February 2025



Manual of Rules and Rates Nova Scotia

Revised Rate Pages for Commercial Vehicles and Various Rule Changes Effective June 1, 2025 (New Business and Renewals)

Effective June 1, 2025 Facility Association is implementing the following update for new business and renewals in Nova Scotia:

- Revised rate pages for Commercial Vehicles. There is no rate change associated with this class of business.
- There are various rule changes in Private Passenger, Commercial, Public, Recreational, Garage and Driver's Policy sections of the manual.
- A summary of the rule changes are attached to the Manual Bulletin on the Facility Association website.

The Facility Association website <u>www.facilityassociation.com</u> has been updated with this information.

This bulletin is being distributed by Servicing the Carrier, to whom all enquiries should be addressed.

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
PRIVATE PAS	SSENGER SECTION			
Table of Contents	Rule 138: Outside Nova Scotia Exposure A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	Rule 138: Outside Nova Scotia Province Exposure. A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium
Rule 111 Rating Class	 Notes: Class 05 and 06 1. The vehicle is first rated as if there are no occasional drivers licensed less than 9 years in Canada or U.S.; premium is then charged for such occasional drivers by adding the Liability, DCPD and Collision premium for Class 05 or Class 06. It is not permissible to issue a policy solely at Class 05 or 06 rates. 2. The Liability limit and Collision deductible for Classes 05 or 06 drivers must be identical to the limit and deductibles provided for the vehicle. 	 Notes: Class 05 and 06 1. The vehicle is first rated as if there are no occasional drivers licensed less than 9 years in Canada or U.S.; PPremium is then charged for such occasional drivers by adding the Liability, DCPD and Collision-premium-Coverage for Class 05 or Class 06. It is not permissible to issue a policy solely at Class 05 or 06 rates. 2. The Liability limit and Collision deductible for Classes 05 or 06 drivers must be identical to the limit and deductibles provided for the vehicle. 	FA manual update to align wordings across jurisdictions	This will not impact premium
Rule 113: Driving Record B. Driving Record Entitlement	 Notes: A chargeable accident will affect the rating of the Liability, DCPD and Collision coverages. 11. Tourist or Temporary Resident If the principal operator is a non-resident of Canada touring North America, the remarks section of the application must indicate: 3) the anticipated length and purpose of the visit. If touring, the remarks section must indicate the anticipated itinerary – Refer to Rules 138: Outside Nova Scotia Exposure Surcharge and 144: Vehicles Used Outside Jurisdiction of Registration. 	 Notes: The driving record established applies to all coverages for which a driving record is a factor. There is no split rating. A chargeable accident will affect the rating of the Liability, DCPD (<i>Not available in Northwest Territories, Nunavut and Yukon</i>) and Collision coverages. 11. Tourist or Temporary Resident A. If the principal operator is a non-resident of Canada touring North America, the remarks section of the application must indicate: 3) the anticipated length and purpose of the visit. If touring, the remarks section must indicate the anticipated itinerary – Refer to Rules 138: Outside Nova Scotia Exposure Surcharge and 144: Vehicles Used Outside Jurisdiction of Registration. 	Upon a review of FA rule there needs to be an updated to align with current rate pages	This will not impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 131.D.3 Time on Risk Tables	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to Canadian conditions. If there is use outside Canada during a month where the table indicates the charges as "Nil" there shall be an additional premium charged for that month equal to pro-rata of the annual premium. The surcharge for U.S. exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. For example: The insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Halifax. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata fraction for the months of November and December (.164) and apply that to the total annual premium. The additional premium charge for November and December will be \$205. 	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to Canadian conditions. If there is use outside Canada during a month where the table indicates the charges as "Nil" there shall be an additional premium charged for that month equal to pro-rata of the annual premium. The surcharge for U.S. outside Province/ Territory including the U.S. exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. For example: The Insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Halifax. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata fraction for the months of November and December (.164) and apply that to the total annual premium. The additional premium charge for November and December will be \$205. 	Include reference of U.S. Exposure to Outside Province/ Territory Exposure.	This may impact premium
Rule 138: Outside Nova Scotia Exposure	Rule 138: Outside Nova Scotia ExposureA. Outside Nova Scotia Exposure SurchargeAny vehicle registered in Nova Scotia and operated in theU.S. or another Canadian jurisdiction (excluding NewBrunswick, Prince Edward Island or Newfoundland andLabrador) is subject to a surcharge. This surcharge shallapply to all classes of vehicles where proof of insurance isrequired and/or where the vehicles are used for business,commercial purposes or are carrying passengers.The surcharge does not apply where the vehicle is usedfor personal use only and proof of insurance is notrequired.The insured must advise the Agent/Broker the percentageof the total mileage that the vehicle will be used outsidethe jurisdiction and the jurisdiction(s) into which thevehicle is and will be driven. Refer to Rule 144: VehiclesUsed Outside Jurisdictions of Registration.If this exposure is 5.0% or less of the total mileage, thesurcharge shall be waived unless proof of insurance isrequired by authorities. In this case a 5% surcharge willapply to Liability (Road Hazard and Passenger Hazard),	Rule 138: Outside Nova Scotia Province Exposure A. Outside Nova Scotia Province Exposure Surcharge Any vehicle registered in Nova Scotia and operated in the U.S. or another Canadian jurisdiction or the U.S. (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required. The Insured must advise the Agent/Broker the percentage of the total mileage that the vehicle will be used outside Province/Territory including the U.S. and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 144: Vehicles Used Outside Jurisdictions of Registration. If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium

Rule	Current	Wording		ved Wording	Change from Current	Premium impact on existing policies
Rule 138:	DCPD, Accident Benefits, Uni	insured Automobile and END	to Liability (Road Hazard and	d Passenger Hazard), DCPD,	Currency	This may
Outside Nova	44. NOTE: Where vehicles are or	paratad in the U.C.	Accident Benefits, Uninsured NOTE: Where vehicles are o		differential surcharge	impact premium
Scotia		sureds whether or not proof of		sureds whether or not proof of	will be	premium
Exposure	insurance must be filed and,		insurance must be filed and,		discontinued as FA is	
	Liability, DCPD, Accident I Automobile, END 44	Benefits, Uninsured	Liability, Accident Benefit DCPD, END 44	s, Uninsured Automobile,	working towards modernizatio	
	For each percentage point of applicable jurisdiction, surch	[•] mileage in the U.S. or other arge 1% of the applicable	For each percentage point of applicable jurisdiction, surch	f mileage in the U.S. or other arge 1% of the applicable	n and simplify its	
	premium. Also, refers to para		premium. Also, refers to par		rating	
			applicable Canadian jurisdict	ess of total mileage in the U.S. o cion, a 5% surcharge will apply to Jninsured Automobile, DCPD and)	
	For example:		If this exposure is over 5.0% applicable Canadian jurisdict applicable premium. For example:	6 of total mileage in the U.S. or cion, surcharge 1% of the		
	Outside Nova Scotia Exposure	Applicable Surcharge	Outside Nova Scotia Province Exposure	Applicable Surcharge		
	5% or less and proof of insurance required	5%	Up to 5% or less and proo of insurance required	f 5%		
	10%	10%	10%	10%		
	25%	25%	25%	25%		
	50%	50%	50%	50%		
	Optional Physical Damage For each percentage point of applicable jurisdiction, surcha premium	mileage in the U.S. or other	Optional Physical Damage For each percentage point of applicable jurisdiction, surch premium	f mileage in the U.S. or other		
	For example:		For example:			
	Outside Nova Scotia Exposure	Applicable Surcharge	Outside Nova Scotia Province Exposure	Applicable Surcharge		
	1.00/	5%	100/	5%		
	10% 25%	12.5%	10% 25%	12.5%		
	50%	25%	50%	25%		
	50%	2370		2370		

	This many
Rule 138: B. Currency Differential Surcharge Whenever proof of insurance is required by U.S. authorities, a currency differential surcharge is added to the Liability premium to provide for the potential additional loss arising from the payment of a claim in U.S. dollars. BCurrency Differential Surcharge is added to the Liability premium to provide for the potential additional loss arising from the payment of a claim in U.S. dollars. Currency differential surcharge is additional loss arising from the payment of a claim in U.S. dollars. Currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy date the premium is calculated by the Bervicing Carrier for policy of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula: Currency differential is 0.31. The arecharge percentage is calculated by means of the following formula: Currency differential surcharge is exposure surcharge for example: The currency differential is 0.31. The outside Nova Scotia exposure surcharge is 0.31 X 25% = 7.75% The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. Currency differential surcharge is 2. Additional to but not compounded on the Outside Nova Scotia exposure surcharge is 2.5% The Currency differential Surcharge is 2. Additional to but not compounded on the Outside Nova Scotia exposure surcharge is 7.75% The Currency Differential Surcharge is 7.75% T	

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 138: Outside Nova Scotia Exposure	 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insurance is required by U.S. authorities. 6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required. 	 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insurance is required by U.S. authorities. 6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure is \$250 and the dollar value of the currency differential surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required. 	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium
Rule 144: Vehicles Used Outside Jurisdiction of Registration	 When a vehicle is registered in one jurisdiction but used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138: Outside Nova Scotia Exposure. 3. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 	 When a vehicle is registered in one jurisdiction but garaged and chiefly used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138: Outside Nova Scotia Exposure. 2. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 	FA aims to harmonize and simplify the wording across all jurisdictions	This may not impact premium
	6. If the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply	6. If the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 144: Vehicles Used Outside Jurisdiction of Registratio		 3. If the vehicle is operated outside the jurisdiction which it is, registered, including into the U.S. Rates for that jurisdiction are applied along with a surcharge. Refer to Rule 138 to determine the surcharges applicable. NOTE: At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 	FA aims to harmonize and simplify the wording across all jurisdictions	This may impact premium
Rule 145 Purchasing Vehicles in Jurisdiction Where FA Does Not Operate	 Premium Calculation The premium is to be calculated in accordance with Short Term tables subject to minimum premium. Private passenger vehicles are to be rated class 01 using the appropriate driving record. There is no surcharge for U.S. exposure. The territory to be used is the territory where the insured resides. Commercial vehicles classified as light are to be rated class 36. Commercial vehicles classified as heavy are to be rated class 44. Driving record is 0. 100% Outside Nova Scotia Exposure Surcharge applies.	 Premium Calculation The premium is to be calculated in accordance with Short Term tables subject to minimum premium. Private passenger vehicles are to be rated class 01 using the appropriate driving record. There is no surcharge for Outside Province/Territory U.S. exposure. The territory to be used is the territory where the insured resides. Commercial vehicles classified as light are to be rated class 36. Commercial vehicles classified as heavy are to be rated class 44. Driving record is 0. 100% Outside Nova Scotia Province/Territory Exposure Surcharge applies.	Change reference of U.S. Exposure to Outside Province/ Territory Exposure.	This may impact premium
Rule 149: Fleets	A. Definition	 A. Definition A fleet is: A group of 10 or more self-propelled vehicles; Under Common ownership or management; Used for business (incl. Class 07 and vehicles used for dual purposes), commercial or public transportation; Includes vehicles on a long term lease; The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	A fleet is a group of 10 or more self-propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured.	A fleet is a group of 10 or more self propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	For example: If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for Liability for the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated.	For example: If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for Liability for the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated.		т
	The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet.	The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet.		
	Vehicles that the Insured leases from others must be	 Notes: The Applicant is required to provide proof of vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet. 		
	insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for the leased vehicles are insured through FA whether or not with the same Servicing Carrier, the policies shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the past 12 months for the vehicles insured through FA. If the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate.	Vehicles that the Insured leases from others must be insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for the leased vehicles are insured through FA whether or not with the same Servicing Carrier, the policies shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the post 12 months for the vehicles insured through FA. If the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	 The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated 07 shall be added (with any claims) on the policy and in the experience rating. Vehicles under 'common management' will be considered where the Named Insured has assumed full responsibility for the payment of insurance premiums and agreement is in place between the Named Insured and Vehicle Owner, demonstrating the following: 1. The Named Insured is responsible for the assignment of driver schedules and routes, ensuring compliance with hours of work regulations and 2. The Named Insured maintains records of and deems acceptable all drivers who may operate a and 3. Vehicles and all associated drivers adhere to the Named Insured means and methods of work, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. A signed 'Facility Association Common Management Attestation', signed by the Named Insured and a copy of the common management agreement must accompany all new business applications. 	 The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated 07 shall be added (with any claims) on the policy and in the experience rating. Vehicles under 'common management' will be considered where the Named Insured has assumed full responsibility for the payment of insurance premiums and agreement is in place between the Named Insured and Vehicle Owner, demonstrating the following: 1. The Named Insured is responsible for the assignment of driver schedules and routes, ensuring compliance with hours of work regulations and 2. The Named Insured maintains records of and deems acceptable all drivers who may operate a Vehicle and 3. Vehicles and all associated drivers adhere to the vehicle and driver safety standards of the Named Insured, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. A signed 'Facility Association Common Management Attestation', signed by the Named Insured and a copy of the common management agreement must accompany all new business applications. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	A copy of the common management agreement will be required on subsequent renewals to maintain experience rating. The Servicing Carrier reserves the right to deny	A copy of the common management agreement will be required on subsequent renewals to maintain experience rating. The Servicing Carrier reserves the right to deny experience	FA aims to harmonize the wordings across all sections and	This will not impact premiums
	experience rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 149.	rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 149.	jurisdictions for the fleet rating of risk	
	B. Fleet Rating	B. Fleet Rating Fleets policies may only be issued on an annual basis.		
	Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date to facilitate experience rating.	Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date to facilitate experience rating.		
	 Experience rating includes the following: All Losses (At-fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim. Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application 	 Experience rating includes the following: All losses (At-Fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim; Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application; 		
	 Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss Amounts above FA deductibles when the prior Insurer bad biobar deductibles 	 Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer; Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss; Amounts above FA deductibles when the prior Insurer had higher deductibles; 		
	had higher deductiblesLosses falling within any special agreements with the prior Insurer	 Losses falling within any special agreements with the prior Insurer. 		
	NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided. Fleets are to be written on a specified vehicle basis not on	NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided.		
	a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted.	Fleets are to be written on a specified vehicle basis not on a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted.		9.0

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149:		If a risk insured through FA meets the definition of a fleet, any vehicles added to the policy will be experience rated. The	FA aims to harmonize	This will not impact
Fleets		policy including any subsequent renewals will remain experience rated until the risk no longer meets the definition of fleet.	the wordings across all sections and jurisdictions	premiums
		Where a new fleet is being submitted to FA and there is no verification of which claims involved which vehicles, the FA formula shall take into account the claims that occurred on all vehicles. It is the responsibility of the Agent/Broker/Insured to provide the claim history documentation for the vehicles to be insured through FA.	for the fleet rating of risk	
	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 149:B. Fleet Rating.	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 149:B. Fleet Rating.		
	Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time. If it is discovered during a policy term that a risk is a fleet it shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.	Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time. If it is discovered during a policy term that a risk is a fleet it shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.		
	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.		
	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only.	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only.		
	The Collision portion of All Perils and Collision coverage shall be regarded as the same coverage for the purposes of determining the number of months of coverage,	The Collision portion of All Perils and Collision coverage shall be regarded as the same coverage for the purposes of determining the number of months of coverage, similarly, the		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	 similarly, the portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage. Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the claims shall be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. <i>For example</i>: The new policy term will be May 1, 1999 to May 1, 2000. The insured had 2 losses between May 1, 1998 and May 1, 1999. The insured had 2 losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1996 and May 1, 1997 but in September 1996 there was a \$20,000 reserve increase on a claim that occurred in 1994. When listing the losses that occurred in the 2nd Prior Year (25-36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered. D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement	 portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage. Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the claims shall be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. <i>For example:</i> The new policy term will be May 1, 1099 to May 1, 2000. The insured had 2 losses between May 1, 1099 and May 1, 1099. The insured had 2 losses between May 1, 1099 and May 1, 1099. The insured had no losses between May 1, 1997 and May 1, 1097 but in September 1096 there was a \$20,000 reserve increase on a claim that occurred in 11994. When listing the losses that occurred in the 2nd Prior Year (25-36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered. D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement or Commercial	Current FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	existing
	This form provides additional information about the risk.	Vehicle Supplement. This form provides additional information about the risk.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	 e) Any additional supplements such as drivers list, taxi questionnaire. 2. Incomplete Fleet submission forms If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter. 3. The applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged. The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker. If proof of insurance is required by U.S. authorities, a Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 138: Outside Nova Scotia Exposure. The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 137 Proof of Insurance. Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated. 4. Agent/Broker responsibilities:	 e) Any additional supplements such as drivers list, taxi questionnaire. 2. Incomplete Fleet submission forms If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter. 3. The Applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged. The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker. If proof of insurance is required by U.S. authorities, a Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 138: Outside Nova Scotia Exposure. The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 137 Proof of Insurance. Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated. 4. Agent/Broker responsibilities: Submit all fully completed and signed fleet submission forms.		on existing
	 Submit all fully completed and signed fleet submission forms. Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays. Premiums are to be calculated at Driving Record 0 and must include the Outside Nova Scotia Exposure Surcharge if applicable. If the manual does not provide information for rating a particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The 	Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays. Premiums are to be calculated at Driving Record 0 and must include the Outside Province/Territory Exposure surcharge if applicable. If the manual does not provide information for rating a particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The Servicing Carrier will also assist in determining rate groups which are not published.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149:	Servicing Carrier will also assist in determining rate groups which are not published.	Collect from the Applicant the premium quoted at Driving Record 0 or arrange a premium finance contract. The	FA aims to harmonize	This will not impact
Fleets	Collect from the applicant the premium quoted at Driving Record 0 or arrange a premium finance contract. The Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the	Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the Insured	the wordings across all sections and jurisdictions for the fleet	premiums
	insured.	Issue temporary (30 day) liability cards for each self- propelled vehicle listed on the Fleet Schedule as of the date	rating of risk	
	Issue temporary (30 day) liability cards for each self- propelled vehicle listed on the Fleet Schedule as of the date coverage was bound. It is not permissible to use a	coverage was bound. It is not permissible to use a "blanket" wording of any kind.		
	"blanket" wording of any kind.	A premium must be quoted and the risk bound before the fleet is submitted.		
	A premium must be quoted and the risk bound before the			
	fleet is submitted.	5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or accept		
	5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or	fleet submissions which have not been bound.		
	accept fleet submissions which have not been bound.	Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history		
	Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history of the risk with the previous carrier as required	of the risk with the previous carrier as required and ensure prompt issuance of the policy documents.		
	and ensure prompt issuance of the policy documents.	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the		
	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the applicant, the coverages shall be cancelled without charge	Applicant, the coverages shall be cancelled without charge if the policy is cancelled by the Applicant no later than the all temporary liability cards are returned and received by the		
	if all temporary liability cards are returned and received by the Servicing Carrier no later than the intended	Servicing Carrier no later than the intended effective date (the date coverage was bound). Where the temporary liability		
	effective date (the date coverage was bound). Where the temporary liability cards are not received by the intended effective date and the Agent/Broker reports non-payment	cards are not received by the intended effective date and the Agent/Broker reports non-payment of the additional premium within 30 days of receiving notice of the additional premium,		
	of the additional premium within 30 days of receiving notice of the additional premium, the earned premium for	the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0.		
	cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the	Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating.		
	promulgated fleet rating.	After the effective date, where the Agent/Broker reports non- payment of the additional premium within 30 days of		
		receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149: Fleets	For example: The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On July 18, the Agent/Broker advises the insurer to cancel the policy for non-payment. Because the request for cancellation was received within 30 days of June 20, the earned premium will be calculated pro rata on a premium of \$10,000. If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles individually rated, and the applicant still has at least 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium.	 the earned premium shall be calculated pro rata on the promulgated fleet rating. <i>For example:</i> The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On July 18, the Agent/Broker advises the insure of the premium increase and the insured advises they want to cancel the policy. On July 18, the Agent/Broker advises the request for cancellation was received within 30 days of June 20, the earned premium will be calculated pro rata on a premium of \$10,000. If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles individually rated, and the applicant still has at least 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium. If a fleet rate has been established and the policy is cancelled because the Applicant rejects the premium. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	 For example: Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000. 7. Premium Calculation 	 For example: Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000. 7. Premium Calculation 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 149:	Note:	Note:	FA aims to	This will
Fleets	Refer to Rule 124 on rating of experience (fleet) rated risk.	 Refer to Rule 124 on rating of experience (fleet) rated risk. 	harmonize the wordings across all	not impact premiums
	 For other classes of business, refer to the appropriate section of the manual. E. Renewals 	• For other classes of business, refer to the appropriate section of the manual.	sections and jurisdictions for the fleet	
	Prior to the expiry of experience rated insurance, the	E. Renewals	rating of risk	
	Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record.	Prior to the expiry of experience rated insurance, the Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record.		
	Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer-to-renew before the insurance expires.	Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer to renew before the insurance expires.		
	The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned.	The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned.		
	Fleet renewals cannot be issued with 6 month terms. Annual renewals only will be issued. Policies currently having 6 month terms will be renewed as annual policies on their next renewal.	Fleet renewals cannot be issued with 6 month terms. Annual renewals only will be issued. Policies currently having 6 month terms will be renewed as annual policies on their next renewal.		
COMMERCI	AL SECTION			
Table of	Rule 228: Outside Province Exposure	Rule 228: Outside Province Exposure	FA aims to	This will
Contents	 A. Outside Province Exposure Surcharge (excluding Interurban Vehicles) B. Currency Differential Surcharge (Excluding Interurban Vehicles) C. Interurban Outside Province Exposure Surcharge (Excluding Commercial Vehicles) 	 A. Outside Province Exposure Surcharge (excluding Interurban Vehicles) Error! Bookmark not defined. B. Currency Differential Surcharge (Excluding Interurban Vehicles) B. Interurban Outside Province Exposure Surcharge (Excluding Commercial Vehicles) 	harmonize and simplify the wordings across all jurisdictions	not impact premium
Rule 200.D	D. Supplementary Underwriting Documents *For New Business Risks with 'No Prior Insurance', traveling out-of-province, including into the U.S., refer to Rule 204.G New Policies: No Prior Insurance, for special rating instructions.	D. Supplementary Underwriting Documents *For New Business Risks with 'No Prior Insurance', traveling out-of-province, including into the U.S., refer to Rule 204.F G New Policies: No Prior Insurance, for special rating instructions.	FA aims to harmonize and simplify the wordings	This will not impact premium

Rule	Current Wording Approved Wording			Change from Current	Premium impact on existing policies	
Rule 206 Rating Territory	of this manual. For vehicles used in Outside Province ex Outside Jurisdiction	s are described in the Territory section other jurisdictions, refer to Rule 228: posure and Rule 234: Vehicles Used of Registration. Surcharge and U.S. I surcharge are to be applied where	this manual. For vehicles used in Outside Province ex Outside Jurisdiction Province/Territory ir	other jurisdictions, refer to Rule 228: posure and Rule 234: Vehicles Used of Registration. Outside ncluding U.S. surcharge and U.S. currency re are to be applied where required.	Currency differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating	This may impact premium
Rule 212.B. Rating of Trailers	number that could be any vehicles insured premium under Liab by 50%. If all trailer the trailer(s) that we premium shall be con- For example: There of the trailers produce two trailers produce that produce premiu excess and the Liab trailers will be reduce	ilers insured by a policy exceeds the be used at any one time (including with d by other policies/insurers), the bility for the 'excess' trailers is reduced rs do not produce the same premium, ould otherwise produce the lowest onsidered excess. are two tractors and four trailers. Two the premiums of \$500 each. The other e premiums of \$500 each. The trailers ums of \$500 each will be considered ility premiums for each of those ced by 50%.	any vehicles insured by other policies/Insurers), the premium under Liability for the 'excess' trailers is reduced by 50%. If all trailers do not produce the same premium, the trailer(s) that would otherwise produce the lowest premium shall be considered excess.		FA aims to harmonize the wordings across all jurisdictions	This will not impact premiums
Rule 215.E.2 Premiums	Exposure:	owing Vehicles Description Calculate the Outside Province/Territory exposure surcharge for Liability and add to that the currency differential surcharge (if applicable). Apply to the premium. Then apply any fleet rating or accident/conviction surcharge to the resulting premium.	Exposure:	inium with Outside Province/ Territory Owing Vehicles Description Calculate the Outside Province/Territory exposure surcharge for Liability and add to that the currency differential surcharge (if applicable). Apply to the premium. Then apply any fleet rating or accident/conviction surcharge to the resulting premium.	Currency differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating	This may impact premium

Rule	Rule Current Wording Approved Word		Change from Current	Premium impact on existing policies
Rule 228: Outside Province Exposure	Any commercial or interurban vehicle that is operated in the U.S., or another Canadian jurisdiction, is subject to a surcharge (or discount).The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required.Refer to Rule 200.D for a list of Supplementary	 Any commercial or interurban vehicle that is operated in the U.S., or another Canadian jurisdiction, is subject to a surcharge (or discount). The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required. Refer to Rule 200.D for a list of Supplementary Underwriting 	FA aims to harmonize and simplify the wordings across all jurisdictions	This may impact premium
	Underwriting documents that may be required on vehicles traveling outside of the jurisdiction of registration, including into the U.S. If the Named Insured(s) has no prior insurance, refer to	documents that may be required on vehicles traveling outside of the jurisdiction of registration, including into the U.S. If the Named Insured(s) has no prior insurance, refer to Rule		
	Rule 204.G: No Prior Insurance with Out-of-Province including U.S. Exposure NOTE: If the Named Insured has not previously traveled	204.F: No Prior Insurance with Out of Province including U.S. Exposure.		
	outside of the Province/Territory or into the U.S., the vehicle(s) shall be underwritten with 75% Out of Province/Territory or U.S. Exposure surcharge . This applies to both Commercial and Interurban vehicles	outside of the Province/Territory or into the U.S., the vehicle(s) shall be underwritten with 75% Out of Province/Territory or U.S. Exposure surcharge. This applies to both Commercial and Interurban vehicles		
	B. Currency Differential Surcharge (Excluding Interurban Vehicles)	B. Currency Differential Surcharge (Excluding Interurban Vehicles)		
	Whenever proof of insurance is required by U.S.	Whenever proof of insurance is required by U.S.		
	authorities, a currency differential surcharge is added to the Liability premium to provide for the potential additional loss arising from the payment of a claim in U.S. dollars.	authorities, a currency differential surcharge is added to the Liability premium to provide for the potential additional loss arising from the payment of a claim in U.S. dollars.		
	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date		
	date the premium is calculated by the Servicing Carrier	the premium is calculated by the Servicing Carrier for policy		
	for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day.	issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day.		
	The surcharge percentage is calculated by means of the following formula:	The surcharge percentage is calculated by means of the following formula:		
	Currency differential x Percentage of U.S. exposure For example:	Currency differential x Percentage of U.S. exposure		
	The rate of exchange for the U.S. dollar is 1.3085	For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian.		
	Canadian. Therefore the currency differential is 0.31.The	Therefore the currency differential is 0.31. The vehicle travels		
	vehicle travels outside the Province 50% of the time. Of	outside the Province 50% of the time. Of that 50% total		17 0

Rule 228: that 50% total Outside Province Exposure, the vehicle Outside Province Exposure, the vehicle travels into the U.S. 52% of the time. Currency differential surcharge: Duside Province Exposure, the vehicle travels into the U.S. 52% of the time. Outside Province Differential surcharge is 1. Applied only to the U.Biblity premium, not DCPD 2. Not subject to a minimum surcharge The currency differential surcharge is an additional surcharge and not to be Compounded. 2. Not subject to a minimum surcharge 3. Nis surcharge is an additional surcharge is modelitional-surcharge is modelitional-surcharge is modelitional-surcharge is modelitional surcharge is mod	Rule	Current Wording	ent Wording Approved Wording		Premium impact on existing policies
(Excluding Commercial Vehicles) (Excluding Commercial Vehicles)	Outside Province	travels into the U.S. 25% of the time.Currency differential surcharge:0.31 X 25% = 7.75%The currency differential surcharge is1. Applied only to the Liability premium, not DCPD2. Not subject to a minimum surcharge3. This surcharge is an additional surcharge and not to becompounded.Example:The Liability premium is\$1,000The percentage of Outside Province Exposure is:50%The percentage of U.S Exposure is:25%The Currency Differential Surcharge is7.75%Note: In this example, the Currency Differential Surcharge is calculated based on the U.S. Exposure of 25%.Base Premium\$1,000Outside Province Exposure Surcharge (\$1,000 X 0.5)\$500Currency Differential (\$1,000 X 0.0775)\$78Total Liability premium\$1,5284. In addition to the Servicing Carrier's fee for filing proof of insurance.5. Payable only when proof of insurance is required by U.S. authorities.6. The combined dollar value of the Currency Differential Surcharge and the Outside Province exposure surcharge is subject to a minimum of \$50 per policy term.For example: Using the example above, the dollar value of the Outside Province exposure surcharge is \$500 and the dollar value of the Currency Differential Surcharge is \$78. The total combined dollar value is \$578, well exceeding the minimum required.	 25% of the time. Currency differential surcharge: 0.31 X 25% = 7.75% The currency differential surcharge is Applied only to the Liability premium, not DCPD Not subject to a minimum surcharge This surcharge is an additional surcharge and not to be compounded. Example: The Liability premium is \$1,000 The percentage of Outside Province Exposure is: 50% The percentage of U.S Exposure is: 25% The currency Differential Surcharge is 7.75% Note: In this example, the Currency Differential Surcharge is calculated based on the U.S. Exposure of 25% Base Premium \$1,000 Outside Province Exposure Surcharge \$500 (\$1,000 X 0.5) Currency Differential (\$1,000 X 0.0775) S. Payable only when proof of insurance is required by U.S. authorities. The combined dollar value of the Currency Differential Surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Province exposure surcharge is \$78. The total combined dollar value is \$778, well exceeding the minimum of \$250 per policy term.	differential surcharge will be discontinued as FA is working towards modernizing and simplify	impact ′

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 239: Fleets	 B. Fleet Rating Fleets policies may only be issued on an annual basis. Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured in FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date to facilitate experience rating. D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Rating Information Statement or Commercial Vehicle Supplement This form provides additional information about the risk. d) Any additional supplements such as drivers list, taxi questionnaire. 	 B. Fleet Rating Fleets policies may only be issued on an annual basis. Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date so as to facilitate experience rating. D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement or Commercial Vehicle Supplement This form provides additional information about the risk. e) Any additional supplements such as drivers list, taxi questionnaire. The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker. If proof of insurance is required by U.S. authorities, a currency differential surcharge shall be applied to the Liability premium. See Rule 228: Outside Province / Territory Exposure.	FA aims to harmonize the wordings in all jurisdictions for the fleet rating of risk	policies This will not impact premiums
	The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 227.	The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 227.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
PUBLIC SEC	TION			
Table of Contents	Rule 325: Outside Nova Scotia ExposureA. Outside Nova Scotia Exposure SurchargeB. Currency Differential Surcharge	Rule 325: Outside Nova Scotia - Exposure Surcharge A. Outside Nova Scotia - Exposure Surcharge B. Currency Differential Surcharge	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium
Rule 306: Rating	The rating territories are described in the Territory section of this manual.	The rating territories are described in the Territory section of this manual.	FA aims to harmonize and simplify	This will not impact premium
Territory	Public vehicles registered and used in Nova Scotia are rated using Nova Scotia premiums.	Public vehicles registered and used in Nova Scotia are rated using Nova Scotia premiums.	the wordings across all jurisdictions	
	If a filing is required for another jurisdiction, the Outside Nova Scotia surcharge must be used regardless of the percentage of total mileage driven in that other jurisdiction.	If a filing is required for another jurisdiction, the Outside Nova Scotia Province/Territory surcharge must be used regardless of the percentage of total mileage driven in that other jurisdiction.		
	Nova Scotia rates apply if the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador.	Nova Scotia rates apply if the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador.		
	Nova Scotia rates and a surcharge apply if the vehicle is operated outside Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador. Refer to Rule 325.	Nova Scotia rates and a surcharge apply if the vehicle is operated outside Nova Scotia. , New Brunswick, Prince Edward Island, Newfoundland and Labrador. Refer to Rule 325.		
	For example: The insured business, based in Halifax, Nova Scotia, is operating a tour bus to Ontario twice a month with 40% of the annual mileage outside Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador. Nova Scotia rates and a surcharge are applicable.	For example: The insured business, based in Halifax, Nova Scotia, is operating a tour bus to Ontario twice a month with 40% of the annual mileage outside Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador. Nova Scotia rates and a surcharge are applicable.		
	The applicable rating territory is that in which the vehicle "is and will be chiefly used". If however, the vehicle is operated regularly i.e. more than 12 trips per year to or through other territories, the highest rated of those territories is to be used.	The applicable rating territory is that in which the vehicle "is and will be chiefly used". If however, the vehicle is operated regularly i.e. more than 12 trips per year to or through other territories, the highest rated of those territories is to be used.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 308.E.6 Premium Determination	 E. Premium Determination Ensure that the vehicle is a Public Vehicle. 1. Establish the rating territory 6. Apply any required outside Nova Scotia exposure surcharge and currency differential surcharge. 	 E. Premium Determination Ensure that the vehicle is a Public Vehicle. 1. Establish the rating territory 6. Apply any required outside Nova Scotia-province/territory exposure surcharge and currency differential surcharge 	Currency differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating	This will impact premium
Rule 309: Driving Record B. Driving Record Entitlement	Notes: 1. A chargeable accident will affect the rating of the Liability, DCPD and Collision coverages.	 Notes: The driving record established applies to all coverages for which a driving record is a factor. There is no split rating. A chargeable accident will affect the rating of the Liability, DCPD (<i>Not available in Northwest Territories, Nunavut and Yukon</i>) and Collision coverages. 	Upon a review of FA rule there needs to be an updated to align with current rate pages	This will not impact premiums
Rule 318.D Time on Risk Tables	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to Canadian conditions. If there is use outside Canada during a month where the table indicates the charges as "Nil" there shall be an additional premium charged for that month equal to pro-rata of the annual premium. The surcharge for U.S. exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. For example: The insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Calgary. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata fraction for the months of November and December (.164) and apply that to the total annual premium. The additional premium charge for November and December will be \$205. 	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to Canadian conditions. If there is use outside Canada during a month where the table indicates the charges as "Nil" there shall be an additional premium charged for that month equal to pro-rata of the annual premium. The surcharge for Outside Province including U.S. exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. For example: The insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Calgary Halifax. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata fraction for the months of November and December an	Include / Change reference of U.S. Exposure to Outside Province/ Territory	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 325:	Rule 325: Outside Nova Scotia Exposure	Rule 325: Outside Nova Scotia-Province Exposure	Currency	This may
Outside Nova Scotia Exposure	A. Outside Nova Scotia Exposure Surcharge Any vehicle registered in Nova Scotia and operated in the U.S. or another Canadian jurisdiction (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required.	A. Outside Nova Scotia Province Exposure Surcharge Any vehicle registered in Nova Scotia and operated in the U.S. or another Canadian jurisdiction (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required.	differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating	impact premium
	The insured must advise the Agent/Broker the percentage of the total mileage that the vehicle will be used outside the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 330: Vehicles Used Outside Jurisdiction of Registration.	The Insured must advise the Agent/Broker the percentage of the total mileage that the vehicle will be used outside Province/Territory including the U.S. and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 330: Vehicles Used Outside Jurisdiction of Registration.		
	If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits and Uninsured Automobile	If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits and Uninsured Automobile		
	NOTE: Where vehicles are operated in the U.S., Agents/brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.	NOTE: Where vehicles are operated in the U.S., Agents/brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.		
	Liability, DCPD, Accident Benefits, Uninsured Automobile For each percentage point of mileage in the U.S. or other applicable jurisdiction, surcharge 1% of the applicable premium. Also, refers to paragraph indicated.	Liability, Accident Benefits, Uninsured Automobile, DCPD For each percentage point of mileage in the U.S. or other applicable jurisdiction, surcharge 1% of the applicable premium. Also, refers to paragraph indicated.		
		If this exposure is 5.0% or less of total mileage in the U.S. or applicable Canadian jurisdiction, a 5% surcharge will apply to Liability, Accident Benefits, Uninsured Automobile and DCPD.		
		If this exposure is over 5.0% of total mileage in the U.S. or applicable Canadian jurisdiction, surcharge 1% of the applicable premium.		

Rule	Current	Wording	Арргоv	red Wording	Change from Current	Premium impact on existing policies
Rule 325:	For example		For example		Currency	This may
Outside Nova Scotia	Outside Nova Scotia Exposure	Applicable Surcharge	Outside Nova Scotia Province Exposure	Applicable Surcharge	differential surcharge will be	impact premium
Exposure	5% or less and proof of insurance required	5%	Up to 5% or less and proof of insurance	5%	discontinued as FA is working	
	10%	10%	required	1.00/	towards	
	25%	25%	10%	10%	modernizing	
	50%	50%	25%	25%	and simplify	
	Optional Physical Damage For each percentage point of mileage in the U.S. or other applicable jurisdiction, surcharge .50% of the applicable premium.		50% Optional Physical Damage For each percentage point of applicable jurisdiction, surch premium.	f mileage in the U.S. or other	its rating	
	For example:		_ ,			
	Outside Nova Scotia Exposure	Applicable Surcharge	For example: Outside Nova Scotia Province Exposure	Applicable Surcharge		
	10%	5%		y -		
	25%	12.5%	10%	5%		
	50%	25%	25%	12.5%		
		20 / 0	50%	25%		
	B. Currency Differential So Whenever proof of insurance authorities, a currency differ the Liability premium to prov additional loss arising from to dollars.	e is required by U.S. rential surcharge is added to	currency differential surcharge	e is required by U.S. authorities, a ge is added to the Liability potential additional loss arising		
	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula:		the premium is calculated by	to the nearest cent, as at the date / the Servicing Carrier for policy ier shall use the Bank of Canada		
			The surcharge percentage following formula:	e is calculated by means of the		
	Currency differential x Ou exposure surcharge	itside Nova Scotia	Currency differential x Ou surcharge	itside Nova Scotia exposure		23 of

Rule	Current Wording Approved Wording		Change from Current	Premium impact on existing policies
Rule 325: Outside Nova Scotia Exposure	For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian.Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%.Currency differential surcharge: 0.31 X 25% = 7.75%The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD.2. Not subject to a minimum surcharge.3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge.Example: The Liability premium is the Currency Differential Surcharge is 25% The Currency Differential Surcharge is 7.75% Base Premium 41,000 Outside N.S. Exposure Surcharge is 7.75% Base Premium 41,000 X .25 4250 Currency Differential \$1,000 X .25 4250 Currency Differential \$1,000 X .25 4250 Currency Differential \$1,000 X .25 4250 Currency Differential \$1,000 X .25 4250 	For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian. Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%. Currency differential surcharge: 0.31 X 25% = 7.75% The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. 2. Not subject to a minimum surcharge. 3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge. Example: The Liability premium is \$1,000 Outside N.S. Exposure Surcharge is 25% The Currency Differential Surcharge is 7.75% Base Premium \$1,000 X 7.75 = 77.50 Outside N.S. Exposure \$1,000 X 7.75 = 77.50 \$78 Total Liability premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insurance is required by U.S. authorities. 6. The combined dollar value of the currency differential surcharge is \$250 and the dollar value of the Outside Nova Scotia exposure surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required.	Currency differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating	This may impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 330: Vehicles Used Outside Jurisdiction of Registration	 When a vehicle is registered in one jurisdiction but used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138: Outside Nova Scotia Exposure. 3. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 6. If the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply. 	 When a vehicle is registered in one jurisdiction but garaged and chiefly used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138: Outside Nova Scotia Exposure. 2. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdiction which it is, registered, including into the U.S. Rates for that jurisdiction are applied along with a surcharge. Refer to Rule 325 to determine the surcharge apply. NOTE: At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdiction which it is, registered, including into the U.S. Rates for that jurisdiction are applied along with a surcharge. Refer to Rule 325 to determine the surcharges applicable. 	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 331 Purchasing Vehicles in Jurisdiction Where FA Does Not Operate	Premium CalculationThe premium is to be calculated in accordance with ShortTerm tables subject to minimum premium.Private passenger vehicles are to be rated class 01 usingthe appropriate driving record. There is no surcharge forOutside Nova Scotia exposure.The territory to be used is the territory where the insuredresides.Commercial vehicles classified as light are to be ratedclass 36. Commercial vehicles classified as heavy are tobe rated class 44. Driving record is 0. 100% Outside NovaScotia Exposure Surcharge applies.	Premium CalculationThe premium is to be calculated in accordance with ShortTerm tables subject to minimum premium.Private passenger vehicles are to be rated class 01 using the appropriate driving record. There is no surcharge for Outside Province/Territory Nova Scotia exposure.The territory to be used is the territory where the insured resides.Commercial vehicles classified as light are to be rated class 36. Commercial vehicles classified as heavy are to be rated class 44. Driving record is 0. 100% Outside Nova Scotia Province/Territory Exposure Surcharge applies.	Change reference of U.S. Exposure to Outside Province/ Territory Exposure.	This may impact premium
Rule 335: Fleets	A. Definition	 A. Definition A fleet is: A group of 10 or more self-propelled vehicles; Under Common ownership or management; Used for business (incl. Class 07 and vehicles used for dual purposes), commercial or public transportation; Includes vehicles on a long term lease; The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	A fleet is a group of 10 or more self-propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. <i>For example</i> : If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for	A fleet is a group of 10 or more self propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. <i>For example</i> : If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for Liability for		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	Liability for the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated. The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet.	 the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated. The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet. Notes: The Applicant is required to provide proof of vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	Vehicles that the Insured leases from others must be insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for the leased vehicles are insured through FA whether or not with the same Servicing Carrier, the policies shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the past 12 months for the vehicles insured through FA. If the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate. The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated	Vehicles that the Insured leases from others must be insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for the leased vehicles are insured through FA whether or not with the same Servicing Carrier, the policies shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the past 12 months for the vehicles insured through FA. If the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate. The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated 07 shall be added (with any claims) on the policy and in the experience rating.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	 07 shall be added (with any claims) on the policy and in the experience rating. Where a new fleet is being submitted to FA consisting of vehicles which are a sub-group of a voluntary market fleet and there is no verification of which claims involved which vehicles, the FA formula shall take into account the claims that occurred on all vehicles. It is the responsibility of the Agent/Broker/Insured to provide the claim history documentation for the vehicles to be insured through FA. Where a vehicle(s) on an existing fleet is being newly insured through FA, the claim history shall follow the vehicle(s). Vehicles under 'common management' will be considered where the Named Insured has assumed full responsibility for the payment of insurance premiums and agreement is in place between the Named Insured and Vehicle Owner, demonstrating the following: 1. The Named Insured is responsible for the assignment of driver schedules and routes, compliance with hours of work regulations and 2. The Named Insured maintains records of and deems acceptable all drivers who may operate a Vehicle and 3. Vehicles and all associated drivers adhere to the vehicle and all associated drivers adhere to the Named Insured means and methods of work, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. A signed 'Facility Association Common Management Attestation', signed by the Named Insured and a copy of the common management agreement must accompany all new business applications 	 Named Insured means and methods of work, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
		rating.		00.4

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	The Servicing Carrier reserves the right to deny experience rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 335.	The Servicing Carrier reserves the right to deny experience rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 335.	FA aims to harmonize the wordings across all sections and	This will not impact premiums
	B. Fleet Rating	B. Fleet Rating Fleets policies may only be issued on an annual basis.	jurisdictions for the fleet rating of risk	
	 Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured in FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date so as to facilitate experience rating. Experience rating includes the following: All losses (At Fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim. Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss Amounts above FA deductibles when the prior Insurer had higher deductibles Losses falling within any special agreements with the prior Insurer NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided. Fleets are to be written on a specified vehicle basis not on a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted 	 Fleets poincies may only be issued on an annual basis. Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date so as to facilitate experience rating. Experience rating includes the following: All losses (At Fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim; Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application; Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer; Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss; Amounts above FA deductibles when the prior Insurer had higher deductibles; Losses falling within any special agreements with the prior Insurer. NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided. Fleets are to be written on a specified vehicle basis not on a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted. 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335:		If a risk insured through FA meets the definition of a fleet, any vehicles added to the policy will be experience rated. The	FA aims to harmonize	This will not impact
Fleets		policy including any subsequent renewals will remain experience rated until the risk no longer meets the definition of fleet.	the wordings across all sections and jurisdictions	premiums
		Where a new fleet is being submitted to FA and there is no verification of which claims involved which vehicles, the FA formula shall take into account the claims that occurred on all vehicles. It is the responsibility of the Agent/Broker/Insured to provide the claim history documentation for the vehicles to be insured through FA.	for the fleet rating of risk	
	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 335:B. Fleet Rating.	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 335:B. Fleet Rating.		
	Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time.	Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time.		
	If it is discovered during a policy term that a risk is a fleet it shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.	If it is discovered during a policy term that a risk is a fleet it shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.		
	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.		
	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only. The Collision portion of All Perils and Collision coverage shall be regarded as the same coverage for the purposes of determining the number of months of coverage,	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only. The Collision portion of All Perils and Collision coverage shall be regarded as the same coverage for the purposes of determining the number of months of coverage, similarly, the		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	 similarly, the portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage. Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the claims shall be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. <i>For example</i>: The new policy term will be May 1, 1999 to May 1, 2000. The insured had 2 losses between May 1, 1998 and May 1, 1999. The insured had 2 losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1996 and May 1, 1997. But in September 1996 there was a \$20,000 reserve increase on a claim that occurred in 1994. When listing the losses that occurred in the 2nd Prior Year (25-36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered. 	 portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage. Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the claims shall be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. <i>For example:</i> The new policy term will be May 1, 1999 to May 1, 2000. The insured had 2 losses between May 1, 1998 and May 1, 1999. The insured had 2 losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1996 and May 1, 1997. but in September 1996 there was a \$20,000 reserve increase on a claim that occurred in 1994. When listing the losses that occurred in the 2nd Prior Year (25-36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	 D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement This form provides additional information about the risk. e) Any additional supplements such as drivers list, taxi questionnaire. 	 D. New Applications Forms required for Fleet Submissions Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement or Commercial Vehicle Supplement. This form provides additional information about the risk. e) Any additional supplements such as drivers list, taxi questionnaire. 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335:	2. Incomplete Fleet submission forms	2. Incomplete Fleet submission forms	FA aims to	This will
Fleets	If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter.	If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter.	harmonize the wordings across all sections and jurisdictions for the fleet	not impact premiums
	3. The Applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged.	3. The Applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged.	rating of risk	
	The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker.	The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker.		
	If proof of insurance is required by U.S. authorities, a Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 325: Outside Nova Scotia Exposure.	If proof of insurance is required by U.S. authorities, a Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 325: Outside Nova Scotia Exposure.		
	The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 324: Proof of Insurance. Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated.	The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 324 : Proof of Insurance . Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated.		
	4. Agent/Broker responsibilities: Submit all fully completed and signed fleet submission forms. Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays.	4. Agent/Broker responsibilities: Submit all fully completed and signed fleet submission forms. Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays.		
	Premiums are to be calculated at Driving Record 0 and must include the Outside Nova Scotia Exposure Surcharge if applicable.	Premiums are to be calculated at Driving Record 0 and must include the Outside Province/Territory Nova Scotia Exposure surcharge if applicable.		
	If the manual does not provide information for rating a particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The Servicing Carrier will also assist in determining rate groups which are not published.	If the manual does not provide information for rating a particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The Servicing Carrier will also assist in determining rate groups which are not published.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	 Collect from the applicant the premium quoted at driving record 0 or arrange a premium finance contract. The Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the insured. Issue temporary (30 day) liability cards for each self-propelled vehicle listed on the Fleet Schedule as of the date coverage was bound. It is not permissible to use a "blanket" wording of any kind. A premium must be quoted and the risk bound before the fleet is submitted. 	Collect from the Applicant the premium quoted at driving record 0 or arrange a premium finance contract. The Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the Insured. Issue temporary (30 day) liability cards for each self- propelled vehicle listed on the Fleet Schedule as of the date coverage was bound. It is not permissible to use a "blanket" wording of any kind. A premium must be quoted and the risk bound before the fleet is submitted.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	 5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or accept fleet submissions which have not been bound. Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history of the risk with the previous carrier as required and ensure prompt issuance of the policy documents. 	 5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or accept fleet submissions which have not been bound. Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history of the risk with the previous carrier as required and ensure prompt issuance of the policy documents. 		
	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the applicant, the coverages shall be cancelled without charge if all temporary liability cards are returned and received by the Servicing Carrier no later than the intended effective date (the date coverage was bound). Where the temporary liability cards are not received by the intended effective date and the Agent/Broker reports non-payment of the additional premium within 30 days of receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating.	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the Applicant, the coverages shall be cancelled without charge if the policy is cancelled by the Applicant no later than the all temporary liability cards are returned and received by the Servicing Carrier no later than the-intended effective date (the date coverage was bound). Where the temporary liability cards are not received by the intended effective date and the Agent/Broker reports non-payment of the additional premium within 30 days of receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating.		
		After the effective date, where the Agent/Broker reports non- payment of the additional premium within 30 days of receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	<i>For example:</i> The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On July 18, the Agent/Broker advises the insurer to cancel the policy for non-payment. Because the request for cancellation was received within 30 days of June 20, the earned premium will be calculated pro rata on a premium of \$10,000. If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles individually rated, and the applicant still has at least 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium.	 quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating. <i>For example:</i> The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On July 18, the Agent/Broker advises the insurer to cancel the policy for non payment. Because the request for cancellation was received within 30 days of June 20, the cancellation will be calculated pro rata on a premium of \$10,000. If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium. If a fleet rate has been established and the policy is cancelled because the Application regent to the premium. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	policies This will not impact premiums
	<i>For example</i> : Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000. 7. Premium Calculation Note:	 is submitted within 30 days will remain fleet rated. Individually rating the vehicle will not be permitted unless the risk no longer meets the definition of a fleet. <i>For example</i>: Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000. 7. Premium Calculation Note: 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 335: Fleets	 Refer to Rule 313 on rating of experience (fleet) rated risk For other classes of business, refer to the appropriate section of the manual. E. Renewals Prior to the expiry of experience rated insurance, the Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record. Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer-to- renew before the insurance expires. The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned. Fleet renewals cannot be issued with 6 month terms. Annual renewals only will be renewed as annual policies 	 Refer to Rule 313 on rating of experience (fleet) rated risk For other classes of business, refer to the appropriate section of the manual. E. Renewals Prior to the expiry of experience rated insurance, the Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record. Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer to renew before the insurance expires. The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned. Fleet renewals cannot be issued. With 6 month terms. Annual renewals only will be issued. Policies currently having 6 month terms will be renewed as annual policies on their next 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	policies This will not impact premiums
	on their next renewal.	renewal.		
	NAL SECTION	Dule 407: Outside Neue Ossi', D		This is 10
Table of Contents	Rule 427: Outside Nova Scotia Exposure A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	Rule 427: Outside- Nova Scoti a Province Exposure. A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium
Rule 407.D Policy Issuance – General	 D. Use Outside Jurisdiction in Which Vehicle is Registered For any vehicle registered and operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply. If the vehicle is operated outside Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates and a surcharge apply. Refer to Rule 427: Outside Nova Scotia Exposure. 	D. Use Outside Jurisdiction in Which Vehicle is Registered For any vehicle registered and operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply. If the vehicle is operated outside Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates and a surcharge apply. Refer to Rule 427: Outside Nova Scotia Exposure.	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 407.D Policy Issuance – General	NOTE: Where vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.	If there is regular or frequent use of a vehicle outside the jurisdiction in which the vehicle is usually garaged, full details must be submitted to the Servicing Carrier so that the appropriate rates may be established. Refer to Rule 427. NOTE: Where vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premiums
Rule 409: Motorcycles & Mopeds B. Driving Record	1. Driving Record Entitlement The driving record established applies to all coverage. A chargeable accident will affect the rating of the Liability, DCPD and Collision coverages.	1. Driving Record Entitlement The driving record established applies to all coverage for which a driving record is a factor. There is no split rating. A chargeable accident will affect the rating of the Liability, DCPD (<i>Not available in Northwest Territories, Nunavut and</i> <i>Yukon</i>) and Collision coverages.	Upon a review of FA rule there needs to be an updated to align with current rate pages	This will not impact premiums
Rule 419.D Time on Risk Table	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to seasonal use/Canadian conditions. If there is use outside the season or Canada during a month where the table indicates the charges as 'Nil' there shall be an additional premium charged for that month equal to pro rata of the annual premium. The surcharge for Outside Nova Scotia exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. <i>Example 1:</i> The Insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Calgary. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata factor for the months of November and December and December (.164) and apply that to the total annual premium. The additional premium charge for November and December will be \$205. 	 D. Short Term Tables No. 3 and No. 4 (seasonal use vehicles) 3. The tables below apply to seasonal use/Canadian conditions. If there is use outside the season or Canada during a month where the table indicates the charges as 'Nil' there shall be an additional premium charged for that month equal to pro rata of the annual premium. The surcharge for Outside Nova Scotia Province/Territory including U.S exposure is applicable, except where the vehicle is used for personal use only and proof of insurance is not required. <i>Example 1:</i> The Insured has a motorcycle that he wishes to trailer down to Florida to use during the months of November and December in addition to regular use for the year in Calgary-Halifax. The annual premium is \$1,250 excluding any premium calculation for November and December. Using the Pro Rata Day Table, calculate the pro rata factor for the months of November and December (.164) and apply that to the total annual premium. The additional premium charge for November and December will be \$205. 	Include / Change reference of U.S. Exposure to Outside Province/ Territory exposure	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 419.D Time on Risk Table	<i>Example 2</i> : The Insured has a motorcycle that will be converted for use on snow and ice for the months of November through February in addition to regular use for the remaining months of the year. The annual premium is \$1,250 excluding any premium calculation for November, December, January, February. Using the Pro Rata Day Table, calculate the pro rata factor for the months of November through February (.326) and apply that to the total annual premium. The additional premium charge for November through February will be \$408 	<i>Example 2</i> : The Insured has a motorcycle that will be converted for use on snow and ice for the months of November through February in addition to regular use for the remaining months of the year. The annual premium is \$1,250 excluding any premium calculation for November, December, January, and February. Using the Pro Rata Day Table, calculate the pro rata factor for the months of November through February (.326) and apply that to the total annual premium. The additional premium charge for November through February will be \$408	Include / Change reference of U.S. Exposure to Outside Province/ Territory exposure	This will not impact premium
Rule 427: Outside Nova	Rule 427: Outside Nova Scotia Exposure A. Outside Nova Scotia Exposure Surcharge	Rule 427: Outside Nova Scotia Province Exposure	Currency differential surcharge	This will impact premium
Scotia Exposure	Any vehicle registered in Nova Scotia and operated in the U.S. or another Canadian jurisdiction (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required.	Any vehicle registered in Nova Scotia and that is operated in the U.S. or another Canadian jurisdiction or the U.S (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/ or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the vehicle is used for personal use only and proof of insurance is not required.	will be discontinued as FA is working towards modernizatio n and simplify its rating	
	 The insured must advise the Agent/Broker the percentage of total mileage that the vehicle will be used outside the jurisdiction and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 433: Vehicles Used Outside Jurisdiction of Registration. If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits, Uninsured Automobile and END 44. 	The Insured must advise the Agent/Broker the percentage of total mileage that the vehicle will be used outside the jurisdiction Province/Territory including the U.S. and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 433: Vehicles Used Outside Jurisdiction of Registration. If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits, Uninsured Automobile and END 44.		
	NOTE: Where vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.	NOTE: Where vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.		

Rule	Current	t Wording	Approve	ed Wording	Change from Current	Premium impact on existing policies
Rule 427:	Liability, DCPD, Accident	Benefits, Uninsured	Liability, DCPD, Accident B		Currency	This may
Outside Nova	Automobile, END 44	f mileage in the U.S. or other	Automobile, DCPD, END 44 For each percentage point of		differential surcharge	impact
Scotia	applicable jurisdiction, surch		applicable jurisdiction, surcha		will be	premium
Exposure	premium. Also, refers to par		premium. Also, refers to para		discontinued	
		5 1			as FA is	
			If this exposure is 5.0% or les		working	
				urisdiction, a 5% surcharge will	towards	
			DCPD and END 44.	nefits, Uninsured Automobile,	modernizatio n and	
					simplify its	
			If this exposure is over 5.0%	of total mileage in the U.S. or	rating	
			applicable Canadian jurisdiction		5	
			applicable premium.			
	For example: Outside Nova Scotia	Applicable	For example: Outside Nova Scotia	Applicable		
	Exposure	Surcharge	Province Exposure	Surcharge		
	5% or less and proof of	5%	Up to 5% o r less and proof	5%		
	insurance required	5,0	of insurance required	570		
	10%	10%	10%	10%		
	25%	25%	25%	25%		
	50%	50%	50%	50%		
	Optional Physical Damage For each percentage point o applicable jurisdiction, surch premium. <u>For example</u> :	f mileage in the U.S. or other arge .50% of the applicable	Optional Physical Damage For each percentage point of applicable Canadian jurisdiction applicable premium. <i>For example:</i>	mileage in the U.S. or -other on, surcharge .50% of the		
	Outside Nova Scotia	Applicable	Outside Nova Scotia	Applicable		
	Exposure	Surcharge	Province Exposure	Surcharge		
	10%	5%	10%	5%		
	25%	12.5%	25%	12.5%		
	50%	25%	50%	25%		
	B. Currency Differential S			1 ⁻		
	Whenever proof of insurance		B. Currency Differential Su	rcharge		
	authorities, a currency differ	ential surcharge is added to		is required by U.S. authorities, a		
	the Liability premium to pro-		currency differential surcharg			
	5	the payment of a claim in U.S.	premium to provide for the pe	_		
	dollars.		from the payment of a claim i	in U.S. dollars.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 427: Outside Nova Scotia Exposure	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula: Currency differential x Outside Nova Scotia exposure surcharge For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian. Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%. Currency differential surcharge: 0.31 X 25% = 7.75%	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula: Currency differential x Outside Nova Scotia exposure surcharge For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian. Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%. Currency differential surcharge: -0.31 X 25% = 7.75%	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium
	 The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. 2. Not subject to a minimum surcharge. 	The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. 2. Not subject to a minimum surcharge.		
	 3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge. Example: The Liability premium is \$1,000 Outside N.S. Exposure Surcharge is 25% The Currency Differential Surcharge is 7.75% 	3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge. Example: The Liability premium is \$1,000 Outside N.S. Exposure Surcharge is 25% The Currency Differential Surcharge is 7.75%		
	Base Premium \$1,000 Outside N.S. Exposure \$1,000 X .25 \$250 Currency Differential \$1,000 X 7.75 = 77.50 \$78 Total Liability premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insurance is required by U.S. authorities.	Base Premium \$1,000 Outside N.S. Exposure \$1,000 X .25 \$250 Currency Differential \$1,000 X 7.75 = 77.50 \$78 Total Liability premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insurance is required by U.S. authorities.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 427: Outside Nova Scotia Exposure	 6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required. 	6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required.	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium
Rule 433: Vehicles Used Outside Jurisdiction of Registration	 When a vehicle is registered in one jurisdiction but used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138:Outside Nova Scotia Exposure. 3. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 6. If the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply. 	 When a vehicle is registered in one jurisdiction but garaged or chiefly used in another, the following is to be used as a guide for rating purposes. 1. The vehicle must be insured on a policy from the jurisdiction where it is legally registered, even if the vehicle is chiefly used in another jurisdiction. 2. If the vehicle is operated outside Nova Scotia, Nova Scotia rates and a surcharge apply. Refer to Rule 138:Outside Nova Scotia Exposure. 2. Surcharges do not apply to private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the out of jurisdiction exposure is 5.0% or less and proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), Accident Benefits, Uninsured Automobile and END 44 only. 5. At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 6. If the vehicle is operated outside Nova Scotia but within New Brunswick, Prince Edward Island, Newfoundland and Labrador, Nova Scotia rates apply. 	FA aims to harmonize and simplify the wording across all jurisdictions	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 433: Vehicles Used Outside Jurisdiction of Registration		 3. If the vehicle is operated outside the jurisdiction which it is, registered, including into the U.S. Rates for that jurisdiction are applied along with a surcharge. Refer to Rule 427 to determine the surcharges applicable. NOTE: At the Servicing Carrier's discretion, a copy of fuel tax information log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions. 	FA aims to harmonize and simplify the wording across all jurisdictions	This will not impact premiums
Rule 434: Purchasing Vehicles in Jurisdiction Where FA Does Not Operate	 Premium Calculation The premium is to be calculated in accordance with Short Term tables subject to minimum premium. Private passenger vehicles are to be rated class 01 using the appropriate driving record. There is no surcharge for Outside Nova Scotia exposure. The territory to be used is the territory where the insured resides. Commercial vehicles classified as light are to be rated class 36. Commercial vehicles classified as heavy are to be rated class 44. Driving record is 0. 100% Outside Nova Scotia Exposure Surcharge applies.	 Premium Calculation The premium is to be calculated in accordance with Short Term tables subject to minimum premium. Private passenger vehicles are to be rated class 01 using the appropriate driving record. There is no surcharge for Outside Nova Scotia Province/Territory exposure. The territory to be used is the territory where the insured resides. Commercial vehicles classified as light are to be rated class 36. Commercial vehicles classified as heavy are to be rated class 44. Driving record is 0.100% Outside Nova Scotia Province Exposure Surcharge applies.	Change reference of Outside Province/ Territory exposure	This will not impact premium
Rule 438: Fleets	A. Definition	 A. Definition A fleet is: A group of 10 or more self-propelled vehicles; Under Common ownership or management; Used for business (incl. Class 07 and vehicles used for dual purposes), commercial or public transportation; Includes vehicles on a long term lease; The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	 A fleet is a group of 10 or more self-propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. For example: If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for Liability for the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated. 	A fleet is a group of 10 or more self propelled vehicles under common ownership or management and used for business, commercial, or public transportation. Vehicles on a long term lease are considered the equivalent of owned in determining whether or not a risk is a fleet. The Applicant must have had 120 months of Liability insurance in the past 12 months i.e. 10 vehicles with Liability coverage for the past year, regardless of the number of policies on which those vehicles were insured. For example: If the Insured owned 10 vehicles and leased (on a long term basis) 1 vehicle that were insured for Liability for the past 12 months, the Insured has 132 months of Liability insurance. If the Insured only had 9 vehicles insured for Liability in that period, there would only be 108 months of Liability insurance and the policy would not be experience rated.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet.	The 120 months is established on the basis of vehicles the Insured has owned or leased from others. The Applicant is required to provide proof of valid vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet.		
	Vehicles that the Insured leases from others must be insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for the leased vehicles are insured through FA whether or not with the same Servicing Carrier, the policies shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the past 12 months for the vehicles insured through FA. If the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate.	 Notes: The Applicant is required to provide proof of vehicle registration and ownership. Vehicles that are leased for more than 30 days to others are not to be considered unless those vehicles are leased to one lessee and meet the definition of a fleet. Vehicles that the Insured leases from others must be insured on a separate policy with the same expiry date as the policy for owned vehicles. If the policy for owned vehicles and the policy for owned vehicles. If the policy for owned vehicles and the policy for owned vehicles. If the policy for owned vehicles shall be experience rated. If however, one policy is insured in the voluntary market and the other policy is insured through FA, the FA policy shall only be experience rated if there has been 120 months of liability insurance in the policy does qualify for experience rating, only the experience on the vehicles insured through FA shall be used to promulgate the rate. 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated 07 shall be added (with any claims) on the policy and in the experience rating.	The months of Liability insurance for vehicles whose rates are derived from a Class 07 base and for commercial vehicles rated as private passenger (because of dual use), are included in the 120 month calculation. The months of Liability insurance on personal use recreational vehicles and private passenger vehicles solely used for pleasure (no driving to and from work for the Applicant's business) are not included in the 120 month calculation. However, once it has been established that a risk is to be experience rated, private passenger vehicles other than those rated 07 shall be added (with any claims) on the policy and in the experience rating.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	 Vehicles under 'common management' will be considered where the Named Insured has assumed full responsibility for the payment of insurance premiums and agreement is in place between the Named Insured and Vehicle Owner, demonstrating the following: 1. The Named Insured is responsible for the assignment of driver schedules and routes, ensuring compliance with hours of work regulations and 2. The Named Insured maintains records of and acceptable all drivers who may operate a Vehicle and driver safety standards of the Named Insured, and 3. Vehicles and all associated drivers adhere to the vehicle and driver safety standards of the Named Insured, and 4. Vehicles and all associated drivers adhere to the Named Insured means and methods of work, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. A signed 'Facility Association Common Management Attestation', signed by the Named Insured and a copy of the common management agreement will be required on subsequent renewals to maintain experience 	 Vehicles under 'common management' will be considered where the Named Insured has assumed full responsibility for the payment of insurance premiums and agreement is in place between the Named Insured and Vehicle Owner, demonstrating the following: 1. The Named Insured is responsible for the assignment of driver schedules and routes, ensuring compliance with hours of work regulations and 2. The Named Insured maintains records of and acceptable all drivers who may operate a Vehicle and 3. Vehicles and all associated drivers adhere to the vehicle and driver safety standards of the Named Insured, and 4. Vehicles and all associated drivers adhere to the Named Insured means and methods of work, including risk management practices, code of conduct, training and service standards, and 5. Failure to adhere to any of the above will result in the termination of the agreement between the Named Insured and Vehicle Owner. A signed 'Facility Association Common Management Attestation', signed by the Named Insured and a copy of the common management agreement will be required on subsequent renewals to maintain experience 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	 The Servicing Carrier reserves the right to deny experience rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 438. B. Fleet Rating Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date to facilitate experience rating. Experience rating includes the following: All losses (At-Fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim. Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application. Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss Amounts above FA deductibles when the prior Insurer had higher deductibles Losses falling within any special agreements with the prior Insurer NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided. Fleets are to be written on a specified vehicle basis not on a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted.	 The Servicing Carrier reserves the right to deny experience rating in the event the above criteria are not met, and fails to otherwise meet other fleet rating criteria outlined under Rule 438. B. Fleet Rating Fleet policies may only be issued on an annual basis. Fleets are subject to experience rating as of the commencement date of each policy period. If the fleet is insured through FA by two or more policies issued by one or more Servicing Carriers, the policies must have a common expiry date to facilitate experience rating. Experience rating includes the following: All losses (At-Fault and Not-at-fault) are taken into account in rating even if there was no insurance in effect or the loss was repaid to the Insurer by or on behalf of the Insured or if the Insured chose not to present the claim; Claims (paid by the previous Insurer, reimbursed to the previous Insurer or paid by the Insured) outside the coverage on the application; Any amount paid back by the Insured due to an END 8 on the policy with the prior Insurer; Claims falling within a specific deductible not offered by FA e.g. on an occurrence basis regardless of the coverage involved in the loss; Amounts above FA deductibles when the prior Insurer had higher deductibles; Losses falling within any special agreements with the prior Insurer. NOTE: Full experience details must be obtained directly from the prior Insurer to ensure all information on the risk is provided. Fleets are to be written on a specified vehicle basis not on a blanket or receipts basis, therefore the use of END 21a and 21b is not permitted. 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438:		experience rated until the risk no longer meets the definition of fleet.	FA aims to harmonize	This will not impact
Fleets		Where a new fleet is being submitted to FA and there is no verification of which claims involved which vehicles, the FA formula shall take into account the claims that occurred on all vehicles. It is the responsibility of the Agent/Broker/Insured to provide the claim history documentation for the vehicles to be insured through FA.	the wordings across all sections and jurisdictions for the fleet rating of risk	premiums
	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 438:B. Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time.	If vehicles being added to a fleet insured through FA were previously on another fleet with the same common ownership or management as the FA fleet, these added vehicles are subject to experience rating as outlined in Rule 438:B. Midterm Rating Midterm rating is not permissible for changes that occur (i.e. revision of claim reserves) during the policy term merely because of the lapse of time. If it is discovered during a policy term that a risk is a fleet it		
	If it is discovered during a policy term that a risk is a fleet it shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.	shall be experience rated at the time of next renewal. If more than one policy qualifies for fleet rating, the fleet policy shall be issued effective the renewal date of the earliest expiring policy, based on the information for all vehicles. The remaining vehicles shall be added to the fleet at the expiry date of their policies.		
	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.	If the insurance is written by more than one Servicing Carrier, each policy upon expiry shall be subject to experience rating and shall be insured to the common expiry date.		
	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only. The Collision portion of All Perils and Collision coverage	Optional Physical Damage Coverage Vehicles may not be covered for Comprehensive/Specified Perils only.		
	shall be regarded as the same coverage for the purposes of determining the number of months of coverage, similarly, the portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage.	The Collision portion of All Perils and Collision coverage shall be regarded as the same coverage for the purposes of determining the number of months of coverage, similarly, the portion of All Perils and, Comprehensive and Specified Perils shall be regarded as the same coverage.		
	Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the	Where Collision claims that have occurred in the past three years cannot be allocated to specific vehicles, the claims shall		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	 claims shall be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. For example: The new policy term will be May 1, 1999 to May 1, 2000. The insured had 2 losses between May 1, 1998 and May 1, 1999. The insured had 2 losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1996 and May 1, 1997 but in September 1996 there was a \$20,000 reserve increase on a claim that occurred in 1994. When listing the losses that occurred in the 2nd Prior Year (25-36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered.	be assigned to the highest rated vehicles, one to each in descending order. C. Loss Information Any reserve change for a loss in any previous term shall be added to the incurred losses of the policy term in which the reserve was changed. <i>For example</i> : The new policy term will be May 1, 1999 to May 1, 2000. The insured had 2 losses between May 1, 1998 and May 1, 1999. The insured had 2 losses between May 1, 1997 and May 1, 1998. The insured had no losses between May 1, 1996 and May 1, 1997 but in September 1996 there was a \$20,000 reserve increase on a claim that occurred in 1994. When listing the losses that occurred in the 2nd Prior Year (25 36 months) on the Automobile Fleet Schedule, the \$20,000 reserve must be entered.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	 D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement This form provides additional information about the risk. e) Any additional supplements such as drivers list, taxi questionnaire. J. Incomplete Fleet submission forms If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter. 	 D. New Applications 1. Forms required for Fleet Submissions a) Facility Association application The application form fully completed and signed. Under vehicle items show "Fleet Policy". b) Automobile Fleet Schedule All vehicles including trailers for which insurance is required must be fully described. c) Fleet Vehicle Count Calculation Must be completed to determine the number of vehicles insured by coverage. d) Fleet Rating Information Statement or Commercial Vehicle Supplement. This form provides additional information about the risk. e) Any additional supplements such as drivers list, taxi questionnaire. J. Incomplete Fleet submission forms If the necessary information required by the Servicing Carrier to properly rate the policy is not received within 15 days of the intended effective date, the policy shall be issued at the quoted premium and cancelled by registered letter. 		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	 3. The Applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged. The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker. If proof of insurance is required by U.S. authorities, a 	 3. The Applicant must understand that: The risk is bound from the effective date shown and an earned premium shall be charged. The application is subject to the Facility Association fleet rating formula and the resulting premium may be substantially greater than the base premium quoted by the Agent/Broker. If proof of insurance is required by U.S. authorities, a 	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 427: Outside Nova Scotia Exposure. The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 426: Proof of Insurance.	Currency differential surcharge shall be applied to the Liability premium (road hazard, passenger hazard). See Rule 427: Outside Nova Scotia Exposure. The Servicing Carrier may require payment of additional fees if proof of insurance has to be issued. See Rule 426 .: Proof of Insurance.		
	 Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated. 4. Agent/Broker responsibilities: Submit all fully completed and signed fleet submission forms. Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays. 	 Fleets cannot be issued with a term of 6 months. The applicant(s) must sign and date all documentation where indicated. 4. Agent/Broker responsibilities: Submit all fully completed and signed fleet submission forms. Items on the binder application dealing with specific vehicles are to be answered 'Fleet Policy'. Incomplete forms shall be returned for completion resulting in policy issuance delays. 		
	Premiums are to be calculated at Driving Record 0 and must include the Outside Nova Scotia Exposure Surcharge if applicable.	Premiums are to be calculated at Driving Record 0 and must include the Outside Province/Territory Exposure surcharge if applicable. If the manual does not provide information for rating a		
	If the manual does not provide information for rating a particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The Servicing Carrier will also assist in determining rate groups which are not published.	particular risk, the Servicing Carrier will assist the Agent/Broker in establishing a method of rating. The Servicing Carrier will also assist in determining rate groups which are not published. Collect from the Applicant the premium quoted at driving		
	Collect from the applicant the premium quoted at driving record 0 or arrange a premium finance contract. The Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the insured.	record 0 or arrange a premium finance contract. The Agent/Broker is responsible for the pro rata earned premium based on the correct premium calculation at Driving Record 0 in the event of non-payment by the Insured.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	Issue temporary (30 day) liability cards for each self- propelled vehicle listed on the Fleet Schedule as of the date coverage was bound. It is not permissible to use a "blanket" wording of any kind.	Issue temporary (30 day) liability cards for each self- propelled vehicle listed on the Fleet Schedule as of the date coverage was bound. It is not permissible to use a "blanket" wording of any kind.	FA aims to harmonize the wordings across all	This will not impact premiums
	A premium must be quoted and the risk bound before the fleet is submitted.	A premium must be quoted and the risk bound before the fleet is submitted.	sections and jurisdictions for the fleet rating of risk	
	5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or accept fleet submissions which have not been bound. Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history of the risk with the previous carrier as required and ensure prompt issuance of the policy documents.	5. Servicing Carrier responsibilities: The Servicing Carrier shall not provide quotations or accept fleet submissions which have not been bound. Upon receipt of the properly completed documents the Servicing Carrier shall verify the information and loss history of the risk with the previous carrier as required and ensure prompt issuance of the policy documents.		
	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the applicant, the coverages shall be cancelled without charge if all temporary liability cards are returned and received by the Servicing Carrier no later than the intended effective date (the date coverage was bound). Where the temporary liability cards are not received by the intended effective date and the Agent/Broker reports non-payment of the additional premium within 30 days of receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating.	6. If the revised premium is not acceptable: If a promulgated fleet rating is not acceptable to the Applicant, the coverages shall be cancelled without charge if the policy is cancelled by the Applicant no later than the all temporary liability cards are returned and received by the Servicing Carrier no later than the intended effective date (the date coverage was bound). Where the temporary liability cards are not received by the intended effective date and the Agent/Broker reports non payment of the additional premium, within 30 days of receiving notice of the additional premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the promulgated fleet rating. After the effective date, where the Agent/Broker reports non- payment of the additional premium, the earned premium for cancellation and premium, the earned premium for cancellation shall be calculated pro rata on the quoted premium calculated at Driving Record 0. Otherwise the earned premium shall be calculated pro rata on the quoted premium shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the quoted premium shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the premium for cancellation shall be calculated pro rata on the		
	<i>For example:</i> The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On	promulgated fleet rating. For example: The Agent/Broker bound coverage as of June 1 and quoted the applicant a premium of \$10,000 at Driving Record 0. On June 20, the Agent/Broker receives the fleet policy from the Servicing Carrier. The fleet has been promulgated at a premium of \$12,000. The Agent/Broker advises the insured of the premium increase and the insured advises they want to cancel the policy. On		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	July 18, the Agent/Broker advises the insurer to cancel the policy for non-payment. Because the request for cancellation was received within 30 days of June 20, the earned premium will be calculated pro rata on a premium of \$10,000. If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles individually rated, and the applicant still has at least 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium.	July 18, the Agent/Broker advises the insurer to cancel the policy for non-payment. Because the request for cancellation was received within 30 days of June 20, the earned premium will be calculated pro rata on a premium of \$10,000.If a fleet rate has been established and the policy is cancelled because the applicant rejects the premium, where a new application is submitted within 30 days of the cancellation of the fleet policy, either covering the same vehicles, or covering less than 10 vehicles individually rated, and the applicant still has at least 10 vehicles insured under different FA policies, then the premium will be quoted at the full rate and not the individual vehicle premium.If a fleet rate has been established and the policy is cancelled because the Applicant rejects the premium.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
	<i>For example:</i> Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000.	<i>For example</i> : Using the above example, on September 1, the Agent/Broker resubmits substantially the same fleet for the same insured to the Servicing Carrier, quoting a premium of \$10,000 at Driving Record 0. The policy is issued at a premium of \$12,000 and the Agent/Broker receives it on September 22. The insured again rejects the additional premium and the Agent/Broker requests cancellation for non-payment on October 10. The earned premium will be calculated pro rata on a premium of \$12,000.		
	7. Premium Calculation	7. Premium Calculation		
	 Note: Refer to Rule 414 on rating of experience (fleet) rated risk. For other classes of business, refer to the appropriate section of the manual. 	 Note: Refer to Rule 414 on rating of experience (fleet) rated risk. For other classes of business, refer to the appropriate section of the manual. E. Renewals 		
	E. Renewals Prior to the expiry of experience rated insurance, the Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record.	Prior to the expiry of experience rated insurance, the Servicing Carrier may ask the Agent/Broker to have certain forms completed to update the information on record.		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 438: Fleets	 Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer-to- renew before the insurance expires. The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned. Fleet renewals cannot be issued with 6 month terms. Annual renewals only will be issued. Policies currently having 6 month terms will be renewed as annual policies on their next renewal. 	Such a request will usually be made well in advance of the expiry date because of the need to issue the renewal policy/certificate/offer to renew before the insurance expires. The appropriate renewal documents shall not be issued unless and until the required forms, properly completed, have been returned. Fleet renewals cannot be issued with 6 month terms. Annual renewals only will be issued. Policies currently having 6 month terms will be renewed as annual policies on their next renewal.	FA aims to harmonize the wordings across all sections and jurisdictions for the fleet rating of risk	This will not impact premiums
GARAGE SEC	CTION		I	
Table of Contents	Rule 607: Territory and Outside Nova Scotia Exposure	Rule 607: Territory and Outside Nova Scotia Province Exposure	FA aims to harmonize and simplify the wording across all jurisdictions	This will not impact premium
Rule 607 Territory and Outside Nova Scotia Exposure	Rule 607: Territory and Outside Nova ScotiaExposurePolicies may only be issued for those locations in a jurisdiction in which FA operates.If vehicles are operated regularly i.e. more than 12 trips per year to or through more than one rating territory in Nova Scotia, the highest rated of those territories is to be used.Outside Nova Scotia Exposure Surcharge Any vehicle insured under the POL 4 (Garage Policy) and operated in the U.S. or another Canadian jurisdiction (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required. NOTE: Where vehicles/dealer plates associated with the garage risk are operated in the U.S., Agents/Brokers must ask Insureds whether or not proof of insurance must be filed and, if so, in what amount.	Rule 607: Territory and Outside Nova Scotia Province Exposure Policies may only be issued for those locations in a jurisdiction in which FA operates. If vehicles are operated regularly i.e. more than 12 trips per year to or through more than one rating territory in Nova Scotia, the highest rated of those territories is to be used. Outside Nova Scotia Province Exposure Surcharge Any vehicle insured under the POL 4 (Garage Policy) and that is operated in the U.S. or another Canadian jurisdiction or in the U.S. (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required. NOTE: Where vehicles/dealer plates associated with the garage risk are operated in the U.S., Agents/Brokers must ask Insureds whether or not proof of insurance must be filed and, if so, in what amount.	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium

Rule	Currei	nt Wording	Аррг	oved Wording	Change from Current	Premium impact on existing policies
Rule 607: Territory and Outside Nova Scotia	The surcharge does not ap involves a vehicle used for insurance is not required.	ply where the exposure personal use only and proof of		oply where the exposure involves a al use only and proof of insurance is	Currency differential surcharge will be discontinued	This may impact premium
Exposure	of the total mileage that ve	ne Agent/Broker the percentage chicles/dealer plates outside ction(s) into which the vehicle	the total mileage that the	the Agent/Broker the percentage of vehicles /dealer plates will be used he jurisdiction(s) into which the en.	as FA is working towards modernizatio n and	
	surcharge shall be waived required by authorities. In apply to the Basic Garage I	less of the total mileage, the unless proof of insurance is this case a 5% surcharge will Premium for Liability, DCPD, ed Automobile and END 81.	surcharge shall be waived required by authorities. Ir	r less of the total mileage, the unless proof of insurance is this case a 5% surcharge will apply um for Liability, DCPD, Accident nobile and END 81.	simplify its rating	
			NOTE: Where vehicles are Agents/Brokers must ask insurance must be filed ar	Insureds whether or not proof of		
	Benefits, Uninsured Aut	of total mileage in the U.S. or	Uninsured Automobile, For each percentage point other applicable jurisdiction premium. If this exposure is 5.0% of applicable Canadian jurisd Liability, Accident Benefits If this exposure is over 5.	of total mileage in the U.S. or on, surcharge 1% of the applicable r less of total mileage in the U.S. or liction, a 5% surcharge will apply to		
	For example:	<u> </u>	For example:			
	Outside Nova Scotia Exposure	Applicable Surcharge	Outside Nova Scotia Province Exposure	Applicable Surcharge		
	Up to 5% and proof of insurance required	5%	Up to 5% and proof of	5%		
	10%	10%	insurance required 10%	10%		
	25%	25%	25%	25%		
	50%	50%	50%	50%		

Rule	Curr	ent Wording		roved Wording	Change from Current	Premium impact on existing policies
Rule 607: Territory and Outside Nova Scotia Exposure	For each percentage poin	 Optional Physical Damage t of total mileage in the U.S. or on, surcharge .50 % of the Applicable Surcharge 	For each percentage poin	Optional Physical Damage t of total mileage in the U.S. or n jurisdiction, surcharge .50 % of th Applicable Surcharge	Currency differential surcharge will be discontinued as FA is working	This may impact premium
	6% 10% 25% 50% At the Servicing Carrier's information, log books ar be required to verify mile	3% 5% 12.5% 25% discretion, a copy of fuel tax d/or other pertinent records may age and travelled jurisdictions.	6% 10% 25% 50% At the Servicing Carrier's information, log books an required to verify mileage	3% 5% 12.5% 25% discretion, a copy of fuel tax ud/or other pertinent records may be and travelled jurisdictions.	towards modernizatio n and simplify its rating e	
Rule 608: Proof of Insurance Where Notice of Cancellation or Deletion is Required	 B. Currency Differential Surcharge Whenever proof of insurance is required by U.S. authorities, a currency differential surcharge is added to the Liability premium to provide for the potential additional loss arising from the payment of a claim in U.S. dollars. 		Liability premium to prov arising from the payment The currency differential charged for the U.S. dolla the premium is calculated	nce is required by U.S. fferential surcharge is added to the ide for the potential additional loss of a claim in U.S. dollars. is the rate of exchange being ar, to the nearest cent, as at the da by the Servicing Carrier for policy Carrier shall use the Bank of Canada	and simplify	This will not impact premium
	 Not subject to a Additional to but Nova Scotia exp Territory and Ou 	he Liability premium (not DCPD) minimum surcharge. not compounded on the Outside osure surcharge (See Rule 607: tside Nova Scotia Exposure).	 Not subject to a Additional to but Nova Scotia exp Territory and Ou 	the Liability premium (not DCPD) minimum surcharge. not compounded on the Outside osure surcharge (See Rule 607: otside Nova Scotia Exposure).		
	by U.S. authoritSubject to a min	en proof of insurance is required es. imum of \$50 per policy term for illar value of the currency	U.S. authorities. Subject to a min	en proof of insurance is required by imum of \$50 per policy term for th value of the currency differential		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 608: Proof of Insurance Where Notice of Cancellation or Deletion is Required	differential surcharge and the Outside Nova Scotia exposure surcharge. Sample Calculation: Rate of exchange for U.S. dollar is 1.3085 Canadian Therefore the Currency Differential is 0.31 Outside N.S. Exposure Surcharge is 25% (.25 factor) Currency Differential Surcharge is 0.31 X .25 = .0775 Liability premium \$1,000 Outside N.S. Exposure Surcharge .25 Currency Differential Surcharge .0775 Base premium \$1,000 Outside N.S. Exposure \$1,000 X .25 \$250 Currency Differential \$1,000 X .0775 = 77.50 \$78 Total Liability premium \$1,328 C. Renewal or Offer to Renew D. Policy Cancellation, Vehicle Deletion	surcharge and the Outside Nova Scotia exposure surcharge. Sample Calculation: Rate of exchange for U.S. dollar is 1.3085 Canadian Therefore the Currency Differential is 0.31 Outside N.S. Exposure Surcharge is 25% (.25 factor) Currency Differential Surcharge is 0.31 X .25 = .0775 Liability premium \$1,000 Outside N.S. Exposure Surcharge .25 Currency Differential Surcharge .0775 Base premium \$1,000 Outside N.S. Exposure \$1,000 X .25 \$250 Currency Differential \$1,000 X .0775 = 77.50 \$78 Total Liability premium \$1,328 B. Renewal or Offer to Renew \$1,328	Currency differential surcharge will be discontinued as FA is working towards modernizing and simplify its rating.	This will not impact premium
		C. Policy Cancellation, Vehicle Deletion		
Rule 622: Additional Charges to the Basic Garage Premium	 D. Accidents 3. Accident Surcharge The surcharge for at fault accidents applied to Liability, DCPD, Owned Automobiles Collision and Legal Liability for Customers' Automobiles is 10% for each at fault accident up to and including 5. For each additional accident above 5, the surcharge is 20%. Accidents will only be considered if they occurred in the 36 months preceding the commencement date of the policy term. 	D. Accidents 3. Accident Surcharge The surcharge for at fault accidents applied to Liability, DCPD, Owned Automobiles Collision and Legal Liability for Customers' Automobiles is 10% for each at fault accident up to and including 5. For each additional accident above 5, the surcharge is 20%. Accidents will only be considered if they occurred in the 36 months preceding the commencement date of the policy term.	The Accident Conviction has been changed and moved to Rule 623	This will not impact premiums
Rule 623: Conviction Definitions and Surcharge Tables	A. Conviction Surcharge Table Events in the preceding Percentage 36 months	A. Accident/Conviction Surcharge Table Events in the preceding Percentage 36 months Percentage Chargeable Accidents 20% 3 30% Each additional 15%	To align accident surcharge sections of the manual in all jurisdictions.	This will impact premiums

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
DRIVER'S PC	DLICY SECTION			
Table of Contents	Rule 726: Outside Nova Scotia Exposure A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	Rule 726: Outside Nova Scotia Province Exposure. A. Outside Nova Scotia Exposure Surcharge B. Currency Differential Surcharge	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium
Rule 726:	Rule 726: Outside Nova Scotia Exposure	Rule 726: Outside Nova Scotia Province Exposure	Currency differential	This may impact
Outside Nova Scotia Exposure	 A. Outside Nova Scotia Exposure Surcharge Any driver operating a non-owned vehicle in the U.S. or another Canadian jurisdiction (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the non-owned vehicle is used for personal use only and proof of insurance is not required. 	 A. Outside Nova Scotia Province Exposure Any driver operating a non-owned vehicle in the U.S. or another Canadian jurisdiction or the U.S. (excluding New Brunswick, Prince Edward Island or Newfoundland and Labrador) is subject to a surcharge. This surcharge shall apply to all classes of vehicles where proof of insurance is required and/or where the vehicles are used for business, commercial purposes or are carrying passengers. The surcharge does not apply where the non-owned vehicle is used for personal use only and proof of insurance is not required. 	surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	premium
	The insured must advise the Agent/Broker the percentage of the total mileage that the vehicle will be used outside Nova Scotia, New Brunswick, Prince Edward Island or Newfoundland and Labrador and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 728: Vehicles Used Outside Jurisdiction of Registration.	The insured must advise the Agent/Broker the percentage of the total mileage that the vehicle will be used outside Nova Scotia , New Brunswick, Prince Edward Island or Newfoundland and Labrador and the jurisdiction(s) into which the vehicle is and will be driven. Refer to Rule 728: Vehicles Used Outside Jurisdiction of Registration.		
	If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits, Uninsured Automobile and END 44.	If this exposure is 5.0% or less of the total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability (Road Hazard and Passenger Hazard), DCPD, Accident Benefits, Uninsured Automobile and END 44.		
	NOTE: Where non-owned vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.	NOTE: Where non-owned vehicles are operated in the U.S., Agents/Brokers must ask insureds whether or not proof of insurance must be filed and, if so, in what amount.		

ule 726:					from Current	impact on existing policies
uic 720.	Liability, Accident Benefit	s, Uninsured Automobile,	Liability, Accident Benefits,	Uninsured Automobile,	Currency differential	This may
outside Nova cotia xposure	For each percentage point of applicable jurisdiction, surch	END 44 For each percentage point of mileage in the U.S. or other applicable jurisdiction, surcharge 1% of the applicable premium. Also, refers to paragraph indicated.		DCPD, END 44 For each percentage point of mileage in the U.S. or other applicable jurisdiction, surcharge 1% of the applicable premium. Also, refers to paragraph indicated. If this exposure is 5.0% or less of total mileage in the U.S. or applicable Canadian jurisdiction, a 5% surcharge will apply to		impact premium
	For example:		Liability, Accident Benefits, DCPD and END 44. If this exposure is over 5.0% of total mileage in the U.S. or applicable Canadian jurisdiction, surcharge 1% of the applicable premium. <i>For example:</i>		modernizatio n and simplify its rating	
	Outside Nova Scotia Exposure	Applicable Surcharge	Outside Nova Scotia Province Exposure	Applicable Surcharge		
	5% or less and proof of insurance required	5%	Up to 5% or less and proof of insurance required	F 5%		
	10%	10%	10%	10%		
	25%	25%	25%	25%		
	50%	50%	50%	50%		
	Optional Physical Damage For each percentage point of applicable jurisdiction, surch premium. For example: Outside Nova Scotia Exposure	f mileage in the U.S. or other	Optional Physical Damage For each percentage point of m applicable Canadian jurisdiction applicable premium. For example: Outside Nova Scotia Dursing Scotia	n, surcharge .50% of the Applicable		
	Exposure	Surcharge	Province Exposure	Surcharge		
	10%	5%	10%	5%		
	25%	12.5%	25%	12.5%		
	50%	25%	50%	25%		
	B. Currency Differential S Whenever proof of insurance authorities, a currency differ the Liability premium to prov additional loss arising from t dollars.	e is required by U.S. rential surcharge is added to	B. Currency Differential Sur Whenever proof of insurance is currency differential surcharge premium to provide for the pot from the payment of a claim in	s required by U.S. authorities, a is added to the Liability tential additional loss arising		

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 726: Outside Nova Scotia Exposure	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula: Currency differential x Outside Nova Scotia exposure surcharge For example: The rate of exchange for the U.S. dollar is 1.3085 Canada. Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%. Currency differential surcharge: 0.31 X 25% = 7.75% The currency differential surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. 2. Not subject to a minimum surcharge. 3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge is 7.75% Base Premium \$1,000 Outside N.S. Exposure \$1,000 X .25 \$250 Currency Differential \$1,000 X 7.75 = 77.50 \$78 Total Liability premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. \$. Payable only when proof of insurance is required by U.S. authorities.	The currency differential is the rate of exchange being charged for the U.S. dollar, to the nearest cent, as at the date the premium is calculated by the Servicing Carrier for policy issuance. The Servicing Carrier shall use the Bank of Canada closing rate from the previous published day. The surcharge percentage is calculated by means of the following formula: Currency differential × Outside Nova Scotia exposure surcharge For example: The rate of exchange for the U.S. dollar is 1.3085 Canadian. Therefore the currency differential is 0.31. The Outside Nova Scotia exposure surcharge is 25%. Currency differential surcharge: -0.31 X 25% = 7.75% The outside Nova Scotia exposure surcharge is 1. Applied only to the Liability premium (Road/Passenger Hazard) not DCPD. 2. Not subject to a minimum surcharge: 3. Additional to but not compounded on the Outside Nova Scotia exposure surcharge is 7.75% Base Premium is \$1,000 Quiside N.S. Exposure Surcharge is 7.75% Base Premium \$1,000 Quiside N.S. Exposure \$1,000 X 7.75 = 77.50 \$78 Total Liability premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. \$7.75% Base Premium \$1,328 4. In addition to the Servicing Carrier's fee for filing proof of insurance. 5. Payable only when proof of insu	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 726: Outside Nova Scotia Exposure	 6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required. 	6. The combined dollar value of the currency differential surcharge and the Outside Nova Scotia exposure surcharge is subject to a minimum of \$50 per policy term. For example: Using the example above, the dollar value of the Outside Nova Scotia exposure surcharge is \$250 and the dollar value of the currency differential surcharge is \$78. The total combined dollar value is \$328, well exceeding the minimum required.	Currency differential surcharge will be discontinued as FA is working towards modernizatio n and simplify its rating	This may impact premium
Rule 728: Vehicles Used Outside Jurisdiction of Registration	 <i>For example:</i> The Insured resides in Halifax and will be travelling in Alberta for the next year. 1. The policy must be issued in the jurisdiction where the Insured resides even if the non-owned vehicle is chiefly used in another jurisdiction. 2. If the non-owned vehicle is operated outside Nova Scotia but within Prince Edward Island, New Brunswick, Newfoundland and Labrador, Nova Scotia rates apply. If the non-owned vehicle is operated outside Nova Scotia, Prince Edward Island, New Brunswick, Newfoundland and Labrador, Nova Scotia Exposure. 3. Surcharges do not apply to non-owned private passenger vehicles that are used for personal use only and where proof of insurance is not required. 4. If the Outside of Nova Scotia exposure is 5.0% or less of total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability, Accident Benefits, Uninsured Automobile and END 44 only. 5. If the non-owned vehicle is being used in the U.S., it must be rated in the territory in which it is registered. <i>For example:</i> Insured lives in Halifax, is on sabbatical in California and the vehicle is registered in Nova Scotia, Nova Scotia rates apply. 	 <i>For example:</i> The Insured resides in Halifax and will be travelling in Alberta for the next year. When a vehicle is registered in one jurisdiction but garaged or chiefly used in another, the following is to be used as a guide for rating purposes: The policy must be issued in the jurisdiction where the Insured resides even if the non-owned vehicle is chiefly used in another jurisdiction. If the non-owned vehicle is operated outside Nova Scotia but within Prince Edward Island, New Brunswick, Newfoundland and Labrador, Nova Scotia rates apply. If the non-owned vehicle is operated outside Nova Scotia, Prince Edward Island, New Brunswick, Newfoundland and Labrador, Nova Scotia rates apply. If the non-owned vehicle is operated outside Nova Scotia, Prince Edward Island, New Brunswick, Newfoundland and Labrador, Nova Scotia rates and a surcharge apply. Refer to Rule 726: Outside Nova Scotia Exposure. Surcharges do not apply to non-owned private passenger vehicles that are used for personal use only and where proof of insurance is not required. If the Outside of Nova Scotia exposure is 5.0% or less of total mileage, the surcharge shall be waived unless proof of insurance is required by authorities. In this case a 5% surcharge will apply to Liability, Accident Benefits, Uninsured Automobile and END 44 only. If the non-owned vehicle is being used in the U.S., it must be rated in the territory in which it is registered. For example: Insured lives in Halifax, is on sabbatical in California and the vehicle is registered in Nova Scotia, Nova Scotia rates apply. 	FA aims to harmonize and simplify the wordings across all jurisdictions	This will not impact premium

Rule	Current Wording	Approved Wording	Change from Current	Premium impact on existing policies
Rule 728: Vehicles Used Outside Jurisdiction of		3. If the vehicle is operated outside the jurisdiction which it is, registered, including into the U.S. Rates for that jurisdiction are applied along with a surcharge. Refer to Rule 726 to determine the surcharges applicable.	FA aims to harmonize and simplify the wordings across all	This will not impact premium
Registration	At the Servicing Carrier's discretion, a copy of fuel tax information, log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions.	NOTE: At the Servicing Carrier's discretion, a copy of fuel tax information, log books and/or other pertinent records may be required to verify mileage and travelled jurisdictions.	jurisdictions	





Manual of Rules and Rates Nova Scotia

Revised All-Terrain Vehicle Rates Effective May 1, 2025 (New Business and Renewals)

Effective May 1, 2025 Facility Association is implementing the following update for new business and renewals in Nova Scotia:

• Revised All-Terrain Vehicle rates. Overall, there is a change of +5.9%. Rates may vary depending upon individual policy circumstances;

The Facility Association website <u>www.facilityassociation.com</u> has been updated with this information.

This bulletin is being distributed by the Servicing Carrier, to whom all enquiries should be addressed.