

777 Bay Street, Suite 2400 T: 416 863 1750 P.O. Box 121 M5G 2C8

F: 416 868 0894 Toronto, Ontario E: mail@facilityassociation.com

TO:	MEMBERS OF THE FACILITY ASSOCIATION
ATTENTION:	CHIEF EXECUTIVE OFFICER
BULLETIN NO.:	F2020 – 005
DATE:	JANUARY 30, 2020

FARM – NOVEMBER 2019 PARTICIPATION REPORT SUBJECT:

A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the November 2019 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

Key Points

- (a) \$35 million in funds will be transferred from Facility Association to members, primarily as a result of continued growth in premium;
- (b) the 2019 year-to-date net operating surplus is \$6.9 million with the addition of \$4.0 million in surplus generated in November, resulting in a year-to-date COR of 97.9% on earned premium of \$292 million;
- (c) with one month to go, the projected 2019 year-end net operating surplus is \$7.8 million, with a COR at 97.9% on earned premium of \$321 million (our Outlook for 2019 was \$20.5 million of net operating surplus with a COR of 91.7% on earned premium of \$239 million, with the difference in our current projected COR and the Outlook COR mainly due to prior accident year effects);
- (d) claims activity was generally lower than we had projected last month, with activity variances spread across jurisdictions and business segments, and accident years;
- (e) we continue to see increases in both vehicle counts and written premiums across rating classes on a rolling 12-month basis, with overall counts up 11 thousand (12%) and premium up \$108 million (44%), with premium growth driven primarily by interurban vehicles (long haul trucks), commercial vehicles, and private passenger vehicles; and
- (f) Member Participation Reports were released and made available on the FA Portal on January 24, 2020 – this is part of a procedural change we are implementing in an effort to improve the timeliness of the monthly member reports and we will keep Members up-to-date on our progress in making this a regular part of monthly member reporting.

New This Month

Members' Transfer of Funds

The November 2019 Participation Report reflects the effects of a transfer of \$35 million from Facility

Bulletin F2020–005 FARM – November 2019 Participation Report

Association to members. Member Company's share of this transfer is shown on page 21 of the Participation Report: Members Combined Accident Year Share Results for all Jurisdictions. *Note: All balances due to/from Facility Association, and receivable and payable dates are shown on page 21 of the Participation Report.* Please see the "Members' Transfer of Funds" section on page 5 of this bulletin for more details.

Summary of Financial Results

The calendar year-to-date Operating Result is \$6.9 million and the incurred loss ratio to the end of 11 months is 75.3%, as summarized in the table below.

Amounts in \$000s	Nov 2019	Nov 2018	Year to date Nov 2019	Year to Date Nov 2018
Premium Written	31,921	21,625	340,330	238,392
Premium Earned	30,944	20,973	291,723	194,786
Incurred Losses	20,732	14,297	219,776	114,764
Underwriting & Admin Expense	6,248	4,325	65,085	46,719
Net Result from Operations	3,964	2,351	6,862	33,303
Ratios:				
Loss ratio - Prior Accident Years	(2.0%)	(1.8%)	5.6%	(12.3%)
- Current Accident Year	69.0%	70.0%	69.7%	71.2%
Total	67.0%	68.2%	75.3%	58.9%
Underwriting & Admin Expense	20.6%	21.0%	22.6%	24.2%
Combined Operating Ratio	87.6%	89.2%	97.9%	83.1%

FARM Summary of Financial Results (for month and year-to-date)

rounding differences may occur

These results are discussed in some detail in the "Current Month Results" section. For additional numeric details, please refer to Exhibit 1 "Summary of Operations for Calendar Year 2019 - All jurisdictions by month". A comparable summary by jurisdiction is included in Exhibit 2. Detailed exhibits by jurisdiction are included in the <u>Summary of Operations</u> folder on our website.

Updated Projection to Year-end 2019

The projected calendar year Net Result from Operations to December 2019 is \$7.8 million and the estimated combined operating ratio to December 2019 is 97.9% as indicated in the table at the top of the next page. This updated projection to the end of the year has deteriorated by \$2.5 million from the projection provided last month (see the second and third columns in the table). This deterioration is largely driven by a \$23.0 million increase in the projected written premium for the year and the associated impacts on earned premium, claims, and expense projections. In particular, under the current FARM accounting policy, servicing carrier reimbursements for operating costs (excluding claims adjudication and administration) and their service fee are not deferred, but rather expensed immediately against written premium. This policy accounts for the bulk of the change in the projected net results from operations.

FARM 2019 Year-end Projection	Current	Prior Mth		Final 2019
Amounts in \$000s	(Nov 2019)	(Oct 2019)	Change	Outlook*
Premium Written	384,497	361,483	23,014	245,869
Premium Earned	321,452	317,089	4,363	239,409
Incurred Losses	239,789	236,836	2,953	164,659
Underwriting & Admin Expense	73,878	69,949	3,929	54,223
Net Result from Operations	7,784	10,303	(2,519)	20,528
Ratios:				
Loss ratio - Prior Accident Years	4.9%	5.0%	(0.1%)	(1.5%)
- Current Accident Year	69.7%	69.7%	0.0%	70.2%
Total	74.6%	74.7%	(0.1%)	68.8%
Underwriting & Admin Expense	23.3%	22.4%	0.9%	22.9%
Combined Operating Ratio	97.9%	97.1%	0.8%	91.7%

FARM Summary of **Projected Year-end** Financial Results (current month's projection, prior month's projection, and Outlook posted last fall)

rounding differences may occur

*as posted to FA's website Nov. 30, 2018

Current Month Results

The Net Results from Operations in the month of November 2019 was \$4.0 million, up \$1.6 million from the same month last year. This improvement is composed of an approximately \$1.1 million favourable impact associated with the \$10.0 million increase in earned premium (at a prior combined ratio of 89.2%), coupled by a \$0.5 million favourable impact stemming from the overall decrease in the combined ratio (from 89.2% to 87.6% applied to \$30.1 million in earned premium).

This month's results moved the year-to-date combined operating ratio from 99.3% at the end of 10 months to 97.9% at the end of 11 months. The 1.4 percentage point decrease is composed of a 1.0 percentage point decrease in the Prior Accident Years loss ratio, a 0.1 percentage point decrease in the Current Accident Year loss ratio, and a 0.3 percentage point decrease in the expense ratio.

Variances from Projections

The table at the top of the next page provides a summary of key components of the operating results as compared to the estimates projected last month.

Bulletin F2020–005 FARM – November 2019 Participation Report

November 2019	Actual	Projection	Difference	Difference %
Premium Written	31,921	30,428	1,493	4.9%
Premium Earned	30,944	29,226	1,718	5.9%
Reported Losses				
Paid Losses	18,359	17,293	1,066	6.2%
Change in Outstanding Losses	(1,817)	3,449	(5,266)	(152.7%)
Total Reported Losses	16,542	20,742	(4,200)	(20.2%)
Change in IBNR*	4,516	(881)	5,397	
Change in Premium Deficiency (DPAC)*	(145)	(211)	66	
Change in Retro Claims Expense*	(326)	(294)	(32)	

FARM Summary of Actual vs Projected variances

(Amounts in \$000's)

rounding differences may occur

*Detailed information is included in <u>FARM November 2019 Participation Report - Actuarial Highlights</u>.

Each month, management reviews the variance between reported premium activity and claims activity (actual reported claims payments and changes in case reserves) and the associated projections. The projection process involves many assumptions including claims reporting patterns. Actual reporting patterns vary from month-to-month, sometimes considerably. Although variances from our projections are expected, management investigates variances beyond set thresholds and responds as appropriate.

For the month of November 2019, reported indemnity amounts were \$4.4 million lower than projected (allowed claims expenses are included in the table immediately above as part of reported losses, explaining why the variance in Total Reported Losses in the table shows \$4.2 million). The Current Accident Year had a \$0.7 million favourable variance in reported indemnity, and the Prior Accident Years had a favourable variance of approximately \$3.7 million. Accident Year 2018 had the largest favourable variance of approximately \$2.6 million. No other single Prior Accident Year had a reported indemnity variance in excess of \$1.0 million.

The variances for claims activity that were beyond the set thresholds at the jurisdiction, business segment level, and accident year group (i.e. Prior Accident Years vs. Current Accident Year) were investigated by Management. Management is satisfied that the variances are appropriately accounted for in our current booking process (variances were spread across jurisdictions, business segments, and accident years).

Booking IBNR

The IBNR booking process this month allowed the nominal IBNR (i.e. before the impact of discounting and changes in provisions for adverse deviation) to vary from projected in order to offset the Prior Accident Years and Current Accident Year variances from projected for the most recent accident years back to 1994 (for accident years 1993 and earlier, IBNR is held at \$0). This is consistent with management's investigation into reported claims variances, concluding they were random and not necessarily indicative of a trend.

Effect of Quarterly Valuation

The November 2019 Participation Report does not reflect the results of an actuarial valuation update. The most recent valuation was as at September 30, 2019 for all jurisdictions and business segments. The actuarial valuation will be updated next as at December 31, 2019 for all jurisdictions and business segments, and the results of that valuation are anticipated to be reflected in the March 2020 Participation Report.

Members' Transfer of Funds

As indicated in our Bulletin <u>F05-049</u> dated October 4, 2005, the Facility Association Board of Directors authorized the transfer to members of Facility Association Residual Market (FARM) reserve-related funds that are not required to meet Facility Association's short-term cash flow needs. Transferring these funds to Members allows them to invest the funds based upon Members' own investment plans and policies. **Please note that any investment losses on funds held by Members will be borne solely by them**.

As 100% of all FARM policyholder payments are made directly through Facility Association, Members will be required to return the FARM policyholder funds they hold when such payments are made, or projected to be made, by Facility Association. Facility Association's short-term cash flow needs are monitored on a monthly basis, and net transfers of funds to or from Members are made periodically as needed.

The November 2019 Participation Report reflects the effect of the *transfer of \$35 million from Facility Association to Members*. The amount due to or from Facility Association for your company as a result of the transfer will depend on your company's share of the FARM in each jurisdiction, as well as differences in share ratios by business segment and accident year.

Each Member's share of the transfer of \$35 million is shown on page 21 of the FARM Participation Report: Members Combined Accident Year Share Results for all Jurisdictions. Note: All balances due to/from Facility Association, and receivable and payable dates are shown on page 21 of the Participation Report.

The amounts to be settled with Facility Association at this time are the net amounts of the adjustment referred to above, an aggregate summary of which is shown below.

Summary by Jurisdiction	Private	Non Private	Total
Summary by Jurisdiction	Passenger	Passenger	Total
Ontario	8,955	8,170	17,125
Alberta	96	10,439	10,536
Newfoundland & Labrador	3,002	(166)	2,836
New Brunswick	1,292	(567)	726
Nova Scotia	1,423	1,585	3,008
Prince Edward Island	355	171	526
Yukon	87	(106)	(19)
Northwest Territories	(69)	185	115
Nunavut	25	124	148
TOTAL	15,166	19,834	35,000

Amounts (\$000s) to be Transferred to / (from) Members

Management Comments

As shown in the table below, the private passenger annualized vehicle counts <u>in</u>creased by 27.3% overall in November 2019 relative to November 2018. On a year-to-date basis, exposure counts are up by 24.4%, <u>in</u>creasing in all jurisdictions except in Alberta and the northern territories. Note in particular that private passenger counts on a relative basis year-to-date have increased the most in Ontario (117%), followed by Nova Scotia (44%).

# FARM Vehicles Written												
Jurisdiction	Mon	th of Nov	ember 20)19		Calendar YTD as of November 2019						
Jui isuicuoli	2019	2018	Chg	% Chg		2019	2018	Chg	% Chg			
Ontario	609	247	363	147.3%		6,260	2,883	3,377	117.1%			
Alberta	142	200	(57)	(28.8%)		1,603	1,625	(22)	(1.3%)			
Newfoundland & Labrador	983	777	206	26.5%		10,798	9,640	1,157	12.0%			
New Brunswick	617	546	71	13.1%		6,040	5,703	336	5.9%			
Nova Scotia	643	535	108	20.1%		7,147	4,952	2,195	44.3%			
Prince Edward Island	131	108	23	21.2%		1,317	1,155	162	14.1%			
Yukon	12	11	0	3.7%		134	146	(12)	(8.2%)			
Northwest Territories	127	131	(4)	(3.1%)		1,541	1,860	(319)	(17.1%)			
Nunavut	7	15	(8)	(55.2%)		109	127	(18)	(14.4%)			
All Jurisdictions	3,272	2,571	701	27.3%		34,949	28,092	6,857	24.4%			

FARM	Private	Passenger	Written	Car Years	
1 1 11 11/1	Invaic	I ussenger	muuu	Cui Icuis	

Rounding differences may occur

On a rolling 12-month basis to November 2019 (see table on the top of the next page), FARM vehicle counts are up 12.3% across all rating classes (up 22.7% for private passenger, 7.1% for non-private passenger). However, the non-private passenger increase in vehicle counts is significantly influenced by the change in mix by rating class, as decreases in recreational vehicles (motorcycles, ATVs, snow vehicles etc.) have partially offset increases in commercial vehicles and interurban vehicles (long haul trucks). Rolling 12-month premium changes are much more significant than the changes in counts (private passenger up 41.5%, non-private passenger up 44.7%, for a total increase of 43.7%); this premium increase reflects changes in mix by rating class and jurisdiction.

2019 rolling 12 to month 11				th 11		hange in Amou	ot	Cł	ange in Amount		2018 rolling 12 to month 11			
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	
PPV	Private Passenger (x Farmers)	36,256	107,891,004	2,976	22.7%	41.5%	15.3%	6,711	31,649,287	395	29,545	76,241,717	2,581	
	Farmer	-	-	-	-	-	-	-	-	-	-	-	-	
PPV Total		36,256	107,891,004	2,976	22.7%	41.5%	15.3%	6,711	31,649,287	395	29,545	76,241,717	2,581	
non-PPV	Private Passenger (x Farmers)	739	718,062	971	20.1%	49.9%	24.8%	124	238,924	193	616	479,138	778	
	Commercial	16,181	82,594,043	5,104	32.0%	63.1%	23.6%	3,919	31,965,825	975	12,262	50,628,218	4,129	
	Interurban	6,767	98,100,459	14,497	52.0%	65.7%	9.0%	2,315	38,892,263	1,197	4,452	59,208,196	13,300	
	Public Bus	1,767	8,025,953	4,543	5.0%	9.3%	4.2%	83	685,746	182	1,683	7,340,207	4,361	
	Private Bus & Misc Public	1,551	5,831,063	3,760	8.1%	19.5%	10.5%	116	950,854	358	1,435	4,880,209	3,402	
	School Bus	1,107	1,733,325	1,566	3.4%	4.7%	1.3%	36	78,093	20	1,070	1,655,232	1,546	
	Hotel & Country Club Bus	698	1,617,257	2,317	22.4%	24.2%	1.4%	128	315,188	33	570	1,302,069	2,284	
	Taxi	4,584	21,577,198	4,708	(1.9%)	4.8%	6.8%	(88)	983,146	299	4,671	20,594,052	4,409	
	Funeral	9	34,549	3,839	350.0%	919.4%	126.5%	7	31,160	2,144	2	3,389	1,695	
	Ambulance	38	158,805	4,197	1.3%	7.3%	5.9%	0	10,789	232	37	148,016	3,965	
	Motorcycle	17,437	12,016,765	689	(9.5%)	2.5%	13.1%	(1,826)	289,440	80	19,262	11,727,325	609	
	All Terrain Vehicle	9,049	3,778,546	418	(3.0%)	3.5%	6.6%	(277)	126,057	26	9,326	3,652,489	392	
	Snow Vehicle	3,884	1,628,563	419	(7.8%)	(4.9%)	2.9%	(327)	(84,809)	12	4,211	1,713,372	407	
	Antique	6	8,760	1,460	10.8%	18.5%	7.0%	1	1,367	95	5	7,393	1,365	
	Motor Home	273	703,957	2,578	12.6%	23.0%	9.2%	31	131,522	217	243	572,435	2,361	
	Trailer Home	-	23,277	23,277	-	2,452.3%	2,452.3%	-	22,365	22,365	-	912	912	
	Garage	-	9,130,855	9,130,855	-	26.8%	26.8%	-	1,932,651	1,932,651	-	7,198,204	7,198,204	
	Non-Owned	-	364,671	364,671	-	39.9%	39.9%	-	104,056	104,056	-	260,615	260,615	
	Drivers Policy	71	91,445	1,283	9.5%	5.1%	(4.0%)	6	4,472	(53)	65	86,973	1,336	
non-PPV Tot	al	64,160	248,137,553	3,868	7.1%	44.7%	35.2%	4,249	76,679,109	1,006	59,911	171,458,444	2,862	
TOTAL		100,416	356,028,557	3,546	12.3%	43.7%	28.1%	10,960	108, 328, 396	777	89,455	247,700,161	2,769	

FARM Vehicle Counts and Written Premium – Rolling 12-months to November 2019

Should you require any further information, please call Shawn Doherty, Senior Vice President Actuarial & CFO at (416) 644-4968.

Saskia Matheson President & CEO

Related link:

FARM November 2019 Participation Report – Actuarial Highlights

FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH Operating Results for the 11 months ended November 30, 2019 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 11/2019 (thousands of dollars)

(mousanus or donars)		F -h-m-m	Manak	A	Maria		L.L.	A	Oraștanak an	Ostahan	N	CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	September	October	November	YTD	Projections	Actual
PREMIUMS WRITTEN	\$24,756	\$16,886	\$23,354	\$33,154	\$38,475	\$37,652	\$33,417	\$33,906	\$34,918	\$31,891	\$31,921	\$340,330	\$384,496	\$254,047
CHANGE IN UNEARNED PREMIUMS	-2,287	3,202	-253	-9,075	-12,613	-11,210	-5,134	-4,554	-4,925	-781	-977	-48,607	-63,046	-37,666
NET PREMIUMS EARNED	\$22,469	\$20,088	\$23,101	\$24,079	\$25,862	\$26,442	\$28,283	\$29,352	\$29,993	\$31,110	\$30,944	\$291,723	\$321,450	\$216,381
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED	458	-1,493	625	-1	12,799	10	-9	-6,633	-2	9,160	32	14,946	14,946	-14,683
EFFECT OF DISCOUNTING	-150	-286	2,624	-404	3,914	-350	-424	-1,887	-550	-299	-663	1,525	779	-9,883
DISCOUNTED	308	-1,779	3,249	-405	16,713	-340	-433	-8,520	-552	8,861	-631	16,471	15,725	-24,566
CURRENT ACCIDENT YEAR UNDISCOUNTED	14,604	13,486	14,854	15,814	17,161	17,397	18,614	19,782	19,792	21,016	20,486	193,006	212,771	147,959
EFFECT OF DISCOUNTING	761	624	919	764	1,380	976	1,024	1,033	1,013	928	877	10,299	11,292	5,799
DISCOUNTED	15,365	14,110	15,773	16,578	18,541	18,373	19,638	20,815	20,805	21,944	21,363	203,305	224,063	153,758
CLAIMS INCURRED	\$15,673	\$12,331	\$19,022	\$16,173	\$35,254	\$18,033	\$19,205	\$12,295	\$20,253	\$30,805	\$20,732	\$219,776	\$239,788	\$129,192
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	2.547	1.746	2.406	3.425	3.995	3,903	3,450	3,502	3.589	3.303	3,285	35.151	39.694	26,218
AGENTS COMMISSIONS	1.875	1,740	1.822	2,373	2.860	2.848	2.542	2.685	2.695	2,488	2,450	25,899	29,475	19.686
DRIVER RECORD ABSTRACTS	102	246	435	151	421	226	520	448	168	429	292	3,438	4,084	3,093
BAD DEBTS	-2	-4	-2	-10	9	-4	-3	-3	-11	-111	-3	-144	-147	-279
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	-143	283	-171	-670	-903	-808	-400	-192	-391	-73	-87	-3,555	-4.695	-2,888
EFFECT OF DISCOUNTING	3	-5	-220	16	149	-5	-7	-157	-43	-71	-58	-398	-437	-249
DISCOUNTED	-140	278	-391	-654	-754	-813	-407	-349	-434	-144	-145	-3,953	-5,132	-3,137
UNDERWRITING EXPENSES	\$4,382	\$3,527	\$4,270	\$5,285	\$6,531	\$6,160	\$6,102	\$6,283	\$6,007	\$5,965	\$5,879	\$60,391	\$67,974	\$45,581
NET UNDERWRITING GAIN (LOSS)	\$2,414	\$4,230	-\$191	\$2,621	-\$15,923	\$2,249	\$2,976	\$10,774	\$3,733	-\$5,660	\$4,333	\$11,556	\$13,688	\$41,608
ADMINISTRATIVE EXPENSES	400	419	391	420	488	445	485	483	451	1,193	493	5,668	7,008	5,656
PREMIUM FINANCE FEE	-9	-8	-9	-10	-11	-10	-10	-12	-13	-11	-15	-118	-103	-110
INVESTMENT INCOME	106	78	55	57	70	82	101	127	112	165	139	1,092	1,207	636
OPERATING RESULTS	\$2,111	\$3,881	-\$536	\$2,248	-\$16,352	\$1,876	\$2,582	\$10,406	\$3,381	-\$6,699	\$3,964	\$6,862	\$7,784	\$36,478
RATIOS:														
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	1.4%	-8.9%	14.1%	-1.7%	64.6%	-1.3%	-1.5%	-29.0%	-1.8%	28.5%	-2.0%	5.6%	4.9%	-11.4%
Current Accident Year	68.4%	-8.9% 70.2%	68.3%	-1.7% 68.8%	04.0% 71.7%	-1.3% 69.5%	-1.5% 69.4%	-29.0%	-1.0% 69.4%	20.5% 70.5%	-2.0% 69.0%	69.7%	69.7%	-11.4%
All Accident Years Combined	69.8%	61.3%	82.4%	67.1%	136.3%	68.2%	67.9%	41.9%	67.6%	99.0%	67.0%	75.3%	74.6%	59.7%
Underwriting & Admin Exp.(Earned)	21.3%	19.6%	20.2%	23.7%	27.1%	25.0%	23.3%	23.1%	21.5%	23.0%	20.6%	22.6%	23.3%	23.7%
COMBINED OPERATING RATIO	91.1%	80.9%	102.6%	90.8%	163.4%	93.2%	91.2%	65.0%	89.1%	122.0%	87.6%	97.9%	97.9%	83.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

											12 Months	CY2018
	A 11	0	NO	DC 1	NB	NFLD &	Values	NUA/T	N	T -4-1	Updated	12 Months
UNDERWRITING REVENUE:	Alberta	Ontario	NS	PEI	NB	LAB	Yukon	NWT	Nunavut	Total	Projections	Actual
PREMIUMS WRITTEN	\$105,134	\$133,683	\$31,370	\$5,434	\$25,974	\$32,184	\$1,862	\$3,753	\$936	\$340,330	\$384,496	\$254,047
CHANGE IN UNEARNED PREMIUMS	-9,190	-27,705	م31,370 −5,014	φ0,434 -725	-2,189 -2,189	•32,164 -3,769	φ1,002 -75	ەە,753 77	აფან -17	-48,607	-63,046	5254,047 -37,666
NET PREMIUMS EARNED	\$95,944	\$105,978	\$26,356	\$4,709	\$23,785	\$28,415	\$1,787	\$3,830	\$919	\$291,723	\$321,450	\$216,381
	\$55,544	\$105,570	φ 20, 330	φ 4 ,703	φ 2 5,705	φ20,41 <u>5</u>	\$1,707	φ3,030		φ 2 91,723	<i>\$</i> 521,450	φ210,301
CLAIMS INCURRED												
PRIOR ACCIDENT YEARS												
UNDISCOUNTED	10,584	4,348	-909	381	-2,973	4,424	247	-1,041	-115	14,946	14,946	-14,683
EFFECT OF DISCOUNTING	1,122	787	-128	-54	-370	145	37	-20	6	1,525	779	-9,883
DISCOUNTED	11,706	5,135	-1,037	327	-3,343	4,569	284	-1,061	-109	16,471	15,725	-24,566
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	62,095	61,239	20.810	3,327	18,205	23.572	1,063	2,323	372	193.006	212,771	147,959
EFFECT OF DISCOUNTING	2.755	4,041	1,064	197	877	1,177	59	110	19	10,299	11,292	5,799
DISCOUNTED	64,850	65,280	21,874	3,524	19,082	24,749	1,122	2,433	391	203,305	224,063	153,758
	\$76,556	\$70,415	\$20,837	\$3,851	\$15,739	\$29,318	\$1,406	\$1,372	\$282	\$219,776	\$239,788	\$129,192
_					· · / · · ·	· · /· ·	<u> </u>	1 12		· · / ·		
UNDERWRITING EXPENSES				= 10								
OPERATING & SERVICE FEES	10,514	14,436	3,136	542	2,618	3,249	186	376	94	35,151	39,694	26,218
AGENTS COMMISSIONS	8,198	8,272	2,861	502	2,413	3,047	165	363	78	25,899	29,475	19,686
DRIVER RECORD ABSTRACTS	752	326	946	239	570	522	16	61	6	3,438	4,084	3,093
BAD DEBTS	-69	-86	-29	41	-23	57	-21	-15	1	-144	-147	-279
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	-561	-1,669	-705	-64	-201	-358	-6	9	0	-3,555	-4,695	-2,888
EFFECT OF DISCOUNTING	0	0	-125	0	0	-273	0	0	0	-398	-437	-249
DISCOUNTED	-561	-1,669	-830	-64	-201	-631	-6	9	0	-3,953	-5,132	-3,137
UNDERWRITING EXPENSES	\$18,834	\$21,279	\$6,084	\$1,260	\$5,377	\$6,244	\$340	\$794	\$179	\$60,391	\$67,974	\$45,581
NET UNDERWRITING GAIN (LOSS)	\$554	\$14,284	-\$565	-\$402	\$2,669	-\$7,147	\$41	\$1,664	\$458	\$11,556	\$13,688	\$41,608
ADMINISTRATIVE EXPENSES	1,592	2,110	546	160	462	558	76	102	62	5,668	7,008	5,656
PREMIUM FINANCE FEE	-33	-55	-11	0	-8	-11	0	0	0	-118	-103	-110
INVESTMENT INCOME	320	399	96	25	92	136	7	14	3	1,092	1,207	636
—	· ·						¢00					
OPERATING RESULTS	-\$751	\$12,518	-\$1,026	-\$537	\$2,291	-\$7,580	-\$28	\$1,576	\$399	\$6,862	\$7,784	\$36,478
DATION												
RATIOS:												
Claims & Adj Expenses Incurred (Earned)	12.2%	4.8%	-3.9%	6.9%	-14.1%	16.1%	15.9%	-27.7%	-11.9%	5.6%	4.9%	-11.4%
Prior Accident Years	12.2% 67.6%	4.8% 61.6%			-14.1% 80.2%	16.1% 87.1%	15.9% 62.8%		-11.9% 42.5%		4.9% 69.7%	
Current Accident Year			83.0%	74.8%				63.5%		69.7%		71.1%
All Accident Years Combined	79.8% 21.3%	66.4% 22.1%	79.1% 25.2%	81.7% 30.2%	66.1% 24.5%	103.2% 23.9%	78.7% 23.3%	35.8%	30.6% 26.2%	75.3% 22.6%	74.6% 23.3%	59.7% 23.7%
Underwriting & Admin Exp.(Earned)	21.3%	22.1%	25.2%	30.2%	24.5%	23.9%	23.3%	23.4%	20.2%	22.0%	23.3%	23.1%
COMBINED OPERATING RATIO	101.1%	88.5%	104.3%	111.9%	90.6%	127.1%	102.0%	59.2%	56.8%	97.9%	97.9%	83.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

												CY2019	12 Months Updated	CY2018 12 Months
	January	February	March	April	Мау	June	July	August	September	October	November	YTD	Projections	Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$8,413	\$4,209	\$7,005	\$10,619	\$12,306	\$9,541	\$10,022	\$9,718	\$12,134	\$10,022	\$11,145	\$105,134	\$123,751	\$82,892
CHANGE IN UNEARNED PREMIUMS	-892	2,384	774	-2,646	-3,796	-1,067	-804	-297	-2,290	350	-906	-9,190	-18,468	-16,069
NET PREMIUMS EARNED	\$7,521	\$6,593	\$7,779	\$7,973	\$8,510	\$8,474	\$9,218	\$9,421	\$9,844	\$10,372	\$10,239	\$95,944	\$105,283	\$66,823
CLAIMS INCURRED PRIOR ACCIDENT YEARS														
UNDISCOUNTED	181	-521	1,972	5	6,101	-2	-1	3,566	-1	-743	27	10,584	10,583	-3.140
EFFECT OF DISCOUNTING	25	-116	674	-86	1,176	-62	-102	60	-119	-208	-120	1,122	898	-2,049
DISCOUNTED	206	-637	2,646	-81	7,277	-64	-103	3,626	-120	-951	-93	11,706	11,481	-5,189
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	4,374	4,037	4,808	4,855	5,130	5,168	5,603	8,762	6,437	6,295	6,626	62,095	68,149	42,387
EFFECT OF DISCOUNTING	186	149	239	193	311	218	222	559	274	166	238	2,755	3,003	1,246
DISCOUNTED CLAIMS INCURRED	4,560 \$4,766	4,186 \$3,549	5,047 \$7,693	5,048 \$4,967	5,441 \$12,718	5,386 \$5,322	5,825 \$5,722	9,321 \$12,947	6,711 \$6,591	6,461 \$5,510	6,864 \$6,771	64,850 \$76,556	71,152 \$82,633	43,633 \$38,444
	\$4,700	\$3,545	\$7,093	\$4,907	\$12,710	\$J,322	φ 3 ,122	φ12, 34 1	\$0,591	\$3,310	\$0,771	\$70,550	\$62,033	\$30,444
	0.40	100	704	4 000	1 000	054	4 000	070	4 0 4 0	4 000	4.445	10 51 4	10.077	0.000
OPERATING & SERVICE FEES AGENTS COMMISSIONS	840 654	422 329	701 539	1,062 798	1,230 943	954 739	1,003 783	972 811	1,213 933	1,002 795	1,115 874	10,514 8,198	12,377 9,787	8,290 6,602
DRIVER RECORD ABSTRACTS	25	61	85	17	116	61	85	76	53	82	91	752	988	690
BAD DEBTS	0	-3	-1	0	-2	1	0	0	0	-64	0	-69	-69	-40
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	-77	202	69	-224	-318	-81	-62	159	-187	27	-69	-561	-1,319	-1,348
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-77	202	69	-224	-318	-81	-62	159	-187	27	-69	-561	-1,319	-1,348
UNDERWRITING EXPENSES	\$1,442	\$1,011	\$1,393	\$1,653	\$1,969	\$1,674	\$1,809	\$2,018	\$2,012	\$1,842	\$2,011	\$18,834	\$21,764	\$14,194
NET UNDERWRITING GAIN (LOSS)	\$1,313	\$2,033	-\$1,307	\$1,353	-\$6,177	\$1,478	\$1,687	-\$5,544	\$1,241	\$3,020	\$1,457	\$554	\$886	\$14,185
ADMINISTRATIVE EXPENSES	108	105	106	120	135	79	131	122	149	376	161	1,592	2,121	1,723
PREMIUM FINANCE FEE	-3	-2	-2	-3	-3	-2	-3	-3	-4	-3	-5	-33	-28	-33
INVESTMENT INCOME	33	24	15	17	21	25	29	35	32	50	39	320	354	175
OPERATING RESULTS	\$1,235	\$1,950	-\$1,400	\$1,247	-\$6,294	\$1,422	\$1,582	-\$5,634	\$1,120	\$2,691	\$1,330	-\$751	-\$909	\$12,604
AVERAGE YTD OPERATING RESULT	\$1,235	\$1,593	\$595	\$758	-\$652	-\$307	-\$37	-\$737	-\$530	-\$208	-\$68	-\$68	-\$76	\$1,050
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	2.7%	-9.7%	34.0%	-1.0%	85.5%	-0.8%	-1.1%	38.5%	-1.2%	-9.2%	-0.9%	12.2%	10.9%	-7.8%
Current Accident Year	60.6%	63.5%	64.9%	63.3%	63.9%	63.6%	63.2%	98.9%	68.2%	62.3%	67.0%	67.6%	67.6%	65.3%
All Accident Years Combined	63.3%	53.8%	98.9%	62.3%	149.4%	62.8%	62.1%	137.4%	67.0%	53.1%	66.1%	79.8%	78.5%	57.5%
Underwriting & Admin Exp.(Earned)	20.6%	16.9%	19.3%	22.2%	24.7%	20.7%	21.0%	22.7%	22.0%	21.4%	21.2%	21.3%	22.7%	23.8%
COMBINED OPERATING RATIO	83.9%	70.7%	118.2%	84.5%	174.1%	83.5%	83.1%	160.1%	89.0%	74.5%	87.3%	101.1%	101.2%	81.3%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

													12 Months	CY2018
	January	February	March	April	Мау	June	July	August	September	October	November	CY2019 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	Candary	rebruary			May	Unic	<u> </u>	August	ocptember	Octobel	November		Trojections	Actual
PREMIUMS WRITTEN	\$9,357	\$6,745	\$8,710	\$13,663	\$14,911	\$17,315	\$13,394	\$13,974	\$12,115	\$11,903	\$11,596	\$133,683	\$147,814	\$85,210
CHANGE IN UNEARNED PREMIUMS	-1,848	93	-879	-4,974	-5,555	-7,353	-2,854	-2,837	-952	-511	-35	-27,705	-30,570	-18,728
NET PREMIUMS EARNED	\$7,509	\$6,838	\$7,831	\$8,689	\$9,356	\$9,962	\$10,540	\$11,137	\$11,163	\$11,392	\$11,561	\$105,978	\$117,244	\$66,482
CLAIMS INCURRED PRIOR ACCIDENT YEARS														
UNDISCOUNTED	187	-1,320	-2,594	2	3,628	16	-2	-5,373	3	9,794	7	4,348	4,347	-11,417
EFFECT OF DISCOUNTING	3	-35	824	-155	1,532	-90	-94	-1,293	-127	469	-247	787	577	-4,052
DISCOUNTED	190	-1,355	-1,770	-153	5,160	-74	-96	-6,666	-124	10,263	-240	5,135	4,924	-15,469
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	4,739	4,439	4,486	5,397	5,232	6,050	6,421	4,336	6,432	6,965	6,742	61,239	67,812	40,818
EFFECT OF DISCOUNTING	319	289	367	335	539	459	466	124	386	465	292	4,041	4,481	2,208
DISCOUNTED	5,058	4,728	4,853	5,732	5,771	6,509	6,887	4,460	6,818	7,430	7,034	65,280	72,293	43,026
CLAIMS INCURRED	\$5,248	\$3,373	\$3,083	\$5,579	\$10,931	\$6,435	\$6,791	-\$2,206	\$6,694	\$17,693	\$6,794	\$70,415	\$77,217	\$27,557
UNDERWRITING EXPENSES														
OPERATING & SERVICE FEES	1,010	729	941	1,475	1,610	1,870	1,447	1,509	1,308	1,285	1,252	14,436	15,974	9,204
AGENTS COMMISSIONS	568	380	574	754	896	1,117	824	920	776	769	694	8,272	9,232	5,089
DRIVER RECORD ABSTRACTS BAD DEBTS	12 0	19 0	38 0	17 -9	35 14	19 -1	46 0	39 0	17 0	50 - <mark>90</mark>	34 0	326 - <mark>86</mark>	421 -87	246 -122
BAD DEBTS	0	0	0	-9	14	- 1	0	0	0	-90	0	-00	-07	-122
PREMIUM DEFICIENCY/(DPAC)														
	-115	10	-52	-303	-339	-457	-168	-159	-55	-30	-1	-1,669	-1,845	-1,184
EFFECT OF DISCOUNTING DISCOUNTED	0 -115	0 10	0 -52	0 -303	0 -339	0 -457	0 -168	0 -159	0 -55	0 -30	0 -1	0 -1,669	0 -1,845	0 -1,184
UNDERWRITING EXPENSES	\$1,475	\$1,138	\$1,501	\$1,934	\$2,216	\$2,548	\$2,149	\$2,309	\$2,046	\$1,984	\$1,979	\$21,279	\$23,695	\$13,233
NET UNDERWRITING GAIN (LOSS)	\$786	\$2,327	\$3,247	\$1,176	-\$3,791	\$979	\$1,600	\$11,034	\$2,423	-\$8,285	\$2,788	\$14,284	\$16,332	\$25,692
ADMINISTRATIVE EXPENSES	155	154	141	175	173	199	177	176	144	449	167	2,110	2,580	1,821
PREMIUM FINANCE FEE	-4	-4	-4	-4	-5	-5	-5	-6	-6	-5	-7	-55	-49	-46
INVESTMENT INCOME	32	26	19	18	25	27	37	62	40	57	56	399	444	241
OPERATING RESULTS	\$659	\$2,195	\$3,121	\$1,015	-\$3,944	\$802	\$1,455	\$10,914	\$2,313	-\$8,682	\$2,670	\$12,518	\$14,147	\$24,066
AVERAGE YTD OPERATING RESULT	\$659	\$1,427	\$1,992	\$1,748	\$609	\$641	\$758	\$2,027	\$2,059	\$985	\$1,138	\$1,138	\$1,179	\$2,006
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	2.5%	-19.8%	-22.6%	-1.8%	55.2%	-0.7%	-0.9%	-59.9%	-1.1%	90.1%	-2.1%	4.8%	4.2%	-23.3%
Current Accident Year	67.4%	69.1%	62.0%	66.0%	61.7%	65.3%	65.3%	40.0%	61.1%	65.2%	60.8%	61.6%	61.7%	64.7%
All Accident Years Combined	69.9%	49.3%	39.4%	64.2%	116.9%	64.6%	64.4%	-19.9%	60.0%	155.3%	58.7%	66.4%	65.9%	41.4%
Underwriting & Admin Exp.(Earned)	21.7%	18.9%	21.0%	24.3%	25.5%	27.6%	22.1%	22.3%	19.6%	21.4%	18.6%	22.1%	22.4%	22.6%
COMBINED OPERATING RATIO	91.6%	68.2%	60.4%	88.5%	142.4%	92.2%	86.5%	2.4%	79.6%	176.7%	77.3%	88.5%	88.3%	64.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

												CY2019	12 Months Updated	CY2018 12 Months
	January	February	March	April	Мау	June	July	August	September	October	November	YTD	Projections	Actual
	* 0.405	¢4 700	\$ 0,400	* 0.007	* 0 - 1-	CO 444	CO 450	CO 01 1	\$ 0,400	* 0.004	CO 447	\$04.070	\$ 04,000	¢00.070
PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$2,135 - <mark>125</mark>	\$1,766 66	\$2,468 - <mark>386</mark>	\$2,307 - <mark>230</mark>	\$3,547 -1,245	\$3,444 -1,066	\$3,153 - <mark>630</mark>	\$2,914 - <mark>297</mark>	\$3,438 - <mark>681</mark>	\$3,081 - <mark>178</mark>	\$3,117 - <mark>242</mark>	\$31,370 - <mark>5,014</mark>	\$34,692 -5,543	\$23,070 -2,393
	\$2,010	\$1,832	\$2,082	\$2,077	\$2,302	\$2,378	\$2,523	\$2,617	\$2,757	\$2,903	\$2,875	\$26,356	\$29,149	\$20,677
CLAIMS INCURRED PRIOR ACCIDENT YEARS														
UNDISCOUNTED EFFECT OF DISCOUNTING	22 -84	4 -58	1,091 300	1 -21	646 292	0 -9	-4 -47	-2,555 -251	-1 -79	-114 -104	1 -67	-909 -128	-910 -199	228 -644
DISCOUNTED	-62	-58	1,391	-21	938	-9	-47	-2.806	-79	-104	-66	-1,037	-1,109	-416
	02	01	1,001	20	000	Ŭ	01	2,000	00	210	00	1,001	1,100	110
CURRENT ACCIDENT YEAR UNDISCOUNTED	1,608	1,491	1,669	1,684	1,903	1,936	2,061	1,775	2,188	2,222	2,273	20,810	23,044	16,339
EFFECT OF DISCOUNTING	84	57	95	73	166	105	103	67	111	89	114	1,064	1,158	614
DISCOUNTED	1,692	1,548	1,764	1,757	2,069	2,041	2,164	1,842	2,299	2,311	2,387	21,874	24,202	16,953
CLAIMS INCURRED	\$1,630	\$1,494	\$3,155	\$1,737	\$3,007	\$2,032	\$2,113	-\$964	\$2,219	\$2,093	\$2,321	\$20,837	\$23,093	\$16,537
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	213	177	247	231	355	344	315	291	344	308	311	3,136	3,469	2,306
AGENTS COMMISSIONS	206	156	214	223	314	314	295	272	304	277	286	2,861	3,158	2,086
DRIVER RECORD ABSTRACTS	29	60	118	64	105	65	161	106	41	123	74	946	1,144	805
BAD DEBTS	1	0	0	0	-1	-2	0	-1	0	-26	0	-29	-30	-29
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	-5	10	-204	-37	-69	-122	-92	-88	-56	-19	-23	-705	-750	10
EFFECT OF DISCOUNTING DISCOUNTED	15 10	-2 8	38 -166	16 -21	97	22 -100	18 -74	-157 -245	-43 -99	-71 -90	-58 -81	-125 -830	-164 -914	129 139
UNDERWRITING EXPENSES	\$459	<u>\$401</u>	\$413	\$497	28 \$801	\$621	\$697	\$423	\$590	\$592	\$590	\$6,084	\$6,827	\$5,307
NET UNDERWRITING GAIN (LOSS)	-\$79	-\$63	-\$1,486	-\$157	-\$1,506	-\$275	-\$287	\$3,158	-\$52	\$218	-\$36	-\$565	-\$771	-\$1,167
ADMINISTRATIVE EXPENSES	40	44	43	26	47	47	51	43	45	111	49	546	654	529
PREMIUM FINANCE FEE	-1	-1	43 -1	-1	-1	-1	-1	-1	43 -1	-1	-1	-11	-7	-9
INVESTMENT INCOME	9	7	5	6	7	7	10	8	10	15	12	96	106	51
OPERATING RESULTS	-\$111	-\$101	-\$1,525	-\$178	-\$1,547	-\$316	-\$329	\$3,122	-\$88	\$121	-\$74	-\$1,026	-\$1,326	-\$1,654
AVERAGE YTD OPERATING RESULT	-\$111	-\$106	-\$579	-\$479	-\$692	-\$630	-\$587	-\$123	-\$119	-\$95	-\$93	-\$93	-\$111	-\$138
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	-3.1%	-2.9%	66.8%	-1.0%	40.7%	-0.4%	-2.0%	-107.2%	-2.9%	-7.5%	-2.3%	-3.9%	-3.8%	-2.0%
Current Accident Year	84.2%	84.5%	84.7%	84.6%	89.9%	85.8%	85.8%	70.4%	83.4%	79.6%	83.0%	83.0%	83.0%	82.0%
All Accident Years Combined	81.1%	81.6%	151.5%	83.6%	130.6%	85.4%	83.8%	-36.8%	80.5%	72.1%	80.7%	79.1%	79.2%	80.0%
Underwriting & Admin Exp.(Earned)	24.8%	24.3%	21.9%	25.2%	36.8%	28.1%	29.6%	17.8%	23.0%	24.2%	22.2%	25.2%	25.7%	28.2%
COMBINED OPERATING RATIO	105.9%	105.9%	173.4%	108.8%	167.4%	113.5%	113.4%	-19.0%	103.5%	96.3%	102.9%	104.3%	104.9%	108.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

	January	February	March	April	Мау	June	July	August	September	October	November	CY2019 YTD	12 Months Updated Projections	CY2018 12 Months Actual
UNDERWRITING REVENUE:	bandary	rebruary	March		May	Unic	Ully	August	ocptember	October	November		Trojections	Actual
PREMIUMS WRITTEN	\$334	\$225	\$272	\$589	\$531	\$491	\$546	\$787	\$526	\$636	\$497	\$5,434	\$5,849	\$4,547
CHANGE IN UNEARNED PREMIUMS	55	117	106	-207	-122	-90	-92	-300	-39	-139	-14	-725	-667	-8
NET PREMIUMS EARNED	\$389	\$342	\$378	\$382	\$409	\$401	\$454	\$487	\$487	\$497	\$483	\$4,709	\$5,182	\$4,539
CLAIMS INCURRED PRIOR ACCIDENT YEARS														
UNDISCOUNTED	6	80	68	-1	1,436	-1	0	-918	0	-289	0	381	382	350
EFFECT OF DISCOUNTING	-36	-3	48	0	143	-3	-13	-113	-4	-71	-2	-54	-65	-222
DISCOUNTED	-30	77	116	-1	1,579	-4	-13	-1,031	-4	-360	-2	327	317	128
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	252	223	254	253	359	285	326	373	348	313	341	3,327	3,673	4,205
EFFECT OF DISCOUNTING	15	15	16	5	37	16	7	30	21	17	18	197	210	241
DISCOUNTED	267	238	270	258	396	301	333	403	369	330	359	3,524	3,883	4,446
CLAIMS INCURRED	\$237	\$315	\$386	\$257	\$1,975	\$297	\$320	-\$628	\$365	-\$30	\$357	\$3,851	\$4,200	\$4,574
UNDERWRITING EXPENSES OPERATING & SERVICE FEES	33	22	27	59	53	49	54	79	52	64	50	542	585	457
AGENTS COMMISSIONS	32	22	27	52	49	46	51	65	54	56	48	502	541	427
DRIVER RECORD ABSTRACTS	3	14	40	9	25	9	49	22	9	44	15	239	256	206
BAD DEBTS	0	0	0	0	0	0	0	0	0	41	0	41	41	-7
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	6	9	9	-16	-11	-8	-9	-24	-7	-12	-1	-64	-63	3
EFFECT OF DISCOUNTING	0	0	0	0	17	-7	-10	0	0	0	0	0	0	0
DISCOUNTED	6	9	9	-16	6	-15	-19	-24	-7	-12	-1	-64	-63	3
UNDERWRITING EXPENSES	\$74	\$67	\$103	\$104	\$133	\$89	\$135	\$142	\$108	\$193	\$112	\$1,260	\$1,360	\$1,086
NET UNDERWRITING GAIN (LOSS)	\$78	-\$40	-\$111	\$21	-\$1,699	\$15	-\$1	\$973	\$14	\$334	\$14	-\$402	-\$378	-\$1,121
ADMINISTRATIVE EXPENSES	13	10	8	12	15	20	18	19	11	22	12	160	171	157
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	-1	0
INVESTMENT INCOME	3	2	2	1	1	3	4	1	2	3	3	25	28	15
OPERATING RESULTS	\$68	-\$48	-\$117	\$10	-\$1,713	-\$2	-\$15	\$955	\$5	\$315	\$5	-\$537	-\$522	-\$1,263
AVERAGE YTD OPERATING RESULT	\$68	\$10	-\$32	-\$22	-\$360	-\$300	-\$260	-\$108	-\$95	-\$54	-\$49	-\$49	-\$44	-\$105
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	-7.7%	22.5%	30.7%	-0.3%	386.1%	-1.0%	-2.9%	-211.7%	-0.8%	-72.4%	-0.4%	6.9%	6.1%	2.8%
Current Accident Year	68.6%	69.6%	71.4%	67.5%	96.8%	75.1%	73.3%	82.8%	75.8%	66.4%	74.3%	74.8%	74.9%	98.0%
All Accident Years Combined	60.9%	92.1%	102.1%	67.2%	482.9%	74.1%	70.4%	-128.9%	75.0%	-6.0%	73.9%	81.7%	81.0%	100.8%
Underwriting & Admin Exp.(Earned)	22.4%	22.5%	29.4%	30.4%	36.2%	27.2%	33.7%	33.1%	24.4%	43.3%	25.7%	30.2%	29.5%	27.4%
COMBINED OPERATING RATIO	83.3%	114.6%	131.5%	97.6%	519.1%	101.3%	104.1%	-95.8%	99.4%	37.3%	99.6%	111.9%	110.5%	128.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

								• •				CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	Мау	June	July	August	September	October	November	YTD	Projections	Actual
PREMIUMS WRITTEN	\$2,000	\$1,275	\$2,077	\$2,272	\$3,019	\$2,916	\$2,182	\$2,721	\$2,532	\$2,715	\$2,265	\$25,974	\$29,486	\$23,172
CHANGE IN UNEARNED PREMIUMS	7	511	-70	-300	-893	-791	24	-387	-199	-230	139	-2,189	-3,312	-1,190
NET PREMIUMS EARNED	\$2,007	\$1,786	\$2,007	\$1,972	\$2,126	\$2,125	\$2,206	\$2,334	\$2,333	\$2,485	\$2,404	\$23,785	\$26,174	\$21,982
CLAIMS INCURRED														
PRIOR ACCIDENT YEARS														
UNDISCOUNTED	18	377	-994	-2	-5	-2	-1	-2,160	-2	-200	-2	-2,973	-2,972	3,646
EFFECT OF DISCOUNTING	58	-32	252	-64	311	-101	-55	-405	-96	-211	-27	-370	-501	-849
DISCOUNTED	76	345	-742	-66	306	-103	-56	-2,565	-98	-411	-29	-3,343	-3,473	2,797
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	1,371	1,241	1,588	1,438	2,108	1,666	1,729	1,868	1,834	1,520	1,842	18,205	20,010	16,622
EFFECT OF DISCOUNTING	53	35	93	58	168	68	95	99	97	22	89	877	958	521
DISCOUNTED	1,424	1,276	1,681	1,496	2,276	1,734	1,824	1,967	1,931	1,542	1,931	19,082	20,968	17,143
CLAIMS INCURRED	\$1,500	\$1,621	\$939	\$1,430	\$2,582	\$1,631	\$1,768	-\$598	\$1,833	\$1,131	\$1,902	\$15,739	\$17,495	\$19,940
UNDERWRITING EXPENSES														
OPERATING & SERVICE FEES	200	128	207	228	302	292	218	272	254	291	226	2,618	2,970	2,358
AGENTS COMMISSIONS	182	139	195	202	274	258	202	247	234	259	221	2,413	2,728	2,153
DRIVER RECORD ABSTRACTS BAD DEBTS	17 0	45 0	73 0	26 0	78 0	38 -1	94 -1	72 0	24 0	63 -21	40 0	570 - <mark>23</mark>	621 -23	544 -20
DAD DEBIS	0	0	0	0	0	-1	-1	0	0	-21	0	-23	-23	-20
UNDISCOUNTED	-1	40	-8	-23	-76	-66	2	-32	-18	-24	5	-201	-301	-96
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-1	40	-8	-23	-76	-66	2	-32	-18	-24	5	-201	-301	-96
UNDERWRITING EXPENSES	\$398	\$352	\$467	\$433	\$578	\$521	\$515	\$559	\$494	\$568	\$492	\$5,377	\$5,995	\$4,939
NET UNDERWRITING GAIN (LOSS)	\$109	-\$187	\$601	\$109	-\$1,034	-\$27	-\$77	\$2,373	\$6	\$786	\$10	\$2,669	\$2,684	-\$2,897
ADMINISTRATIVE EXPENSES	35	34	36	28	41	39	41	41	34	96	37	462	572	518
PREMIUM FINANCE FEE	0	0	-1	-1	-1	-1	0	-1	-1	-1	-1	-8	-6	-10
INVESTMENT INCOME	11	8	5	5	5	8	7	8	11	15	9	92	101	57
OPERATING RESULTS	\$85	-\$213	\$569	\$85	-\$1,071	-\$59	-\$111	\$2,339	-\$18	\$704	-\$19	\$2,291	\$2,207	-\$3,368
AVERAGE YTD OPERATING RESULT	\$85	-\$64	\$147	\$132	-\$109	-\$101	-\$102	\$203	\$178	\$231	\$208	\$208	\$184	-\$281
AVERAGE TTD OF ERATING RESOLT	400	-404	φ1 <i>41</i>	ψIJZ	-\$105	-\$101	-9102	φ 2 05	φ17 0	ΨZJI	φ200	\$200	\$104	-9201
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	3.8%	19.3%	-37.0%	-3.3%	14.4%	-4.8%	-2.5%	-109.9%	-4.2%	-16.5%	-1.2%	-14.1%	-13.3%	12.7%
Current Accident Year	71.0%	71.4%	83.8%	75.9%	107.1%	81.6%	82.7%	84.3%	82.8%	62.1%	80.3%	80.2%	80.1%	78.0%
All Accident Years Combined	74.8%	90.7%	46.8%	72.6%	121.5%	76.8%	80.2%	-25.6%	78.6%	45.6%	79.1%	66.1%	66.8%	90.7%
Underwriting & Admin Exp.(Earned)	21.6%	21.6%	25.1%	23.4%	29.1%	26.4%	25.2%	25.7%	22.6%	26.7%	22.0%	24.5%	25.1%	24.8%
COMBINED OPERATING RATIO	96.4%	112.3%	71.9%	96.0%	150.6%	103.2%	105.4%	0.1%	101.2%	72.3%	101.1%	90.6%	91.9%	115.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

(thousands of dollars)

FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR Operating Results for the 11 months ended November 30, 2019 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 11/2019

12 Months CY2018 CY2019 Updated 12 Months January February March April May June July August September October November YTD Projections Actual UNDERWRITING REVENUE: PREMIUMS WRITTEN \$2,024 \$2,287 \$2,277 \$2,979 \$3,246 \$3,414 \$3,415 \$3,200 \$3,541 \$3,015 \$2,786 \$32,184 \$35,413 \$28,045 CHANGE IN UNEARNED PREMIUMS 396 152 -698 -755 -159 -3,769 -4,110 642 -122 -583 -895 -680 -433 8 NET PREMIUMS EARNED \$2,420 \$2,165 \$2,429 \$2,396 \$2,548 \$2,519 \$2,735 \$2,767 \$2,786 \$2,856 \$2,794 \$28,415 \$31,303 \$28,687 CLAIMS INCURRED PRIOR ACCIDENT YEARS 36 40 950 1,678 812 4,424 4,425 -3 915 0 0 -3.465 UNDISCOUNTED -3 -1 -152 455 377 -80 -197 EFFECT OF DISCOUNTING -36 -53 -103 195 -113 -148 145 51 -1,641 DISCOUNTED -116 4 1,405 -56 1,292 -83 -103 1,873 -113 664 -198 4,569 4,476 -5,106 CURRENT ACCIDENT YEAR 2,321 UNDISCOUNTED 1.932 1.757 1.724 1.857 2.049 1.969 2.132 2.284 2.189 3.358 23.572 25.986 23.441 EFFECT OF DISCOUNTING 88 72 94 81 140 88 112 123 111 154 114 1.177 1.277 830 2.020 1.938 2.300 2.435 DISCOUNTED 1.829 1.818 2,189 2.057 2.244 2.407 3.512 24,749 27.263 24.271 \$1,904 \$1,882 \$4,176 \$2,237 \$19,165 CLAIMS INCURRED \$1,833 \$3,223 \$3,481 \$1,974 \$2,141 \$4,280 \$2,187 \$29,318 \$31,739 UNDERWRITING EXPENSES **OPERATING & SERVICE FEES** 202 229 229 298 354 341 342 320 354 301 279 3.249 3,571 2,893 AGENTS COMMISSIONS 187 198 221 278 306 323 326 314 333 281 280 3,047 3,335 2,655 DRIVER RECORD ABSTRACTS 7 73 15 51 24 77 124 18 61 32 522 554 509 40 BAD DEBTS -2 -2 -2 -2 -10 83 -3 57 58 -28 -1 -2 -1 -1 PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED 39 -2 11 -54 -65 -81 -65 -45 -67 -24 -5 -358 -387 -284 EFFECT OF DISCOUNTING -12 -3 -258 0 35 -20 -15 0 0 0 0 -273 -273 -378 DISCOUNTED 27 -5 -247 -54 -30 -101 -80 -45 -67 -24 -631 -660 -662 -5 \$421 \$461 \$536 \$586 \$663 \$583 UNDERWRITING EXPENSES \$274 \$679 \$711 \$628 \$702 \$6.244 \$6.858 \$5.367 NET UNDERWRITING GAIN (LOSS) \$95 -\$129 -\$1,068 -\$22 -\$1.612 -\$41 -\$69 -\$2.224 -\$29 -\$2.022 -\$26 -\$7,147 -\$7,294 \$4,155 ADMINISTRATIVE EXPENSES 35 55 39 38 41 45 54 47 47 113 44 558 658 634 PREMIUM FINANCE FEE -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -11 -11 -12 INVESTMENT INCOME 15 10 8 8 10 10 11 9 15 22 18 136 149 84 OPERATING RESULTS \$74 -\$175 -\$1,100 -\$53 -\$1,644 -\$77 -\$113 -\$2,263 -\$62 -\$2,114 -\$53 -\$7,580 -\$7,814 \$3,593 \$74 -\$51 -\$580 -\$753 -\$689 -\$651 AVERAGE YTD OPERATING RESULT -\$400 -\$314 -\$496 -\$441 -\$669 -\$601 -\$689 \$299 RATIOS: Claims & Adi Expenses Incurred (Earned) Prior Accident Years -4.8% 0.2% 57.8% -2.3% 50.7% -3.3% -3.8% 67.7% -4.1% 23.2% -7.1% 16.1% 14.3% -17.8% Current Accident Year 83.5% 84.5% 74.8% 80.9% 85.9% 81.7% 82.0% 87.0% 82.6% 123.0% 87.2% 87.1% 87.1% 84.6% All Accident Years Combined 78.7% 84.7% 132.6% 78.6% 136.6% 78.4% 78.2% 154.7% 78.5% 146.2% 80.1% 103.2% 101.4% 66.8% Underwriting & Admin Exp.(Earned) 18.8% 23.8% 12.9% 24.0% 28.3% 25.0% 26.2% 27.4% 24.2% 28.5% 22.4% 23.9% 24.0% 20.9% COMBINED OPERATING RATIO 145.5% 97.5% 108.5% 102.6% 164.9% 103.4% 104.4% 182.1% 102.7% 174.7% 102.5% 127.1% 125.4% 87.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - YUKON Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

(mousanus or uonars)													C12019	
													12 Months	CY2018
												CY2019	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	YTD	Projections	Actual
UNDERWRITING REVENUE:														
PREMIUMS WRITTEN	\$104	\$58	\$105	\$142	\$407	\$259	\$227	\$160	\$129	\$160	\$111	\$1,862	\$2,168	\$1,860
CHANGE IN UNEARNED PREMIUMS	53	82	51	1	-246	-105	-52	13	42	35	51	-75	-221	-23
NET PREMIUMS EARNED	\$157	\$140	\$156	\$143	\$161	\$154	\$175	\$173	\$171	\$195	\$162	\$1,787	\$1,947	\$1,837
		\$1 4 0	\$150	φ1 4 5		\$1 5 4	\$175	\$175		\$135	\$102	\$1,707	ψ1,347	\$1,037
CLAIMS INCURRED														
PRIOR ACCIDENT YEARS														
UNDISCOUNTED	0	-12	240	-1	146	1	-1	-126	0	0	0	247	246	213
EFFECT OF DISCOUNTING	18	-2	42	-18	32	-2	-4	-9	-4	-14	-2	37	35	-132
DISCOUNTED	18	-14	282	-19	178	-1	-5	-135	-4	-14	-2	284	281	81
	10		202	10	110		Ŭ	100			-	201	201	01
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	96	87	96	86	95	94	110	118	106	80	95	1,063	1,161	1,261
EFFECT OF DISCOUNTING	5	5	6	4	6	9	5	10	2	6	1	59	63	42
DISCOUNTED	101	92	102	90	101	103	115	128	108	86	96	1,122	1,224	1,303
CLAIMS INCURRED	\$119	\$78	\$384	\$71	\$279	\$102	\$110	-\$7	\$104	\$72	\$94	\$1,406	\$1,505	\$1,384
												<i>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</i>	<i></i>	+ ·) · · · ·
UNDERWRITING EXPENSES														
OPERATING & SERVICE FEES	10	6	10	14	41	26	23	16	13	16	11	186	216	185
AGENTS COMMISSIONS	9	6	9	15	34	21	19	15	12	15	10	165	191	164
DRIVER RECORD ABSTRACTS	2	1	3	2	2	1	1	1	1	1	1	16	22	15
BAD DEBTS	0	0	0	0	0	0	0	0	-1	-20	0	-21	-22	-2
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	5	6	5	-1	-21	-8	-3	0	3	4	4	-6	-19	-1
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	5	6	5	-1	-21	-8	-3	0	3	4	4	-6	-19	-1
UNDERWRITING EXPENSES	\$26	\$19	\$27	\$30	\$56	\$40	\$40	\$32	\$28	\$16	\$26	\$340	\$388	\$361
NET UNDERWRITING GAIN (LOSS)	\$12	\$43	-\$255	\$42	-\$174	\$12	\$25	\$148	\$39	\$107	\$42	\$41	\$54	\$92
ADMINISTRATIVE EXPENSES	4	4	5	6	14	7	4	11	6	8	7	76	80	83
PREMIUM FINANCE FEE	4	4	0	0	0	0	- 0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	0	0	1	0	1	1	0	1	1	1	7	8	4
	I		0	<u> </u>	0	<u> </u>	<u> </u>		I		<u> </u>	/	0	<u>.</u>
OPERATING RESULTS	\$9	\$39	-\$260	\$37	-\$188	\$6	\$22	\$137	\$34	\$100	\$36	-\$28	-\$18	\$13
AVERAGE YTD OPERATING RESULT	\$9	\$24	-\$71	-\$44	-\$73	-\$60	-\$48	-\$25	-\$18	-\$6	-\$3	-\$3	-\$2	\$1
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	11.5%	-10.0%	180.8%	-13.3%	110.6%	-0.6%	-2.9%	-78.0%	-2.3%	-7.2%	-1.2%	15.9%	14.4%	4.4%
Current Accident Year	64.3%	65.7%	65.4%	62.9%	62.7%	66.9%	65.7%	74.0%	63.2%	44.1%	59.3%	62.8%	62.9%	70.9%
All Accident Years Combined	75.8%	55.7%	246.2%	49.6%	173.3%	66.3%	62.8%	-4.0%	60.9%	36.9%	58.1%	78.7%	77.3%	75.3%
Underwriting & Admin Exp.(Earned)	19.1%	16.4%	20.5%	25.2%	43.5%	30.5%	25.1%	24.9%	19.9%	12.3%	20.4%	23.3%	24.0%	24.2%
COMBINED OPERATING RATIO	94.9%	72.1%	266.7%	74.8%	216.8%	96.8%	87.9%	20.9%	80.8%	49.2%	78.5%	102.0%	101.3%	99.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - NWT Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

(thousands of donars)													C12019	
													12 Months	CY2018
												CY2019	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	YTD	Projections	Actual
UNDERWRITING REVENUE:	January	rebruary	March		Way	Julie	July	August	September	October	November		Trojections	Actual
	\$050	#000	\$000		¢ 450	\$000	\$ 000	¢050	* 050		* 005	#0 750	¢4,000	# 4.000
PREMIUMS WRITTEN	\$352	\$236	\$399	\$529	\$452	\$228	\$300	\$353	\$358	\$251	\$295	\$3,753	\$4,269	\$4,308
CHANGE IN UNEARNED PREMIUMS	19	79	-45	-167	-87	120	52	-18		79	38	77	-108	51
NET PREMIUMS EARNED	\$371	\$315	\$354	\$362	\$365	\$348	\$352	\$335	\$365	\$330	\$333	\$3,830	\$4,161	\$4,359
CLAIMS INCURRED														
PRIOR ACCIDENT YEARS														
UNDISCOUNTED	4	-100	404	2	470	0	0	405	4	-83	0	-1,041	-1,040	005
	4		-191	-2	-173	0	0	-495	-1					-685
EFFECT OF DISCOUNTING	15	-3	19	-7	25	-3	-4	-43	-8	-10	-1	-20	-23	-250
DISCOUNTED	19	-103	-172	-9	-148	-3	-4	-538	-9	-93	-1	-1,061	-1,063	-935
CURRENT ACCIDENT YEAR														
UNDISCOUNTED	193	177	193	206	242	191	194	242	221	255	209	2,323	2,524	2,399
EFFECT OF DISCOUNTING	10	0	8	12	9	11	13	20	8	11	8	110	121	2,335
									-					
DISCOUNTED	203	177	201	218	251	202	207	262	229	266	217	2,433	2,645	2,476
CLAIMS INCURRED	\$222	\$74	\$29	\$209	\$103	\$199	\$203	-\$276	\$220	\$173	\$216	\$1,372	\$1,582	\$1,541
UNDERWRITING EXPENSES														
OPERATING & SERVICE FEES	35	24	40	53	45	23	30	35	36	25	30	376	427	432
AGENTS COMMISSIONS	33	25	39	48	39	25	29	34	36	27	28	363	415	426
DRIVER RECORD ABSTRACTS	7	6	4	40	8	9	6	7	4	4	5	61	68	70
BAD DEBTS	-1	0	4	0	0	9	0	0	4	-15	0	-15	-16	-10
BAD DEBIS	-1	0	1	0	0	0	0	0	0	-15	0	-15	-10	-10
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	1	8	-4	-15	-6	11	5	-2	0	8	3	9	-8	7
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	1	8	-4	-15	-6	11	5	-2	0 0	8	3	9	-8	7
	\$75	\$63	\$80	\$87	\$86	\$68	\$70	\$74	\$76	\$49	\$66	\$794	\$886	\$925
			<u>.</u>							·		· · · · · · · · · · · · · · · · · · ·	· · · · ·	<u>.</u>
NET UNDERWRITING GAIN (LOSS)	\$74	\$178	\$245	\$66	\$176	\$81	\$79	\$537	\$69	\$108	\$51	\$1,664	\$1,693	\$1,893
ADMINISTRATIVE EXPENSES	7	8	9	10	13	5	5	14	9	13	9	102	113	128
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	-1	0
INVESTMENT INCOME	1	1	1	1	1	1	1	3	1	2	1	14	13	7
	<u> </u>	<u> </u>	<u>.</u>	<u> </u>	<u>.</u>	<u>.</u>			<u> </u>		<u> </u>			<u> </u>
OPERATING RESULTS	\$68	\$171	\$237	\$57	\$164	\$77	\$75	\$526	\$61	\$97	\$43	\$1,576	\$1,592	\$1,772
		• · · · ·	.				• • • • •	A 1 - - -			.	• · · · ·		
AVERAGE YTD OPERATING RESULT	\$68	\$120	\$159	\$133	\$139	\$129	\$121	\$172	\$160	\$153	\$143	\$143	\$133	\$148
RATIOS:														
Claims & Adj Expenses Incurred (Earned)														
Prior Accident Years	5.1%	-32.7%	-48.6%	-2.5%	-40.5%	-0.9%	-1.1%	-160.6%	-2.5%	-28.2%	-0.3%	-27.7%	-25.5%	-21.4%
Current Accident Year	54.7%	-52.7 %	-48.0 % 56.8%	60.2%	68.8%	58.0%	58.8%	78.2%	62.7%	-20.2 <i>%</i> 80.6%	65.2%	63.5%	63.6%	56.8%
All Accident Years Combined	59.8%	23.5%	8.2%	57.7%	28.3%	57.1%	57.7%	-82.4%	60.2%	52.4%	64.9%	35.8%	38.1%	35.4%
Underwriting & Admin Exp.(Earned)	22.1%	22.5%	25.1%	26.8%	27.1%	21.0%	21.3%	26.3%	23.3%	18.8%	22.5%	23.4%	24.0%	24.2%
COMBINED OPERATING RATIO	81.9%	46.0%	33.3%	84.5%	55.4%	78.1%	79.0%	-56.1%	83.5%	71.2%	87.4%	59.2%	62.1%	59.6%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT

Operating Results for the 11 months ended November 30, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 11/2019

(thousands of dollars)

	January	February	March	April	Мау	June	July	August	September	October	November	CY2019 YTD	12 Months Updated Projections	CY2018 12 Months Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN	\$37	\$85	\$41	\$54	\$56	\$44	\$178	\$79	\$145	\$108	\$109	\$936	\$1,054	\$943
CHANGE IN UNEARNED PREMIUMS	48	- <mark>8</mark>	44	φ <u></u> 31	29	37	-98	2	-58	-28	-16	-17	-47	φ343 52
NET PREMIUMS EARNED	\$85	\$77	\$85	\$85	\$85	\$81	\$80	\$81	\$87	\$80	\$93	\$919	\$1,007	\$995
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED	4 3 7	-41 -1 -42	83 10 93	0 0 0	105 26 131	1 0 1	0 -2 -2	-250 -28 -278	0 0 0	-17 -2 -19	0 0 0	-115 6 -109	-115 6 -109	-413 -44 -457
CURRENT ACCIDENT YEAR					10									
	39 1	34	36 1	38	43 4	38	38 1	24 1	37	8	37	372	412	487
EFFECT OF DISCOUNTING DISCOUNTED	40	2 36	37	3 41	4 47	2 40	39	1 25	3 40	-2 6	3 40	19 391	21 433	20 507
CLAIMS INCURRED	\$47	-\$6	\$130	\$41	\$178	\$41	\$37	-\$253	\$40	-\$13	\$40	\$282	\$324	\$50
UNDERWRITING EXPENSES														
OPERATING & SERVICE FEES	4	9	4	5	5	4	18	8	15	11	11	94	105	93
AGENTS COMMISSIONS	4	6	4	3	5	5	13	7	13	9	9	78	88	84
DRIVER RECORD ABSTRACTS BAD DEBTS	0 0	0 0	1 0	0 0	1 0	0 0	1 0	1 0	1 0	1 1	0 0	6 1	10 1	8 -21
PREMIUM DEFICIENCY/(DPAC)														
UNDISCOUNTED	4	0	3	3	2	4	-8	-1	-4	-3	0	0	-3	5
EFFECT OF DISCOUNTING DISCOUNTED	0 4	0 0	0 3	0 3	0 2	0 4	0	0 -1	0 -4	0	0 0	0	0	0
UNDERWRITING EXPENSES	\$12	\$15	\$12	\$11	\$13	\$13	- <u>8</u> \$24	\$15	\$25	- <u>3</u> \$19	\$20	\$179	- <u>3</u> \$201	5 \$169
NET UNDERWRITING GAIN (LOSS)	\$26	\$68	-\$57	\$33	-\$106	\$27	\$19	\$319	\$22	\$74	\$33	\$458	\$482	\$776
ADMINISTRATIVE EXPENSES	3	5	4	5	9	4	4	10	6	5	7	62	59	63
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	0	0	0	0	0	1	1	0	0	0	3	4	2
OPERATING RESULTS	\$24	\$63	-\$61	\$28	-\$115	\$23	\$16	\$310	\$16	\$69	\$26	\$399	\$427	\$715
AVERAGE YTD OPERATING RESULT	\$24	\$44	\$9	\$14	-\$12	-\$6	-\$3	\$36	\$34	\$37	\$36	\$36	\$36	\$60
RATIOS:														
Claims & Adj Expenses Incurred (Earned)	0.00/		100 40/	0.0%	454 40/	1.00/	0.50/	2 4 2 . 00/	0.001	00.00/	0.0%	11.00%	10.00/	45.00/
Prior Accident Years Current Accident Year	8.2% 47.1%	-54.5% 46.8%	109.4% 43.5%	0.0% 48.2%	154.1% 55.3%	1.2% 49.4%	-2.5% 48.8%	-343.2% 30.9%	0.0% 46.0%	-23.8% 7.5%	0.0% 43.0%	-11.9% 42.5%	-10.8% 43.0%	-45.9% 51.0%
All Accident Years Combined	55.3%	-7.7%	43.5%	48.2%	209.4%	49.4% 50.6%	46.3%	-312.3%	46.0%	-16.3%	43.0%	42.5%	32.2%	5.1%
Underwriting & Admin Exp.(Earned)	17.6%	26.0%	18.8%	18.8%	25.9%	21.0%	35.0%	30.9%	35.6%	30.0%	29.0%	26.2%	25.8%	23.3%
COMBINED OPERATING RATIO	72.9%	18.3%	171.7%	67.0%	235.3%	71.6%	81.3%	-281.4%	81.6%	13.7%	72.0%	56.8%	58.0%	28.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply