEDIADITING DEVENUE	January	February	March	April	May	June	July	August	<u>September</u>	October	YTD	<u>Projections</u>	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$2,000	\$1,275	\$2,077	\$2,272	\$3,019	\$2,916	\$2,182	\$2,721	\$2,532	\$2,715	\$23,709	\$27,376	\$23,172
CHANGE IN UNEARNED PREMIUMS	7	511	- <del>70</del>	-300	-893	-791	24	-387	-199	-230	-2,328	-1,526	-1,190
NET PREMIUMS EARNED	\$2,007	\$1,786	\$2,007	\$1,972	\$2,126	\$2,125	\$2,206	\$2,334	\$2,333	\$2,485	\$21,381	\$25,850	\$21,982
CLAIMS INCURRED													
PRIOR ACCIDENT YEARS													
UNDISCOUNTED	18	377 - <mark>32</mark>	-994 252	-2 -64	- <del>5</del> 311	-2 -101	-1	-2,160 -405	-2 -96	-200	-2,971	-2,970	3,646 - <mark>849</mark>
EFFECT OF DISCOUNTING DISCOUNTED	58 76	-32 345	252 -742	-64 -66	311 306	-101 -103	-55 -56	-405 -2,565	-96 -98	-211 -411	-343 -3,314	-520 -3,490	-849 2,797
	76	345	-742	-00	300	-103	-56	-2,565	-90	-411	-3,314	-3,490	2,191
CURRENT ACCIDENT YEAR													
UNDISCOUNTED	1,371	1,241	1,588	1,438	2,108	1,666	1,729	1,868	1,834	1,520	16,363	19,757	16,622
EFFECT OF DISCOUNTING DISCOUNTED	53 1,424	35	93 1,681	58 1,496	168	68 1,734	95	99	97	22 1,542	788 17,151	943 20,700	521 17,143
CLAIMS INCURRED	\$1,500	1,276 <b>\$1,621</b>	\$939	\$1,430	2,276 <b>\$2,582</b>	\$1,631	1,824 <b>\$1,768</b>	1,967 -\$598	1,931 <b>\$1,833</b>	\$1,131	\$13,837	\$17,210	\$19,940
	Ψ1,500	Ψ1,021	Ψ333	Ψ1,430	Ψ2,302	Ψ1,001	Ψ1,700	-ψ000	Ψ1,000	Ψ1,131	Ψ10,007	Ψ17,210	Ψ13,340
UNDERWRITING EXPENSES	200	128	207	228	302	292	240	272	254	204	0.000	2,738	0.050
OPERATING & SERVICE FEES AGENTS COMMISSIONS	200 182	128	207 195	228	302 274	292 258	218 202	272 247	254 234	291 259	2,392 2,192	2,738	2,358 2,153
DRIVER RECORD ABSTRACTS	17	45	73	26	78	38	94	72	23 <del>4</del> 24	63	530	569	2,153 544
BAD DEBTS	0	0	0	0	0	-1	-1	0	0	-21	-23	-1	-20
2/12/22/20	· ·	ŭ	ŭ	· ·	· ·	•	•	· ·	ŭ			·	
UNDISCOUNTED	-1	40	-8	-23	-76	-66	2	-32	-18	-24	-206	-134	-96
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-1	40	-8	-23	-76	-66	2	-32	-18	-24	-206	-134	-96
UNDERWRITING EXPENSES	\$398	\$352	\$467	\$433	\$578	\$521	\$515	\$559	\$494	\$568	\$4,885	\$5,696	\$4,939
NET UNDERWRITING GAIN (LOSS)	\$109	-\$187	\$601	\$109	-\$1,034	-\$27	-\$77	\$2,373	\$6	\$786	\$2,659	\$2,944	-\$2,897
ADMINISTRATIVE EXPENSES	35	34	36	28	41	39	41	41	34	96	425	483	518
PREMIUM FINANCE FEE	0	0	-1	-1	-1	-1	0	-1	-1	-1	-7	-5	-10
INVESTMENT INCOME	11	8	5	5	5	8	7	8	11	15	83	103	57
OPERATING RESULTS	\$85	-\$213	\$569	\$85	-\$1,071	-\$59	-\$111	\$2,339	-\$18	\$704	\$2,310	\$2,559	-\$3,368
AVERAGE YTD OPERATING RESULT	\$85	-\$64	\$147	\$132	-\$109	-\$101	-\$102	\$203	\$178	\$231	\$231	\$213	-\$281
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	3.8%	19.3%	-37.0%	-3.3%	14.4%	-4.8%	-2.5%	-109.9%	-4.2%	-16.5%	-15.5%	-13.5%	12.7%
Current Accident Year	71.0%	71.4%	83.8%	75.9%	107.1%	81.6%	82.7%	84.3%	82.8%	62.1%	80.2%	80.1%	78.0%
All Accident Years Combined	74.8%	90.7%	46.8%	72.6%	121.5%	76.8%	80.2%	-25.6%	78.6%	45.6%	64.7%	66.6%	90.7%
Underwriting & Admin Exp.(Earned)	21.6%	21.6%	25.1%	23.4%	29.1%	26.4%	25.2%	25.7%	22.6%	26.7%	24.8%	23.9%	24.8%
COMBINED OPERATING RATIO	96.4%	112.3%	71.9%	96.0%	150.6%	103.2%	105.4%	0.1%	101.2%	72.3%	89.5%	90.5%	115.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR
Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 10/2019
(thousands of dollars)

						_					CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	<u>September</u>	October	YTD	Projections	Actual
PREMIUMS WRITTEN	\$2,024	\$2,287	\$2,277	\$2,979	\$3,246	\$3,414	\$3,415	\$3,200	\$3,541	\$3,015	\$29,398	\$33,529	\$28,045
CHANGE IN UNEARNED PREMIUMS	396	-122	152	-583	-698	-895	-680	-433	-755	-159	-3,777	-2,422	642
NET PREMIUMS EARNED	\$2,420	\$2,165	\$2,429	\$2,396	\$2,548	\$2,519	\$2,735	\$2,767	\$2,786	\$2,856	\$25,621	\$31,107	\$28,687
CLAIMS INCURRED PRIOR ACCIDENT YEARS													
UNDISCOUNTED	36	40	950	-3	915	-3	0	1,678	0	812	4,425	4,427	-3,465
EFFECT OF DISCOUNTING	-152	-36	455	-53	377	-80	-103	195	-113	-148	342	154	-1,641
DISCOUNTED	-116	4	1,405	-56	1,292	-83	-103	1,873	-113	664	4,767	4,581	-5,106
CURRENT ACCIDENT YEAR													
UNDISCOUNTED	1,932	1,757	1,724	1,857	2,049	1,969	2,132	2,284	2,189	3,358	21,251	25,820	23,441
EFFECT OF DISCOUNTING	88	72	94	81	140	88	112	123	111	154	1,063	1,271	830
DISCOUNTED CLAIMS INCURRED	2,020 <b>\$1,904</b>	1,829 <b>\$1,833</b>	1,818 <b>\$3,223</b>	1,938 <b>\$1,882</b>	2,189 <b>\$3,481</b>	2,057 <b>\$1,974</b>	2,244 <b>\$2,141</b>	2,407 <b>\$4,280</b>	2,300 <b>\$2,187</b>	3,512 <b>\$4,176</b>	22,314 <b>\$27,081</b>	27,091 <b>\$31,672</b>	24,271 <b>\$19,165</b>
	Ψ1,304	Ψ1,000	Ψ5,225	Ψ1,002	Ψ5,401	Ψ1,574	Ψ2,141	Ψ4,200	Ψ2,107	Ψ4,170	Ψ21,001	ψ31,072	Ψ13,103
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	202	229	229	298	354	341	342	320	354	301	2,970	3,384	2,893
AGENTS COMMISSIONS	187	198	229	298 278	306	323	326	314	333	281	2,970	3,164	2,693 2,655
DRIVER RECORD ABSTRACTS	7	40	73	15	51	24	77	124	18	61	490	506	509
BAD DEBTS	-2	-1	-2	-1	-2	-1	-2	-2	-10	83	60	-24	-28
PREMIUM DEFICIENCY/(DPAC)													
UNDISCOUNTED	39	-2	11	-54	-65	-81	-65	-45	-67	-24	-353	-226	-284
EFFECT OF DISCOUNTING	-12	-3	-258	0	35	-20	-15	0	0	0	-273	-273	-378
DISCOUNTED	27	-5	-247	-54	-30	-101	-80	-45	-67	-24	-626	-499	-662
UNDERWRITING EXPENSES	\$421	\$461	\$274	\$536	\$679	\$586	\$663	\$711	\$628	\$702	\$5,661	\$6,531	\$5,367
NET UNDERWRITING GAIN (LOSS)	\$95	-\$129	-\$1,068	-\$22	-\$1,612	-\$41	-\$69	-\$2,224	-\$29	-\$2,022	-\$7,121	-\$7,096	\$4,155
ADMINISTRATIVE EXPENSES	35	55	39	38	41	45	54	47	47	113	514	569	634
PREMIUM FINANCE FEE	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-10	-10	-12
INVESTMENT INCOME	15_	10	8	8	10	10	11	9	15	22	118	148	84
OPERATING RESULTS	\$74	-\$175	-\$1,100	-\$53	-\$1,644	-\$77	-\$113	-\$2,263	-\$62	-\$2,114	-\$7,527	-\$7,527	\$3,593
AVERAGE YTD OPERATING RESULT	\$74	-\$51	-\$400	-\$314	-\$580	-\$496	-\$441	-\$669	-\$601	-\$753	-\$753	-\$627	\$299
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	-4.8%	0.2%	57.8%	-2.3%	50.7%	-3.3%	-3.8%	67.7%	-4.1%	23.2%	18.6%	14.7%	-17.8%
Current Accident Year	83.5%	84.5%	74.8%	80.9%	85.9%	81.7%	82.0%	87.0%	82.6%	123.0%	87.1%	87.1%	84.6%
All Accident Years Combined	78.7%	84.7%	132.6%	78.6%	136.6%	78.4%	78.2%	154.7%	78.5%	146.2%	105.7%	101.8%	66.8%
Underwriting & Admin Exp.(Earned)	18.8%	23.8%	12.9%	24.0%	28.3%	25.0%	26.2%	27.4%	24.2%	28.5%	24.1%	22.8%	20.9%
COMBINED OPERATING RATIO	97.5%	108.5%	145.5%	102.6%	164.9%	103.4%	104.4%	182.1%	102.7%	174.7%	129.8%	124.6%	87.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

## SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - YUKON

Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

	January	February	March	April	May	June	July	August	September	October	CY2019 YTD	12 Months Updated Projections	CY2018 12 Months Actual
UNDERWRITING REVENUE:	January	rebluary	Walti	Дрііі	Way	Julie	July	August	September	October		rojections	Actual
PREMIUMS WRITTEN	\$104	\$58	\$105	\$142	\$407	\$259	\$227	\$160	\$129	\$160	\$1,751	\$2,059	\$1,860
CHANGE IN UNEARNED PREMIUMS	53	82	51	1	-246	-105	-52	13	42	35	-126	-108	-23
NET PREMIUMS EARNED	\$157	\$140	\$156	\$143	\$161	\$154	\$175	\$173	\$171	\$195	\$1,625	\$1,951	\$1,837
CLAIMS INCURRED PRIOR ACCIDENT YEARS													
UNDISCOUNTED	0	-12	240	-1	146	1	-1	-126	0	0	247	246	213
EFFECT OF DISCOUNTING	18	-2	42	-18	32	-2	-4	-9	-4	-14	39	34	-132
DISCOUNTED	18	-14	282	-19	178	-1	-5	-135	-4	-14	286	280	81
CURRENT ACCIDENT YEAR													
UNDISCOUNTED	96	87	96	86	95	94	110	118	106	80	968	1,162	1,261
EFFECT OF DISCOUNTING	5	5	6	4	6	9	5	10	2	6	58	66	42
DISCOUNTED CLAIMS INCURRED	101 <b>\$119</b>	92 <b>\$78</b>	102 \$384	90 <b>\$71</b>	101 <b>\$279</b>	103 <b>\$102</b>	115 <b>\$110</b>	128 - <b>\$7</b>	108 <b>\$104</b>	86 <b>\$72</b>	1,026 <b>\$1,312</b>	1,228 <b>\$1,508</b>	1,303 <b>\$1,384</b>
	<u> </u>	470	Ψ304	<u> </u>	<b>\$213</b>	\$102	<u> </u>	-φ1	\$104	<b>412</b>	\$1,312	\$1,500	\$1,304
UNDERWRITING EXPENSES	40	•	40				00	40	40	40	475	007	405
OPERATING & SERVICE FEES	10 9	6 6	10 9	14 15	41 34	26 21	23 19	16 15	13 12	16	175 155	207 181	185 164
AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS	2	1	3	2	2	∠1 1	19	15	12	15 1	155	21	164
BAD DEBTS	0	0	0	0	0	0	0	0	-1	-20	-21	-2	-2
	Ü	Ü	ŭ	Ŭ	Ŭ	Ŭ	Ü	· ·	•	20		_	-
PREMIUM DEFICIENCY/(DPAC)	-		-		04	0	0	0	0	4	40		
UNDISCOUNTED EFFECT OF DISCOUNTING	5 0	6 0	5 0	-1 0	<b>-21</b> 0	- <mark>8</mark> 0	- <mark>3</mark> 0	0	3 0	4 0	-10 0	- <del>9</del> 0	-1 0
DISCOUNTED	5	6	5	-1	-21	-8	-3	0	3	4	-10	-9	-1
UNDERWRITING EXPENSES	\$26	\$19	\$27	\$30	\$56	\$40	\$40	\$32	\$28	<u>\$16</u>	\$314	\$398	\$361
NET UNDERWRITING GAIN (LOSS)	\$12	\$43	-\$255	\$42	-\$174	\$12	\$25	\$148	\$39	\$107	-\$1	\$45	\$92
ADMINISTRATIVE EXPENSES	4	4	5	6	14	7	4	11	6	8	69	72	83
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	0	0	1	0	1	1	0	1	1	6	8	4
OPERATING RESULTS	\$9	\$39	-\$260	\$37	-\$188	<u>\$6</u>	\$22	\$137	<u>\$34</u>	\$100	-\$64	-\$19	\$13
AVERAGE YTD OPERATING RESULT	\$9	\$24	-\$71	-\$44	-\$73	-\$60	-\$48	-\$25	-\$18	-\$6	-\$6	-\$2	\$1
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	11.5%	-10.0%	180.8%	-13.3%	110.6%	-0.6%	-2.9%	-78.0%	-2.3%	-7.2%	17.6%	14.4%	4.4%
Current Accident Year	64.3%	65.7%	65.4%	62.9%	62.7%	66.9%	65.7%	74.0%	63.2%	44.1%	63.1%	62.9%	70.9%
All Accident Years Combined	75.8%	55.7%	246.2%	49.6%	173.3%	66.3%	62.8%	-4.0%	60.9%	36.9%	80.7%	77.3%	75.3%
Underwriting & Admin Exp.(Earned)	19.1%	16.4%	20.5%	25.2%	43.5%	30.5%	25.1%	24.9%	19.9%	12.3%	23.6%	24.1%	24.2%
COMBINED OPERATING RATIO	94.9%	72.1%	266.7%	74.8%	216.8%	96.8%	87.9%	20.9%	80.8%	49.2%	104.3%	101.4%	99.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

## SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NWT

Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

		Eshanon	Manak	A		L	Labor	A	O-mt-m-b-m	Ostaban	CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	<u>March</u>	April	May	<u>June</u>	July	August	<u>September</u>	October	YTD	Projections	Actual
PREMIUMS WRITTEN	\$352	\$236	\$399	\$529	\$452	\$228	\$300	\$353	\$358	\$251	\$3,458	\$4,119	\$4,308
CHANGE IN UNEARNED PREMIUMS	19	79	-45	-167	-87	120	52	-18	7	79	39	32	51
NET PREMIUMS EARNED	\$371	\$315	\$354	\$362	\$365	\$348	\$352	\$335	\$365	\$330	\$3,497	\$4,151	\$4,359
CLAIMS INCURRED PRIOR ACCIDENT YEARS		400	404		470	•		405		00	4.044	4.040	005
UNDISCOUNTED	4	-100	-191 19	-2 -7	-173 25	0	0	-495 -43	-1 -8	-83	-1,041	-1,040 -22	-685 -250
EFFECT OF DISCOUNTING DISCOUNTED	15 19	-3 -103	-172	-7 -9	-148	-3 -3	-4 -4	-43 -538	-8 -9	-10 -93	-19 -1,060	-22 -1,062	-250 -935
	19	-103	-172	-9	-140	-3	-4	-556	-9	-93	-1,000	-1,002	-933
CURRENT ACCIDENT YEAR	100	477	100	000	0.40	404	101	0.40	204	055	0.444	0.540	
UNDISCOUNTED	193	177	193	206	242	191	194	242	221	255	2,114	2,518	2,399
EFFECT OF DISCOUNTING DISCOUNTED	10 203	0 177	8 201	12 218	9 251	11 202	13 207	20 262	8 229	11 266	102 2,216	122 2,640	77 2,476
CLAIMS INCURRED	\$222	\$74	\$29	\$209	\$103	\$199	\$203	-\$276	\$220	\$173	\$1,156	\$1,578	\$1,541
UNDERWRITING EXPENSES												<del> </del>	
OPERATING & SERVICE FEES	35	24	40	53	45	23	30	35	36	25	346	411	432
AGENTS COMMISSIONS	33	25	39	48	39	25	29	34	36	27 27	335	399	426
DRIVER RECORD ABSTRACTS	7	6	4	1	8	9	6	7	4	4	56	66	70
BAD DEBTS	-1	0	1	0	0	0	0	0	0	-15	-15	0	-10
PREMIUM DEFICIENCY/(DPAC)													
UNDISCOUNTED	1	8	-4	-15	-6	11	5	-2	0	8	6	4	7
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	1	8	-4	-15	-6	11	5	-2	0	8	6	4	7
UNDERWRITING EXPENSES	\$75	\$63	\$80	\$87	\$86	\$68	\$70	\$74	\$76	\$49	\$728	\$880	\$925
NET UNDERWRITING GAIN (LOSS)	\$74	\$178	\$245	\$66	\$176	\$81	\$79	\$537	\$69	\$108	\$1,613	\$1,693	\$1,893
ADMINISTRATIVE EXPENSES	7	8	9	10	13	5	5	14	9	13	93	102	128
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	-1	0
INVESTMENT INCOME	1	1	1	1	1	1	1	3	1	2	13	13	7
OPERATING RESULTS	\$68	<u>\$171</u>	\$237	\$57	\$164	\$77	\$75	\$526	\$61	\$97	\$1,533	\$1,603	\$1,772
AVERAGE YTD OPERATING RESULT	\$68	\$120	\$159	\$133	\$139	\$129	\$121	\$172	\$160	\$153	\$153	\$134	\$148
RATIOS:													
Claims & Adj Expenses Incurred (Earned)													
Prior Accident Years	5.1%	-32.7%	-48.6%	-2.5%	-40.5%	-0.9%	-1.1%	-160.6%	-2.5%	-28.2%	-30.3%	-25.6%	-21.4%
Current Accident Year	54.7%	56.2%	56.8%	60.2%	68.8%	58.0%	58.8%	78.2%	62.7%	80.6%	63.4%	63.6%	56.8%
All Accident Years Combined	59.8%	23.5%	8.2%	57.7%	28.3%	57.1%	57.7%	-82.4%	60.2%	52.4%	33.1%	38.0%	35.4%
Underwriting & Admin Exp.(Earned)	22.1%	22.5%	25.1%	26.8%	27.1%	21.0%	21.3%	26.3%	23.3%	18.8%	23.5%	23.7%	24.2%
COMBINED OPERATING RATIO	81.9%	46.0%	33.3%	84.5%	55.4%	78.1%	79.0%	-56.1%	83.5%	71.2%	56.6%	61.7%	59.6%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

## SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT

Operating Results for the 10 months ended October 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 10/2019

(thousands of dollars)

	January	February	March	April	May	June	July	August	September	October	CY2019 YTD	12 Months Updated Projections	CY2018 12 Months Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS NET PREMIUMS EARNED	\$37 48 <b>\$85</b>	\$85 -8 \$77	\$41 44 \$85	\$54 31 \$85	\$56 29 <b>\$85</b>	\$44 37 <b>\$81</b>	\$178 -98 <b>\$80</b>	\$79 2 \$81	\$145 -58 \$87	\$108 -28 \$80	\$827 -1 \$826	\$967 14 \$981	\$943 52 <b>\$995</b>
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED	4 3 7	-41 -1 -42	83 10 93	0 0 0	105 26 131	1 0 1	0 -2 -2	-250 -28 -278	0 0 0	-17 -2 -19	-115 6 -109	-115 6 -109	-413 -44 -457
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	39 1 40 <b>\$47</b>	34 2 36 -\$6	36 1 37 <b>\$130</b>	38 3 41 <b>\$41</b>	43 4 47 <b>\$178</b>	38 2 40 <b>\$41</b>	38 1 39 \$37	24 1 25 -\$253	37 3 40 <b>\$40</b>	8 -2 6 -\$13	335 16 351 <b>\$242</b>	400 20 420 \$311	487 20 507 <b>\$50</b>
UNDERWRITING EXPENSES OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	4 4 0 0	9 6 0	4 4 1 0	5 3 0 0	5 5 1 0	4 5 0 0	18 13 1 0	8 7 1 0	15 13 1 0	11 9 1 1	83 69 6 1	97 82 9 0	93 84 8 -21
PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED UNDERWRITING EXPENSES	4 0 4 \$12	0 0 0 \$15	3 0 3 <b>\$12</b>	3 0 3 <b>\$11</b>	2 0 2 <b>\$13</b>	4 0 4 \$13	-8 0 -8 \$24	-1 0 -1 \$15	-4 0 -4 \$25	-3 0 -3 \$19	0 0 0 <b>\$159</b>	2 0 2 \$190	5 0 5 <b>\$169</b>
NET UNDERWRITING GAIN (LOSS)	\$26	\$68	-\$57	\$33	-\$106	\$27	\$19	\$319	\$22	\$74	\$425	\$480	\$776
ADMINISTRATIVE EXPENSES PREMIUM FINANCE FEE INVESTMENT INCOME	3 0 1	5 0 0	4 0 0	5 0 0	9 0 0	4 0 0	4 0 <u>1</u>	10 0 1	6 0 0	5 0 0	55 0 3	53 0 5	63 0 2
OPERATING RESULTS	\$24	\$63	-\$61	\$28	-\$115	\$23	<u>\$16</u>	\$310	\$16	\$69	\$373	\$432	\$715
AVERAGE YTD OPERATING RESULT	\$24	\$44	\$9	\$14	-\$12	-\$6	-\$3	\$36	\$34	\$37	\$37	\$36	\$60
RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years Current Accident Year All Accident Years Combined Underwriting & Admin Exp.(Earned) COMBINED OPERATING RATIO	8.2% 47.1% 55.3% 17.6% 72.9%	-54.5% 46.8% -7.7% 26.0% 18.3%	109.4% 43.5% 152.9% 18.8%	0.0% 48.2% 48.2% 18.8% 67.0%	154.1% 55.3% 209.4% 25.9% 235.3%	1.2% 49.4% 50.6% 21.0% 71.6%	-2.5% 48.8% 46.3% 35.0% 81.3%	-343.2% 30.9% -312.3% 30.9% -281.4%	0.0% 46.0% 46.0% 35.6% 81.6%	-23.8% 7.5% -16.3% 30.0% 13.7%	-13.2% 42.5% 29.3% 25.9% 55.2%	-11.1% 42.8% 31.7% 24.8% 56.5%	-45.9% 51.0% 5.1% 23.3% 28.4%
COMBINED OFERATING RATIO	12.9%	10.5%	1/1./70	07.070	233.370	11.0%	01.3%	-201.4%	01.0%	13.170	33.2%	30.3%	20.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.