

NEW BRUNSWICK RISK SHARING POOL JULY 2018 OPERATIONAL REPORT ACTUARIAL HIGHLIGHTS

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ACTUARIAL HIGHLIGHTS

RSP NEW BRUNSWICK

OPERATIONAL REPORT JULY 2018

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1 Summary

1.1 Valuation Schedule (Fiscal Year 2018)

The July 2018 Operational Report leverages actuarial assumptions consistent with last month (that is, it does not reflect the results of an updated valuation). The table immediately below summarizes the implemented valuations and future scheduled valuations for fiscal year 2018.

| | New Brunswick Risk Sharing Pool Fiscal Year 2018 – Schedule of Valuations | | | | | | | | |
|------------------------------|--|-----------------------|---|--|--|--|--|--|--|
| Valuation Date | Discount Rate (per annum) | Operational Report | Description of Changes | | | | | | |
| Sep. 30, 2017 (completed) | 1.74% mfad: 25 bp | Oct. 2017 | updated valuation (roll forward): accident year 2017 loss ratio increased 1.1 points to 73.5%; discount rate increased by 57 basis points; no change to selected margins for adverse deviations | | | | | | |
| Dec. 31, 2017 (completed) | 1.75% mfad: 25 bp | Mar. 2018 | update valuation: accident year 2018 loss ratio increased 1.1 point to 73.2%; discount rate increased by 1 basis point; no change to selected margins for adverse deviations | | | | | | |
| Mar. 31, 2018 (completed) | 1.93% mfad: 25 bp | May 2018 | update valuation (roll forward): accident year 2018 loss ratio decreased 0.1 point to 73.1%; discount rate increased by 18 basis points; no change to selected margins for adverse deviations | | | | | | |
| Jun. 30, 2018 | | Aug. 2018 | update valuation: | | | | | | |
| Sep. 30, 2018 | | Oct. 2018 | update valuation (roll forward): | | | | | | |

Under the proposed schedule for fiscal year 2018, the "off-half" valuation quarters ending March 31, 2018 and September 30, 2018 would not reflect a full valuation update of assumptions, but would rather "roll-forward" key assumptions from the previous valuation.

1.2 Appointed Actuary and Hybrid Actuarial Services Model

Liam McFarlane of Ernst & Young LLP is Facility Association's Appointed Actuary (effective as of June 1, 2013).

Facility Association operates under a "hybrid" model in relation to the management and provision of actuarial services. Under this model, actuarial services are performed by both Facility Association's internal staff and its external actuarial consulting firm. The hybrid model approach maximizes the efficiency of resource allocation while providing access to additional expertise and capacity as needed.

1.3 Consideration of Recent Legal Decisions and Changes in Legislation / Regulation

There have been no changes in these descriptions since last month's Highlights.



Consideration and assessment of potential impacts of legal decisions and changes in legislation / regulation constitutes a regular part of the valuation process. Descriptions of some of the more recent changes are provided below.

The **Supreme Court of Canada** rendered its judgment on **Saadati v Moorhead** (2017 SCC 28, rendered on Jun 2, 2017). Saadati was involved in a collision in July of 2005 in British Columbia and sued the at-fault driver for damages. According to the Supreme Court decision, "The trial judge found that the ... accident caused S[aadati] psychological injuries, including personality change and cognitive difficulties. ...and awarded S[aadati] \$100,000 for non-pecuniary damages." The trial decision was appealed to the BC Court of Appeal where the trial's \$100,000 non-pecuniary award was dismissed. The Supreme Court upheld the \$100,000 non-pecuniary award, determining:

- "A finding of legally compensable mental injury need not rest, in whole or in part, on the claimant proving a recognized psychiatric injury."
- "...a trier of fact adjudicating a claim of mental injury is not concerned with diagnosis, but with symptoms and their effects."
- "Expert evidence can assist in determining whether or not a mental injury has been shown, but where psychiatric diagnosis is unavailable, it remains open to a trier of fact to find on other evidence adduced by the claimant that he or she has proven on a balance of probabilities the occurrence of mental injury."

At the current time, no adjustments have been made to our valuation estimates or views based on the judgment as rendered, but we continue to review and consider the implications of the judgment.

1.4 Harmonized Sales Tax

There have been no changes in these descriptions since last month's Highlights.

In the fiscal 2016-17 provincial budget released February 2, 2016, the New Brunswick Finance Minister announced a 2 percentage point increase in the provincial component of the harmonized sales tax ("HST") **effective July 1st, 2016** increasing the combined HST rate in the province from 13% to 15%.

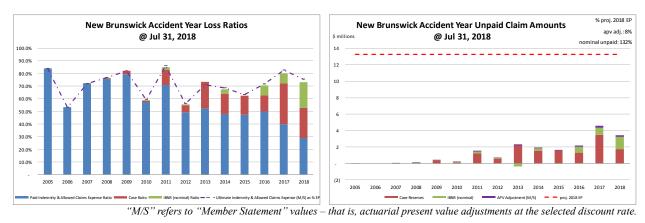
An adjustment for the HST rate increase was included in the updated loss cost trend structures selected using NB PPV Industry 2017-1 data, impacting the selected a priori loss ratios, however, no specific adjustments have been made to the valuation assumptions from the <u>most recent</u> valuation (March 31, 2018).

1.5 Current Provision Summary

The charts at the top of the next page show the current levels of claim liabilities¹ booked by accident year. The left chart displays life-to-date payments, case reserves, IBNR, and the total including actuarial present value adjustments against accident year earned premium. The right chart shows the associated dollar amounts for the components of the claim liabilities and the current projected amount of 2018 full year earned premium (the red hash-mark line) to provide some perspective.

¹Claim liabilities refer to provision for unpaid indemnity and allowed claims expenses. Allowed claims expenses are first party legal and other expenses as listed in the RSP Claims Guide. Claims expenses paid through the member company expense allowance are NOT included in this discussion.





The current actuarial present value adjustments balance (\$1.1 million – see table immediately below) represents 8% of the earned premium projected for the full year 2018 (see the upper right corner of the right chart above). If our current estimates of the nominal unpaid amounts prove to match actual claims payments, the actuarial present value adjustments will be released into the net operating result over future periods.

| claim liabilities (\$000s) | | |
|----------------------------|--------|--------|
| | amt | % |
| case | 14,140 | 76.1% |
| ibnr | 3,358 | 18.1% |
| M/S apv adjust. | 1,075 | 5.8% |
| M/S total | 18.573 | 100.0% |

The table to the left breaks down the Member Statement (M/S) claim liabilities total into component parts, showing that the majority of the claim liabilities is in case reserves for this pool. Approximately 70% of the IBNR balance relates to accident years 2017 and 2018 (see Exhibit B). Approximately 74% of the M/S

claim liabilities are related to accident years 2014-2018 inclusive (i.e. the most recent 5 accident years), and approximately 1% is related to accident years 2008 and prior (i.e. prior to the most recent 10 accident years).

The tables immediately below summarize the premium liabilities and the total policy liabilities.

| premium liabilities (\$0 | 000s) | | policy liabilities (\$000s | 5) | |
|--------------------------|---------|---------|----------------------------|--------|--------|
| | amt | % | | amt | % |
| unearned prem | 7,027 | 125.4% | claim | 17,498 | 72.4% |
| prem def/(dpac) | (1,673) | (29.9%) | premium | 5,354 | 22.1% |
| M/S apv adjust. | 248 | 4.4% | M/S apv adjust. | 1,323 | 5.5% |
| M/S total | 5,602 | 100.0% | M/S total | 24,175 | 100.0% |

2 Activity During the Month of July 2018

2.1 Recorded Premium and Claims Activity

The table at the top of the next page summarizes the extent to which premiums and claims amounts recorded during the month differ from projections reflected in the prior month's Operational Report².

²There may be rounding differences in values in this document compared with the associated Bulletin and/or Operational Report.



TOTAL

1,131

| | | | · · | • | | | , | , |
|----------|--------------------|-------------|---|-------------|-------------------------------|-------------|-----------------------------------|-------------|
| Table 01 | I Farned Premium I | | Paid Indemnity & Allowed Claims Expense | | Case increase / (decrease) | | Recorded increase / (decrease) | |
| | | | | | | | | |
| Accident | Actual | Actual less | Actual | Actual less | Actual | Actual less | Actual | Actual less |
| Year | Actual | Projected | Actual | Projected | Actual | Projected | Actual | Projected |
| Prior | - | - | 156 | 42 | (157) | (62) | (1) | (20) |
| 2016 | (2) | (2) | 17 | (45) | (26) | (9) | (9) | (54) |
| 2017 | (5) | (5) | 114 | 25 | (139) | (100) | (25) | (75) |
| 2018 | 1.138 | (15) | 401 | 51 | 255 | (112) | 656 | (61) |

New Brunswick RSP Actual vs Projected Summary: Recorded Transaction Amounts (\$ thousands)

(Recorded transaction amounts exclude IBNR & other actuarial provisions)

(282

621

(209)

(66)

Claims transaction activity is generally volatile and changes from one month to the next are anticipated due to this natural "process variance" (i.e. random variation), and this is particularly true where volumes are low as found in this RSP. Each month, the projection variances are reviewed for signs of projection bias and to identify potential ways to reduce the level of the variance. Commentary from our review is provided in the sub-sections that follow.

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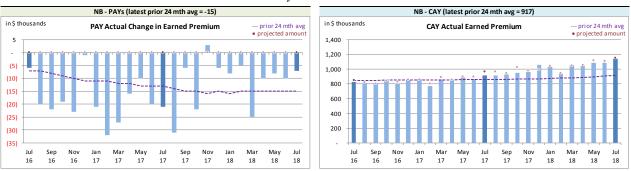
2.1.a Actual vs. Projected (AvsP): Earned Premium

(22)

687

The tables immediately below show actual **earned premium**³ activity in each of the most recent 25 calendar months, along with a "prior 24-month average" to show how each month's actual compares with the average amount of the preceding 24 calendar months.

New Brunswick RSP Actual Earned Premium by Calendar Month



Earned premium changes during a given calendar month in relation to prior accident years tend to be at modest levels, although relatively high levels seem to occur in January each year. The heightened prior accident years' activity over 2017 and in March 2018 was related to ineligible risks being removed from the RSP based on findings of the FA internal audit team with respect to FA audits.

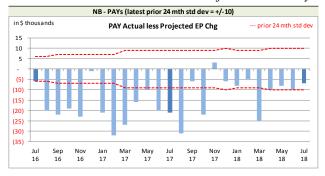
The associated variance between the actual changes and the projections from the previous month are shown in the charts at the top of the next page. **Earned premium** change projections are all attributed to the current accident year as the projection upload does not accept **earned premium** changes for other accident years. We do not see this limitation as being significant for our purposes, but it does mean that the actual less projection variance will equal the actual **earned premium**

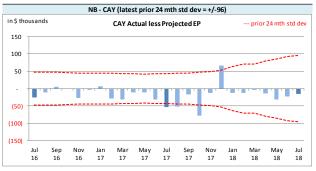
³Premium is earned on a daily basis based on the transaction term measured in days. As a result, months with 31 days earned relatively more than those with 30 days, and February earns the least.



change in relation to prior accident years.

New Brunswick RSP Actual vs. Projected Summary: Earned Premium Variances by Calendar Month





| On Latest \$ thousands | | | | | | | |
|----------------------------------|-------|-------|--|--|--|--|--|
| Earned Premium | PAYs | CAY | | | | | |
| Mthly Avg EP Chg (prior 24 mths) | (15) | 917 | | | | | |
| std dev | 10 | 96 | | | | | |
| A-P <> std dev | 14 | 4 | | | | | |
| % <> std dev | 56.0% | 16.0% | | | | | |
| norm <> std dev | 31.7% | 31.7% | | | | | |

We project **earned premium** changes from known unearned premium and projected written premium levels, but upload the total projections as current accident year (CAY). This process has generated prior accident years' (PAYs) bias⁴, with actuals generally lower than our projections, although the magnitude is not high

relative to monthly premium. In addition to the PAYs' bias, the CAY has also shown bias', with actuals being generally lower than projected, and we have modified our projections processes in response. Over time, we may consider other projection approaches to narrow monthly variance levels further, but it is not currently deemed a priority. Projection variances have also been exacerbated by written premium variances, where our projections, based on information provided by larger RSP users, have been proven to be too high. Notwithstanding the projection misses, readers will also note the widening of the CAY standard deviation band, reflecting the recent and sustained volume increases and the impact as those increases are earned.

2.1.b AvsP: Recorded Indemnity & Allowed Claims Expense

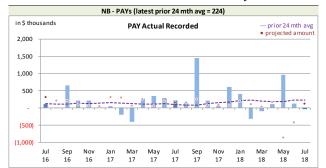
The charts at the top of the next page show actual **recorded** activity (**paid** and case reserve changes), in each of the most recent 25 calendar months, along with a "prior 24-month average" to show how each month's actual compares with the average amount of the preceding 24 calendar months.

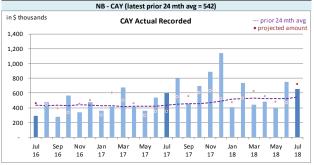
⁴The PAYs' variances will show bias as the projection upload forces all earned premium projections to be attributed to the CAY.

⁵We measure bias based on a 95% confidence range for a binominal distribution with trials based on the range being considered (24 in this case) and 50% probability of success. The 24-month variances at July 2018 has only 3 months where the actual was higher than projected, and as the 95% confidence range is 7 to 17, bias continues to be indicated.



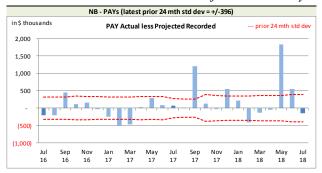
New Brunswick RSP Actual Recorded by Calendar Month

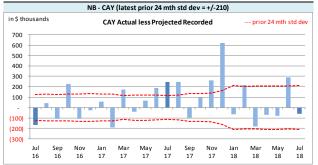




Recorded activity variances from the previous month's projections are shown in the charts immediately below, including the "prior 24-month standard deviation" levels to show how the variances from projection compare with historical standard deviations.

New Brunswick RSP Actual vs Projected Summary: **Recorded** Variances by Calendar Month





| On Latest \$ thousands | | | | | | |
|------------------------------------|-------|-------|--|--|--|--|
| Recorded | PAYs | CAY | | | | |
| Mthly Avg Recorded (prior 24 mths) | 224 | 542 | | | | |
| std dev | 396 | 210 | | | | |
| A-P <> std dev | 8 | 11 | | | | |
| % <> std dev | 32.0% | 44.0% | | | | |
| norm <> std dev | 31.7% | 31.7% | | | | |

With respect to **recorded** indemnity & allowed claims expense activity, caution must be exercised in reviewing the variances as this is a small pool and single claim transactions that are normal course for the business may look "unusual" and generate relatively "significant" variances that in nominal value terms are not that

significant. The prior accident years' (PAYs) **recorded** variances (left chart above) have fallen outside one standard deviation 32% of the time, suggesting the projection process has performed no better than simply projecting from the preceding 24-month average. No bias has been indicated at a 95% confidence level on a lagging 24-month basis.

As first noted in the May 2018 Actuarial Highlights, the PAY projected **recorded** activity was adjusted for the months of May and June 2018 to account for a member correction in recorded case reserve overstatement. The May and June 2018 PAY **recorded** variances were outside of one standard deviation driven by adjustments made to the recorded projection, as FA expected corrections in recorded case reserve overstatement to happen during these months, as previously advised by the member (see following sections for more details). As the corrections did not go through as expected, the PAY **recorded** activity was higher than the projected by more than one standard deviation. The member is still engaged in a process to correct the reported levels.



The current accident year (CAY) **recorded** variances (right bottom chart on the previous page), with 44% outside of one standard deviation, suggest the projection process has performed worse than projecting simply on a 24-month average, and we note that CAY variances have been outside of the band (and higher than projected) in 8 of the last 17 months, and for 10 of the last 22 months. However, no bias has been indicated at a 95% confidence level on a lagging 24-month basis.

As noted in the last six monthly Actuarial Highlights, FA management was notified on January 31, 2018 by a member of a potential recorded case reserve overstatement. Furthermore, during the latest valuation, FA management was advised of an additional and separate recorded case reserve understatement primarily due to incorrect reporting after FA's October 31, 2017 fiscal year end. Management investigated and estimated the overall overstatement for the New Brunswick RSP as at March 31, 2018 as indicated in the table immediately below.

Estimated case reserve overstatement as at Mar 31, 2018

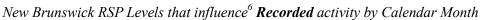
| | overstatement / (understatement) | | | | | | |
|---|----------------------------------|---|--|--|--|--|--|
| | Accident Year | Total Case Reserve Overstatement (\$'000s) | | | | | |
| ٠ | 2011 | (121) | | | | | |
| • | 2012 | 24 | | | | | |
| | 2013 | 23 | | | | | |
| | 2014 | 9 | | | | | |
| | 2015 | 454 | | | | | |
| | 2016 | 506 | | | | | |
| | 2017 | 103 | | | | | |
| | Total | 998 | | | | | |

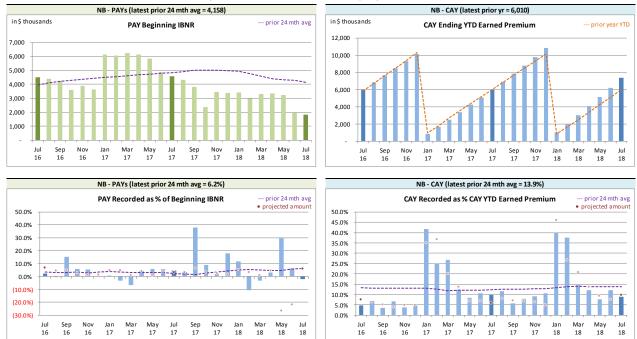
With this valuation, prior accident years' ultimates selections have taken into account the member's overstatement (both the original amount as notified, and the subsequent amount, with the combination of the two being summarized in the table above). The member is still engaged in a process to correct the reported levels but we currently do not have a timeline on when this issue will be resolved.

The method for establishing IBNR adjusts automatically for changes in **earned premium** and **recorded** claims activity level (see sections 2.2 and 3).

We have included, for reference, additional charts at the top of the next page related to levels influencing **recorded** activity. Note in particular the increase in the level of PAYs beginning IBNR over the months. Part of this will be as a response to valuations and showing up as a beginning IBNR change one month after the valuation is implemented (i.e. April, June, September, and November).







We track beginning prior accident years' IBNR as **recorded** activity "comes out of" IBNR. Changes in the prior accident years' beginning IBNR (see upper left chart above) occur for several possible reasons:

- to offset actual **recorded** activity (through loss ratio matching);
- the annual switchover as a current accident year becomes a prior accident year (occurs in January); and
- when a new valuation is implemented, where the valuation resulted in changes to the selection of prior accident years' ultimate (will show up as a beginning IBNR change one month after the valuation is implemented, i.e. the change will generally show in April, June, September, and November).

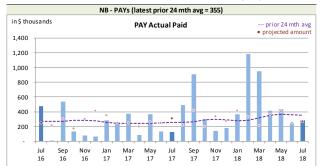
2.1.c AvsP: Paid Indemnity & Allowed Claims Expense

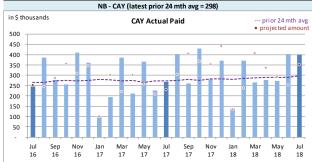
The charts at the top of the next page show actual **paid** activity in each of the most recent 25 calendar months, along with a "prior 24-month average" to show how each month's actual compares with the average amount of the preceding 24 calendar months.

⁶Our recorded activity projections for the prior accident years are based on selected ratios of recorded activity to beginning unpaid balances, whereas the current accident year projections are based on selected ratios of year-to-date IBNR to year-to-date selected ultimate (i.e. selected LR x earned premium), deriving year-to-date recorded as selected ultimate less IBNR. In both cases, the ratio selection is based on our review of the more recent recorded activity and recent AvsP analyses.



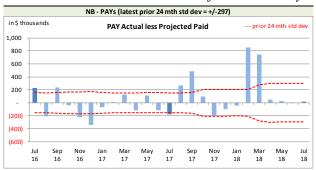
New Brunswick RSP Actual Paid activity by Calendar Month

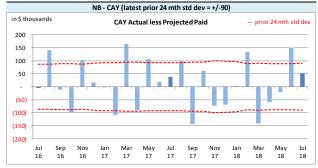




Paid activity variances from the previous month's projections are shown in the charts immediately below, including the "prior 24-month standard deviation" levels to show how the variances from projection compare with historical standard deviations.

New Brunswick RSP Actual vs Projected Summary: Paid Variances by Calendar Month





| On Latest \$thousands | | | | | | |
|--------------------------------|-------|-------|--|--|--|--|
| Paid | PAYs | CAY | | | | |
| Mthly Avg Paid (prior 24 mths) | 355 | 298 | | | | |
| std dev | 297 | 90 | | | | |
| A-P <> std dev | 10 | 11 | | | | |
| % <> std dev | 40.0% | 44.0% | | | | |
| norm <> std dev | 31.7% | 31.7% | | | | |

With respect to **paid** indemnity & allowed claims expense, caution must be exercised in reviewing the variances as this is a small pool, and single claim transactions that are normal course for the business may look "unusual" and generate relatively "significant" variances that in nominal value terms are not that significant.

That said, the prior accident years' (PAYs) **paid** variances (left chart above) do not seem to indicate bias. At 40%, the percentage of months with variances outside of the experience period's standard deviation suggests the projection process has performed worse than simply projecting a 24-month average. No bias has been indicated at a 95% confidence level on a lagging 24-month basis.

The current accident year (CAY) **paid** variances (right chart above) do not appear to show bias, but at 44%, the percentage of months with variances falling outside of the experience period's standard deviation suggests the projection process has performed no better than simply projecting a 24-month average. No bias has been indicated at a 95% confidence level on a lagging 24-month basis.

We have included, for reference, additional charts at the top of the next page related to levels influencing **paid** activity.



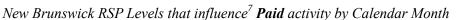
Nov Jan 16 17

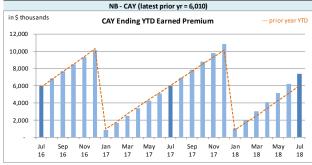
6,000 4.000

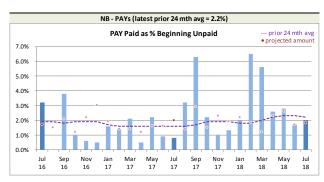
2.000

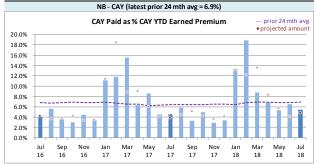


Jul Sep 17 17









We track beginning prior accident years' unpaid balance (case and IBNR) as **paid** activity "comes out of" the unpaid balance. Changes in the prior accident years' beginning unpaid balance (see upper left chart above) occur for several possible reasons:

- to offset actual **paid** activity (may reduce case or IBNR or both);
- the annual switchover as a current accident year becomes a prior accident year (occurs in January); and
- when a new valuation is implemented, where the valuation resulted in changes to the selection of prior accident years' ultimate (will show up as a beginning unpaid balance change one month after the valuation is implemented, i.e. the change will generally show in April, June, September, and November).

2.2 Actuarial Provisions

An "ultimate loss ratio matching method" (described in section 3) was used to determine the month's IBNR⁸, and factors were applied to the nominal unpaid claims liability (case plus IBNR) to determine the discount amount (shown as a negative value to indicate its impact of reducing the liability) and the Provisions for Adverse Deviations. The loss ratios and the factors used to determine the current month's provisions and projections were based on the applicable valuation. The table at the top of the next page summarizes variances in provisions included in the July 2018

⁷Our paid projections for the prior accident years are based on selected ratios of paid to beginning unpaid balances, whereas the current accident year projections are based on selected ratios of year-to-date paid to year-to-date selected ultimate indemnity (i.e. selected LR x earned premium). In both cases, the ratio selection is based on our review of the more recent recorded activity and recent AvsP analyses.

⁸For ease of discussion, "IBNR" is used in place of "provisions for incurred but not recorded (IBNR) and development".



Operational Report and the associated one-month projections from last month's Report.

New Brunswick RSP Actual vs Projected Summary: IBNR and APV Amounts (\$ thousands)

| Table 02 | | | actuarial present value adjustments | | | | | |
|----------|--------|-------------|-------------------------------------|-------------|------------|-------------|-------------------|---------------|
| | IBNR | | IBNR Discount Amount | | Provisions | for Adverse | IBNR + actua | arial present |
| | | | | | Deviations | | value adjustments | |
| Accident | Actual | Actual less | Actual | Actual less | Actual | Actual less | Actual | Actual less |
| Year | Actual | Projected | Actual | Projected | Actual | Projected | Actual | Projected |
| Prior | 245 | 20 | (299) | 2 | 819 | (4) | 765 | 18 |
| 2016 | 759 | 52 | (108) | (2) | 240 | 4 | 891 | 54 |
| 2017 | 853 | 71 | (268) | 2 | 522 | (3) | 1,107 | 70 |
| 2018 | 1,501 | 50 | (205) | 4 | 374 | (7) | 1,670 | 47 |
| TOTAL | 3,358 | 193 | (880) | 6 | 1,955 | (10) | 4,433 | 189 |

The IBNR provision is \$0.2 million higher than projected from last month, counterbalancing the recorded claims activity and adjusting for the earned premium variance impacts indicated in section 2.1.

Exhibit G shows the accident year IBNR amount change from last month to this month broken down into:

- (i) the change projected last month;
- (ii) the additional change due to variances in earned premium (because we apply a loss ratio to earned premium in determining ultimate level) and/or recorded claims (as IBNR is calculated as ultimate less recorded) differences; and
- (iii) the additional change due to valuation implementation impacts (as applicable)

The variances associated with (ii) above are discussed in sections 2.1.a and 2.1.b.

The table immediately below summarizes the variances in the provisions for premium deficiency liability / (deferred policy acquisition cost asset) included in the July 2018 Operational Report and the one-month projections from last month's Report. This RSP is in a deferred policy acquisition cost asset position (shown as a negative amount) prior to and after actuarial present value adjustments. Actuarial present value adjustments decrease the asset value as the adjustments increase the expected future policy obligations (costs) associated with the unearned premium. The variances noted are mainly driven by the unearned premium variance.

New Brunswick RSP Actual vs Projected Summary: Premium Deficiency / (DPAC) Amounts (\$ thousands)

| Table 03 | Premium Deficiency / (Deferred Policy Acquisition Costs) | | actuarial present value adjustments | | Premium Deficiency / (DPAC) including actuarial present value adjustments | |
|--------------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| | Actual | Actual less Projected | Actual | Actual less Projected | Actual | Actual less Projected |
| balance: | (1,673) | (9) | 248 | 2 | (1,425) | (7) |
| balance as % unearned premium: | (23.8%) | - | 3.5% | - | (20.3%) | - |

actual unearned premium: 7,027 less projected: 45



3 Ultimate Loss Ratio Matching Method

An "ultimate loss ratio matching method" continues to be applied to the current month and two projected months shown in the Operational Reports, with IBNR determined by accident year as follows:

- (a) Earned premium to-date
- (b) Ultimate loss⁹ ratio per latest valuation
- (c) Estimated ultimate incurred = (a) x (b)
- (d) Recorded indemnity & allowed claims expense to-date
- (e) IBNR = (c) (d)

4 Calendar Year-to-Date Results

The table below summarizes the calendar year-to-date results for indemnity & allowed claims expenses¹⁰, including IBNR.

In calculating the amounts as percentages of earned premium, the calendar year-to-date earned premium has been used, which includes not only the earned premium associated with the current accident year, but also earned premium adjustments related to prior accident years. Specifically, the current accident year (CAY) ratio in the table is 73.8% rather than 73.1% (the valuation ultimate ratio for accident year 2018), as the calendar year-to-date earned premium includes prior accident year earned premium adjustments. (Note that the ratios in this table may differ slightly from those shown in the New Brunswick RSP Summary of Operations due to rounding.)

New Brunswick RSP Calendar Year-to-Date Indemnity & Allowed Claims Expense Summary (\$\frac{1}{2}\$ thousands)

| Table 04 | YTD Nominal Values | | YTD actuarial present value | | YTD Total | | Change from Prior Month YTD | |
|----------|--------------------|--------|-----------------------------|--------|-----------|--------|-----------------------------|--------|
| | | | adjustment | | | | עוץ | |
| | Amount | % EP | Amount | % EP | Amount | % EP | Amount | LR pts |
| PAYs | (407) | (5.6%) | (284) | (3.9%) | (691) | (9.5%) | (24) | 1.3% |
| CAY | 5,382 | 73.8% | 169 | 2.3% | 5,551 | 76.2% | 854 | (0.1%) |
| TOTAL | 4,975 | 68.3% | (115) | (1.6%) | 4,860 | 66.7% | 829 | 1.2% |

("% EP" based on 2018 calendar year-to-date earned premium; ratios may not total due to rounding)

In general, prior accident years (PAYs) changes from last month are due to the release of the actuarial present value adjustments with claims payments, except when valuations are implemented. The loss ratio change year-to-date in Table 04 reflects not only changes in the prior accident year levels, but also the increase in the calendar year-to-date earned premium with an additional month's earned premium.

For the current accident year (CAY), changes in the year-to-date total reflects the additional month's exposure and regular changes to actuarial present value adjustments as the year ages.

5 Current Operational Report – Additional Exhibits

Section 6 provides exhibits pertaining to the actuarial provisions reflected in the current month's

⁹"Loss" here refers to indemnity and allowed claims expenses, but does not include the claims expense allowance included in member company overall expense allowances ("Expense Allowance" in the Operational Report).

¹⁰Allowed claims expenses are first party legal and other expenses as listed in the RSP Claims Guide. Claims expenses paid through the member company expense allowance are NOT included in this analysis.



Operational Report.

IBNR (including actuarial present value adjustments) presented in section 6, Exhibit A, were derived on a discounted basis, and therefore reflect the time value of money and include an explicit provision for adverse deviations in accordance with accepted actuarial practice in Canada.

IBNR presented in section 6, Exhibit B, does NOT include any actuarial present value adjustments. The "Total IBNR" from this exhibit is shown in the Operational Report as "Undiscounted IBNR".

The ultimate loss ratios detailed in section 6, Exhibit B, refer to the estimates derived on the basis of various actuarial methodologies applied to the experience of the New Brunswick Risk Sharing Pool for the purposes of the most recent quarterly valuation. As discussed in section 3, IBNR reflected in the current month's Operational Report was derived as the difference between the estimated ultimate for the claims amount (i.e. earned premium x ultimate loss ratio) and the associated current recorded amounts (life-to-date payments plus current case reserves).

6 EXHIBITS

The exhibits listed below are provided on the pages that follow:

EXHIBIT A IBNR for Member Sharing – includes Actuarial Present Value Adjustments

EXHIBIT B IBNR

EXHIBIT C Premium Liabilities

EXHIBIT D Projected Year-end Policy Liabilities

EXHIBIT E Discount Rate & Margins for Adverse Deviations

EXHIBIT F Interest Rate Sensitivity

EXHIBIT G Components of IBNR Change During Month



EXHIBIT A

IBNR for Member Sharing – includes Actuarial Present Value Adjustments

| TABLE EXHIBIT A | Amounts in \$000s | | | | | | | |
|--|-------------------|---------------------|---------------------|------------------------|------------------------|---------------------|--|--|
| IBNR + M/S actuarial present value adjustments | Accident Year | Actual Jun. 2018 | Actual Jul. 2018 | Projected Aug. 2018 | Projected Sep. 2018 | Projected Dec. 2018 | | |
| varue aujustinents | 2005 | (2) | (2) | (2) | (2) | (2) | | |
| | 2005 | (2) | (2) | (2) | (2) | (2) | | |
| | 2007 | 9 | 9 | 9 | 8 | - 8 | | |
| | | 36 | 36 | 34 | _ | _ | | |
| | 2008 | | | _ | 31 | 30 | | |
| | 2009 | (23) | (23) | (21) | (15) | (15) | | |
| | 2010 | 96 | 96 | 93 | 83 | 78 | | |
| | 2011 | 323 | 323 | 313 | 286 | 273 | | |
| | 2012 | 106 | 106 | 103 | 96 | 90 | | |
| discount rate | 2013 | (266) | (267) | (254) | (211) | (198) | | |
| 1.93% | 2014 | 446 | 417 | 396 | 351 | 330 | | |
| | 2015 | 49 | 70 | 68 | 66 | 71 | | |
| interest rate margin | 2016 | 886 | 891 | 842 | 773 | 659 | | |
| 25 basis pts | 2017 | 1,093 | 1,107 | 1,041 | 945 | 822 | | |
| · | 2018 | 1,472 | 1,670 | 1,728 | 1,977 | 2,036 | | |
| | TOTAL | 4,225 | 4,433 | 4,350 | 4,388 | 4,182 | | |
| | Change | | 208 | (83) | 38 | | | |

Please see Exhibit G, page 1 for Components of Change during Current Month



EXHIBIT B

IBNR

| TABLE EXHIBIT B | | Amounts in \$000s | | | | | | | |
|-----------------|------------|-------------------|-----------|-----------|-----------|-----------|-----------|--|--|
| | | | | | | | | | |
| IBNR | Ultimate | Accident | Actual | Actual | Projected | Projected | Projected | | |
| | Loss Ratio | Year | Jun. 2018 | Jul. 2018 | Aug. 2018 | Sep. 2018 | Dec. 2018 | | |
| | 84.0% | 2005 | (2) | (2) | (2) | (2) | (2) | | |
| | 53.2% | 2006 | - | - | - | - | - | | |
| | 72.1% | 2007 | 8 | 8 | 8 | 7 | 7 | | |
| | 76.5% | 2008 | 28 | 28 | 27 | 24 | 23 | | |
| | 81.7% | 2009 | (47) | (47) | (45) | (40) | (39) | | |
| | 59.0% | 2010 | 84 | 84 | 81 | 71 | 67 | | |
| | 85.1% | 2011 | 226 | 226 | 217 | 191 | 181 | | |
| | 55.7% | 2012 | 63 | 63 | 60 | 53 | 49 | | |
| | 69.8% | 2013 | (378) | (380) | (365) | (321) | (305) | | |
| | 67.3% | 2014 | 326 | 303 | 285 | 248 | 229 | | |
| | 62.0% | 2015 | (64) | (38) | (38) | (36) | (29) | | |
| | 70.5% | 2016 | 752 | 759 | 713 | 649 | 539 | | |
| | 80.1% | 2017 | 832 | 853 | 793 | 706 | 593 | | |
| | 73.1% | 2018 | 1,325 | 1,501 | 1,538 | 1,763 | 1,758 | | |
| | | TOTAL | 3,153 | 3,358 | 3,272 | 3,313 | 3,071 | | |
| | | Change | | 205 | (86) | 41 | | | |

Please see Exhibit G, page 2 for Components of Change during Current Month



EXHIBIT C

Premium Liabilities

| TABLE EXHIBIT C | | | | | |
|---|---------------------|---------------------|------------------------|------------------------|------------------------|
| Premium Liabilities | Actual Jun. 2018 | Actual Jul. 2018 | Projected Aug. 2018 | Projected Sep. 2018 | Projected Dec. 2018 |
| (1) unearned premium (UP) | 6,609 | 7,027 | 7,475 | 7,737 | 7,857 |
| FOR MEMBER SHARING | | | | | |
| (2) expected future costs ratio {% of (1)} | 79.5% | 79.7% | 79.9% | 80.0% | 80.6% |
| (3) expected future costs {(1) x (2)}(4) premium deficiency / (deferred policy | 5,257 | 5,602 | 5,970 | 6,192 | 6,334 |
| acquisition cost) | (1,352) | (1,425) | (1,505) | (1,545) | (1,523) |
| Excluding Actuarial Present Value Adjustments | | | | | |
| (5) expected future costs ratio {% of (1)} | 76.0% | 76.2% | 76.3% | 76.5% | 77.0% |
| (6) expected future costs {(1) x (5)}(7) premium deficiency / (deferred policy | 5,024 | 5,354 | 5,705 | 5,917 | 6,053 |
| acquisition cost) | (1,585) | (1,673) | (1,770) | (1,820) | (1,804) |



EXHIBIT D

Projected Year-end Policy Liabilities

The table below presents the projected policy liabilities as at December 31, 2018, broken down by component.

| New Brunswick | Projected Balances as at Dec. 31, 2018 (\$000s) | | | | | | | | | |
|----------------------|---|---------------------------------|--------------------|----------|--------------------|--------------------------------|------------------------------|---------------------|--------------------|------------------|
| ending 2018 | | nominal value: | S | | actu | arial present val | ue adjustments | (apvs) | | _ |
| Acc Yr | Case | IBNR | Total Unpaid | discount | investment PfAD | nominal development PfAD | development PfAD discount | development PfAD | Total apvs | TOTAL |
| 2005 | - | (2) | (2) | - | - | - | - | - | - | (2) |
| 2006 | - | - | - | - | - | - | - | - | - | - |
| 2007 | 1 | 7 | 8 | - | - | 1 | - | 1 | 1 | 9 |
| 2008 | 78 | 23 | 101 | (3) | - | 10 | - | 10 | 7 | 108 |
| 2009 | 367 | (39) | 328 | (9) | 1 | 33 | (1) | 32 | 24 | 352 |
| 2010 | 108 | 67 | 175 | (6) | 1 | 17 | (1) | 16 | 11 | 186 |
| 2011 | 1,179 | 181 | 1,360 | (45) | 5 | 136 | (4) | 132 | 92 | 1,452 |
| 2012 | 578 | 49 | 627 | (23) | 3 | 63 | (2) | 61 | 41 | 668 |
| 2013 | 2,023 | (305) | 1,718 | (67) | 9 | 172 | (7) | 165 | 107 | 1,825 |
| 2014 | 1,389 | 229 | 1,618 | (63) | 8 | 162 | (6) | 156 | 101 | 1,719 |
| 2015 | 1,418 | (29) | 1,389 | (62) | 7 | 162 | (7) | 155 | 100 | 1,489 |
| 2016 | 1,311 | 539 | 1,850 | (98) | 13 | 216 | (11) | 205 | 120 | 1,970 |
| 2017 | 3,315 | 593 | 3,908 | (242) | 31 | 469 | (29) | 440 | 229 | 4,137 |
| PAYs (sub-total): | 11,767 | 1,313 | 13,080 | (618) | 78 | 1,441 | (68) | 1,373 | 833 | 13,913 |
| CAY (2018) | 3,614 | 1,758 | 5,372 | (338) | 43 | 612 | (39) | 573 | 278 | 5,650 |
| claims liabilities: | 15,381 | 3,071 | 18,452 | (956) | 121 | 2,053 | (107) | 1,946 | 1,111 | 19,563 |
| | Unearned Premium | Premium Defiency / (DPAC) | Total Provision | discount | investment PfAD | nominal development PfAD | development PfAD discount | development PfAD | Total apvs | TOTAL* |
| premium liabilities: | 7,857 | (1,804) | 6,053 | (299) | 35 | 574 | (29) | 545 | 281 | 6,334 |
| | | | | | | * | Total may not be s | um of parts, as ap | vs apply to future | costs within UPR |
| policy liabilities: | | | 24,505 | (1,255) | 156 | 2,627 | (136) | 2,491 | 1,392 | 25,897 |



EXHIBIT E

Discount Rate & Margins for Adverse Deviations

The tables below present selected margins for adverse development by coverage (the total is a weighted average, based on the unpaid claims projection for December 31, 2018 from the valuation), followed by the selected discount rate and the associated margin for investment income.

Selected Claims Development MfADs (Mar. 31, 2018)

| Accident | Third Party | Accident | Other | Total |
|-------------|-------------|----------|-----------|---------|
| Year | Liability | Benefits | Coverages | Total |
| · | Margins | Margins | Margins | Margins |
| 2005 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2006 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2007 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2008 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2009 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2010 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2011 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2012 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2013 | 10.0% | 10.0% | 10.0% | 10.0% |
| 2014 | 10.0% | 10.0% | 7.1% | 10.0% |
| 2015 | 12.3% | 10.0% | 6.0% | 11.7% |
| 2016 | 12.4% | 10.0% | 6.0% | 11.7% |
| 2017 | 12.5% | 10.0% | 6.5% | 12.0% |
| 2018 | 12.3% | 10.0% | 5.6% | 11.4% |
| 2019 | 12.0% | 10.0% | 5.1% | 9.8% |
| | | | | |
| _prem liab_ | 12.0% | 10.0% | 5.1% | 9.8% |
| | | | | |

discount rate: 1.93% margin (basis points): 25



EXHIBIT F

Interest Rate Sensitivity

The tables below present sensitivity to the member statement claims liability as projected to Dec. 31, 2018 from the latest valuation date (projections in exhibits A to D are also to Dec. 31, 2018, but are based on more up-to-date information). We have included the most recent valuation selection (1.93%), the prior valuation assumption (1.75%) and the prior fiscal year end valuation assumption (1.74%) for comparative purposes. A 25 basis point margin for investment return adverse deviation is used in all scenarios presented.

\$ Format: \$000s

| | Actuar | rial Present Va | lue of Provision | ons at Various | Discount Rate | s - Dec. 31, 20 | 18 projected U | Jnpaid |
|-------|---------------|-----------------|------------------|----------------|----------------|-----------------|----------------|---------------|
| AY | 0.93% | 1.43% | 1.93% | 2.43% | 2.93% | 3.43% | 1.75% | 1.74% |
| 2005 | _ | - | - | - | - | - | - | - |
| 2006 | | | - | | | | | |
| 2007 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 2008 | 72 | 72 | 71 | 71 | 70 | 70 | 71 | 71 |
| 2009 | 413 | 410 | 407 | 404 | 402 | 399 | 408 | 409 |
| 2010 | 145 | 144 | 143 | 142 | 140 | 139 | 143 | 143 |
| 2011 | 1,113 | 1,104 | 1,094 | 1,085 | 1,076 | 1,067 | 1,098 | 1,098 |
| 2012 | 581 | 576 | 570 | 565 | 560 | 555 | 572 | 572 |
| 2013 | 1,546 | 1,530 | 1,515 | 1,500 | 1,485 | 1,471 | 1,521 | 1,521 |
| 2014 | 1,696 | 1,679 | 1,662 | 1,646 | 1,629 | 1,614 | 1,668 | 1,669 |
| 2015 | 1,981 | 1,957 | 1,935 | 1,912 | 1,890 | 1,868 | 1,943 | 1,943 |
| 2016 | 2,461 | 2,427 | 2,394 | 2,361 | 2,330 | 2,299 | 2,406 | 2,406 |
| 2017 | 4,625 | 4,550 | 4,477 | 4,405 | 4,336 | 4,268 | 4,503 | 4,504 |
| 2018 | 6,030 | 5,928 | 5,831 | 5,736 | 5,644 | 5,554 | 5,865 | 5,868 |
| Total | 20,668 | 20,382 | 20,104 | 19,832 | 19,567 | 19,309 | 20,203 | 20,209 |
| | curr - 100 bp | curr - 50 bp | curr val | curr + 50bp | curr + 100bp | curr + 150bp | prior val | prior fyr end |
| | | | assumption | | | | assumption | assumption |
| | | | | | | | | |
| | | | | , | o Valuation As | • | | |
| AY | 0.93% | 1.43% | 1.93% | 2.43% | 2.93% | 3.43% | 1.75% | 1.74% |
| Total | 564 | 278 | - | (272) | (537) | (795) | 99 | 105 |
| | curr - 100 bp | curr - 50 bp | curr val | curr + 50bp | curr + 100bp | curr + 150bp | prior val | prior fyr end |
| | | | assumption | | | | assumption | assumption |
| | | | Percentage I | mpact Relativ | e to Valuation | Assumption | | |
| AY | 0.93% | 1.43% | 1.93% | 2.43% | 2.93% | 3.43% | 1.75% | 1.74% |
| 2005 | 0.5570 | 1.43/0 | 1.5570 | 2.43/0 | 2.5570 | 3.43/0 | 1.75% | 1.7470 |
| 2005 | - | - | _ | - | - | - | - | _ |
| 2007 | | | | - | | <u>-</u> | | ├ <u>-</u> |
| 2007 | 1.4% | 1.4% | | _ | (1.4%) | (1.4%) | _ | |
| 2009 | 1.5% | 0.7% | | (0.7%) | (1.2%) | (2.0%) | 0.2% | 0.5% |
| 2010 | 1.4% | 0.7% | _ | (0.7%) | (2.1%) | (2.8%) | - | 3.570 |
| 2011 | 1.7% | 0.9% | | (0.8%) | (1.6%) | (2.5%) | 0.4% | 0.4% |
| 2012 | 1.9% | 1.1% | - | (0.9%) | (1.8%) | (2.6%) | 0.4% | 0.4% |
| 2013 | 2.0% | 1.0% | | (1.0%) | (2.0%) | (2.9%) | 0.4% | 0.4% |
| 2014 | 2.0% | 1.0% | - | (1.0%) | (2.0%) | (2.9%) | 0.4% | 0.4% |
| 2015 | 2.4% | 1.1% | | (1.2%) | (2.3%) | (3.5%) | 0.4% | 0.4% |
| 2016 | 2.8% | 1.4% | - | (1.4%) | (2.7%) | (4.0%) | 0.5% | 0.5% |
| 2017 | 3.3% | 1.6% | - | (1.6%) | (3.1%) | (4.7%) | 0.6% | 0.6% |
| 2018 | 3.4% | 1.7% | - | (1.6%) | (3.2%) | (4.8%) | 0.6% | 0.6% |
| Total | 2.8% | 1.4% | - | (1.4%) | (2.7%) | (4.0%) | 0.5% | 0.5% |
| | curr - 100 bp | curr - 50 bp | curr val | curr + 50bp | curr + 100bp | | prior val | prior fyr end |
| | 200 бр | 22 SO SP | assumption | | сан тообр | ошт . 1500р | | assumption |
| | | | , assumption | | | | , assumption | , assumption |



EXHIBIT G

Page 1 of 2

Components of Member Statement IBNR (i.e. "Discounted") Change During Month

| RSP | New Brunswi 📭 | |
|-----------------|--------------------------------|----------------------|
| AccountCode Des | c <mark> IBNR - Discou </mark> | M/S IBNR - in \$000s |

| | Values | | | | | | ı |
|--------------------|--|-------------------------------|---|---|------------------------|--------------------------|---|
| AccYear | Sum of Prior Month Actual Amount | Sum of Projected Change | Sum of Change Due to AvsP Variances | Sum of Change Due to Valuation Implementation | Sum of Total Change | Sum of % Total Change | Sum of Current Month Final Amount |
| 2005 | (2) | - | - | - | - | - | (2) |
| 2006 | - | - | - | - | - | - | - |
| 2007 | 9 | (1) | 1 | - | - | - | 9 |
| 2008 | 36 | (3) | 3 | - | - | - | 36 |
| 2009 | (23) | 3 | (3) | - | - | - | (23) |
| 2010 | 96 | (6) | 6 | - | - | - | 96 |
| 2011 | 323 | (17) | 17 | - | - | - | 323 |
| 2012 | 106 | (4) | 4 | - | - | - | 106 |
| 2013 | (266) | 25 | (26) | - | (1) | 0.4% | (267) |
| 2014 | 446 | (23) | (6) | - | (29) | (6.5%) | 417 |
| 2015 | 49 | (1) | 22 | - | 21 | 42.9% | 70 |
| 2016 | 886 | (49) | 54 | - | 5 | 0.6% | 891 |
| 2017 | 1,093 | (56) | 70 | - | 14 | 1.3% | 1,107 |
| 2018 | 1,472 | 151 | 47 | - | 198 | 13.5% | 1,670 |
| Grand Total | 4,225 | 19 | 189 | - | 208 | 4.9% | 4,433 |



EXHIBIT G

Page 2 of 2

Components of IBNR (i.e. "Undiscounted") Change During Month

RSP New Brunswi J
AccountCode Desc IBNR - Undisc J nted

IBNR - in \$000s

| | Values | | | | | | ı |
|--------------------|--|-------------------------------|---|---|------------------------|--------------------------|---|
| AccYear 🔻 | Sum of Prior Month Actual Amount | Sum of Projected Change | Sum of Change Due to AvsP Variances | Sum of Change Due to Valuation Implementation | Sum of Total Change | Sum of % Total Change | Sum of Current Month Final Amount |
| 2005 | (2) | - | - | - | - | - | (2) |
| 2006 | - | - | - | - | - | - | - |
| 2007 | 8 | (1) | 1 | - | - | - | 8 |
| 2008 | 28 | (2) | 2 | - | - | - | 28 |
| 2009 | (47) | 3 | (3) | - | - | - | (47) |
| 2010 | 84 | (6) | 6 | - | - | - | 84 |
| 2011 | 226 | (16) | 16 | - | - | - | 226 |
| 2012 | 63 | (4) | 4 | - | - | - | 63 |
| 2013 | (378) | 26 | (28) | - | (2) | 0.5% | (380) |
| 2014 | 326 | (20) | (3) | - | (23) | (7.1%) | 303 |
| 2015 | (64) | 1 | 25 | - | 26 | (40.6%) | (38) |
| 2016 | 752 | (45) | 52 | - | 7 | 0.9% | 759 |
| 2017 | 832 | (50) | 71 | - | 21 | 2.5% | 853 |
| 2018 | 1,325 | 126 | 50 | - | 176 | 13.3% | 1,501 |
| Grand Total | 3,153 | 12 | 193 | - | 205 | 6.5% | 3,358 |