



**TO:** MEMBERS OF THE FACILITY ASSOCIATION

**ATTENTION:** CHIEF EXECUTIVE OFFICER

**BULLETIN NO.:** F2020 – 025

**DATE:** APRIL 29, 2020

**SUBJECT:** FARM – FEBRUARY 2020 PARTICIPATION REPORT

*A copy of this bulletin should be provided to your Chief Financial Officer and Appointed Actuary.*

Please be advised that the February 2020 FARM Participation Report is available on the Facility Association Portal at <https://portal.facilityassociation.com>.

### Key Points

- (a) The loss ratios being used under our current assumptions do NOT include any incurred impacts or adjustments related to COVID-19; any associated impacts and changes will be initially reflected in our March 31, 2020 valuation which we anticipate will be implemented in the May 2020 Participation Report;
- (b) The *February 2020 net operating surplus* was \$7.3 million, with a COR of 76.3% on earned premium of \$30 million;
- (c) The *projected 2020 year-end net operating surplus is now \$36.7 million*, with a COR at 91.2% on earned premium of \$408 million (our Outlook for 2020 was \$33.7 million of net operating surplus with a COR of 90.5% on earned premium of \$342 million). However, our projections do NOT take into account any specific impacts that might arise due to the COVID-19 pandemic (FA is still in the process of considering impacts, which will be reflected in future projections, as deemed appropriate);
- (d) We continue to see increases in both vehicle counts and written premiums across rating classes on a *rolling 12-month basis*, with overall counts up 17 thousand (19%) and *premium up \$133 million (50%)*, with premium growth driven primarily by private passenger vehicles, commercial vehicles, and interurban vehicles (long haul trucks); and
- (e) The release of unprocessed business from the Servicing Carriers continues to have an impact on February's written premium; the estimated impact for businesses with effective dates prior to 2020 was \$10.9 million mainly from Alberta for new/renewal business.

### Summary of Financial Results

The calendar year-to-date Operating Result is \$10.6 million and the incurred loss ratio to the end of 2 months is 62.8%, as summarized in the table at the top of the next page.

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**FARM – February 2020 Participation Report**

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*FARM Summary of Financial Results (for month and year-to-date)*

<b>Amounts in \$000s</b>	<b>February 2020</b>	February 2019	<b>Year to date Feb 2020</b>	Year to Date Feb 2019
Premium Written	29,715	16,886	68,530	41,642
Premium Earned	30,079	20,088	64,444	42,557
Incurred Losses	16,753	12,331	40,454	28,004
Underwriting & Admin Expense	6,075	3,876	13,353	8,561
<b>Net Result from Operations</b>	<b>7,251</b>	<b>3,881</b>	<b>10,637</b>	<b>5,992</b>
<i>Ratios:</i>				
<b>Loss ratio</b> - Prior Accident Years	(13.9%)	(8.9%)	(4.0%)	(3.5%)
- Current Accident Year	69.6%	70.2%	66.8%	69.3%
<i>Total</i>	<b>55.7%</b>	<b>61.3%</b>	<b>62.8%</b>	<b>65.8%</b>
<i>Underwriting &amp; Admin Expense</i>	<b>20.6%</b>	<b>19.6%</b>	<b>21.1%</b>	<b>20.5%</b>
<i>Combined Operating Ratio</i>	<b>76.3%</b>	<b>80.9%</b>	<b>83.9%</b>	<b>86.3%</b>

*rounding differences may occur*

These results are discussed in some detail in the “Current Month Results” section. For additional numeric details, please refer to Exhibit 1 “Summary of Operations for Calendar Year 2020 - All jurisdictions by month”. A comparable summary by jurisdiction is included in Exhibit 2. Detailed exhibits by jurisdiction are included in the [Summary of Operations](#) folder on our website.

Updated Projection to Year-end 2020

PLEASE NOTE: our projections have NOT been adjusted in any way to reflect COVID-19 pandemic impacts. Such impacts are under investigation and will be reflected in future projections as deemed appropriate.

The projected calendar year Net Result from Operations to February 2020 is \$36.7 million and the estimated combined operating ratio to February 2020 is 91.2% as indicated in the table at the top of the next page. This updated projection to the end of the year has improved by \$0.6 million from the projection provided last month (see the second and third columns in the table). This improvement is driven by a \$13.4 million increase in the projected written premium for the year, which includes unprocessed business premiums being submitted in February and its associated impacts on earned premium, claims, and expense projections.

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*FARM Summary of Projected Year-end Financial Results (current month's projection, prior month's projection, and Outlook posted last fall)*

<b>FARM 2020 Year-end Projection</b>	<b>Current</b>	<b>Prior Mth</b>	<b>Change</b>	<b>Final 2020</b>
<b>Amounts in \$000s</b>	<b>(Feb 2020)</b>	<b>(Jan 2020)</b>		<b>Outlook*</b>
Premium Written	440,721	427,323	13,399	350,613
Premium Earned	408,243	397,171	11,072	341,552
Incurred Losses	278,731	270,985	7,745	233,103
Underwriting & Admin Expense	92,788	90,065	2,723	74,721
<b>Net Result from Operations</b>	<b>36,725</b>	<b>36,121</b>	<b>604</b>	<b>33,728</b>
<b>Ratios:</b>				
<b>Loss ratio</b> - Prior Accident Years	<b>(1.2%)</b>	<b>(1.3%)</b>	0.1%	<b>(1.7%)</b>
- Current Accident Year	69.5%	69.5%	0.0%	69.9%
<i>Total</i>	<b>68.3%</b>	<b>68.2%</b>	<b>0.1%</b>	<b>68.2%</b>
<b>Underwriting &amp; Admin Expense</b>	<b>22.9%</b>	<b>23.0%</b>	<b>(0.1%)</b>	<b>22.3%</b>
<b>Combined Operating Ratio</b>	<b>91.2%</b>	<b>91.2%</b>	<b>0.0%</b>	<b>90.5%</b>

*rounding differences may occur*

\*as posted to FA's website Nov. 20, 2019

Current Month Results

The Net Results from Operations in the month of February 2020 was \$7.3 million, up \$3.4 million from the same month last year. This improvement is composed of an approximately \$2.0 million favourable impact associated with the \$10.0 million increase in earned premium (at a prior combined ratio of 80.9%) and a \$1.4 million favourable impact stemming from the overall decrease in the combined ratio (from 80.9% to 76.3% applied to \$30.1 million in earned premium). Written premium again had a significant increase, \$12.8 million (76.0%) with increases in both private passenger and non-private passenger vehicles in the month. We estimate that \$10.9 million of this increase is related to the release of unprocessed new/renewal business with effective dates prior to 2020.

This month's results moved the year-to-date combined operating ratio from 90.5% at the end of 1 month to 83.9% at the end of 2 months. The 6.6 percentage point decrease is composed of an 8.7 percentage point decrease in the Prior Accident Years loss ratio, a 0.4 percentage point decrease in the expense ratio, offset by a 2.5 percentage point increase in the Current Accident Year loss ratio.

Variances from Projections

The table at the top of the next page provides a summary of key components of the operating results as compared to the estimates projected last month.

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*FARM Summary of Actual vs Projected variances*

<b>February 2020</b>	<b>Actual</b>	<b>Projection</b>	<b>Difference</b>	<b>Difference %</b>
Premium Written	29,715	23,797	5,918	24.9%
Premium Earned	30,079	31,340	(1,261)	(4.0%)
<b>Reported Losses</b>				
Paid Losses	9,874	8,666	1,208	13.9%
Change in Outstanding Losses	5,491	8,960	(3,469)	(38.7%)
<b>Total Reported Losses</b>	<b>15,365</b>	<b>17,626</b>	<b>(2,261)</b>	<b>(12.8%)</b>
Change in IBNR*	1,235	337	898	
Change in Premium Deficiency (DPAC)*	86	556	(470)	
Change in Retro Claims Expense*	153	3,940	(3,787)	

(Amounts in \$000's)

rounding differences may occur

\*Detailed information is included in [FARM February 2020 Participation Report - Actuarial Highlights](#).

Each month, management reviews the variance between reported premium activity and claims activity (actual reported claims payments and changes in case reserves) and the associated projections. The projection process involves many assumptions including claims reporting patterns. Actual reporting patterns vary from month-to-month, sometimes considerably. Although variances from our projections are expected, management investigates variances beyond set thresholds and responds as appropriate.

For the month of February, recorded indemnity amounts were \$2.0 million lower than projected (*allowed claims expenses are included in the table immediately above as part of reported losses, explaining why the variance in Total Reported Losses in the table shows \$2.3 million*) and it was driven by the Prior Accident Year. Accident Year 2018 had the largest favourable variance of \$1.1 million. No other single Prior Accident Year had a reported indemnity variance in excess of \$1.0 million.

The variances for claims activity that were beyond the set thresholds at the jurisdiction, business segment level, and accident year group (i.e. Prior Accident Years vs. Current Accident Year) were investigated by management. Management is satisfied that the variances are appropriately accounted for in our current booking process (variances were spread across jurisdictions, business segments, and accident years).

**Booking IBNR**

The IBNR booking process this month allowed the nominal IBNR (i.e. before the impact of discounting and changes in provisions for adverse deviation) to vary from projected in order to offset the Prior Accident Years and Current Accident Year variances from projected for the most recent accident years back to 1994 (for accident years 1993 and earlier, IBNR is held at \$0). This is consistent with management's investigation into reported claims variances, concluding they were random and not necessarily indicative of a trend.

**Effect of Quarterly Valuation**

The February 2020 Participation Report does not reflect the results of an actuarial valuation update. The most recent valuation was as at September 30, 2019 for all jurisdictions and business segments. The

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actuarial valuation will be updated next as at December 31, 2019 for all jurisdictions and business segments, and the results of that valuation are anticipated to be reflected in the March 2020 Participation Report.

**Management Comments**

As shown in the table below, the private passenger annualized vehicle counts increased by 25.2% overall in February 2020 relative to February 2019. The increases are across all jurisdictions except for Prince Edward Island; however, increases in Ontario and Alberta are the most significant and account for 80% of the overall increase.

*FARM Private Passenger Written Counts*

Business Segment	PPV
Share Month	02

Jurisdiction	2020			2019			2018
	Annualized Vehicle Count	Change from Prior	% Change from Prior	Annualized Vehicle Count	Change from Prior	% Change from Prior	Annualized Vehicle Count
ON	582	247	73.6%	335	160	90.8%	176
AB	280	177	173.5%	102	15	16.6%	88
NL	647	8	1.3%	639	0	0.0%	638
NB	465	36	8.5%	428	2	0.5%	426
NS	434	37	9.2%	398	178	81.4%	219
PE	75	(6)	(7.5%)	81	(3)	(3.0%)	84
YT	12	5	77.4%	7	(4)	(35.9%)	11
NT	133	22	19.4%	112	(52)	(31.7%)	163
NU	5	4	300.0%	1	(3)	(67.3%)	4
<b>Grand Total</b>	<b>2,633</b>	<b>530</b>	<b>25.2%</b>	<b>2,103</b>	<b>294</b>	<b>16.2%</b>	<b>1,809</b>

The release of unprocessed business from the Servicing Carriers (unprocessed business and its impact were briefly mentioned in our October 2019 FARM Participation Report bulletin) continues to have an impact on written premium in the month. Based on the FARM February data, the released unprocessed business in the month effective prior to October 31, 2019 (new business and renewals) had a premium impact of approximately \$3.1 million and is concentrated in Alberta non-private passenger. Although this is within the \$5 million premium estimate we received from the Servicing Carriers regarding the remaining unprocessed business last month, we see additional backlog business with effective dates beyond October 31, 2019 (November 2019 and December 2019) being submitted in the month with a premium impact of \$7.8 million (\$0.9 million in private passenger and \$6.9 million in non-private passenger); Alberta and Ontario were impacted the most by \$6.0 million and \$1.7 million respectively.

On a rolling 12-month basis to February (see table at the top of the next page), FARM vehicle counts are up 18.6% across all rating classes (up 30.0% for private passenger, 12.9% for non-private passenger). In particular, the non-private passenger increase in vehicle counts is mainly driven by the increases in commercial vehicles and interurban vehicles (long haul trucks). Rolling 12-month premium changes are much more significant than the changes in counts (private passenger up 51.9%, non-private passenger up 48.7%, for a total increase of 49.7%). The difference in the count and premium increases reflects the more significant increases in counts in Ontario and Alberta for private passenger and changes in mix by rating class and jurisdiction for non-private passenger.

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*FARM Vehicle Counts and Written Premium – Rolling 12-months to February 2020*

Business Segment	FA Minor Rating Class Desc	2020 rolling 12 to month 02			% Change in Amount			Change in Amount			2019 rolling 12 to month 02		
		Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP	Annualize Vehicle Count	Sum of Written Premium	AWP
PPV	Private Passenger (x Farmers)	39,551	121,298,343	3,067	30.0%	51.9%	16.9%	9,120	41,466,805	444	30,432	79,831,538	2,623
	Farmer	-	-	-	-	-	-	-	-	-	-	-	-
<b>PPV Total</b>		<b>39,551</b>	<b>121,298,343</b>	<b>3,067</b>	<b>30.0%</b>	<b>51.9%</b>	<b>16.9%</b>	<b>9,120</b>	<b>41,466,805</b>	<b>444</b>	<b>30,432</b>	<b>79,831,538</b>	<b>2,623</b>
non-PPV	Private Passenger (x Farmers)	649	692,169	1,066	0.7%	40.6%	39.5%	4	199,758	302	645	492,411	764
	Commercial	18,526	98,562,716	5,320	44.2%	79.3%	24.4%	5,676	43,598,066	1,043	12,850	54,964,650	4,277
	Interurban	7,510	103,960,159	13,842	44.8%	49.2%	3.1%	2,323	34,295,796	411	5,187	69,664,363	13,431
	Public Bus	1,772	7,964,109	4,494	3.9%	4.7%	0.8%	67	356,952	34	1,706	7,607,157	4,460
	Private Bus & Misc Public	1,594	6,211,041	3,896	9.3%	24.4%	13.8%	136	1,219,703	473	1,458	4,991,338	3,423
	School Bus	1,170	1,909,828	1,632	9.1%	13.6%	4.1%	97	228,197	65	1,073	1,681,631	1,567
	Hotel & Country Club Bus	684	1,649,155	2,410	14.5%	23.0%	7.4%	87	307,959	166	598	1,341,196	2,244
	Taxi	5,070	28,665,298	5,653	9.3%	37.6%	25.9%	429	7,827,953	1,163	4,641	20,837,345	4,490
	Funeral	2	3,770	1,885	(60.0%)	(66.6%)	(16.4%)	(3)	(7,501)	(369)	5	11,271	2,254
	Ambulance	36	144,946	3,989	(6.6%)	(4.4%)	2.4%	(3)	(6,621)	94	39	151,567	3,895
	Motorcycle	18,001	12,347,032	686	(6.1%)	6.3%	13.2%	(1,165)	733,342	80	19,166	11,613,690	606
	All Terrain Vehicle	9,302	3,926,699	422	0.7%	6.9%	6.0%	65	254,033	24	9,237	3,672,666	398
	Snow Vehicle	3,861	1,628,981	422	(0.2%)	1.3%	1.7%	(8)	21,400	7	3,870	1,607,581	415
	Antique	6	8,523	1,441	(11.3%)	(14.9%)	(4.1%)	(1)	(1,489)	(61)	7	10,012	1,502
	Motor Home	333	850,633	2,557	38.3%	49.9%	8.3%	92	283,086	197	241	567,547	2,360
	Trailer Home	-	30,735	30,735	-	3,270.1%	3,270.1%	-	29,823	29,823	-	912	912
	Garage	-	9,528,139	9,528,139	-	22.8%	22.8%	-	1,768,251	1,768,251	-	7,759,888	7,759,888
	Non-Owned	-	371,147	371,147	-	24.9%	24.9%	-	73,997	73,997	-	297,150	297,150
	Drivers Policy	88	117,044	1,334	47.9%	55.4%	5.0%	28	41,704	64	59	75,340	1,270
<b>non-PPV Total</b>		<b>68,606</b>	<b>278,572,124</b>	<b>4,060</b>	<b>12.9%</b>	<b>48.7%</b>	<b>31.7%</b>	<b>7,826</b>	<b>91,224,409</b>	<b>978</b>	<b>60,780</b>	<b>187,347,715</b>	<b>3,082</b>
<b>TOTAL</b>		<b>108,157</b>	<b>399,870,467</b>	<b>3,697</b>	<b>18.6%</b>	<b>49.7%</b>	<b>26.2%</b>	<b>16,946</b>	<b>132,691,214</b>	<b>768</b>	<b>91,212</b>	<b>267,179,253</b>	<b>2,929</b>

Should you require any further information, please call Aidan Chen, AVP Data & Analytics at (416) 863-1750 x4804.

Saskia Matheson  
 President & CEO

**Related link:**

[FARM February 2020 Participation Report – Actuarial Highlights](#)

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS BY MONTH**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
**(thousands of dollars)**

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$38,815	\$29,715	\$68,530	\$440,722	\$372,967
CHANGE IN UNEARNED PREMIUMS	-4,450	364	-4,086	-32,478	-49,022
<b>NET PREMIUMS EARNED</b>	<b>\$34,365</b>	<b>\$30,079</b>	<b>\$64,444</b>	<b>\$408,244</b>	<b>\$323,945</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	2,394	-3,629	-1,235	2,623	14,991
EFFECT OF DISCOUNTING	-773	-556	-1,329	-7,465	924
DISCOUNTED	1,621	-4,185	-2,564	-4,842	15,915
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	20,592	19,677	40,269	268,297	214,321
EFFECT OF DISCOUNTING	1,488	1,261	2,749	15,276	11,261
DISCOUNTED	22,080	20,938	43,018	283,573	225,582
<b>CLAIMS INCURRED</b>	<b>\$23,701</b>	<b>\$16,753</b>	<b>\$40,454</b>	<b>\$278,731</b>	<b>\$241,497</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	3,980	3,082	7,062	45,479	38,519
AGENTS COMMISSIONS	3,082	2,124	5,206	34,041	28,514
DRIVER RECORD ABSTRACTS	286	271	557	5,308	3,532
BAD DEBTS	-3	-2	-5	-2	-148
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-361	83	-278	-2,518	-3,571
EFFECT OF DISCOUNTING	2	3	5	309	-460
DISCOUNTED	-359	86	-273	-2,209	-4,031
<b>UNDERWRITING EXPENSES</b>	<b>\$6,986</b>	<b>\$5,561</b>	<b>\$12,547</b>	<b>\$82,617</b>	<b>\$66,386</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$3,678</b>	<b>\$7,765</b>	<b>\$11,443</b>	<b>\$46,896</b>	<b>\$16,062</b>
ADMINISTRATIVE EXPENSES	398	623	1,021	10,729	6,286
PREMIUM FINANCE FEE	-13	-12	-25	-13	-130
INVESTMENT INCOME	119	121	240	571	1,208
<b>OPERATING RESULTS</b>	<b>\$3,386</b>	<b>\$7,251</b>	<b>\$10,637</b>	<b>\$36,725</b>	<b>\$10,854</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	4.7%	-13.9%	-4.0%	-1.2%	4.9%
Current Accident Year	64.3%	69.6%	66.8%	69.5%	69.6%
All Accident Years Combined	69.0%	55.7%	62.8%	68.3%	74.5%
Underwriting & Admin Exp.(Earned)	21.5%	20.6%	21.1%	22.9%	22.4%
COMBINED OPERATING RATIO	90.5%	76.3%	83.9%	91.2%	96.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - ALL JURISDICTIONS**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
**(thousands of dollars)**

	Alberta	Ontario	NS	PEI	NB	NFLD & LAB	Yukon	NWT	Nunavut	Total	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>												
PREMIUMS WRITTEN	\$25,236	\$25,872	\$6,763	\$821	\$4,337	\$4,300	\$168	\$889	\$144	\$68,530	\$440,722	\$372,967
CHANGE IN UNEARNED PREMIUMS	-2,758	-2,592	-626	174	373	1,224	152	-83	50	-4,086	-32,478	-49,022
<b>NET PREMIUMS EARNED</b>	<b>\$22,478</b>	<b>\$23,280</b>	<b>\$6,137</b>	<b>\$995</b>	<b>\$4,710</b>	<b>\$5,524</b>	<b>\$320</b>	<b>\$806</b>	<b>\$194</b>	<b>\$64,444</b>	<b>\$408,244</b>	<b>\$323,945</b>
<b>CLAIMS INCURRED</b>												
PRIOR ACCIDENT YEARS												
UNDISCOUNTED	1,264	-2,476	178	68	-9	-146	25	-99	-40	-1,235	2,623	14,991
EFFECT OF DISCOUNTING	-444	-571	-51	-2	-105	-140	-3	-12	-1	-1,329	-7,465	924
DISCOUNTED	820	-3,047	127	66	-114	-286	22	-111	-41	-2,564	-4,842	15,915
CURRENT ACCIDENT YEAR												
UNDISCOUNTED	12,338	14,604	4,589	646	3,312	4,144	209	361	66	40,269	268,297	214,321
EFFECT OF DISCOUNTING	739	1,208	300	41	189	233	15	20	4	2,749	15,276	11,261
DISCOUNTED	13,077	15,812	4,889	687	3,501	4,377	224	381	70	43,018	283,573	225,582
<b>CLAIMS INCURRED</b>	<b>\$13,897</b>	<b>\$12,765</b>	<b>\$5,016</b>	<b>\$753</b>	<b>\$3,387</b>	<b>\$4,091</b>	<b>\$246</b>	<b>\$270</b>	<b>\$29</b>	<b>\$40,454</b>	<b>\$278,731</b>	<b>\$241,497</b>
<b>UNDERWRITING EXPENSES</b>												
OPERATING & SERVICE FEES	2,524	2,794	676	83	434	431	17	89	14	7,062	45,479	38,519
AGENTS COMMISSIONS	2,062	1,572	570	76	414	394	15	90	13	5,206	34,041	28,514
DRIVER RECORD ABSTRACTS	82	52	166	28	118	81	3	27	0	557	5,308	3,532
BAD DEBTS	2	0	0	0	0	-6	0	-1	0	-5	-2	-148
PREMIUM DEFICIENCY/(DPAC)												
UNDISCOUNTED	-254	-158	-43	16	27	126	12	-9	5	-278	-2,518	-3,571
EFFECT OF DISCOUNTING	0	0	5	0	0	0	0	0	0	5	309	-460
DISCOUNTED	-254	-158	-38	16	27	126	12	-9	5	-273	-2,209	-4,031
<b>UNDERWRITING EXPENSES</b>	<b>\$4,416</b>	<b>\$4,260</b>	<b>\$1,374</b>	<b>\$203</b>	<b>\$993</b>	<b>\$1,026</b>	<b>\$47</b>	<b>\$196</b>	<b>\$32</b>	<b>\$12,547</b>	<b>\$82,617</b>	<b>\$66,386</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$4,165</b>	<b>\$6,255</b>	<b>-\$253</b>	<b>\$39</b>	<b>\$330</b>	<b>\$407</b>	<b>\$27</b>	<b>\$340</b>	<b>\$133</b>	<b>\$11,443</b>	<b>\$46,896</b>	<b>\$16,062</b>
ADMINISTRATIVE EXPENSES	368	390	108	19	61	53	7	7	8	1,021	10,729	6,286
PREMIUM FINANCE FEE	-8	-13	-2	0	0	-2	0	0	0	-25	-13	-130
INVESTMENT INCOME	68	87	27	5	22	26	2	2	1	240	571	1,208
<b>OPERATING RESULTS</b>	<b>\$3,857</b>	<b>\$5,939</b>	<b>-\$336</b>	<b>\$25</b>	<b>\$291</b>	<b>\$378</b>	<b>\$22</b>	<b>\$335</b>	<b>\$126</b>	<b>\$10,637</b>	<b>\$36,725</b>	<b>\$10,854</b>
<b>RATIOS:</b>												
Claims & Adj Expenses Incurred (Earned)												
Prior Accident Years	3.6%	-13.1%	2.1%	6.6%	-2.4%	-5.2%	6.9%	-13.8%	-21.1%	-4.0%	-1.2%	4.9%
Current Accident Year	58.2%	67.9%	79.7%	69.0%	74.3%	79.2%	70.0%	47.3%	36.1%	66.8%	69.5%	69.6%
All Accident Years Combined	61.8%	54.8%	81.8%	75.6%	71.9%	74.0%	76.9%	33.5%	15.0%	62.8%	68.3%	74.5%
Underwriting & Admin Exp.(Earned)	21.3%	20.0%	24.1%	22.3%	22.4%	19.5%	16.9%	25.2%	20.6%	21.1%	22.9%	22.4%
COMBINED OPERATING RATIO	83.1%	74.8%	105.9%	97.9%	94.3%	93.5%	93.8%	58.7%	35.6%	83.9%	91.2%	96.9%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply



**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - ALBERTA**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$17,167	\$8,069	\$25,236	\$138,983	\$114,601
CHANGE IN UNEARNED PREMIUMS	-4,415	1,657	-2,758	-12,037	-8,283
<b>NET PREMIUMS EARNED</b>	<b>\$12,752</b>	<b>\$9,726</b>	<b>\$22,478</b>	<b>\$126,946</b>	<b>\$106,318</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	1,900	-636	1,264	2,193	10,587
EFFECT OF DISCOUNTING	-298	-146	-444	-2,218	873
DISCOUNTED	1,602	-782	820	-25	11,460
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	6,322	6,016	12,338	79,815	68,811
EFFECT OF DISCOUNTING	414	325	739	3,603	2,997
DISCOUNTED	6,736	6,341	13,077	83,418	71,808
<b>CLAIMS INCURRED</b>	<b>\$8,338</b>	<b>\$5,559</b>	<b>\$13,897</b>	<b>\$83,393</b>	<b>\$83,268</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	1,717	807	2,524	13,896	11,461
AGENTS COMMISSIONS	1,410	652	2,062	11,348	8,936
DRIVER RECORD ABSTRACTS	39	43	82	1,379	798
BAD DEBTS	1	1	2	1	-69
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-365	111	-254	-986	-484
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	-365	111	-254	-986	-484
<b>UNDERWRITING EXPENSES</b>	<b>\$2,802</b>	<b>\$1,614</b>	<b>\$4,416</b>	<b>\$25,638</b>	<b>\$20,642</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$1,612</b>	<b>\$2,553</b>	<b>\$4,165</b>	<b>\$17,915</b>	<b>\$2,408</b>
ADMINISTRATIVE EXPENSES	185	183	368	3,336	1,771
PREMIUM FINANCE FEE	-5	-3	-8	-5	-36
INVESTMENT INCOME	32	36	68	161	353
<b>OPERATING RESULTS</b>	<b>\$1,454</b>	<b>\$2,403</b>	<b>\$3,857</b>	<b>\$14,735</b>	<b>\$954</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$1,454</b>	<b>\$1,929</b>	<b>\$1,929</b>	<b>\$1,228</b>	<b>\$80</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	12.6%	-8.0%	3.6%	0.0%	10.8%
Current Accident Year	52.8%	65.2%	58.2%	65.7%	67.5%
All Accident Years Combined	65.4%	57.2%	61.8%	65.7%	78.3%
Underwriting & Admin Exp.(Earned)	23.4%	18.5%	21.3%	22.8%	21.1%
<b>COMBINED OPERATING RATIO</b>	<b>88.8%</b>	<b>75.7%</b>	<b>83.1%</b>	<b>88.5%</b>	<b>99.4%</b>

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - ONTARIO**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$12,025	\$13,847	\$25,872	\$174,469	\$146,703
CHANGE IN UNEARNED PREMIUMS	-175	-2,417	-2,592	-12,515	-28,619
<b>NET PREMIUMS EARNED</b>	<b>\$11,850</b>	<b>\$11,430</b>	<b>\$23,280</b>	<b>\$161,954</b>	<b>\$118,084</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	237	-2,713	-2,476	247	4,386
EFFECT OF DISCOUNTING	-277	-294	-571	-2,613	667
DISCOUNTED	-40	-3,007	-3,047	-2,366	5,053
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	7,422	7,182	14,604	101,871	68,258
EFFECT OF DISCOUNTING	628	580	1,208	7,244	4,395
DISCOUNTED	8,050	7,762	15,812	109,115	72,653
<b>CLAIMS INCURRED</b>	<b>\$8,010</b>	<b>\$4,755</b>	<b>\$12,765</b>	<b>\$106,749</b>	<b>\$77,706</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	1,299	1,495	2,794	18,845	15,842
AGENTS COMMISSIONS	803	769	1,572	10,852	9,196
DRIVER RECORD ABSTRACTS	26	26	52	837	345
BAD DEBTS	0	0	0	0	-86
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-9	-149	-158	-770	-1,724
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	-9	-149	-158	-770	-1,724
<b>UNDERWRITING EXPENSES</b>	<b>\$2,119</b>	<b>\$2,141</b>	<b>\$4,260</b>	<b>\$29,764</b>	<b>\$23,573</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$1,721</b>	<b>\$4,534</b>	<b>\$6,255</b>	<b>\$25,441</b>	<b>\$16,805</b>
ADMINISTRATIVE EXPENSES	105	285	390	4,233	2,347
PREMIUM FINANCE FEE	-6	-7	-13	-5	-61
INVESTMENT INCOME	44	43	87	212	441
<b>OPERATING RESULTS</b>	<b>\$1,654</b>	<b>\$4,285</b>	<b>\$5,939</b>	<b>\$21,415</b>	<b>\$14,838</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$1,654</b>	<b>\$2,970</b>	<b>\$2,970</b>	<b>\$1,785</b>	<b>\$1,237</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-0.3%	-26.3%	-13.1%	-1.5%	4.3%
Current Accident Year	67.9%	67.9%	67.9%	67.4%	61.5%
All Accident Years Combined	67.6%	41.6%	54.8%	65.9%	65.8%
Underwriting & Admin Exp.(Earned)	18.8%	21.2%	20.0%	21.0%	22.0%
COMBINED OPERATING RATIO	86.4%	62.8%	74.8%	86.9%	87.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - NOVA SCOTIA**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$3,617	\$3,146	\$6,763	\$44,203	\$35,559
CHANGE IN UNEARNED PREMIUMS	-432	-194	-626	-3,784	-6,000
<b>NET PREMIUMS EARNED</b>	<b>\$3,185</b>	<b>\$2,952</b>	<b>\$6,137</b>	<b>\$40,419</b>	<b>\$29,559</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	101	77	178	61	-907
EFFECT OF DISCOUNTING	-33	-18	-51	-605	-165
DISCOUNTED	68	59	127	-544	-1,072
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	2,337	2,252	4,589	30,899	23,331
EFFECT OF DISCOUNTING	160	140	300	1,586	1,211
DISCOUNTED	2,497	2,392	4,889	32,485	24,542
<b>CLAIMS INCURRED</b>	<b>\$2,565</b>	<b>\$2,451</b>	<b>\$5,016</b>	<b>\$31,941</b>	<b>\$23,470</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	362	314	676	4,423	3,555
AGENTS COMMISSIONS	308	262	570	4,043	3,226
DRIVER RECORD ABSTRACTS	96	70	166	1,802	951
BAD DEBTS	0	0	0	0	-29
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-37	-6	-43	-364	-790
EFFECT OF DISCOUNTING	2	3	5	309	-187
DISCOUNTED	-35	-3	-38	-55	-977
<b>UNDERWRITING EXPENSES</b>	<b>\$731</b>	<b>\$643</b>	<b>\$1,374</b>	<b>\$10,213</b>	<b>\$6,726</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>-\$111</b>	<b>-\$142</b>	<b>-\$253</b>	<b>-\$1,735</b>	<b>-\$637</b>
ADMINISTRATIVE EXPENSES	35	73	108	1,083	623
PREMIUM FINANCE FEE	-1	-1	-2	-1	-12
INVESTMENT INCOME	13	14	27	68	106
<b>OPERATING RESULTS</b>	<b>-\$134</b>	<b>-\$202</b>	<b>-\$336</b>	<b>-\$2,751</b>	<b>-\$1,166</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>-\$134</b>	<b>-\$168</b>	<b>-\$168</b>	<b>-\$229</b>	<b>-\$97</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	2.1%	2.0%	2.1%	-1.3%	-3.6%
Current Accident Year	78.4%	81.0%	79.7%	80.4%	83.0%
All Accident Years Combined	80.5%	83.0%	81.8%	79.1%	79.4%
Underwriting & Admin Exp.(Earned)	24.1%	24.3%	24.1%	27.9%	24.9%
COMBINED OPERATING RATIO	104.6%	107.3%	105.9%	107.0%	104.3%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - PRINCE EDWARD ISLAND**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$578	\$243	\$821	\$6,338	\$5,865
CHANGE IN UNEARNED PREMIUMS	-58	232	174	-340	-650
<b>NET PREMIUMS EARNED</b>	<b>\$520</b>	<b>\$475</b>	<b>\$995</b>	<b>\$5,998</b>	<b>\$5,215</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	14	54	68	22	381
EFFECT OF DISCOUNTING	-5	3	-2	-150	-53
DISCOUNTED	9	57	66	-128	328
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	334	312	646	3,949	3,685
EFFECT OF DISCOUNTING	24	17	41	248	215
DISCOUNTED	358	329	687	4,197	3,900
<b>CLAIMS INCURRED</b>	<b>\$367</b>	<b>\$386</b>	<b>\$753</b>	<b>\$4,069</b>	<b>\$4,228</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	58	25	83	637	585
AGENTS COMMISSIONS	51	25	76	586	545
DRIVER RECORD ABSTRACTS	15	13	28	217	242
BAD DEBTS	0	0	0	0	41
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-5	21	16	-30	-60
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	-5	21	16	-30	-60
<b>UNDERWRITING EXPENSES</b>	<b>\$119</b>	<b>\$84</b>	<b>\$203</b>	<b>\$1,410</b>	<b>\$1,353</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$34</b>	<b>\$5</b>	<b>\$39</b>	<b>\$519</b>	<b>-\$366</b>
ADMINISTRATIVE EXPENSES	9	10	19	163	171
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	2	3	5	12	27
<b>OPERATING RESULTS</b>	<b>\$27</b>	<b>-\$2</b>	<b>\$25</b>	<b>\$368</b>	<b>-\$510</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$27</b>	<b>\$13</b>	<b>\$13</b>	<b>\$31</b>	<b>-\$43</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	1.7%	12.0%	6.6%	-2.1%	6.3%
Current Accident Year	68.8%	69.3%	69.0%	70.0%	74.8%
All Accident Years Combined	70.5%	81.3%	75.6%	67.9%	81.1%
Underwriting & Admin Exp.(Earned)	24.6%	19.8%	22.3%	26.2%	29.2%
<b>COMBINED OPERATING RATIO</b>	<b>95.1%</b>	<b>101.1%</b>	<b>97.9%</b>	<b>94.1%</b>	<b>110.3%</b>

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - NEW BRUNSWICK**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$2,667	\$1,670	\$4,337	\$32,767	\$28,610
CHANGE IN UNEARNED PREMIUMS	-227	600	373	-2,459	-2,307
<b>NET PREMIUMS EARNED</b>	<b>\$2,440</b>	<b>\$2,270</b>	<b>\$4,710</b>	<b>\$30,308</b>	<b>\$26,303</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	38	-47	-9	38	-2,973
EFFECT OF DISCOUNTING	-43	-62	-105	-577	-422
DISCOUNTED	-5	-109	-114	-539	-3,395
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	1,710	1,602	3,312	21,431	20,134
EFFECT OF DISCOUNTING	111	78	189	1,024	932
DISCOUNTED	1,821	1,680	3,501	22,455	21,066
<b>CLAIMS INCURRED</b>	<b>\$1,816</b>	<b>\$1,571</b>	<b>\$3,387</b>	<b>\$21,916</b>	<b>\$17,671</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	267	167	434	3,277	2,881
AGENTS COMMISSIONS	247	167	414	3,067	2,671
DRIVER RECORD ABSTRACTS	56	62	118	540	575
BAD DEBTS	0	0	0	0	-23
UNDISCOUNTED	-22	49	27	-239	-213
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	-22	49	27	-239	-213
<b>UNDERWRITING EXPENSES</b>	<b>\$548</b>	<b>\$445</b>	<b>\$993</b>	<b>\$6,645</b>	<b>\$5,891</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$76</b>	<b>\$254</b>	<b>\$330</b>	<b>\$1,747</b>	<b>\$2,741</b>
ADMINISTRATIVE EXPENSES	28	33	61	818	512
PREMIUM FINANCE FEE	0	0	0	-1	-9
INVESTMENT INCOME	11	11	22	49	103
<b>OPERATING RESULTS</b>	<b>\$59</b>	<b>\$232</b>	<b>\$291</b>	<b>\$977</b>	<b>\$2,323</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$59</b>	<b>\$146</b>	<b>\$146</b>	<b>\$81</b>	<b>\$194</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-0.2%	-4.8%	-2.4%	-1.8%	-12.9%
Current Accident Year	74.6%	74.0%	74.3%	74.1%	80.1%
All Accident Years Combined	74.4%	69.2%	71.9%	72.3%	67.2%
Underwriting & Admin Exp.(Earned)	23.6%	21.1%	22.4%	24.6%	24.3%
COMBINED OPERATING RATIO	98.0%	90.3%	94.3%	96.9%	91.5%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - NEWFOUNDLAND & LABRADOR**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$1,966	\$2,334	\$4,300	\$36,452	\$34,533
CHANGE IN UNEARNED PREMIUMS	899	325	1,224	-1,206	-3,235
<b>NET PREMIUMS EARNED</b>	<b>\$2,865</b>	<b>\$2,659</b>	<b>\$5,524</b>	<b>\$35,246</b>	<b>\$31,298</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	23	-169	-146	-9	4,426
EFFECT OF DISCOUNTING	-114	-26	-140	-1,204	3
DISCOUNTED	-91	-195	-286	-1,213	4,429
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	2,142	2,002	4,144	26,474	25,969
EFFECT OF DISCOUNTING	128	105	233	1,371	1,297
DISCOUNTED	2,270	2,107	4,377	27,845	27,266
<b>CLAIMS INCURRED</b>	<b>\$2,179</b>	<b>\$1,912</b>	<b>\$4,091</b>	<b>\$26,632</b>	<b>\$31,695</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	197	234	431	3,645	3,484
AGENTS COMMISSIONS	186	208	394	3,441	3,279
DRIVER RECORD ABSTRACTS	48	33	81	427	533
BAD DEBTS	-3	-3	-6	-3	54
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	83	43	126	-116	-310
EFFECT OF DISCOUNTING	0	0	0	0	-273
DISCOUNTED	83	43	126	-116	-583
<b>UNDERWRITING EXPENSES</b>	<b>\$511</b>	<b>\$515</b>	<b>\$1,026</b>	<b>\$7,394</b>	<b>\$6,767</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$175</b>	<b>\$232</b>	<b>\$407</b>	<b>\$1,220</b>	<b>-\$7,164</b>
ADMINISTRATIVE EXPENSES	17	36	53	909	604
PREMIUM FINANCE FEE	-1	-1	-2	-1	-12
INVESTMENT INCOME	14	12	26	58	151
<b>OPERATING RESULTS</b>	<b>\$171</b>	<b>\$207</b>	<b>\$378</b>	<b>\$368</b>	<b>-\$7,629</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$171</b>	<b>\$189</b>	<b>\$189</b>	<b>\$31</b>	<b>-\$636</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	-3.2%	-7.3%	-5.2%	-3.4%	14.2%
Current Accident Year	79.2%	79.2%	79.2%	79.0%	87.1%
All Accident Years Combined	76.0%	71.9%	74.0%	75.6%	101.3%
Underwriting & Admin Exp.(Earned)	18.4%	20.7%	19.5%	23.6%	23.6%
<b>COMBINED OPERATING RATIO</b>	<b>94.4%</b>	<b>92.6%</b>	<b>93.5%</b>	<b>99.2%</b>	<b>124.9%</b>

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - YUKON**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$118	\$50	\$168	\$2,097	\$2,051
CHANGE IN UNEARNED PREMIUMS	58	94	152	-94	-79
<b>NET PREMIUMS EARNED</b>	<b>\$176</b>	<b>\$144</b>	<b>\$320</b>	<b>\$2,003</b>	<b>\$1,972</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	3	22	25	-5	247
EFFECT OF DISCOUNTING	0	-3	-3	-32	36
DISCOUNTED	3	19	22	-37	283
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	109	100	209	1,309	1,177
EFFECT OF DISCOUNTING	8	7	15	76	68
DISCOUNTED	117	107	224	1,385	1,245
<b>CLAIMS INCURRED</b>	<b>\$120</b>	<b>\$126</b>	<b>\$246</b>	<b>\$1,348</b>	<b>\$1,528</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	12	5	17	213	205
AGENTS COMMISSIONS	9	6	15	182	182
DRIVER RECORD ABSTRACTS	1	2	3	28	17
BAD DEBTS	0	0	0	0	-22
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	5	7	12	-9	-6
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	5	7	12	-9	-6
<b>UNDERWRITING EXPENSES</b>	<b>\$27</b>	<b>\$20</b>	<b>\$47</b>	<b>\$414</b>	<b>\$376</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$29</b>	<b>-\$2</b>	<b>\$27</b>	<b>\$241</b>	<b>\$68</b>
ADMINISTRATIVE EXPENSES	4	3	7	56	82
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	1	1	2	4	8
<b>OPERATING RESULTS</b>	<b>\$26</b>	<b>-\$4</b>	<b>\$22</b>	<b>\$189</b>	<b>-\$6</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$26</b>	<b>\$11</b>	<b>\$11</b>	<b>\$16</b>	<b>-\$1</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	1.7%	13.2%	6.9%	-1.8%	14.4%
Current Accident Year	66.5%	74.3%	70.0%	69.1%	63.1%
All Accident Years Combined	68.2%	87.5%	76.9%	67.3%	77.5%
Underwriting & Admin Exp.(Earned)	17.6%	16.0%	16.9%	23.5%	23.2%
COMBINED OPERATING RATIO	85.8%	103.5%	93.8%	90.8%	100.7%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply

**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - NWT**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$567	\$322	\$889	\$4,407	\$4,052
CHANGE IN UNEARNED PREMIUMS	-108	25	-83	-7	140
<b>NET PREMIUMS EARNED</b>	<b>\$459</b>	<b>\$347</b>	<b>\$806</b>	<b>\$4,400</b>	<b>\$4,192</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	64	-163	-99	63	-1,041
EFFECT OF DISCOUNTING	-2	-10	-12	-50	-21
DISCOUNTED	62	-173	-111	13	-1,062
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	183	178	361	2,163	2,550
EFFECT OF DISCOUNTING	13	7	20	104	124
DISCOUNTED	196	185	381	2,267	2,674
<b>CLAIMS INCURRED</b>	<b>\$258</b>	<b>\$12</b>	<b>\$270</b>	<b>\$2,280</b>	<b>\$1,612</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	57	32	89	443	406
AGENTS COMMISSIONS	58	32	90	437	395
DRIVER RECORD ABSTRACTS	5	22	27	69	65
BAD DEBTS	-1	0	-1	0	-15
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	-12	3	-9	-1	15
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	-12	3	-9	-1	15
<b>UNDERWRITING EXPENSES</b>	<b>\$107</b>	<b>\$89</b>	<b>\$196</b>	<b>\$948</b>	<b>\$866</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$94</b>	<b>\$246</b>	<b>\$340</b>	<b>\$1,172</b>	<b>\$1,714</b>
ADMINISTRATIVE EXPENSES	10	-3	7	106	110
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	1	1	2	6	15
<b>OPERATING RESULTS</b>	<b>\$85</b>	<b>\$250</b>	<b>\$335</b>	<b>\$1,072</b>	<b>\$1,619</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$85</b>	<b>\$168</b>	<b>\$168</b>	<b>\$89</b>	<b>\$135</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	13.5%	-49.9%	-13.8%	0.3%	-25.3%
Current Accident Year	42.7%	53.3%	47.3%	51.5%	63.8%
All Accident Years Combined	56.2%	3.4%	33.5%	51.8%	38.5%
Underwriting & Admin Exp.(Earned)	25.5%	24.8%	25.2%	24.0%	23.3%
COMBINED OPERATING RATIO	81.7%	28.2%	58.7%	75.8%	61.8%

Note: Amounts shown above do not reflect costs incurred directly by member companies e.g. income and premium taxes, health levies, association dues, cost of capital as a result of their compulsory participation in Facility Association and investment income earned on Facility Association premium dollars invested directly by members.

Rounding Difference may apply



**SUMMARY OF OPERATIONS - CALENDAR YEAR 2020**  
**FACILITY ASSOCIATION RESIDUAL MARKET - NUNAVUT**  
**Operating Results for the 2 months ended February 29, 2020 (Discounted Basis)**  
**Source: Monthly (Accident Year) Member Participation Report as at 02/2020**  
(thousands of dollars)

	January	February	CY2020 YTD	CY2020 12 Months Updated Projections	CY2019 12 Months Actual
<b>UNDERWRITING REVENUE:</b>					
PREMIUMS WRITTEN	\$110	\$34	\$144	\$1,006	\$993
CHANGE IN UNEARNED PREMIUMS	8	42	50	-36	11
<b>NET PREMIUMS EARNED</b>	<b>\$118</b>	<b>\$76</b>	<b>\$194</b>	<b>\$970</b>	<b>\$1,004</b>
<b>CLAIMS INCURRED</b>					
PRIOR ACCIDENT YEARS					
UNDISCOUNTED	14	-54	-40	13	-115
EFFECT OF DISCOUNTING	-1	0	-1	-16	6
DISCOUNTED	13	-54	-41	-3	-109
CURRENT ACCIDENT YEAR					
UNDISCOUNTED	33	33	66	386	406
EFFECT OF DISCOUNTING	2	2	4	20	22
DISCOUNTED	35	35	70	406	428
<b>CLAIMS INCURRED</b>	<b>\$48</b>	<b>-\$19</b>	<b>\$29</b>	<b>\$403</b>	<b>\$319</b>
<b>UNDERWRITING EXPENSES</b>					
OPERATING & SERVICE FEES	11	3	14	100	100
AGENTS COMMISSIONS	10	3	13	85	84
DRIVER RECORD ABSTRACTS	0	0	0	9	6
BAD DEBTS	0	0	0	0	1
PREMIUM DEFICIENCY/(DPAC)					
UNDISCOUNTED	1	4	5	-3	1
EFFECT OF DISCOUNTING	0	0	0	0	0
DISCOUNTED	1	4	5	-3	1
<b>UNDERWRITING EXPENSES</b>	<b>\$22</b>	<b>\$10</b>	<b>\$32</b>	<b>\$191</b>	<b>\$192</b>
<b>NET UNDERWRITING GAIN (LOSS)</b>	<b>\$48</b>	<b>\$85</b>	<b>\$133</b>	<b>\$376</b>	<b>\$493</b>
ADMINISTRATIVE EXPENSES	5	3	8	25	66
PREMIUM FINANCE FEE	0	0	0	0	0
INVESTMENT INCOME	1	0	1	1	4
<b>OPERATING RESULTS</b>	<b>\$44</b>	<b>\$82</b>	<b>\$126</b>	<b>\$352</b>	<b>\$431</b>
<b>AVERAGE YTD OPERATING RESULT</b>	<b>\$44</b>	<b>\$63</b>	<b>\$63</b>	<b>\$29</b>	<b>\$36</b>
<b>RATIOS:</b>					
Claims & Adj Expenses Incurred (Earned)					
Prior Accident Years	11.0%	-71.1%	-21.1%	-0.3%	-10.9%
Current Accident Year	29.7%	46.1%	36.1%	41.9%	42.6%
All Accident Years Combined	40.7%	-25.0%	15.0%	41.6%	31.7%
Underwriting & Admin Exp.(Earned)	22.9%	17.1%	20.6%	22.3%	25.7%
COMBINED OPERATING RATIO	63.6%	-7.9%	35.6%	63.9%	57.4%

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Rounding Difference may apply