

777 Bay Street, Suite 2400 T: 416 863 1750 P.O. Box 121 Toronto, Ontario M5G 2C8

F: 416 868 0894 E: mail@facilityassociation.com

TO: MEMBERS OF THE FACILITY ASSOCIATION

**ATTENTION: CHIEF EXECUTIVE OFFICER** 

**BULLETIN NO.:** F2020 - 011

**DATE: FEBRUARY 27, 2020** 

**SUBJECT:** FARM - DECEMBER 2019 PARTICIPATION REPORT

#### A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.

Please be advised that the December 2019 FARM Participation Report is available on the Facility Association Portal at https://portal.facilityassociation.com.

#### **Key Points**

- (a) the 2019 year-to-date net operating surplus is \$10.9 million with the addition of \$4.0 million in surplus generated in December, resulting in a year-to-date COR of 96.9% on earned premium of \$324 million;
- (b) in comparison with the final Outlook for 2019, FARM finished the year with a net operating surplus \$9.7 million (49.2%) lower (i.e. worse) than expected and the combined ratio 5.2 points higher than expected, primarily due to prior accident year effects;
- (c) the projected 2020 year-end net operating surplus is now \$34.1 million, with a COR at 91.4% on earned premium of \$380 million (our Outlook for 2020 was \$33.7 million of net operating surplus with a COR of 90.5% on earned premium of \$342 million);
- (d) we continue to see increases in both vehicle counts and written premiums across rating classes on a rolling 12-month basis, with overall counts up 15 thousand (16%) and premium up \$119 million (47%), with premium growth driven primarily by private passenger vehicles, commercial vehicles, and interurban vehicles (long haul trucks);
- (e) December had significant volume increases across jurisdictions and business segment and this was mainly due to the release of unprocessed individually rated business from the Servicing Carriers; and
- (f) Member Participation Reports were released and made available on the FA Portal on February 21, 2020 as a result of our continuous effort to improve the timeliness of the monthly member reports.

#### **Summary of Financial Results**

The calendar year-to-date Operating Result is \$10.9 million and the incurred loss ratio to the end of 12 months is 74.5%, as summarized in the table at the top of the next page.

## **Bulletin F2020–011 FARM – December 2019 Participation Report**

FARM Summary of Financial Results (for month and year-to-date)

Amounts in \$000s	Dec 2019	Dec 2018	Year to date Dec 2019	Year to Date Dec 2018
Premium Written	32,637	15,655	372,967	254,047
Premium Earned	32,222	21,595	323,945	216,381
Incurred Losses	21,721	14,428	241,497	129,192
Underwriting & Admin Expense	6,509	3,992	71,594	50,711
Net Result from Operations	3,992	3,175	10,854	36,478
Ratios:				
Loss ratio - Prior Accident Years	(1.7%)	(3.2%)	4.9%	(11.4%)
- Current Accident Year	69.1%	70.0%	69.6%	71.1%
Total	67.4%	66.8%	74.5%	59.7%
Underwriting & Admin Expense	20.5%	18.9%	22.4%	23.7%
Combined Operating Ratio	87.9%	85.7%	96.9%	83.4%

rounding differences may occur

Compared with the Final FARM Outlook for 2019 (F18-092 posted Nov 30, 2018), 2019 finished with written premium \$127.1 million (51.7%) higher than expected, and earned premium \$84.5 million (35.3%) higher than expected. The net operating surplus at \$10.9 million was \$9.7 million (49.2%) lower than expected and the combined ratio was 5.2 points higher than expected as shown in the table above and at the top of the next page. (We do not explicitly show in the table the differences between the current/final result for 2019 and the Outlook, but they can be derived by comparing the first column and the last column).

FARM Summary of **Projected Year-end** Financial Results (current month's projection, prior month's projection, and Outlook posted November 2018)

FARM 2019 Year-end Projection	Current	Prior Mth		Final 2019
Amounts in \$000s	(Dec 2019)	(Nov 2019)	Change	Outlook*
Premium Written	372,967	384,497	(11,683)	245,869
Premium Earned	323,945	321,452	2,496	239,409
Incurred Losses	241,497	239,789	1,716	164,659
Underwriting & Admin Expense	71,594	73,878	(1,855)	54,223
Net Result from Operations	10,854	7,784	2,635	20,528
Ratios:				
Loss ratio - Prior Accident Years	4.9%	4.9%	0.0%	(1.5%)
- Current Accident Year	69.6%	69.7%	(0.1%)	70.2%
Total	74.5%	74.6%	0.0%	68.8%
Underwriting & Admin Expense	22.4%	23.3%	(0.7%)	22.9%
Combined Operating Ratio	96.9%	97.9%	(0.7%)	91.7%

rounding differences may occur

\*as posted to FA's website Nov. 30, 2018

These results are discussed in some detail in the "Current Month Results" section. For additional numeric details, please refer to Exhibit 1 "Summary of Operations for Calendar Year 2019 - All jurisdictions by month". A comparable summary by jurisdiction is included in Exhibit 2. Detailed exhibits by jurisdiction are included in the <u>Summary of Operations</u> folder on our website.

#### **Updated Projection to Year-end 2020**

A 2020 Outlook was prepared to provide members with an estimate of Facility Association Residual Market operating results for calendar year 2020 based on the actuarial valuation at June 30, 2019, and reflecting actual experience to date as detailed in the August 2019 Participation Report. This 2020 Outlook was posted on November 20, 2019 (please refer to Bulletin F19-086), and projected a Net Result from Operations for 2020 of \$33.7 million, and a combined operating ratio of 90.5%.

The projected calendar year Operating Results to December 2020 is now \$34.1 million (a \$0.4 million improvement relative to the 2020 Outlook) and the projected combined operating ratio to December 2020 is 91.4% (a 0.9 point deterioration relative to the 2020 Outlook). The changes reflect updates over the four share months (including this month) released after the August 2019 results (the August 2019 results were the basis for the Outlook), and include the impact of a valuation (the September 2019 valuation was implemented in the October 2019 Participation Reports). The improvement included a \$3.6 million favourable impact due to the \$38.1 million increase in projected earned premium (at a combined ratio of 90.5%), partially offset by a \$3.4 million unfavourable impact from the increase in the combined ratio (from 90.5% to 91.4%, applied to this month's \$379.7 million projected full-year earned premium). The remaining \$0.2 million favourable impact is due to other updates to the projection.

#### Current Month Results

The Net Results from Operations in the month of December 2019 was \$4.0 million, up \$0.8 million from the same month last year. This improvement is composed of an approximately \$1.5 million favourable impact associated with the \$10.6 million increase in earned premium (at a prior combined ratio of 85.7%), offset by a \$0.7 million unfavourable impact stemming from the overall increase in the combined ratio (from 85.7% to 87.9% applied to \$32.2 million in earned premium). Written premium in December had a much more significant change, increasing \$17.0 million (108.5%), increasing across both private passenger and non-private passenger vehicles in the month. We estimate that \$9.8 million of this increase is related to the processing unprocessed business from October 31, 2019.

This month's results moved the year-to-date combined operating ratio from 97.9% at the end of 11 months to 96.9% at the end of 12 months. The 1.0 percentage point decrease is composed of a 0.7 percentage point decrease in the Prior Accident Years loss ratio, a 0.1 percentage point decrease in the Current Accident Year loss ratio, and a 0.2 percentage point decrease in the expense ratio.

#### **Variances from Projections**

The table below provides a summary of key components of the operating results as compared to the estimates projected last month.

FARM Summary of Actual vs Projected variances

December 2019	Actual	Projection	Difference	Difference %
Premium Written	32,637	44,254	(11,617)	(26.3%)
Premium Earned	32,222	29,726	2,496	8.4%
Reported Losses				
Paid Losses	18,228	19,101	(873)	(4.6%)
Change in Outstanding Losses	1,540	2,000	(460)	(23.0%)
<b>Total Reported Losses</b>	19,768	21,101	(1,333)	(6.3%)
Change in IBNR*	1,712	(971)	2,683	
Change in Premium Deficiency (DPAC)*	(78)	(1,179)	1,101	
Change in Retro Claims Expense*	241	(110)	351	

(Amounts in \$000's) rounding differences may occur

Each month, management reviews the variance between reported premium activity and claims activity (actual reported claims payments and changes in case reserves) and the associated projections. The projection process involves many assumptions including claims reporting patterns. Actual reporting patterns vary from month-to-month, sometimes considerably. Although variances from our projections are expected, management investigates variances beyond set thresholds and responds as appropriate.

For the month of December 2019, reported indemnity amounts were \$1.2 million lower than projected (allowed claims expenses are included in the table immediately above as part of reported losses, explaining why the variance in Total Reported Losses in the table shows \$1.3 million). The Current

<sup>\*</sup>Detailed information is included in <u>FARM December 2019 Participation Report - Actuarial Highlights</u>.

## **Bulletin F2020–011 FARM – December 2019 Participation Report**

Accident Year had a \$0.9 million favourable variance in reported indemnity, and the Prior Accident Years had a favourable variance of \$0.3 million. Accident Year 2018 had the largest favourable variance of approximately \$1.4 million, offset by an unfavourable variance of \$1.4 million in Accident Year 2014. No other single Prior Accident Year had a reported indemnity variance in excess of \$1.0 million.

The variances for claims activity that were beyond the set thresholds at the jurisdiction, business segment level, and accident year group (i.e. Prior Accident Years vs. Current Accident Year) were investigated by management. Management is satisfied that the variances are appropriately accounted for in our current booking process (variances were spread across jurisdictions, business segments, and accident years).

#### **Booking IBNR**

The IBNR booking process this month allowed the nominal IBNR (i.e. before the impact of discounting and changes in provisions for adverse deviation) to vary from projected in order to offset the Prior Accident Years and Current Accident Year variances from projected for the most recent accident years back to 1994 (for accident years 1993 and earlier, IBNR is held at \$0). This is consistent with management's investigation into reported claims variances, concluding they were random and not necessarily indicative of a trend.

#### **Effect of Quarterly Valuation**

The December 2019 Participation Report does not reflect the results of an actuarial valuation update. The most recent valuation was as at September 30, 2019 for all jurisdictions and business segments. The actuarial valuation will be updated next as at December 31, 2019 for all jurisdictions and business segments, and the results of that valuation are anticipated to be reflected in the March 2020 Participation Report.

#### **Management Comments**

As shown in the table at the top of the next page, the private passenger annualized vehicle counts <u>in</u>creased by 142.8% overall in December 2019 relative to December 2018; this partially drives the written premium increase we indicated under "Current Month Results".

On a year-to-date basis, exposure counts are up by 29.7%, <u>increasing</u> in all jurisdictions except the northern territories. Note in particular that private passenger counts on a relative basis year-to-date have increased the most in Ontario (127%), followed by Nova Scotia (52%).

FARM Private Passenger Written Car Years

# FARM Vehicles Written														
Jurisdiction	Moi	nth of Dec	ember 20	19		Calend	ar YTD as	of Decembe	er 2019					
Jurisuiction	2019	2018	Chg	% Chg		2019	2018	Chg	% Chg					
Ontario	627	154	473	306.8%		6,889	3,037	3,852	126.8%					
Alberta	126	72	55	76.3%		1,730	1,697	33	1.9%					
Newfoundland & Labrador	798	443	355	80.3%		11,595	10,083	1,513	15.0%					
New Brunswick	601	244	357	146.1%		6,641	5,948	693	11.7%					
Nova Scotia	733	248	484	195.0%		7,879	5,200	2,679	51.5%					
Prince Edward Island	132	51	81	159.9%		1,450	1,206	244	20.2%					
Yukon	12	4	8	208.9%		146	150	(4)	(2.8%)					
Northwest Territories	136	89	47	52.5%		1,677	1,949	(272)	(14.0%)					
Nunavut	6	3	4	141.9%		115	130	(15)	(11.3%)					
All Jurisdictions	3,171	1,307	1,864	142.6%		38,122	29,399	8,723	29.7%					

Rounding differences may occur

December volume has historically had the lowest or second lowest premium volume of any month during a given share year for the FARM. This changed in 2018, when December surpassed premium written in January to March inclusive that year. This change was due to the influx of commercial and interurban business throughout 2018 (excluding commercial and interurban, December 2018 was the lowest premium volume month for share year 2018).

For 2019, December saw a significant increase, putting it at the 7<sup>th</sup> largest premium month for share year 2019. Without commercial and interurban, it was the 5<sup>th</sup> largest premium month during share year 2019. The significant increases are across all most all jurisdictions and business segment.

In part, this can be attributed to release of unprocessed individually rated business from the Servicing Carriers (unprocessed business and its impact were briefly mentioned in our October 2019 FARM Participation Report bulletin). Based on the FARM December data, these released unprocessed businesses are concentrated in Alberta, Nova Scotia, New Brunswick, and Ontario for a total of almost 2 thousand policies with premium impact of approximately \$9.8 million across all FARM jurisdictions for individually-rated vehicles, and an additional \$2.0 million for 22 fleet-rated policies. We expect to see a continuation of the release of the backlog in future months, specifically in Ontario and Alberta.

On a rolling 12-month basis to December 2019 (see table on the top of the next page), FARM vehicle counts are up 16.2% across all rating classes (up 29.7% for private passenger, 9.6% for non-private passenger). However, the non-private passenger increase in vehicle counts is significantly influenced by the change in mix by rating class, as decreases in recreational vehicles (motorcycles, ATVs, snow vehicles etc.) have partially offset increases in commercial vehicles and interurban vehicles (long haul trucks). Rolling 12-month premium changes are much more significant than the changes in counts (private passenger up 50.7%, non-private passenger up 45.2%, for a total increase of 46.8%); this premium increase reflects changes in mix by rating class and jurisdiction.

## **Bulletin F2020–011 FARM – December 2019 Participation Report**

#### FARM Vehicle Counts and Written Premium – Rolling 12-months to December 2019

		2019 rolling 12 to Dec			% C	hange in Amou	nt	Ch	ange in Amount		201	8 rolling 12 to De	ec
Business Segment	FA Minor Rating Class Desc	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	38,122	114,428,868	3,002	29.7%	50.7%	16.2%	8,723	38,490,993	419	29,399	75,937,875	2,583
	Farmer	-	-	-	=	-	-	=	-	-	-	-	-
PPV Total		38,122	114,428,868	3,002	29.7%	50.7%	16.2%	8,723	38,490,993	419	29,399	75,937,875	2,583
non-PPV	Private Passenger (x Farmers)	738	725,041	982	14.8%	44.3%	25.7%	95	222,589	201	643	502,452	781
	Commercial	16,962	87,716,051	5,171	36.8%	68.5%	23.1%	4,562	35,654,475	972	12,399	52,061,576	4,199
	Interurban	7,001	99,876,882	14,266	47.2%	55.0%	5.3%	2,246	35,432,528	713	4,755	64,444,354	13,553
	Public Bus	1,764	7,939,775	4,502	3.6%	8.4%	4.6%	62	617,381	199	1,702	7,322,394	4,303
	Private Bus & Misc Public	1,558	5,873,468	3,770	9.8%	18.3%	7.7%	140	908,091	269	1,418	4,965,377	3,501
	School Bus	1,150	1,839,855	1,600	6.3%	9.0%	2.6%	68	152,104	40	1,082	1,687,751	1,560
	Hotel & Country Club Bus	725	1,694,068	2,338	25.1%	28.4%	2.7%	145	374,935	62	579	1,319,133	2,276
	Taxi	4,873	24,416,420	5,010	5.9%	20.1%	13.3%	273	4,081,274	590	4,600	20,335,146	4,420
	Funeral	9	34,549	3,839	350.0%	919.4%	126.5%	7	31,160	2,144	2	3,389	1,695
	Ambulance	37	158,342	4,289	(2.4%)	10.5%	13.3%	(1)	15,109	503	38	143,233	3,786
	Motorcycle	17,656	12,149,335	688	(8.4%)	3.8%	13.3%	(1,619)	439,724	81	19,276	11,709,611	607
	All Terrain Vehicle	9,217	3,871,540	420	(1.0%)	6.1%	7.1%	(89)	224,200	28	9,306	3,647,340	392
	Snow Vehicle	3,836	1,635,180	426	(4.5%)	-	4.7%	(181)	(761)	19	4,017	1,635,941	407
	Antique	6	8,760	1,460	10.8%	18.5%	7.0%	1	1,367	95	5	7,393	1,365
	Motor Home	289	759,061	2,624	20.7%	33.7%	10.7%	50	191,168	254	240	567,893	2,370
	Trailer Home	-	23,945	23,945	-	2,525.5%	2,525.5%	-	23,033	23,033	-	912	912
	Garage	-	9,330,865	9,330,865	-	25.9%	25.9%	-	1,920,968	1,920,968	-	7,409,897	7,409,897
	Non-Owned	-	386,479	386,479	-	47.4%	47.4%	-	124,300	124,300	-	262,179	262,179
	Drivers Policy	84	109,323	1,299	39.3%	33.9%	(3.8%)	24	27,692	(52)	60	81,631	1,351
non-PPV Tot	al	65,906	258,548,939	3,923	9.6%	45.2%	32.4%	5,783	80,441,337	961	60,123	178,107,602	2,962
TOTAL		104,028	372,977,807	3,585	16.2%	46.8%	26.3%	14,506	118,932,330	747	89,522	254,045,477	2,838

Should you require any further information, please call Shawn Doherty, Senior Vice President Actuarial & CFO at (416) 644-4968.

Saskia Matheson President & CEO

#### **Related link:**

FARM December 2019 Participation Report - Actuarial Highlights

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

													CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
PREMIUMS WRITTEN	\$24,756	\$16.886	\$23,354	\$33.154	\$38.475	\$37.652	\$33.417	\$33,906	\$34,918	\$31,891	\$31,921	\$32,637	\$372,967	\$410,575	\$254,047
CHANGE IN UNEARNED PREMIUMS	-2,287	3,202	-253	-9,075	-12,613	-11,210	-5,134	-4,554	-4,925	-781	-977	-415	-49,022	-30,881	-37,666
NET PREMIUMS EARNED	\$22,469	\$20,088	\$23,101	\$24,079	\$25,862	\$26,442	\$28,283	\$29,352	\$29,993	\$31,110	\$30,944	\$32,222	\$323,945	\$379,694	\$216,381
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS	450	4 400	005		40.700	40	•	0.000	•	0.400	00	45	44.004		44.000
UNDISCOUNTED EFFECT OF DISCOUNTING	458 -150	-1,493 -286	625 2,624	-1 -404	12,799 3,914	10 -350	-9 -424	-6,633 -1,887	-2 -550	9,160 -299	32 -663	45 -601	14,991 924	-6,558	-14,683 -9,883
DISCOUNTED	308	-1,779	3,249	-405	16,713	-340	-433	-8,520	-552	8,861	-631	-556	15,915	-6,558	-24,566
CURRENT ACCIDENT YEAR		, -	-,		-,			-,-		-,			-,-	.,	,,,,,,
UNDISCOUNTED	14,604	13,486	14,854	15,814	17,161	17,397	18,614	19,782	19,792	21,016	20,486	21,315	214,321	251,973	147,959
EFFECT OF DISCOUNTING	761	624	919	764	1,380	976	1,024	1,033	1,013	928	877	962	11,261	13,943	5,799
DISCOUNTED	15,365	14,110	15,773	16,578	18,541	18,373	19,638	20,815	20,805	21,944	21,363	22,277	225,582	265,916	153,758
CLAIMS INCURRED	\$15,673	\$12,331	\$19,022	\$16,173	\$35,254	\$18,033	\$19,205	\$12,295	\$20,253	\$30,805	\$20,732	\$21,721	\$241,497	\$259,358	\$129,192
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	2,547	1,746	2,406	3,425	3,995	3,903	3,450	3,502	3,589	3,303	3,285	3,368	38,519	42,372	26,218
AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS	1,875 102	1,261 246	1,822 435	2,373 151	2,860 421	2,848 226	2,542 520	2,685 448	2,695 168	2,488 429	2,450 292	2,615 94	28,514 3,532	31,571 5,111	19,686 3,093
BAD DEBTS	-2	-4	-2	-10	9	-4	-3	-3	-11	-111	-3	-4	-148	3,111	-279
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-143	283	-171	-670	-903	-808	-400	-192	-391	-73	-87	-16	-3.571	-2.401	-2.888
EFFECT OF DISCOUNTING	3	-5	-220	16	149	-5	-7	-157	-43	-71	-58	-62	-460	309	-249
DISCOUNTED	-140	278	-391	-654	-754	-813	-407	-349	-434	-144	-145	-78	-4,031	-2,092	-3,137
UNDERWRITING EXPENSES	\$4,382	\$3,527	\$4,270	\$5,285	\$6,531	\$6,160	\$6,102	\$6,283	\$6,007	\$5,965	\$5,879	\$5,995	\$66,386	\$76,962	\$45,581
NET UNDERWRITING GAIN (LOSS)	\$2,414	\$4,230	-\$191	\$2,621	-\$15,923	\$2,249	\$2,976	\$10,774	\$3,733	-\$5,660	\$4,333	\$4,506	\$16,062	\$43,374	\$41,608
ADMINISTRATIVE EXPENSES	400	419	391	420	488	445	485	483	451	1,193	493	618	6,286	10,669	5,656
PREMIUM FINANCE FEE	-9	-8	-9	-10	-11	-10	-10	-12	-13	-11	-15	-12	-130	0	-110
INVESTMENT INCOME	106	78	55	57	70	82	101	127	112	165	139	116	1,208	1,380	636
OPERATING RESULTS	\$2,111	\$3,881	-\$536	\$2,248	-\$16,352	\$1,876	\$2,582	\$10,406	\$3,381	-\$6,699	\$3,964	\$3,992	\$10,854	\$34,085	\$36,478
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	1.4% 68.4%	-8.9% 70.2%	14.1% 68.3%	-1.7% 68.8%	64.6% 71.7%	-1.3% 69.5%	-1.5% 69.4%	-29.0% 70.9%	-1.8% 69.4%	28.5% 70.5%	-2.0% 69.0%	-1.7% 69.1%	4.9% 69.6%	-1.7% 70.0%	-11.4% 71.1%
Current Accident Year All Accident Years Combined	68.4% 69.8%	70.2% 61.3%	68.3% 82.4%	68.8% 67.1%	71.7% 136.3%	69.5% 68.2%	69.4% 67.9%	70.9% 41.9%	69.4% 67.6%	70.5% 99.0%	69.0% 67.0%	69.1% 67.4%	69.6% 74.5%	70.0% 68.3%	71.1% 59.7%
Underwriting & Admin Exp.(Earned)	21.3%	19.6%	20.2%	23.7%	27.1%	25.0%	23.3%	23.1%	21.5%	23.0%	20.6%	20.5%	22.4%	23.1%	23.7%
COMBINED OPERATING RATIO	91.1%	80.9%	102.6%	90.8%	163.4%	93.2%	91.2%	65.0%	89.1%	122.0%	87.6%	87.9%	96.9%	91.4%	83.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

# SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS Operating Results for the 12 months ended December 31, 2019 (Discounted Basis) Source: Monthly (Accident Year) Member Participation Report as at 12/2019

(thousands of dollars)

(areasanas er asmare,											12 Months	CY2018
						NFLD &					Updated	12 Months
<u>-</u>	Alberta	Ontario	NS	PEI	NB	LAB	Yukon	NWT	Nunavut	Total	Projections	Actual
UNDERWRITING REVENUE:	¢444 CO4	\$146,703	¢oe eeo	<b>ሴ</b> ፫ ዕር፫	<b>COO</b> C40	<b>CO4 FOO</b>	<b>¢o os</b> 4	\$4,052	\$993	<u></u>	L \$440.EZE	\$254,047
PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$114,601 -8,283	-28,619	\$35,559 -6,000	\$5,865 -650	\$28,610 -2,307	\$34,533 -3,235	\$2,051 - <del>79</del>	\$4,052 140	ъ993 11	\$372,967 -49,022	\$410,575 -30,881	\$254,047 -37,666
NET PREMIUMS EARNED	\$106,318	\$118,084	\$29,559	\$5,215	\$26,303	\$31,298	\$1,972	\$4,192	\$1,004	\$323,945	\$379,694	\$216,381
CLAIMS INCURRED											,	
PRIOR ACCIDENT YEARS												
UNDISCOUNTED	10,587	4,386	-907	381	-2,973	4,426	247	-1,041	-115	14,991	0	-14,683
EFFECT OF DISCOUNTING	873	667	-165	-53	-422	3	36	-21	6	924	-6,558	-9,883
DISCOUNTED	11,460	5,053	-1,072	328	-3,395	4,429	283	-1,062	-109	15,915	-6,558	-24,566
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	68,811	68,258	23,331	3,685	20,134	25,969	1,177	2,550	406	214,321	251,973	147,959
EFFECT OF DISCOUNTING	2,997	4,395	1,211	215	932	1,297	68	124	22	11,261	13,943	5,799
DISCOUNTED	71,808	72,653	24,542	3,900	21,066	27,266	1,245	2,674	428	225,582	265,916	153,758
CLAIMS INCURRED	\$83,268	\$77,706	\$23,470	\$4,228	\$17,671	\$31,695	\$1,528	\$1,612	\$319	\$241,497	\$259,358	\$129,192
UNDERWRITING EXPENSES												
OPERATING & SERVICE FEES	11,461	15,842	3,555	585	2,881	3,484	205	406	100	38,519	42,372	26,218
AGENTS COMMISSIONS	8,936	9,196	3,226	545	2,671	3,279	182	395	84	28,514	31,571	19,686
DRIVER RECORD ABSTRACTS	798	345	951	242	575	533	17	65	6	3,532	5,111	3,093
BAD DEBTS	-69	-86	-29	41	-23	54	-22	-15	1	-148	0	-279
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	-484	-1,724	-790	-60	-213	-310	-6	15	1	-3,571	-2,401	-2,888
EFFECT OF DISCOUNTING	0	0	-187	0	0	-273	0	0	0	-460	309	-249
DISCOUNTED	-484	-1,724	-977	-60	-213	-583	-6	15	1	-4,031	-2,092	-3,137
UNDERWRITING EXPENSES	\$20,642	\$23,573	\$6,726	\$1,353	\$5,891	\$6,767	\$376	\$866	\$192	\$66,386	\$76,962	\$45,581
NET UNDERWRITING GAIN (LOSS)	\$2,408	\$16,805	-\$637	-\$366	\$2,741	-\$7,164	\$68	\$1,714	\$493	\$16,062	\$43,374	\$41,608
ADMINISTRATIVE EXPENSES	1,771	2,347	623	171	512	604	82	110	66	6,286	10,669	5,656
PREMIUM FINANCE FEE	-36	-61	-12	0	-9	-12	0	0	0	-130	0	-110
INVESTMENT INCOME	353	441	106	27	103	151	8	15	4	1,208	1,380	636
OPERATING RESULTS	\$954	\$14,838	-\$1,166	-\$510	\$2,323	-\$7,629	-\$6	\$1,619	\$431	\$10,854	\$34,085	\$36,478
DATION												
RATIOS:												
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	10.8%	4.3%	-3.6%	6.3%	-12.9%	14.2%	14.4%	-25.3%	-10.9%	4.9%	-1.7%	-11.4%
Current Accident Year	67.5%	4.3% 61.5%	-3.6% 83.0%	6.3% 74.8%	-12.9% 80.1%	14.2% 87.1%	63.1%	-25.3% 63.8%	-10.9% 42.6%	4.9% 69.6%	70.0%	-11.4% 71.1%
All Accident Years Combined	78.3%	65.8%	79.4%	81.1%	67.2%	101.3%	77.5%	38.5%	31.7%	74.5%	68.3%	59.7%
Underwriting & Admin Exp.(Earned)	21.1%	22.0%	24.9%	29.2%	24.3%	23.6%	23.2%	23.3%	25.7%	22.4%	23.1%	23.7%
COMBINED OPERATING RATIO	99.4%	87.8%	104.3%	110.3%	91.5%	124.9%	100.7%		57.4%	96.9%	91.4%	83.4%
COMDINED OPERATING RATIO	99.4%	81.8%	104.3%	110.3%	91.5%	124.9%	100.7%	61.8%	57.4%	96.9%	91.4%	83.4%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

(triousarius or dollars)														12 Months	CY2018
													CY2019	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
UNDERWRITING REVENUE:															
PREMIUMS WRITTEN	\$8,413	\$4,209	\$7,005	\$10,619	\$12,306	\$9,541	\$10,022	\$9,718	\$12,134	\$10,022	\$11,145	\$9,467	\$114,601	\$127,439	\$82,892
CHANGE IN UNEARNED PREMIUMS	-892	2,384	774	-2,646	-3,796	-1,067	-804	-297	-2,290	350	-906	907	-8,283	-13,064	-16,069
NET PREMIUMS EARNED	\$7,521	\$6,593	\$7,779	\$7,973	\$8,510	\$8,474	\$9,218	\$9,421	\$9,844	\$10,372	\$10,239	\$10,374	\$106,318	\$114,375	\$66,823
CLAIMS INCURRED PRIOR ACCIDENT YEARS															
UNDISCOUNTED	181	-521	1,972	5	6,101	-2	-1	3,566	-1	-743	27	3	10,587	0	-3,140
EFFECT OF DISCOUNTING	25	-116	674	-86	1,176	-62	-102	60	-119	-208	-120	-249	873	-2,160	-2,049
DISCOUNTED	206	-637	2,646	-81	7,277	-64	-103	3,626	-120	-951	-93	-246	11,460	-2,160	-5,189
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	4,374	4,037	4,808	4,855	5,130	5,168	5,603	8,762	6,437	6,295	6,626	6,716	68,811	73,987	42,387
EFFECT OF DISCOUNTING	186	149	239	193	311	218	222	559	274	166	238	242	2,997	3,154	1,246
DISCOUNTED	4,560	4,186	5,047	5,048	5,441	5,386	5,825	9,321	6,711	6,461	6,864	6,958	71,808	77,141	43,633
CLAIMS INCURRED	\$4,766	\$3,549	\$7,693	\$4,967	\$12,718	\$5,322	\$5,722	\$12,947	\$6,591	\$5,510	\$6,771	\$6,712	\$83,268	\$74,981	\$38,444
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	840	422	701	1,062	1,230	954	1,003	972	1,213	1,002	1,115	947	11,461	12,747	8,290
AGENTS COMMISSIONS	654	329	539	798	943	739	783	811	933	795	874	738	8,936	10,327	6,602
DRIVER RECORD ABSTRACTS BAD DEBTS	25 0	61 -3	85 -1	17 0	116 -2	61 1	85 0	76 0	53 0	82 -64	91 0	46 0	798 - <mark>69</mark>	1,402 0	690 -40
	U	-3	-1	U	-2	'	U	U	U	-04	U	U	-09	0	-40
PREMIUM DEFICIENCY/(DPAC)					0.40									4.050	
UNDISCOUNTED EFFECT OF DISCOUNTING	-77	202 0	69 0	-224 0	-318 0	-81 0	-62 0	159 0	-187 0	27 0	-69	77 0	-484 0	-1,058 0	-1,348 0
DISCOUNTED	0 -77	202	69	-224	-318	-81	-62	159	-187	27	0 - <b>69</b>	77	-484	-1,058	-1,348
UNDERWRITING EXPENSES	\$1,442	\$1,011	\$1,393	\$1,653	\$1,969	\$1,674	\$1,809	\$2,018	\$2,012	\$1,842	\$2,011	\$1,808	\$20,642	\$23,418	\$14,194
NET UNDERWRITING GAIN (LOSS)	\$1,313	\$2,033	-\$1,307	\$1,353	-\$6,177	\$1,478	\$1,687	-\$5,544	\$1,241	\$3,020	\$1,457	\$1,854	\$2,408	\$15,976	\$14,185
ADMINISTRATIVE EXPENSES	108	105	106	120	135	79	131	122	149	376	161	179	1,771	3.313	1,723
PREMIUM FINANCE FEE	-3	-2	-2	-3	-3	-2	-3	-3	-4	-3	-5	-3	-36	0,010	-33
INVESTMENT INCOME	33	24	15	17	21	25	29	35	32	50	39	33	353	392	175
OPERATING RESULTS	\$1,235	\$1,950	-\$1,400	\$1,247	-\$6,294	\$1,422	\$1,582	-\$5,634	\$1,120	\$2,691	\$1,330	\$1,705	\$954	\$13,055	\$12,604
			<u> </u>												
AVERAGE YTD OPERATING RESULT	\$1,235	\$1,593	\$595	\$758	-\$652	-\$307	-\$37	-\$737	-\$530	-\$208	-\$68	\$80	\$80	\$1,088	\$1,050
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	2.7%	-9.7%	34.0%	-1.0%	85.5%	-0.8%	-1.1%	38.5%	-1.2%	-9.2%	-0.9%	-2.4%	10.8%	-1.9%	-7.8%
Current Accident Year	60.6%	63.5%	64.9%	63.3%	63.9%	63.6%	63.2%	98.9%	68.2%	62.3%	67.0%	67.1%	67.5%	67.4%	65.3%
All Accident Years Combined Underwriting & Admin Exp.(Earned)	63.3% 20.6%	53.8% 16.9%	98.9% 19.3%	62.3% 22.2%	149.4% 24.7%	62.8% 20.7%	62.1% 21.0%	137.4% 22.7%	67.0% 22.0%	53.1% 21.4%	66.1% 21.2%	64.7% 19.2%	78.3% 21.1%	65.5% 23.4%	57.5% 23.8%
• • • • • •															
COMBINED OPERATING RATIO	83.9%	70.7%	118.2%	84.5%	174.1%	83.5%	83.1%	160.1%	89.0%	74.5%	87.3%	83.9%	99.4%	88.9%	81.3%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2020 12 Months

CY2018

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

													CV2040	12 WOILIIS	42 Mantha
	January	February	March	April	May	June	lube	August	Santambar	October	November	December	CY2019 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	January	rebluary	Water	April	Iviay	Julie	July	August	September	October	November	December		Frojections	Actual
PREMIUMS WRITTEN	\$9,357	\$6,745	\$8,710	\$13,663	\$14,911	\$17,315	\$13,394	\$13,974	\$12,115	\$11,903	\$11,596	\$13,020	\$146,703	\$161,992	\$85,210
CHANGE IN UNEARNED PREMIUMS	-1,848	93	-879	-4,974	-5,555	-7,353	-2,854	-2,837	-952	-511	-35	-914	-28,619	-10,316	-18,728
NET PREMIUMS EARNED	\$7,509	\$6,838	\$7,831	\$8,689	\$9,356	\$9,962	\$10,540	\$11,137	\$11,163	\$11,392	\$11,561	\$12,106	\$118,084	\$151,676	\$66,482
0. 4.0.0 0.00.000														, , , , , , , , , , , , , , , , , , , ,	
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS UNDISCOUNTED	187	-1,320	-2,594	2	3,628	16	2	-5,373	2	9,794	7	20	4 206	0	-11,417
EFFECT OF DISCOUNTING	3	-1,320 -35	-2,594 824	-155	3,626 1,532	16 -90	-2 -94	-5,373 -1,293	3 -127	9,794 469	-247	38 -120	4,386 667	-1,904	-11,417 -4,052
DISCOUNTED	190	-1,355	-1.770	-153	5,160	-74	-94 -96	-6.666	-127	10,263	-247	-120	5,053	-1,904	-15,469
	190	-1,555	-1,770	-100	3,100	-74	-90	-0,000	-124	10,203	-240	-02	5,055	-1,304	-15,409
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	4,739	4,439	4,486	5,397	5,232	6,050	6,421	4,336	6,432	6,965	6,742	7,019	68,258	95,314	40,818
EFFECT OF DISCOUNTING	319	289	367	335	539	459	466	124	386	465	292	354	4,395	6,647	2,208
DISCOUNTED	5,058	4,728	4,853	5,732	5,771	6,509	6,887	4,460	6,818	7,430	7,034	7,373	72,653	101,961	43,026
CLAIMS INCURRED	\$5,248	\$3,373	\$3,083	\$5,579	\$10,931	\$6,435	\$6,791	-\$2,206	\$6,694	\$17,693	\$6,794	\$7,291	\$77,706	\$100,057	\$27,557
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	1,010	729	941	1,475	1,610	1,870	1,447	1,509	1,308	1,285	1,252	1,406	15,842	17,495	9,204
AGENTS COMMISSIONS	568	380	574	754	896	1,117	824	920	776	769	694	924	9,196	9,917	5,089
DRIVER RECORD ABSTRACTS	12	19	38	17	35	19	46	39	17	50	34	19	345	809	246
BAD DEBTS	0	0	0	-9	14	-1	0	0	0	-90	0	0	-86	0	-122
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-115	10	-52	-303	-339	-457	-168	-159	-55	-30	-1	-55	-1,724	-624	-1,184
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	-115	10	-52	-303	-339	-457	-168	-159	-55	-30	-1	-55	-1,724	-624	-1,184
UNDERWRITING EXPENSES	\$1,475	\$1,138	\$1,501	\$1,934	\$2,216	\$2,548	\$2,149	\$2,309	\$2,046	\$1,984	\$1,979	\$2,294	\$23,573	\$27,597	\$13,233
NET UNDERWRITING GAIN (LOSS)	\$786	\$2,327	\$3,247	\$1,176	-\$3,791	\$979	\$1,600	\$11,034	\$2,423	-\$8,285	\$2,788	\$2,521	\$16,805	\$24,022	\$25,692
ADMINISTRATIVE EXPENSES	155	154	141	175	173	199	177	176	144	449	167	237	2,347	4.213	1,821
PREMIUM FINANCE FEE	-4	-4	-4	-4	-5	-5	-5	-6	-6	-5	-7	-6	-61	0	-46
INVESTMENT INCOME	32	26	19	18	25	27	37	62	40	57	56	42	441	498	241
OPERATING RESULTS	\$659	\$2,195	\$3,121	\$1,015	-\$3,944	\$802	\$1,455	\$10,914	\$2,313	-\$8,682	\$2,670	\$2,320	\$14,838	\$20,307	\$24,066
AVERAGE YTD OPERATING RESULT	\$659	\$1,427	\$1,992	\$1,748	\$609	\$641	\$758	\$2,027	\$2,059	\$985	\$1,138	\$1,237	\$1,237	\$1,692	\$2,006
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	2.5%	-19.8%	-22.6%	-1.8%	55.2%	-0.7%	-0.9%	-59.9%	-1.1%	90.1%	-2.1%	-0.7%	4.3%	-1.3%	-23.3%
Current Accident Year	67.4%	69.1%	62.0%	66.0%	61.7%	65.3%	65.3%	40.0%	61.1%	65.2%	60.8%	60.9%	61.5%	67.2%	64.7%
All Accident Years Combined	69.9%	49.3%	39.4%	64.2%	116.9%	64.6%	64.4%	-19.9%	60.0%	155.3%	58.7%	60.2%	65.8%	65.9%	41.4%
Underwriting & Admin Exp.(Earned)	21.7%	18.9%	21.0%	24.3%	25.5%	27.6%	22.1%	22.3%	19.6%	21.4%	18.6%	20.9%	22.0%	21.0%	22.6%
COMBINED OPERATING RATIO	91.6%	68.2%	60.4%	88.5%	142.4%	92.2%	86.5%	2.4%	79.6%	176.7%	77.3%	81.1%	87.8%	86.9%	64.0%
COMBINED OPERATING KATIO	91.0%	00.2%	00.4%	00.3%	142.470	92.2%	00.5%	2.4%	19.0%	170.7%	11.3%	01.1%	01.0%	00.9%	04.0%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2019

(thousands of dollars)

(mousands of donars)													CY2019	12 Months Updated	CY2018 12 Months
UNDERWRITING REVENUE:	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
PREMIUMS WRITTEN	\$2,135	\$1,766	\$2,468	\$2,307	\$3,547	\$3,444	\$3,153	\$2,914	\$3,438	\$3,081	\$3,117	\$4,189	\$35,559	\$40,056	\$23,070
CHANGE IN UNEARNED PREMIUMS	-125	66	-386	-230	-1,245	-1,066	-630	-297	-681	-178	-242	-986	-6,000	-3,490	-2,393
NET PREMIUMS EARNED	\$2,010	\$1,832	\$2,082	\$2,077	\$2,302	\$2,378	\$2,523	\$2,617	\$2,757	\$2,903	\$2,875	\$3,203	\$29,559	\$36,566	\$20,677
CLAIMS INCURRED PRIOR ACCIDENT YEARS															
UNDISCOUNTED	22	4	1,091	1	646	0	-4	-2,555	-1	-114	1	2	-907	0	228
EFFECT OF DISCOUNTING	-84	-58	300	-21	292	-9	-47	-251	-79	-104	-67	-37	-165	-593	-644
DISCOUNTED	-62	-54	1,391	-20	938	-9	-51	-2,806	-80	-218	-66	-35	-1,072	-593	-416
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	1,608	1,491	1,669	1,684	1,903	1,936	2,061	1,775	2,188	2,222	2,273	2,521	23,331	28,113	16,339
EFFECT OF DISCOUNTING	84	57	95	73	166	105	103	67	111	89	114	147	1,211	1,393	614
DISCOUNTED CLAIMS INCURRED	1,692 <b>\$1,630</b>	1,548 <b>\$1,494</b>	1,764 <b>\$3,155</b>	1,757 <b>\$1,737</b>	2,069 <b>\$3,007</b>	2,041 \$2,032	2,164 <b>\$2,113</b>	1,842 - <b>\$964</b>	2,299 <b>\$2,219</b>	2,311 <b>\$2,093</b>	2,387 <b>\$2,321</b>	2,668 <b>\$2,633</b>	24,542 <b>\$23,470</b>	29,506 <b>\$28,913</b>	16,953 <b>\$16,537</b>
	φ1,030	Ψ1,434	ψ3,133	φ1,737	Ψ3,007	Ψ2,032	Ψ2,113	-9304	ΨΖ,Σ13	Ψ2,093	ΨΖ,3Ζ1	φ2,033	φ23,470	\$20,313	φ10,557
UNDERWRITING EXPENSES	040	477	0.47	004	055	044	045	004	044	000	044	440	0.555	4.040	0.000
OPERATING & SERVICE FEES AGENTS COMMISSIONS	213 206	177 156	247 214	231 223	355 314	344 314	315 295	291 272	344 304	308 277	311 286	419 365	3,555 3,226	4,010 3,705	2,306 2,086
DRIVER RECORD ABSTRACTS	29	60	118	64	105	65	161	106	41	123	74	5	951	1.679	2,086 805
BAD DEBTS	1	0	0	0	-1	-2	0	-1	0	-26	0	0	-29	0	-29
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	-5	10	-204	-37	-69	-122	-92	-88	-56	-19	-23	-85	-790	-333	10
EFFECT OF DISCOUNTING	15	-2	38	16	97	22	18	-157	-43	-71	-58	-62	-187	309	129
DISCOUNTED	10	8	-166	-21	28	-100	-74	-245	-99	-90	-81	-147	-977	-24	139
UNDERWRITING EXPENSES	\$459	\$401	\$413	\$497	\$801	\$621	\$697	\$423	\$590	\$592	\$590	\$642	\$6,726	\$9,370	\$5,307
NET UNDERWRITING GAIN (LOSS)	-\$79	-\$63	-\$1,486	-\$157	-\$1,506	-\$275	-\$287	\$3,158	-\$52	\$218	-\$36	-\$72	-\$637	-\$1,717	-\$1,167
ADMINISTRATIVE EXPENSES	40	44	43	26	47	47	51	43	45	111	49	77	623	1,042	529
PREMIUM FINANCE FEE	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-12	0	-9
INVESTMENT INCOME	9	7	5	6	7	7	10	8	10	15	12	10	106	124	51
OPERATING RESULTS	-\$111	-\$101	-\$1,525	-\$178	-\$1,547	-\$316	-\$329	\$3,122	-\$88	\$121	-\$74	-\$140	-\$1,166	-\$2,635	-\$1,654
AVERAGE YTD OPERATING RESULT	-\$111	-\$106	-\$579	-\$479	-\$692	-\$630	-\$587	-\$123	-\$119	-\$95	-\$93	-\$97	-\$97	-\$220	-\$138
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	-3.1%	-2.9%	66.8%	-1.0%	40.7%	-0.4%	-2.0%	-107.2%	-2.9%	-7.5%	-2.3%	-1.1%	-3.6%	-1.6%	-2.0%
Current Accident Year	84.2%	84.5%	84.7%	84.6%	89.9%	85.8%	85.8%	70.4%	83.4%	79.6%	83.0%	83.3%	83.0%	80.7%	82.0%
All Accident Years Combined	81.1%	81.6%	151.5%	83.6%	130.6%	85.4%	83.8%	-36.8%	80.5%	72.1%	80.7%	82.2%	79.4%	79.1%	80.0%
Underwriting & Admin Exp.(Earned)	24.8%	24.3%	21.9%	25.2%	36.8%	28.1%	29.6%	17.8%	23.0%	24.2%	22.2%	22.4%	24.9%	28.5%	28.2%
COMBINED OPERATING RATIO	105.9%	105.9%	173.4%	108.8%	167.4%	113.5%	113.4%	-19.0%	103.5%	96.3%	102.9%	104.6%	104.3%	107.6%	108.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

(industrius of dollars)	January	February	March	April	May	June	July	August	September	October	November	December	CY2019 YTD	12 Months Updated Projections	CY2018 12 Months Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS NET PREMIUMS EARNED	\$334	\$225	\$272	\$589	\$531	\$491	\$546	\$787	\$526	\$636	\$497	\$431	\$5,865	\$6,213	\$4,547
	55	117	106	-207	-122	-90	-92	-300	-39	-139	-14	75	-650	-434	-8
	<b>\$389</b>	<b>\$342</b>	\$378	\$382	\$409	<b>\$401</b>	\$454	\$487	\$487	\$497	\$483	<b>\$506</b>	\$5,215	\$5,779	\$4,539
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED	6	80	68	-1	1,436	-1	0	-918	0	-289	0	0	381	0	350
	-36	-3	48	0	143	-3	-13	-113	-4	-71	-2	1	-53	-108	-222
	-30	77	116	-1	1,579	-4	-13	-1,031	-4	-360	-2	1	328	-108	128
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	252	223	254	253	359	285	326	373	348	313	341	358	3,685	3,816	4,205
	15	15	16	5	37	16	7	30	21	17	18	18	215	230	241
	267	238	270	258	396	301	333	403	369	330	359	376	3,900	4,046	4,446
	<b>\$237</b>	<b>\$315</b>	\$386	<b>\$257</b>	<b>\$1,975</b>	\$297	<b>\$320</b>	- <b>\$628</b>	\$365	-\$30	<b>\$357</b>	\$377	<b>\$4,228</b>	\$3,938	<b>\$4,574</b>
UNDERWRITING EXPENSES OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	33	22	27	59	53	49	54	79	52	64	50	43	585	623	457
	32	22	27	52	49	46	51	65	54	56	48	43	545	582	427
	3	14	40	9	25	9	49	22	9	44	15	3	242	217	206
	0	0	0	0	0	0	0	0	0	41	0	0	41	0	-7
PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED UNDERWRITING EXPENSES	6	9	9	-16	-11	-8	-9	-24	-7	-12	-1	4	-60	-40	3
	0	0	0	0	17	-7	-10	0	0	0	0	0	0	0	0
	6	9	9	-16	6	-15	-19	-24	-7	-12	-1	4	-60	-40	3
	<b>\$74</b>	<b>\$67</b>	<b>\$103</b>	\$104	\$133	\$89	<b>\$135</b>	\$142	\$108	\$193	\$112		\$1,353	\$1,382	<b>\$1,086</b>
NET UNDERWRITING GAIN (LOSS)	\$78	-\$40	-\$111	\$21	-\$1,699	\$15	-\$1	\$973	\$14	\$334	\$14	\$36	-\$366	\$459	-\$1,121
ADMINISTRATIVE EXPENSES PREMIUM FINANCE FEE INVESTMENT INCOME	13	10	8	12	15	20	18	19	11	22	12	11	171	161	157
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	3	2	2	<u>1</u>	<u>1</u>	3	<u>4</u>	1	2	3	<u>3</u>	2	<u>27</u>	30	15
OPERATING RESULTS	\$68	-\$48	-\$117	\$10	-\$1,713	-\$2	-\$15	\$955	\$5	\$315	\$5	\$27	-\$510	\$328	-\$1,263
AVERAGE YTD OPERATING RESULT	\$68	\$10	-\$32	-\$22	-\$360	-\$300	-\$260	-\$108	-\$95	-\$54	-\$49	-\$43	-\$43	\$27	-\$105
RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years Current Accident Year All Accident Years Combined Underwriting & Admin Exp.(Earned) COMBINED OPERATING RATIO	-7.7%	22.5%	30.7%	-0.3%	386.1%	-1.0%	-2.9%	-211.7%	-0.8%	-72.4%	-0.4%	0.2%	6.3%	-1.9%	2.8%
	68.6%	69.6%	71.4%	67.5%	96.8%	75.1%	73.3%	82.8%	75.8%	66.4%	74.3%	74.3%	74.8%	70.0%	98.0%
	60.9%	92.1%	102.1%	67.2%	482.9%	74.1%	70.4%	-128.9%	75.0%	-6.0%	73.9%	74.5%	81.1%	68.1%	100.8%
	22.4%	22.5%	29.4%	30.4%	36.2%	27.2%	33.7%	33.1%	24.4%	43.3%	25.7%	20.6%	29.2%	26.7%	27.4%
	83.3%	114.6%	131.5%	97.6%	519.1%	101.3%	104.1%	-95.8%	99.4%	37.3%	99.6%	95.1%	110.3%	94.8%	128.2%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

(tilousalius of dollars)														12 Months	CY2018
													CY2019	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
UNDERWRITING REVENUE:												<u> </u>			
PREMIUMS WRITTEN	\$2,000	\$1,275	\$2,077	\$2,272	\$3,019	\$2,916	\$2,182	\$2,721	\$2,532	\$2,715	\$2,265	\$2,636	\$28,610	\$31,439	\$23,172
CHANGE IN UNEARNED PREMIUMS	7	511	<del>-70</del> \$2.007	<del>-300</del> \$1.972	-893	-791 \$2,125	\$2,206	-387 \$2,334	-199 \$2,333	-230 \$2,485	139 <b>\$2,404</b>	-118 \$2,518	-2,307	-2,520	-1,190
NET PREMIUMS EARNED	\$2,007	\$1,786	\$2,007	\$1,972	\$2,126	\$2,125	\$2,206	\$2,334	\$2,333	\$2,485	\$2,404	\$2,518	\$26,303	\$28,919	\$21,982
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS	40	077	004	0	_			0.400	0	000		0	0.070		0.040
UNDISCOUNTED EFFECT OF DISCOUNTING	18 58	377 -32	<del>-994</del> 252	-2 -64	- <del>5</del> 311	-2 -101	-1 -55	-2,160 -405	-2 -96	-200 -211	-2 -27	0 -52	-2,973 -422	-569	3,646 -849
DISCOUNTED	76	345	-742	-66	306	-101	-56	-2,565	-98	-211 -411	-27	-52 -52	-3,395	-569	2,797
	7.0	0.10	7-12	00	000	100	00	2,000	00		20	02	0,000	000	2,707
CURRENT ACCIDENT YEAR UNDISCOUNTED	1,371	4.044	4.500	4 400	2,108	4.000	1,729	4.000	4 004	4.500	4.040	4 000	20.424	20,400	16,622
EFFECT OF DISCOUNTING	1,371	1,241 35	1,588 93	1,438 58	168	1,666 68	95	1,868 99	1,834 97	1,520 22	1,842 89	1,929 55	20,134 932	20,492 980	521
DISCOUNTED	1,424	1,276	1,681	1,496	2,276	1,734	1,824	1,967	1,931	1,542	1,931	1,984	21,066	21,472	17,143
CLAIMS INCURRED	\$1,500	\$1,621	\$939	\$1,430	\$2,582	\$1,631	\$1,768	-\$598	\$1,833	\$1,131	\$1,902	\$1,932	\$17,671	\$20,903	\$19,940
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	200	128	207	228	302	292	218	272	254	291	226	263	2,881	3,148	2,358
AGENTS COMMISSIONS	182	139	195	202	274	258	202	247	234	259	221	258	2,671	2,961	2,153
DRIVER RECORD ABSTRACTS	17	45	73	26	78	38	94	72	24	63	40	5	575	504	544
BAD DEBTS	0	0	0	0	0	-1	-1	0	0	-21	0	0	-23	0	-20
UNDISCOUNTED	-1	40	-8	-23	-76	-66	2	-32	-18	-24	5	-12	-213	-246	-96
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED		40	-8	-23	-76	-66	2	-32	-18	-24	5	-12	-213	-246	-96
UNDERWRITING EXPENSES	\$398	\$352	\$467	\$433	\$578	\$521	\$515	\$559	\$494	\$568	\$492	\$514	\$5,891	\$6,367	\$4,939
NET UNDERWRITING GAIN (LOSS)	\$109	-\$187	\$601	\$109	-\$1,034	-\$27	-\$77	\$2,373	\$6	\$786	\$10	\$72	\$2,741	\$1,649	-\$2,897
ADMINISTRATIVE EXPENSES	35	34	36	28	41	39	41	41	34	96	37	50	512	819	518
PREMIUM FINANCE FEE	0	0	-1	-1	-1	-1	0	-1	-1	-1	-1	-1	-9	0	-10
INVESTMENT INCOME	11	8	5	5	5	8	7	8	11	15	9	11	103	126	57
OPERATING RESULTS	\$85	-\$213	\$569	\$85	-\$1,071	-\$59	-\$111	\$2,339	-\$18	\$704	-\$19	\$32	\$2,323	\$956	-\$3,368
															· <u></u>
AVERAGE YTD OPERATING RESULT	\$85	-\$64	\$147	\$132	-\$109	-\$101	-\$102	\$203	\$178	\$231	\$208	\$194	\$194	\$80	-\$281
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	3.8%	19.3%	-37.0%	-3.3%	14.4%	-4.8%	-2.5%	-109.9%	-4.2%	-16.5%	-1.2%	-2.1%	-12.9%	-2.0%	12.7%
Current Accident Year	71.0%	71.4%	83.8%	75.9%	107.1%	81.6%	82.7%	84.3%	82.8%	62.1%	80.3%	78.8%	80.1%	74.2%	78.0%
All Accident Years Combined	74.8%	90.7%	46.8%	72.6%	121.5%	76.8%	80.2%	-25.6%	78.6%	45.6%	79.1%	76.7%	67.2%	72.2%	90.7%
Underwriting & Admin Exp.(Earned)	21.6%	21.6%	25.1%	23.4%	29.1%	26.4%	25.2%	25.7%	22.6%	26.7%	22.0%	22.4%	24.3%	24.8%	24.8%
COMBINED OPERATING RATIO	96.4%	112.3%	71.9%	96.0%	150.6%	103.2%	105.4%	0.1%	101.2%	72.3%	101.1%	99.1%	91.5%	97.0%	115.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2020 12 Months

CY2018

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019
(thousands of dollars)

														12 Months	CY2018
													CY2019	Updated	12 Months
	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Projections	Actual
UNDERWRITING REVENUE:															
PREMIUMS WRITTEN	\$2,024	\$2,287	\$2,277	\$2,979	\$3,246	\$3,414	\$3,415	\$3,200	\$3,541	\$3,015	\$2,786	\$2,349	\$34,533	\$36,107	\$28,045
CHANGE IN UNEARNED PREMIUMS	396	-122	152	-583	-698	-895	-680	-433	-755	-159	φ2,700	534	-3,235	-927	642
NET PREMIUMS EARNED	\$2,420	\$2,165	\$2,429	\$2,396	\$2,548	\$2,519	\$2,735	\$2,767	\$2,786	\$2,856	\$2,794	\$2,883	\$31,298	\$35,180	\$28,687
NET FILEMIONIS EAKNED	Ψ2,420	Ψ2,103	ΨZ, <del>4</del> Z3	\$2,330	\$2,540	Ψ2,313	Ψ2,733	Ψ2,707	Ψ2,700	Ψ2,030	ΨZ,1 34	Ψ2,003	\$31,230	\$33,100	\$20,007
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	36	40	950	-3	915	-3	0	1.678	0	812	-1	2	4,426	0	-3.465
EFFECT OF DISCOUNTING	-152	-36	455	-53	377	-80	-103	195	-113	-148	-197	-142	3	-1,157	-1,641
DISCOUNTED	-116	4	1.405	-56	1.292	-83	-103	1.873	-113	664	-198	-140	4.429	-1,157	-5.106
		•	.,		.,202	00		1,010					., .20	1,101	0,.00
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	1,932	1,757	1,724	1,857	2,049	1,969	2,132	2,284	2,189	3,358	2,321	2,397	25,969	26,431	23,441
EFFECT OF DISCOUNTING	88	72	94	81	140	88	112	123	111	154	114	120	1,297	1,330	830
DISCOUNTED	2,020	1,829	1,818	1,938	2,189	2,057	2,244	2,407	2,300	3,512	2,435	2,517	27,266	27,761	24,271
CLAIMS INCURRED	\$1,904	\$1,833	\$3,223	\$1,882	\$3,481	\$1,974	\$2,141	\$4,280	\$2,187	\$4,176	\$2,237	\$2,377	\$31,695	\$26,604	\$19,165
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	202	229	229	298	354	341	342	320	354	301	279	235	3,484	3,611	2,893
AGENTS COMMISSIONS	187	198	221	278	306	323	326	314	333	281	280	232	3,279	3,402	2,655
DRIVER RECORD ABSTRACTS	7	40	73	15	51	24	77	124	18	61	32	11	533	395	509
BAD DEBTS	-2	-1	-2	-1	-2	-1	-2	-2	-10	83	-3	-3	54	0	-28
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	39	-2	11	-54	-65	-81	-65	-45	-67	-24	-5	48	-310	-90	-284
EFFECT OF DISCOUNTING	-12	-3	-258	0	35	-20	-15	0	0	0	0	0	-273	0	-378
DISCOUNTED	27	-5 -5		-				-	-	-24	- <del>5</del>	48	-583	-90	-662
			-247 \$274	<u>-54</u> \$536	-30 \$679	-101	-80	-45	-67						
UNDERWRITING EXPENSES	\$421	\$461	\$2/4	\$336	\$679	\$586	\$663	\$711	\$628	\$702	\$583	\$523	\$6,767	\$7,318	\$5,367
NET UNDERWRITING GAIN (LOSS)	\$95	-\$129	-\$1,068	-\$22	-\$1,612	-\$41	-\$69	-\$2,224	-\$29	-\$2,022	-\$26	-\$17	-\$7,164	\$1,258	\$4,155
ADMINISTRATIVE EXPENSES	35	55	39	38	41	45	54	47	47	113	44	46	604	939	634
PREMIUM FINANCE FEE	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-12	0	-12
INVESTMENT INCOME	15	10	8	8	10	10	11	9	15	22	18	15	151	183	84
			*****		***		****	***	***					4500	
OPERATING RESULTS	<u>\$74</u>	-\$175	-\$1,100	-\$53	-\$1,644	-\$77	-\$113	-\$2,263	-\$62	-\$2,114	-\$53	-\$49	-\$7,629	\$502	\$3,593
AVERAGE YTD OPERATING RESULT	\$74	-\$51	-\$400	-\$314	-\$580	-\$496	-\$441	-\$669	-\$601	-\$753	-\$689	-\$636	-\$636	\$42	\$299
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	-4.8%	0.2%	57.8%	-2.3%	50.7%	-3.3%	-3.8%	67.7%	-4.1%	23.2%	-7.1%	-4.9%	14.2%	-3.3%	-17.8%
Current Accident Year	83.5%	84.5%	74.8%	80.9%	85.9%	81.7%	82.0%	87.0%	82.6%	123.0%	87.2%	87.3%	87.1%	78.9%	84.6%
All Accident Years Combined	78.7%	84.7%	132.6%	78.6%	136.6%	78.4%	78.2%	154.7%	78.5%	146.2%	80.1%	82.4%	101.3%	75.6%	66.8%
Underwriting & Admin Exp.(Earned)	18.8%	23.8%	12.9%	24.0%	28.3%	25.0%	26.2%	27.4%	24.2%	28.5%	22.4%	19.7%	23.6%	23.5%	20.9%
COMBINED OPERATING RATIO	97.5%								102.7%	174.7%		102.1%		99.1%	87.7%
COMBINED OPERATING RATIO	91.5%	108.5%	145.5%	102.6%	164.9%	103.4%	104.4%	182.1%	102.1%	1/4./%	102.5%	102.1%	124.9%	99.1%	01.170

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2020 12 Months

SUMMARY OF OPERATIONS - CALENDAR YEAR 2019
FACILITY ASSOCIATION RESIDUAL MARKET - YUKON
Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)
Source: Monthly (Accident Year) Member Participation Report as at 12/2019

(thousands of dollars)

	January	February	March	April	May	June	July	August	September	October	November	December	CY2019 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE: PREMIUMS WRITTEN CHANGE IN UNEARNED PREMIUMS	\$104	\$58	\$105	\$142	\$407	\$259	\$227	\$160	\$129	\$160	\$111	\$189	\$2,051	\$2,094	\$1,860
	53	82	51	1	-246	-105	-52	13	42	35	51	-4	-79	-114	-23
NET PREMIUMS EARNED	\$157	\$140	\$156	\$143	\$161	\$154	\$175	\$173	\$171	\$195	\$162	\$185	\$1,972	\$1,980	\$1,837
CLAIMS INCURRED PRIOR ACCIDENT YEARS UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED	0	-12	240	-1	146	1	-1	-126	0	0	0	0	247	0	213
	18	-2	42	-18	32	-2	-4	-9	-4	-14	-2	-1	36	-27	- <mark>132</mark>
	18	-14	282	-19	178	-1	-5	-135	-4	-14	-2	-1	283	-27	81
CURRENT ACCIDENT YEAR UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED CLAIMS INCURRED	96	87	96	86	95	94	110	118	106	80	95	114	1,177	1,296	1,261
	5	5	6	4	6	9	5	10	2	6	1	9	68	80	42
	101	92	102	90	101	103	115	128	108	86	96	123	1,245	1,376	1,303
	<b>\$119</b>	<b>\$78</b>	<b>\$384</b>	\$71	\$279	<b>\$102</b>	<b>\$110</b>	-\$7	<b>\$104</b>	<b>\$72</b>	<b>\$94</b>	<b>\$122</b>	\$1,528	\$1,349	\$1,384
UNDERWRITING EXPENSES OPERATING & SERVICE FEES AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS BAD DEBTS	10	6	10	14	41	26	23	16	13	16	11	19	205	211	185
	9	6	9	15	34	21	19	15	12	15	10	17	182	180	164
	2	1	3	2	2	1	1	1	1	1	1	1	17	29	15
	0	0	0	0	0	0	0	0	-1	-20	0	-1	-22	0	-2
PREMIUM DEFICIENCY/(DPAC) UNDISCOUNTED EFFECT OF DISCOUNTING DISCOUNTED UNDERWRITING EXPENSES	5	6	5	-1	-21	-8	-3	0	3	4	4	0	-6	-11	-1
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	5	6	5	-1	-21	-8	-3	0	3	4	4	0	-6	-11	-1
	<b>\$26</b>	<b>\$19</b>	<b>\$27</b>	\$30	\$56	\$40	\$40	*32	<b>\$28</b>	\$16	\$26		\$376	\$409	\$361
NET UNDERWRITING GAIN (LOSS)	\$12	\$43	-\$255	\$42	-\$174	\$12	\$25	\$148	\$39	\$107	\$42	\$27	\$68	\$222	\$92
ADMINISTRATIVE EXPENSES	4	4	5	6	14	7	4	11	6	8	7	6	82	53	83
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	0	0	1	0	1	1	0	<u>1</u>	<u>1</u>	<u>1</u>	1	8	10	4
OPERATING RESULTS	\$9	\$39	-\$260	\$37	-\$188	\$6	\$22	\$137	\$34	\$100	\$36	\$22	-\$6	\$179	\$13
AVERAGE YTD OPERATING RESULT	\$9	\$24	-\$71	-\$44	-\$73	-\$60	-\$48	-\$25	-\$18	-\$6	-\$3	-\$1	-\$1	\$15	\$1
RATIOS: Claims & Adj Expenses Incurred (Earned) Prior Accident Years Current Accident Year All Accident Years Combined Underwriting & Admin Exp.(Earned) COMBINED OPERATING RATIO	11.5%	-10.0%	180.8%	-13.3%	110.6%	-0.6%	-2.9%	-78.0%	-2.3%	-7.2%	-1.2%	-0.5%	14.4%	-1.4%	4.4%
	64.3%	65.7%	65.4%	62.9%	62.7%	66.9%	65.7%	74.0%	63.2%	44.1%	59.3%	66.5%	63.1%	69.5%	70.9%
	75.8%	55.7%	246.2%	49.6%	173.3%	66.3%	62.8%	-4.0%	60.9%	36.9%	58.1%	66.0%	77.5%	68.1%	75.3%
	19.1%	16.4%	20.5%	25.2%	43.5%	30.5%	25.1%	24.9%	19.9%	12.3%	20.4%	22.7%	23.2%	23.3%	24.2%
	94.9%	72.1%	266.7%	74.8%	216.8%	96.8%	87.9%	20.9%	80.8%	49.2%	78.5%	88.7%	100.7%	91.4%	99.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2020 12 Months

CY2018

### SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NWT

Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2019

(thousands of dollars)

	lanuari	February	March	Ameil	May	June	July	August	Santombar	October	November	Docombox	CY2019 YTD	Updated Projections	12 Months
UNDERWRITING REVENUE:	January	rebruary	Warch	April	IVIAY	June	July	August	September	October	November	December		Projections	Actual
PREMIUMS WRITTEN	\$352	\$236	\$399	\$529	\$452	\$228	\$300	\$353	\$358	\$251	\$295	\$299	\$4,052	\$4,210	\$4,308
CHANGE IN UNEARNED PREMIUMS	19	79	-45	-167	-87	120	52	-18	7	79	38	63	140	20	51
NET PREMIUMS EARNED	\$371	\$315	\$354	\$362	\$365	\$348	\$352	\$335	\$365	\$330	\$333	\$362	\$4,192	\$4,230	\$4,359
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS		400			470										
UNDISCOUNTED	4	-100	-191	-2 -7	-173	0	0	-495	-1	-83 -10	0 -1	0	-1,041	0	-685
EFFECT OF DISCOUNTING DISCOUNTED	15 19	-3 -103	19 -1 <b>72</b>	-7 -9	25 -148	-3 -3	-4 -4	-43 -538	-8 -9	-10 -93	-1 -1	-1 -1	-21 -1,062	-31 -31	-250 -935
DISCOUNTED	19	-103	-172	-9	-148	-3	-4	-538	-9	-93	-1	-1	-1,062	-31	-935
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	193	177	193	206	242	191	194	242	221	255	209	227	2,550	2,118	2,399
EFFECT OF DISCOUNTING	10 203	0	8	12	9	11	13	20	8	11	8	14	124	106	77
DISCOUNTED CLAIMS INCURRED	\$203 \$222	177 <b>\$74</b>	201 <b>\$29</b>	218 \$209	251 \$103	202 \$199	207 <b>\$203</b>	262 - <b>\$276</b>	229 <b>\$220</b>	266 \$173	217 <b>\$216</b>	241 <b>\$240</b>	2,674 <b>\$1,612</b>	2,224 <b>\$2,193</b>	2,476 <b>\$1,541</b>
	<b>\$222</b>	<b>414</b>	<u> </u>	\$209	\$103	<b>\$199</b>	<b>\$203</b>	-\$270	<u> </u>	<u> </u>	\$210	<b>\$240</b>	\$1,012	\$2,193	\$1,541
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	35	24	40	53	45	23	30	35	36	25	30	30	406	423	432
AGENTS COMMISSIONS DRIVER RECORD ABSTRACTS	33 7	25 6	39 4	48 1	39	25 9	29 6	34	36 4	27 4	28 5	32 4	395 65	411	426 70
BAD DEBTS	-1	0	4	0	8 0	0	0	7 0	0	-15	5	0	-15	66 0	-10
	-1	U		0	O	O	U	O	0	-13	0	0	-15	0	-10
PREMIUM DEFICIENCY/(DPAC)					_		_		_	_	_	_			_
UNDISCOUNTED	1	8	-4	-15	-6	11	5	- <mark>2</mark> 0	0	8	3	6 0	15	3	7
EFFECT OF DISCOUNTING DISCOUNTED	0	0	0	0 -15	0 -6	0 11	0 5	-2	0	0 8	3	0	0 15	3	0 7
UNDERWRITING EXPENSES	\$75	\$63	\$80	\$87	\$86	\$68	\$70	\$74	\$76	\$49	\$66	\$72	\$866	\$903	\$925
NET UNDERWRITING GAIN (LOSS)	\$74	\$178	\$245	\$66	\$176	\$81	\$79	\$537	\$69	\$108	\$51	\$50	\$1,714	\$1,134	\$1,893
, ,	•	•	•	• • •	•	•	•	•	•	•	•	•			
ADMINISTRATIVE EXPENSES	7	8	9	10	13	5	5	14	9	13	9	8	110	106	128
PREMIUM FINANCE FEE INVESTMENT INCOME	0	0	0	0	0	0	0	0	0	0	0	0	0 15	0 13	0
			<del></del>		<del></del>		<del></del>								
OPERATING RESULTS	\$68	<u>\$171</u>	\$237	\$57	\$164	\$77	\$75	\$526	<u>\$61</u>	\$97	\$43	\$43	\$1,619	\$1,041	\$1,772
AVERAGE YTD OPERATING RESULT	\$68	\$120	\$159	\$133	\$139	\$129	\$121	\$172	\$160	\$153	\$143	\$135	\$135	\$87	\$148
RATIOS:															
Claims & Adj Expenses Incurred (Earned)															
Prior Accident Years	5.1%	-32.7%	-48.6%	-2.5%	-40.5%	-0.9%	-1.1%	-160.6%	-2.5%	-28.2%	-0.3%	-0.3%	-25.3%	-0.7%	-21.4%
Current Accident Year	54.7%	56.2%	56.8%	60.2%	68.8%	58.0%	58.8%	78.2%	62.7%	80.6%	65.2%	66.6%	63.8%	52.6%	56.8%
All Accident Years Combined	59.8%	23.5%	8.2%	57.7%	28.3%	57.1%	57.7%	-82.4%	60.2%	52.4%	64.9%	66.3%	38.5%	51.9%	35.4%
Underwriting & Admin Exp.(Earned)	22.1%	22.5%	25.1%	26.8%	27.1%	21.0%	21.3%	26.3%	23.3%	18.8%	22.5%	22.1%	23.3%	23.9%	24.2%
COMBINED OPERATING RATIO	81.9%	46.0%	33.3%	84.5%	55.4%	78.1%	79.0%	-56.1%	83.5%	71.2%	87.4%	88.4%	61.8%	75.8%	59.6%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

CY2020 12 Months

## SUMMARY OF OPERATIONS - CALENDAR YEAR 2019 FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT Operating Results for the 12 months ended December 31, 2019 (Discounted Basis)

Source: Monthly (Accident Year) Member Participation Report as at 12/2019

(thousands of dollars)

													CV2040	12 Months	CY2018
	January	February	March	April	May	June	July	August	September	October	November	December	CY2019 YTD	Updated Projections	12 Months Actual
UNDERWRITING REVENUE:	- Caridary	rebruary	Water	Арін	Iviay	- June	- ouly	August	ocptember	October	NOVEITIBE	December		rojections	Actual
PREMIUMS WRITTEN	\$37	\$85	\$41	\$54	\$56	\$44	\$178	\$79	\$145	\$108	\$109	\$57	\$993	\$1,025	\$943
CHANGE IN UNEARNED PREMIUMS	48	-8	44	31	29	37	-98	2	-58	-28	-16	28	11	-36	52
NET PREMIUMS EARNED	\$85	\$77	\$85	\$85	\$85	\$81	\$80	\$81	\$87	\$80	\$93	\$85	\$1,004	\$989	\$995
CLAIMS INCURRED															
PRIOR ACCIDENT YEARS															
UNDISCOUNTED	4	-41	83	0	105	1	0	-250	0	-17	0	0	-115	0	-413
EFFECT OF DISCOUNTING	3	-1	10	0	26	0	-2	-28	0	-2	0	0	6	-9	-44
DISCOUNTED	7	-42	93	0	131	1	-2	-278	0	-19	0	0	-109	-9	-457
CURRENT ACCIDENT YEAR															
UNDISCOUNTED	39	34	36	38	43	38	38	24	37	8	37	34	406	406	487
EFFECT OF DISCOUNTING	1	2	1	3	4	2	1	1	3	-2	3	3	22	23	20
DISCOUNTED	40	36	37	41	47	40	39	25	40	6	40	37	428	429	507
CLAIMS INCURRED	\$47	-\$6	\$130	\$41	\$178	\$41	\$37	-\$253	\$40	-\$13	\$40	\$37	\$319	\$420	\$50
UNDERWRITING EXPENSES															
OPERATING & SERVICE FEES	4	9	4	5	5	4	18	8	15	11	11	6	100	104	93
AGENTS COMMISSIONS	4	6	4	3	5	5	13	7	13	9	9	6	84	86	84
DRIVER RECORD ABSTRACTS	0	0	1	0	1	0	1	1	1	1	0	0	6	10	8
BAD DEBTS	0	0	0	0	0	0	0	0	0	1	0	0	1	0	-21
PREMIUM DEFICIENCY/(DPAC)															
UNDISCOUNTED	4	0	3	3	2	4	-8	-1	-4	-3	0	1	1	-2	5
EFFECT OF DISCOUNTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DISCOUNTED	<u>4</u> \$12	<u>0</u> <b>\$15</b>	3 <b>\$12</b>	<u>3</u> \$11	<u>2</u> \$13	<u>4</u> \$13	<del>-8</del> \$24	<del>-1</del> \$15	<del>-4</del> \$25	<del>-3</del> \$19	<u>0</u> <b>\$20</b>	<u>1</u> \$13	1	\$198	5 <b>\$169</b>
UNDERWRITING EXPENSES					\$13								\$192	\$198	
NET UNDERWRITING GAIN (LOSS)	\$26	\$68	-\$57	\$33	-\$106	\$27	\$19	\$319	\$22	\$74	\$33	\$35	\$493	\$371	\$776
ADMINISTRATIVE EXPENSES	3	5	4	5	9	4	4	10	6	5	7	4	66	23	63
PREMIUM FINANCE FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
INVESTMENT INCOME	1	0	0	0	0	0	1	1	0	0	0	1	4	4	2
OPERATING RESULTS	\$24	\$63	-\$61	\$28	-\$115	\$23	\$16	\$310	\$16	\$69	\$26	\$32	\$431	\$352	\$715
AVERAGE YTD OPERATING RESULT	\$24	\$44	\$9	\$14	-\$12	-\$6	-\$3	\$36	\$34	\$37	\$36	\$36	\$36	\$29	\$60
DATION															
RATIOS:															
Claims & Adj Expenses Incurred (Earned) Prior Accident Years	8.2%	-54.5%	109.4%	0.0%	154.1%	1.2%	-2.5%	-343.2%	0.0%	-23.8%	0.0%	0.0%	-10.9%	-0.9%	-45.9%
Current Accident Year	47.1%	46.8%	43.5%	48.2%	55.3%	49.4%	-2.5 <i>%</i> 48.8%	30.9%	46.0%	7.5%	43.0%	43.5%	42.6%	43.4%	51.0%
All Accident Years Combined	55.3%	-7.7%	152.9%	48.2%	209.4%	50.6%	46.3%	-312.3%	46.0%	-16.3%	43.0%	43.5%	31.7%	42.5%	5.1%
Underwriting & Admin Exp.(Earned)	17.6%	26.0%	18.8%	18.8%	25.9%	21.0%	35.0%	30.9%	35.6%	30.0%	29.0%	20.0%	25.7%	22.3%	23.3%
COMBINED OPERATING RATIO	72.9%	18.3%	171.7%	67.0%	235.3%	71.6%	81.3%	-281.4%	81.6%	13.7%	72.0%	63.5%	57.4%	64.8%	28.4%
COMBINED OF ENATING NATIO	12.5%	10.3%	17 1.7 70	07.076	233.3/0	/ 1.0 /0	01.3/0	-201.470	01.0%	13.170	12.0%	03.5%	31.4%	04.0%	20.4/0

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.